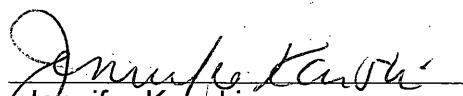


**CERTIFICATION  
OF  
NEW JERSEY TURNPIKE AUTHORITY**

I, James D. Carone, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such, certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the September 24, 2024 Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority **this 24<sup>th</sup> day of September, 2024.**

ATTEST:

  
Jennifer Kanski  
Secretary to the Authority

  
James D. Carone  
Executive Director

Corporate Seal

Date: September 24, 2024

**Received in the Governor's Office September 24, 2024**

Received by:

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Signature

Veto Period Ends:

October 8, 2024  
(Write in the date the veto period ends)



# State of New Jersey

OFFICE OF THE GOVERNOR  
P.O. Box 001  
TRENTON, NJ 08625-0001

PHILIP D. MURPHY  
GOVERNOR

AARON J. CREUZ  
DEPUTY CHIEF COUNSEL

**TO:** Jennifer Kanski [kanski@njta.com](mailto:kanski@njta.com)  
**FROM:** Kelley Trimble, Authorities Unit, Office of the Governor  
**DATE:** September 24, 2024  
**RE:** New Jersey Turnpike Authority Minutes

This email is confirmation that the Authorities Unit received the minutes from the September 24, 2024, board meeting on September 24, 2024. The calculated veto date is October 8, 2024.

Thank you.

Attachment

cc: Jessica O'Connor

**PROCEEDINGS OF MEETING OF NEW JERSEY TURNPIKE AUTHORITY**  
**BOARD OF COMMISSIONERS**  
**Tuesday, September 24, 2024**

ooo0ooo

Chair O'Connor called the meeting of the Authority's Board of Commissioners (the Board) into session in the Executive Boardroom of the Authority's Headquarters Building at 1 Turnpike Plaza in Woodbridge, New Jersey, at 9:03 a.m.

ooo0ooo

Pledge of Allegiance

ooo0ooo

**PRESENT**

Present were Chair Francis O'Connor, Vice Chair Ulises Diaz (by tele-conference / departed meeting at 9:45 a.m.), Treasurer Michael DuPont, Commissioner Ronald Gravino, Commissioner Raphael Salermo, Commissioner Francisco Maldonado and Commissioner John Wisniewski (absent). The meeting commenced at 9:03 a.m.

ooo0ooo

**ALSO PRESENT**

Executive Director James Carone, Deputy Executive Director Donna Wilser, Acting Chief Engineer Daniel Hesslein, Chief Information Officer Jose Dios, Director of Law Thomas Holl, Director of Human Resources Mary-Elizabeth Garrity, Director of Operations Kevin Dunn, Director of Procurement and Materials Management Janet Rzepka, Director of Tolls John La Bella, Director of Community and Government Relations Shawn Taylor, Deputy Director of Internal Audit David Forktus, New Jersey State Police Major Michael Krzyzkowski, Troop D and Secretary to the Authority Jennifer Kanski.

Also present were: Outside Counsel, Judy Verrone, Esq. of DeCotiis, FitzPatrick, Cole & Giblin, LLP, Governors' Authorities Unit Representative Jessica O'Connor and Deputy DOT Commissioner Joseph Bertoni (absent).

ooo0ooo

**NOTICE OF MEETING**

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to The Star Ledger and the Asbury Park Press, as well as numerous other newspapers, posted in the main lobby of the Authority's Administration Offices at 1 Turnpike Plaza, Woodbridge, prominently posted on the New Jersey Turnpike Authority's website at [www.njta.com](http://www.njta.com) and on various social media platforms, including Facebook and Twitter, and notice has been forwarded to the Secretary of State, Trenton, New Jersey. Additionally, Authority public meetings will be held in-person and telephonically. Information and instructions regarding telephonic access to the meetings by the public has been posted on the Authority's website.

**Secretary to the Authority Kanski takes Roll Call and the Following Were Present:**

1. Vice Chair Diaz (by tele-conference)
2. Treasurer DuPont
3. Commissioner Gravino
4. Commissioner Salerno
5. Commissioner Maldonado
6. Commissioner Wisniewski (absent)
7. Chair O'Connor

ooo0ooo

**EXECUTIVE SESSION**

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

- Litigation

The motion was made by Treasurer DuPont and seconded by Commissioner Salerno and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

Executive Session was adjourned at 9:24 a.m. A motion was made by Treasurer DuPont and seconded by Commissioner Gravino to resume the public portion of the meeting at 9:30 a.m.

**Secretary to the Authority Kanski takes Roll Call and the Following Were Present:**

1. Vice Chair Diaz (by tele-conference)
2. Treasurer DuPont
3. Commissioner Gravino
4. Commissioner Salerno
5. Commissioner Maldonado
6. Commissioner Wisniewski (absent)
7. Chair O'Connor

ooo0ooo

**ACTION ON MINUTES**

The Secretary to the Authority reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Philip D. Murphy received the minutes of the regular meeting of August 27, 2024; he did not exercise his power to veto any items in those minutes.

