

COMMISSION MEETING DATE:

JUNE 24, 2025

Vendor Name (& Location):		Number RM-194172	
Multiple Vendors		Total Amount: \$ 9,571,200.00	
Description:		Budget Code:	
Snow Removal and Salting Services at various locations on both Roadways 2025-2028		010 01 900 461010 010 02 900 461020	
		Contract Term (Including Options, if any):	
		Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.	
		Funding Source:	<input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital
<input checked="" type="checkbox"/> FS	Funding subject to authorization through WRAF approval process.	<input type="checkbox"/> F	Funds are available in the appropriate operating/capital budgets for the referenced procurements.
<input type="checkbox"/> FF	Future Funded	<input type="checkbox"/> FP	Subject to funding availability at the time of ordering.
		<input checked="" type="checkbox"/> X	
Requesting Department:			
Operations			
Director/Manager:			
Kevin Dunn			
Publicly advertised in the Star Ledger and Asbury Park Press and posted on the Authority's and State's websites on May 21, 2025.			

PROCUREMENT TYPE:			
<input checked="" type="checkbox"/> Competitive	<input type="checkbox"/> Non-Competitive		
SOLICITATION TYPE:			
<input checked="" type="checkbox"/> Bid	<input type="checkbox"/> RFP	<input type="checkbox"/> State Contract	
<input type="checkbox"/> Sole Source	<input type="checkbox"/> Other		

Under these contracts, multiple vendors will provide snow removal and salting services for various locations on both Roadways. The contracts will be for three (3) years with the option to extend for two (2) additional one-year terms. Contracts bid for this term consisted of ten plow and/or spreader contracts for various locations on both roadways as well as eighteen loader contracts at various Service Areas, Commuter Lots, Toll Plazas, and Authority facilities. Bidders were required to bid all-inclusive "Regular" operating hourly rates for specific equipment required for each location. The maximum allowable hourly bid rate for loaders was capped at \$500.00 with a set Stand-By rate of \$300.00 per hour. Stand-by rates for trucks with plows were set at 50% of the hourly operating rate as bid. The bid also established fixed rates for supervisory and/or back-up vehicles at \$230.00 per hour (for both Regular and Stand-By hours).

The bid was fully advertised, and 25 vendors were notified of the procurement. On June 9, 2025, bids were received from eight (8) contractors for 23 of the 28 locations solicited. No bids were received for five (5) locations and these contracts will be re-advertised and rebid.

PMM and Operations staff thoroughly reviewed all bids and recommend the following contracts for snow removal and salting services be awarded to the lowest responsible bidders (highlighted in bold).

Non-Compliance

An additional bid was received from Shorty Trucking LLC of Hazlet, NJ for contracts PPN-5A-25 and PPN-5D-25. This bidder had more than the maximum allowable subcontracting services as stated in the Notification of Intent to Subcontract. Thus, it is recommended that the bids submitted by Shorty Trucking LLC be rejected.

GARDEN STATE PARKWAY LOCATIONS

Contract PPS-4B-25 Location / Area Limits MM 91 to MM 105 – PMD4 Estimated Annual Contract Value \$252,800			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$575.00	\$575.00	\$1,150.00
Tristate Site Materials Brielle, NJ	\$650.00	\$600.00	\$1,250.00

Contract PPN-5A-25 Location / Area Limits INTERCHANGES 102 (Asbury Tolls) to MM 116 CUT INNER- PMD5 Estimated Annual Contract Value \$252,800			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Shorty Trucking LLC Hazlet, NJ	\$553.50	\$550.50	\$1,104.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$575.00	\$575.00	\$1,150.00
Tristate Site Materials Brielle, NJ	\$650.00	\$600.00	\$1,250.00

Contract PPN-5B-25 Location / Area Limits INTERCHANGE 102 (Asbury Tolls) to INTERCHANGE 116 OUTER PNC – PMD5 Estimated Annual Contract Value \$252,800			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$575.00	\$575.00	\$1,150.00
Tristate Site Materials Brielle, NJ	\$650.00	\$600.00	\$1,250.00