Upon motion made by Treasurer DuPont seconded by Commissioner Maldonado the minutes of the meeting was approved.

ooo0ooo

**RECUSALS**

The Secretary to the Authority reported recusals or abstentions submitted for the record:

- Commissioner Maldonado is recused on Agenda Item Nos. 211, 214 through 216

ooo0ooo

**PUBLIC COMMENT (in Person)**

ooo0ooo

William Healy, New Jersey Alliance for Action

Mr. Healy thanked the Commissioner and Executive Director Carone for speaking at their recent transportation conference. Mr. Healy addressed the critical need of the Newark Bay Extension project and stated he participated in the meeting in Jersey City and stated his support for this project. Mr. Healy spoke about the criticism for this project and he feels that has been misguided because we are not paving the way to send people through to the Holland Tunnel (80% of that traffic stays in Hudson County and 56% stays in Jersey City) and none of the Hudson County municipalities have said no to new developments. Mr. Healy reiterated his support, on behalf of the Alliance's membership, for the building of the Newark Bay Extension project.

ooo0ooo

Barry Kushnir, Local 194

Mr. Kushnir shared that he is wearing two hats today and he is starting off as speaking as the President of the Hudson County Central Labor Council and stated he has formerly lived in Bayonne for over 50 years and spoke about all the redevelopment in that area since he has graduated high school and he echoed Mr. Healy, previous speaker, in his support of the Newark Bay Extension project and stated that this is a critical infrastructure project. Mr. Kushnir, representing Local 194, introduced new Board members of Local 194 and discussed how the union's relationship with Executive and the heads of the departments have never been stronger in the past 33 years and contributed that to Director of Tolls La Bella, Deputy Executive Director Wilser, Director of Operations Dunn and Deputy Director of Operations Schaeffer.

ooo0ooo

**PUBLIC COMMENT (remote by tele-conference)**

ooo0ooo

Britton Fullwood

Ms. Fullwood discussed her support for the New Jersey Turnpike Authority and her support for the Turnpike Widening project and stated it is an important project.

ooo0ooo

**HUMAN RESOURCES**

Director of Human Resources Mary-Elizabeth Garrity requested approval of Agenda Item No. 2024-09-209. Moved is the item as follows:

\*\*\*\*\*

**2024-09-209**

Director of Human Resources Mary-Elizabeth Garrity submitted the **Personnel Agenda**, dated September 24, 2024, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

\* \* \*

**2024-09-209**

On motion by Treasurer DuPont and seconded by Commissioner Salerno employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	YES	ABSENT	YES

ooo0ooo

LAW

Director of Law Thomas Holl, requested approval of Agenda Item No. 2024-09-210. Moved are the items as follows:

\*\*\*\*\*

2024-09-210

In a memorandum dated September 10, 2024 Authorization to Settle Litigation in the Matter of Shawn Majette v. Vincent Gorka and the New Jersey Turnpike Authority, R-189415, Budget Code: 10-822-441043, Amount: \$530,000.00, was approved.

This matter is a personal injury lawsuit filed against the Authority and one of its employees, Vincent Gorka, as a result of a motor vehicle collision that occurred on February 8, 2021 on the southbound Garden State Parkway near milepost 141.1 in Union, New Jersey. Mr. Gorka was operating a dump truck with attached snowplow as part of a pothole repair convoy when it collided with a vehicle operated by Plaintiff Shawn Majette. Plaintiff has alleged he was injured as a result of the accident.

The parties attended court-ordered arbitration on May 7, 2024, which resulted in a finding of 100% liability on Mr. Gorka and awarded Plaintiff \$750,000 in damages. Following additional settlement discussions, the parties have reached an agreement in principle and Authority Counsel recommends settlement in the amount of \$530,000.00, subject to approval by the Board of Commissioners.

The Law Department has reviewed the matter and concurs with Authority Counsel's recommendation. As such, the Law Department requests the Board of Commissioners approve this settlement pursuant to the terms set forth above and authorize the Executive Director to execute any and all documents and take all necessary steps to fulfill the intent and purpose of this settlement.

\*\*\*

2024-09-210

On motion by Treasurer DuPont and seconded by Commissioner Salerno, the Board unanimously approved Agenda Item Nos. 2024-09-210; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	YES	ABSENT	YES

ooo0ooo

ENGINEERING

Acting Chief Engineer Daniel Hesslein requested approval of item number 2024-09-211. Moved is the item as follows:

ooo0ooo

PUBLIC BID SOLICITATIONS – AWARD OF CONTRACTS

\*\*\*\*\*

2024-09-211

In a document dated August 30, 2024, Recommendation to Award Contract No. T900.845, New Jersey Turnpike, Joseph M. Sanzari, Inc., Interchanges 14, 15E and 17E Toll Island and Pavement Repairs, R-188029, Budget Code: 0390012019, Amount: \$1,198,800.00 was approved.

This contract will provide for the replacement or repair of damaged toll island bumpers, repairs to toll plaza concrete, replacement of concrete curbing, maintenance and protection of traffic and other incidental work at Turnpike Interchanges 14, 15E and 17E. All work is expected to be substantially completed by April 2025.

Three (3) bid proposals were received on August 21, 2024 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$1,198,800.00 may be compared to the Engineer's Estimate in the amount of \$1,445,940.00. The bid proposal was also significantly lower than the second low bidder, which is likely due to the low bidder's familiarity of the repair types and current involvement in the region. The low bidder, Joseph M. Sanzari, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T900.845 be awarded to the low bidder, Joseph M. Sanzari, Inc. of Hackensack, New Jersey, in the amount of \$1,198,800.00. Bids for this work were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

\*\*\*

2024-09-211

On motion by Treasurer DuPont and seconded by Commissioner Salerno, the Board unanimously approved Agenda Item No. 2024-09-211; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	RECUSED	ABSENT	YES

Acting Chief Engineer Daniel Hesslein requested approval of item numbers 2024-09-212 and 2024-09-213. Moved are the items as follows:

ooo0ooo

**ORDER FOR PROFESSIONAL SERVICES (OPS)**

\*\*\*\*\*

2024-09-212

In a document dated September 12, 2024, **Recommendation to Issue Order for Professional Services Nos. P4083, P4084 and P4235, Garden State Parkway, Order for Professional Services No. P4083, Van Cleef Engineering Associates, LLC, 2025 New Jersey Turnpike Authority Bridge Inspection Program, Garden State Parkway Group 1, R-189048, Budget Code: 010-850-445900, Funding Allocation: \$800,000.00 FY 2025, \$165,000.00 FY 2026, Amount: \$965,000.00, and Order for Professional Services No. P4084, Arora & Associates, P.C., 2025 New Jersey Turnpike Authority Bridge Inspection Program, Garden State Parkway Group 3, R-189051, Budget Code: 010-850-445900, Funding Allocation: \$670,000.00 FY 2025, \$150,000.00 FY 2026, Amount: \$820,000.00 and Order for Professional Services No. P4235, PKB Engineering Corporation, 2025 New Jersey Turnpike Authority Bridge Inspection Program, Garden State Parkway Group 5, R-189053, Budget Code: 010-850-445900, Funding Allocation: \$700,000.00 FY 2025, \$150,000.00 FY 2026, Amount: \$850,000.00,** was approved.

Through this single procurement process, the Authority will select three consultants to furnish engineering services for bridge inspections on the Parkway.

The engineering services associated with OPS No. P4083 will include biennial inspection of 118 bridges located in the southern region of the Parkway; OPS No. P4084 will include biennial inspection of 89 bridges located in the central/northern region of the Parkway; and OPS No. P4235 will include biennial inspection of 71 bridges located in the northern region of the Parkway. The OPSs include FHWA Structure Inventory and Appraisal (SI&A) Form updates, FHWA National Bridge Element (NBE) Level Inspection updates, FHWA Element Level Inspection, data collection and preparation of bridge inspection reports.

These assignments are classified as "Simple" projects since the scopes of work are clearly defined and not likely to change during the course of the project, and the cost of each is less than \$2,000,000.00. The Solicitation for Expressions of Interest ("EOIs") was posted on the Authority's website and Thirty-two (32) engineering firms were prequalified and eligible under Profile Code: D280C, Bridges - NBIS Program, Complex. Twelve (12) firms submitted EOIs by the closing date of July 30, 2024.

The scoring of the EOIs by the Review Committee resulted in the following order of ranking of the three firms: 1) Van Cleef Engineering Associates, LLC; 2) Arora & Associates, P.C.; and 3) PKB Engineering Corporation. These three firms were requested to submit sealed Fee Proposals, which were received and have been reviewed. A review of the Fee Proposal of the highest technically ranked firm, Van Cleef Engineering Associates, LLC for OPS No. P4083 (in accordance with the Solicitation for EOIs), was reviewed and negotiated. Subsequently, a review of the Fee Proposals of the second highest technically ranked firm, Arora & Associates, P.C for OPS No. P4084 and the third highest technically



ranked firm, PKB Engineering Corporation for OPS No. P4235 (in accordance with the Solicitation for EOIs), were respectively reviewed and negotiated. All three fees are considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. P4083 be issued to the firm of Van Cleef Engineering Associates, LLC of Freehold, New Jersey, in an amount not to exceed \$965,000.00 allocated as follows: \$800,000.00 in FY 2025 and \$165,000.00 in FY 2026. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.62 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

It is further recommended that Order for Professional Services No. P4084 be issued to the firm of Arora & Associates, P.C. of Lawrenceville, New Jersey, in an amount not to exceed \$820,000.00 allocated as follows: \$670,000.00 in FY 2025 and \$150,000.00 in FY 2026. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.80 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