Contract PPN-5D-25 Location / Area Limits INTERCHANGE 114 TO INTERCHANGE 125 OUTER – PMD5 Estimated Annual Contract Value \$252,800			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Shorty Trucking LLC Hazlet, NJ	\$550.53	\$550.20	\$1,100.73
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$575.00	\$575.00	\$1,150.00
Tristate Site Materials Brielle, NJ	\$650.00	\$600.00	\$1,250.00
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$945.00	\$745.00	\$1,690.00

Contract PPN-6B-25 Location / Area Limits DRISCOLL BRIDGE (Outer span) TO 127A AND TURNING @ EXIT 129 TO EXIT 124 (N & S)-PMD6 Estimated Annual Contract Value \$273,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$925.00	\$745.00	\$1,670.00
Tristate Site Materials Brielle, NJ	\$650.00	\$600.00	\$1,250.00

Contract SPN-6SC-25 Location / Area Limits MM 131 TO MM 126: ROUTE 440 RAMPS – PMD6 Estimated Annual Contract Value \$128,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Harbor Trucking LLC Milltown, NJ	\$435.00	N/A	\$435.00
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$545.00	N/A	\$545.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$700.00	N/A	\$700.00

Contract PPS-FL1-25 Location / Area Limits GSP SOUTHERN DIVISION – STAGE MM 67.7N -PMD3 (OCEAN) Estimated Annual Contract Value \$232,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$575.00	\$575.00	\$1,150.00

NEW JERSEY TURNPIKE LOCATIONS

Contract PTS-2A-25 Location / Area Limits MM 34.0 TO MM 53.3 OUTER – TMD2 Estimated Annual Contract Value \$232,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$645.00	\$645.00	\$1,290.00
VH Motto Contracting, Inc. Lumberton, NJ	\$675.00	\$675.00	\$1,350.00

Contract PTS-3A-25 Location / Area Limits MM 37.1 TO MM 62.0 (Alternate staging out of TMD4) - TMD3 Estimated Annual Contract Value \$252,800			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$645.00	\$645.00	\$1,290.00

Contract STN-FL12-25 Location / Area Limits TPK NORTHERN DIVISION – STAGE MM 100.4 SNO– TMD6 Estimated Annual Contract Value \$144,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$545.00	N/A	\$545.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$645.00	N/A	\$645.00

COMMUTER PARK & RIDE LOTS, SERVICE AREAS, STMC AND NJSP FACILITIES

Contract LPCL-116-25 Location / Area Limits 116 COMMUTER PARK & RIDE LOTS MM 115.8S -HOLMDEL – PMD5 Estimated Annual Contract Value \$35,200			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
NO BID			

Contract LPSA-123-25 Location / Area Limits JON BON JOVI SERVICE AREA (CHEESEQUAKE) – MM 23.0S – GSP – PMD5 Estimated Annual Contract Value \$59,200			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$645.00	\$300.00	\$945.00

Contract LPSA-153-25 Location / Area Limits CONNIE CHUNG/LARRY DOBY SERVICE AREA (BROOKDALE N/S) – MM 153.0 N & S – PMD7 Estimated Annual Contract Value \$59,200			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$645.00	\$375.00	\$1,020.00

Contract LPSA-171-25 Location / Area Limits JAMES GANDOLFINI SERVICE AREA (MONTVALE) -MM 171.0 GSP – PMD8 Estimated Annual Contract Value \$100,800			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
New Prince Concrete Construction Co., Inc. Hackensack, NJ	\$325.00	\$385.00	\$710.00

Contract LTSA-1S-25 Location / Area Limits JOHN FENWICK 1N MM 5.4N & CLARA BARTON 1S MM 5.4S SERVICE AREAS 1N & 1S – TMD1 Estimated Annual Contract Value \$65,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Tuckahoe Sand & Gravel, Inc. Egg Harbor Township, NJ	\$900.00	\$300.00	\$1,200.00