It is further recommended that Order for Professional Services No. P4235 be issued to the firm of PKB Engineering Corporation of Secaucus, New Jersey, in an amount not to exceed \$850,000.00 allocated as follows: \$700,000.00 in FY 2025 and \$150,000.00 in FY 2026. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.80 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

These professional services were procured by a fair and open process, and the recommended firms were selected in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

\*\*\*\*\*

**2024-09-213**

In a document dated September 13, 2024, **Recommendation to Issue Supplement A to Order for Professional Services No. T3839, New Jersey Turnpike, AECOM USA, Inc., Program Manager and Environmental Services for New Jersey Turnpike Interchange 1 to 4 Widening Program, R-189372, Budget Code: 5000056003, Original OPS Amount: \$47,875,000.00, Amount of Supplement A: \$20,000,000.00, Revised OPS Amount: \$67,875,000.00,** was approved.

This Order for Professional Services was issued at the March 31, 2021 Commission Meeting, in the amount of \$47,875,000.00. It provided for program management, preparation of preliminary design documents and comprehensive environmental services for the one lane widening in each direction of the existing four-lane New Jersey Turnpike from the southern terminus of Interchange 1 (Route 49) to just north of Interchange 4, connecting to the existing six-lane roadway.

Supplement A will provide for unanticipated professional services which are beyond the current authorized scope of work. These services include design and environmental permitting, preparation of construction contract documents, and other related work for the realignment of Interchange 3 Ramp TW to improve operations and safety between the Turnpike and State Route 168 (Black Horse Pike) and

upgrades to the acceleration and deceleration lanes of the remaining interchange ramps. The additional professional services also include design and environmental permitting, preparation of construction contract documents, and other related work for operational and safety improvements at the Interchange 1 Express E-ZPass lanes and realignment of the southbound toll plaza approach lanes.

It is, therefore, recommended that Supplement A to Order for Professional Services No. T3839 be issued to AECOM USA, Inc. of Piscataway, New Jersey, not to exceed the amount of \$20,000,000.00. The addition of this amount increases the total authorized fee from \$47,875,000.00 to \$67,875,000.00. The original contract was procured pursuant to N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

\*\*\*  
2024-09-212  
2024-09-213

On motion by Commissioner Maldonado and seconded by Treasurer DuPont, the Board unanimously approved Agenda Item Nos. 2024-09-212 and 2024-09-213; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	YES	ABSENT	YES

Acting Chief Engineer Daniel Hesslein requested approval of item numbers 2024-09-214 through 2024-09-216. Moved is the item as follows:

ooo0ooo  
MISCELLANEOUS

\*\*\*\*\*  
2024-09-214

In a document dated September 12, 2024, Recommendation to Ratify Change Order for Contract No. T100.523, New Jersey Turnpike, D'Annunzio & Sons, Inc., Bridge Deck Reconstruction, Milepost 83 to 88, R-189000, Budget Code: 5000000003, Current Contract Amount: \$178,983,376.06, Amount of Change Order: \$4,700,000.00, Revised Contract Amount: \$183,683,376.06, was approved.

It is recommended that a Type 3 Change Order be issued to the referenced contract to compensate the Contractor for additional asphalt pavement reconstruction and to bring the remainder of the guide rail and paving, between Interchanges 9 and 10, up to the current standard. The contractor's contractual completion date of July 15, 2025 will not be impacted. The additional work will increase the current contract amount of \$178,983,376.06 to \$183,683,376.06.

D'Annunzio & Sons, Inc. was awarded Contract No. T100.523 at the December 21, 2021 Commission Meeting. The Engineer's Estimate for the proposed work is approximately \$4,700,000.00.

It is, therefore, recommended that this Type 3 Change Order to Contract No. T100.523 be authorized in an amount not to exceed \$4,700,000.00 to D'Annunzio & Sons, Inc. of South Plainfield, New Jersey.

ooo0ooo  
**FINAL ACCEPTANCES**  
\*\*\*\*\*

2024-09-215

In a document dated September 4, 2024, All work performed on each of the construction contracts listed below have been completed in accordance with the contract documents and to the satisfaction of the Engineering Department. Accordingly, it is recommended that these contracts be deemed complete and approved for Final Acceptance. The table below lists each contract and includes pertinent Change Order and financial information including the final payment amount due the Contractor upon Final Acceptance, was approved.

Contract No.	Contractor	Award Total Amount	No. of Change Orders	Additions/ Reductions	Final Total Contract Amount	Final Payment Amount
T100.588	IEW Construction Group, Inc.	\$20,136,533.09	2	(\$1,154,327.73)	\$18,982,205.36	\$372,933.01
T200.711	South State, Inc.	\$16,891,209.00	1	(\$2,376,423.02)	\$14,514,785.98	\$169,712.09
T200.715	Stavola Contracting Co., Inc.	\$5,542,959.69	1	\$410,260.35	\$5,953,220.04	\$638,208.47
Total						\$1,180,853.57

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Chief Engineer. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractors has certified that there are no liens outstanding against the Contractors. Accordingly, it is recommended that the contract listed above be accepted and final payment in the amount shown above be made to the Contractors.

\*\*\*  
2024-09-214  
2024-09-215

On motion by Treasurer DuPont and seconded by Commissioner Salerno, the Board approved Agenda Item Nos. 2024-09-214 through 2024-09-215; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

**ROLL CALL**

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	RECUSED	ABSENT	YES

**ACKNOWLEDGE REPORTS OF  
ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY**

\*\*\*\*\*

**2024-09-216**

The Board acknowledges the reports of Engineering Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Summary
- Change Order Summary

\* \* \*

**2024-09-216**

The Authority accepted the reports contained in agenda item number 2024-09-216 and received same for file.

ooo0ooo

**PROCUREMENT AND MATERIALS MANAGEMENT ("PMM")**

Director of PMM Janet Rzepka requested approval of Agenda Item Nos. 2024-09-217 through 2024-09-227 and 2024-09-231. Moved are the items as follows:

ooo0ooo

**PUBLIC BIDS**

\*\*\*\*\*

**2024-09-217**

In a document dated September 11, 2024, **2024-2027 Snow Removal Services (Negotiated/Ratification), Joseph M. Sanzari, Inc., RM-187069 (Operations), Budget Code: 010 01 900 461020, Amount: \$528,000.00 (3-year contracts)**, was approved.

Under these contracts, Joseph M. Sanzari, Inc. will provide Snow Removal Services at three (3) locations on the Turnpike. The contracts will be for three (3) years with the option to extend for two (2) additional one-year terms. At the July 23, 2024, Board of Commissioners meeting, the Authority awarded contracts to six (6) bidders for twenty (20) of the twenty-four (24) locations. At the August 27, 2024, Board of Commissioners meeting, one (1) of the four (4) remaining contracts were awarded.

In accordance with the public bid laws and pursuant to the Authority's enabling statute N.J.S.A. 27:23-6.1(a), Procurement and Materials Management staff then negotiated with responsible contractors for the three (3) outstanding contracts required, upon terms, conditions, restrictions, and specifications substantially similar to those that were the subject of competitive bidding on two (2) occasions.

Given the need to secure these essential services, authorization was also requested at the August 27, 2024, Board of Commissioners meeting to give delegated Authority to the Executive Director to award such contracts immediately following the negotiations (upon the contractors' compliance with legal and administrative terms), then be ratified by the Commission at a succeeding meeting.

Contract LTP-10-24 Location / Toll Plaza Interchange 10 – TMD5 Loader Only Estimated Annual Contract Value \$33,600.00			
Contractor		All-Inclusive Hourly Operating Rate (1) Loader Only	
Joseph M. Sanzari, Inc. Hackensack, NJ		\$850.00	
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown, Fairless Hills, PA		\$925.00	

Contract LTP-11-24 Location / Toll Plaza Interchange 11 – TMD6 Loader Only Estimated Annual Contract Value \$108,800.00			
<u>Contractor</u>		<u>All-Inclusive Hourly Operating Rate (1) Loader Only</u>	
Joseph M. Sanzari, Inc. Hackensack, NJ		\$850.00	
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown, Fairless Hills, PA		\$925.00	

Contract LTP-13-24 Location / Toll Plaza Interchange 13 – TMD6 Loader Only Estimated Annual Contract Value \$33,600.00			
<u>Contractor</u>		<u>All-Inclusive Hourly Operating Rate (1) Loader Only</u>	
Joseph M. Sanzari, Inc. Hackensack, NJ		\$850.00	
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown, Fairless Hills, PA		\$925.00	

These contracts were procured, and authorization is being sought to award these fair and open contracts, in accordance with N.J.S.A. 27:23-6.1(a), N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, it is recommended that the award for the three-year contracts listed herein for snow removal services in an amount not to exceed \$528,000.00 be ratified. In addition, it is requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index ("CPI") factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted, however, shall be five percent.

\*\*\*\*\*

**2024-09-218**

In a document dated September 3, 2024, **John Deere Crawler Dozers (2), Jesco Inc., R-188128 (Operations), Budget Code: 049 00 500 156555 0490016020, Amount: \$318,384.00,** was approved.

Under this contract, Jesco Inc. will supply two (2) John Deere Crawler Dozers to be used by the Maintenance Department on both Roadways. These crawler dozers are replacing existing older vehicles that have reached their life expectancy and will be sold as surplus, if feasible. The bid was fully advertised, and the five (5) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On August 22, 2024, one (1) bid was received.

Departmental Estimate: \$340,000.00

Bids for this contract were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to award a contract to Jesco Inc. for two (2) John Deere Crawler Dozers for a total amount not to exceed \$318,384.00.

\*\*\*\*\*

**2024-09-219**

In a document dated September 3, 2024, **Axis Cameras and Accessories, SecCon Consulting, LLC, RM-188050 (Information Technology Services), Budget Code: 049 00 830 650040 0490072007, Amount: \$345,019.00,** was approved.