Contract LTSA-3S-25 Location / Area Limits WALT WHITMAN MM 30.2S SERVICE AREA 3S – TMD2 Estimated Annual Contract Value \$41,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Tuckahoe Sand & Gravel, Inc. Egg Harbor Township, NJ	\$900.00	\$300.00	\$1,200.00

Contract LTSA-4N-25 Location / Area Limits JAMES F. COOPER MM 39.4N SERVICE AREA 4N – TMD2 Estimated Annual Contract Value \$41,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Tuckahoe Sand & Gravel, Inc. Egg Harbor Township, NJ	\$900.00	\$300.00	\$1,200.00

Contract LTSA-6-25 Location / Area Limits WOODROW WILSON 6N MM58.7N & 6S RICHARD STOCKTON MM58.7S SERVICE AREAS 6N & 6S-TMD3 Estimated Annual Contract Value \$137,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$700.00	\$350.00	\$1,050.00
Tuckahoe Sand & Gravel, Inc. Egg Harbor Township, NJ	\$900.00	\$300.00	\$1,200.00

Contract LTSA-7S-25 Location / Area Limits MOLLY PITCHER MM 71.7S SERVICE AREA 7S – TMD4 Estimated Annual Contract Value \$83,200			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$635.00	\$200.00	\$835.00
Tuckahoe Sand & Gravel, Inc. Egg Harbor Township, NJ	\$900.00	\$300.00	\$1,200.00

Contract LTSA-8N-25 Location / Area Limits JOYCE KILMER MM 78.7N SERVICE AREA 8N – TMD5 Estimated Annual Contract Value \$65,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$635.00	\$200.00	\$835.00
Tuckahoe Sand & Gravel, Inc. Egg Harbor Township, NJ	\$900.00	\$300.00	\$1,200.00

Contract LTSA-10S-25 Location / Area Limits THOMAS EDISON MM 92.9S SERVICE AREA 10S – TMD6 Estimated Annual Contract Value \$65,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$700.00	\$175.00	\$875.00

Contract LTSA-10N-25 Location / Area Limits GROVER CLEVELAND MM 92.9N SERVICE AREA 10N – TMD6 Estimated Annual Contract Value \$65,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$700.00	\$175.00	\$875.00

Contract LTSA-12S-25 Location / Area Limits ALEXANDER HAMILTON MM 111.6ES SERVICE AREA 12S – TMD8 Estimated Annual Contract Value \$65,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$700.00	\$175.00	\$875.00

Contract LTSA-13S-25 Location / Area Limits VINCE LOMBARDI MM 116ES & MM 115.5WN SERVICE AREA 13S – TMD10 Estimated Annual Contract Value \$65,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Joseph Defino Trucking Co., Inc. T/A Defino Contracting Co Keyport, NJ	\$700.00	\$175.00	\$875.00

Contract LPSP-116-25 Location / Area Limits HOLMDEL STATION – GSP MM 115.8S – PMD5 Estimated Annual Contract Value \$17,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
NO BID			

Contract LPTMC-25 Location / Area Limits WOODBRIDGE STMC – PMD6 Estimated Annual Contract Value \$17,600			
Contractor	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
NO BID			

Contract LPP-98-25 Location / Area Limits TOLL PLAZA INTERCHANGE 98 – BELMAR TOLLS – PMD4 Estimated Annual Contract Value \$51,200			
Contractor	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
NO BID			

Contract LPP-103-25 Location / Area Limits TOLL PLAZA ASBURY TOLL PLAZA MM 103.6N – PMD4 Estimated Annual Contract Value \$108,800			
Contractor	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
NO BID			

Bids for these contracts were procured, and the authorization being sought is to award these fair and open contracts to the lowest responsible bidders, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.13, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to award 23 contracts to five (5) vendors for snow removal and salting services as outlined herein, for a total amount not to exceed \$9,571,200.00 for the three (3) snow seasons, subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two (2), one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index ("CPI") factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted shall be five percent.