Under this contract, SecCon Consulting, LLC will provide cameras for new installations, upgrades, replacements, spares, and accessories. The bid was fully advertised, and the eight (8) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On August 20, 2024, nine (9) bids were received as follows (unit prices are available from the PMM Department):

<b><u>Vendor</u></b>	<b><u>Total</u></b>
<b>SecCon Consulting LLC, Trenton, NJ</b>	<b>\$345,019.00</b>
Integrated Systems & Services, Inc., Eatontown, NJ	\$366,428.00
Digital Provisions, Inc., Ronkonoma, NY	\$374,910.15
A+ Technology & Security Solutions, Inc., Bay Shore, NY	\$388,423.85
Advantage Security, Inc., Hamilton, NJ	\$393,663.06
GM Date Communications, Inc., Farmingdale, NY	\$438,581.70
VIRSIG, Port Washington, NY	\$439,300.00
AVS Technology, Inc., Totowa, NJ	\$451,232.40

Departmental Estimate: \$400,000.00.

**Non-Compliance:**

An additional bid was received from vPrime Tech Inc. of Houston, TX (\$375,209.25). vPrime Tech Inc. did not submit a Bid Bond, Letter of Surety, or a Cashier's Check for 10% of the amount Bid, which is a mandatory requirement per Section I,B;5(a) of the Request for Bids. Thus, it is recommended that the bid submitted by vPrime Tech Inc. be rejected.

Bids for this contract were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to award a contract to SecCon Consulting LLC for Axis Cameras and Accessories for a total amount not to exceed \$345,019.00, subject to funding availability at the time of services.

\*\*\*\*\*

**2024-09-220**

In a document dated September 12, 2024, **Printing Press HPS 2024, G.E. Richards Graphic Supplies Co., Inc., R-188631 (Human Resources), Budget Code: 049 00 825 156555 0490012022,**  
**Amount: \$472,900.00,** was approved.

Under this contract, G.E. Richards Graphic Supplies Co., Inc. will provide and install a new printing press for the Print Shop in Holmdel. The new press will replace the existing press that was purchased approximately twenty (20) years ago. Parts have become obsolete for the old press, making repairs difficult and very expensive. The bid was fully advertised, and the three (3) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On September 10, 2024, one (1) bid was received.

Bids for this contract were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to award a contract for a Printing Press HPS 2024 to G.E. Richards Graphic Supplies Co., Inc. for a total amount not to exceed \$472,900.00.

ooo0ooo

**STATE/GOVERNMENT CONTRACTS**

\*\*\*\*\*

**2024-09-221**

In a document dated September 3, 2024, **Qualys Support 2024 – 2025, Insight Public Sector, Inc., R-188448 (Information Technology Services), Budget Code: 010 00 830 121020, State Contract No. T-3121/20-TELE-01512 expiring 05/24/2026, Amount: \$142,329.68** was approved.

Under this contract, Insight Public Sector, Inc. will provide Qualys Support 2024-2045. Qualys is required for performing vulnerability scans on systems to meet the Authority's cybersecurity goals and includes software for monitoring devices installed on the Roadways, vulnerability scanners for PCs and servers, as well as web application scanners for public facing services. This support is available under State Contract No. T-3121/20-TELE-01512 expiring 05/24/2026.

This procurement, under State Contract No. T-3121/20-TELE-01512 is in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. T-3121/20-TELE-01512 Qualys Support 2024 - 2025 to Insight Public Sector, Inc. for an amount not to exceed \$142,329.68.

\*\*\*\*\*

**2024-09-222**

In a document dated September 9, 2024, **Motorola Radios 2024 (15), Motorola Inc., R-188510 (Information Technology Services), Budget Code: 010 00 830 480030, State Contract No. T-0109/83909 expiring 04/30/2025, Amount: \$314,953.85**, was approved.

Under this contract, Motorola Inc. will provide fifteen (15) 2024 APX4500 Mobile Radios and five (5) years of warranty. These radios are used for communication in Authority's fleet and will be installed in new vehicles. They are available under State Contract No. T-0106/83909 expiring 04/30/2025.

This procurement, under State Contract T-0106/83909, is in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to Motorola Inc. for fifteen (15) APX4500 Mobile Radios and five (5) years of warranty in a total amount not to exceed \$314,953.85.

\*\*\*\*\*

**2024-09-223**

In a document dated September 3, 2024, **SolarWinds Support 2025 – 2027, Dell Marketing, LP, R-188574 (Information Technology Services), Budget Code: 010 00 830 121020, State Contract No. T-3121/20-TELE-01510 expiring 05/24/2026, Amount: \$186,013.74,** was approved.

Under this contract, Dell Marketing, LP will provide SolarWinds Support 2025 - 2027. SolarWinds is used to monitor health and status of network switches, routers, and firewalls, as well as servers, device configuration backups, applications, databases, and virtual machine performance monitoring. These services are available from NJ State Contract No. T-3121/20-TELE-01510 expiring 05/24/2026.

This procurement, under State Contract T-3121/20-TELE-01510, is in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to Dell Marketing, LP for SolarWinds Support 2025 - 2027 in a total amount not to exceed \$186,013.74.

\*\*\*\*\*

**2024-09-224**

In a document dated September 16, 2024, **Program Support for New Jersey E-ZPass Services, The North Highland Company, RM-189388 (Information Technology Services), Budget Code: 500 00 830 156555 5000052005, State Contract No. T-2599/22-PROS1-77738 expiring 06/30/2029, Amount: \$1,020,000.00,** was approved.

Under this contract, The North Highland Company ("North Highland") will provide the first year of project management services to implement the requirements laid out in the RFP for New Jersey E-ZPass Services. The RFP was divided into four (4) categories: Category A, Customer Service Center (CSC) Services; Category B, License Plate Review Services; Category C, Collections Services; and Category D, Merchant Services.

Effective project management is critical to organizing the time, tasks, and resources needed to successfully guide complex software development projects, ensuring industry standards and best practices are embedded in the management of the implementation. The implementation schedule is estimated to begin in October 2024. The contract will be for one (1) year and is available under State Contract No. T-2599/22-PROS1-77738 expiring 06/30/2029.



This procurement, under State Contract No. T-2599/22-PROS1-77738 is in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. T-2599/22-PROS1-77738 for Program Management Support for NJ E-ZPass Services to The North Highland Company for an amount not to exceed \$1,020,000.00.

\*\*\*\*\*  
2024-09-225

In a document dated September 3, 2024, State Contract Modifications, was approved.

At a prior Board of Commissioners meeting, the Authority approved purchases (up to a maximum authorized dollar amount) from the vendors listed herein under the New Jersey State contracts referenced below. The terms of the referenced State contracts have since been extended and additional funds are needed to purchase these necessary goods and/or services through the extended terms of the State contracts.

The original procurements, under the State contracts, were in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, given that the period of time during which the Authority may make additional purchases under the referenced State Contracts was extended through the new expiration date of these contracts, approval is hereby requested to increase the Authority's current authorized amount to the new authorized amount stated in the attached chart, subject to funding availability at the time of order.

Description / Original Agenda Item or Award Date and Req #	Vendor Name	Requisition Number	NJTA Contract No.	NJ State Contract No. Expiration	Current Authorized Amount	New Authorized Amount	Requested Increase Amount
Fence Installation and Repair 125-04-2019 RM-148363	E.B. Fence LLC	RM-188725 Operations	2541	T-0640/88679 expiring 06/30/2025	\$288,000.00	\$388,000.00	\$100,000.00
Portable Sanitation Unit Rentals and Cleanouts R-161433	United Site Services Northeast, Inc.	RM-188972 Operations	2949R	T-0208/20-GNSV1-01315 expiring 09/30/2025	\$98,000.00	\$198,000.00	\$100,000.00
Total							\$200,000.00

ooo0ooo  
SOLE SOURCE

\*\*\*\*\*  
2024-09-226

In a document dated September 3, 2024, EAM Software Maintenance Support 2024-2025, Hexagon EAM Services, R-188722 (Information Technology Services), Budget Code: 010 00 830 121020, Amount: \$158,632.92, was approved.

Under this contract, the Authority will award a sole source contract to Hexagon EAM Services to provide EAM Software Maintenance Support for 2024-2025. EAM is used by the Operations Department to maintain their fleet and roadway operations. Support will cover all Hexagon software, including roadway users. As the sole source in the State of New Jersey for EAM products, Hexagon EAM Services is the only vendor capable of providing these services.

Thus, it is recommended that this award be made without public advertisement under the sole source procurement authorization of *N.J.A.C. 19:9-2.2(d)1*, as promulgated under *N.J.S.A. 27:23-6.1* and consistent with Executive Order No. 37 (Corzine 2006). A resolution, as required by *N.J.A.C. 19:9-2.2(d)1*, is attached hereto.

Accordingly, authorization is requested to award a sole source contract to Hexagon EAM Services for EAM Software Maintenance Support 2024-2025 for an amount not to exceed \$158,632.92.

**RESOLUTION FOR SOLE SOURCE PROCUREMENT  
SOFTWARE LICENSE AND TECHNICAL SUPPORT SERVICES AGREEMENT  
WITH HEXAGON EAM SERVICES**

**WHEREAS**, the New Jersey Turnpike Authority's Information Technology Services Department has requested the award of a sole source contract for upgrade services for EAM Software Maintenance Support 2024-2025 with Hexagon EAM Services ("Hexagon"); and

**WHEREAS**, Hexagon is the copyright owner for these software products; and

**WHEREAS**, Hexagon is the only vendor that has the unrestricted ability to provide Software Maintenance Support for such Hexagon-owned software products; and

**WHEREAS**, *N.J.A.C. 19:9-2.2(d)1* of the New Jersey Turnpike Authority's regulations, promulgated under *N.J.S.A. 27:23-6.1*, permits sole source procurement when only one source of the required goods or service exists;

**NOW, THEREFORE, BE IT RESOLVED THAT** the Authority's Board of Commissioners hereby authorizes the award of a contract for EAM Software Maintenance Support 2024-2025 with Hexagon EAM Services for an amount not to exceed \$158,632.92 as a sole source exception to procurement by public advertisement as permitted by *N.J.A.C. 19:9-2.2(d)1*, promulgated under the Authority's enabling legislation, *N.J.S.A. 27:23-6.1*.

\*\*\*\*\*

**2024-09-227**

In a document dated September 3, 2024, **Emergency HVAC Repair Services, Trane Company, R-188770 (Operations), Budget Code: 010 00 585 464010, Amount: \$278,825.00**, was approved.

Under this contract, Trane Company will provide Emergency HVAC Repair Services at the NJTA Headquarters facility. The existing centrifugal chiller was severely damaged as a result of an electrical fire at the building this summer. The repairs involve removal of the existing system as well as rebuilding and reinstallation of all internal components, including the restoration of power, ensuring the system is running efficiently and within specified parameters, and proper disposal of waste materials. As the sole source of Trane OEM parts and service in the State of New Jersey, Trane is the only vendor capable of providing these services. Per the vendor, any retrofitting of the existing chiller with non-OEM parts or solutions would void any existing warranties and nullify any warranty coverage for future repairs as well as reduce the reliability and lifespan of the equipment.

Thus, it is recommended that this award be made without public advertisement under the sole source procurement authorization of *N.J.A.C. 19:9-2.2(d)1*, as promulgated under *N.J.S.A. 27:23-6.1*

and consistent with Executive Order No. 37 (Corzine 2006). A resolution, as required by *N.J.A.C. 19:9-2.2(d)1*, is attached hereto.

Accordingly, authorization is requested to award a sole source contract to Trane Company for Emergency HVAC Repair Services for an amount not to exceed \$278,825.00.

**RESOLUTION FOR SOLE SOURCE PROCUREMENT  
TRANE OEM PARTS AND SERVICES AGREEMENT  
WITH TRANE COMPANY**

**WHEREAS**, the New Jersey Turnpike Authority's Operations Department has requested the award of a sole source contract for Emergency HVAC Repair Services with Trane Company; and

**WHEREAS**, Trane is the copyright owner for these HVAC products; and

**WHEREAS**, Trane is the only vendor that has the unrestricted ability to provide OEM parts and services for such Trane products in the State of New Jersey; and

**WHEREAS**, *N.J.A.C. 19:9-2.2(d)1* of the New Jersey Turnpike Authority's regulations, promulgated under *N.J.S.A. 27:23-6.1*, permits sole source procurement when only one source of the required goods or service exists;

**NOW, THEREFORE, BE IT RESOLVED THAT** the Authority's Board of Commissioners hereby authorizes the award of a contract for Emergency HVAC Repair Services with Trane Company for an amount not to exceed \$278,825.00 as a sole source exception to procurement by public advertisement as permitted by *N.J.A.C. 19:9-2.2(d)1*, promulgated under the Authority's enabling legislation, *N.J.S.A. 27:23-6.1*.

ooo0ooo

**PROFESSIONAL SERVICES**

\*\*\*\*\*

2024-09-231

In a document dated September 19, 2024, New Jersey E-ZPass Services, TransCore, LP – Category A - \$1,730,747,010.00, Emovis Operations North America, Inc. – Category B - \$76,087,297.00, Professional Account Management, LLC – Category C - \$83,467,500.00, Linebarger Goggan Blair & Sampson, LLP – Category C - \$88,516,500.00, RM-178825 (Information Technology Services), Budget Code: Various, Amount: \$1,978,818,307.00, was approved.

On November 29, 2023, the New Jersey Turnpike Authority ("Authority"), as the lead agency of the New Jersey E-ZPass Group, publicly advertised a Request for Proposals ("RFP") for New Jersey E-ZPass Services. The members of the New Jersey E-ZPass Group consist of the South Jersey Transportation Authority ("SJTA"), the Delaware River Port Authority ("DRPA"), the Delaware River and Bay Authority ("DRBA"), the Delaware River Joint Toll Bridge Commission ("DRJTBC"), the Burlington County Bridge Commission ("BCBC"), and the Cape May County Bridge Commission ("CMCBC"), who operate and maintain their own independent toll collection system(s) and host systems that interface with the NJ E-ZPass System to collect electronic tolls.

The RFP was issued in accordance with the Authority's procurement regulations and policies governing professional and technical services, as well as in compliance with Executive Order No. 37 (Corzine 2006). The RFP was issued to procure the services of qualified firm(s) to provide, implement, and maintain an integrated New Jersey E-ZPass System and operate New Jersey E-ZPass customer service centers, and to provide associated services, namely license plate review services, collections services, and merchant services. The RFP was advertised in the Star-Ledger and Asbury Park Press,

posted on various industry websites and on the Authority's and State's websites, as well as the electronic bid platform, Bid Express. In addition, twenty-four (24) firms listed in the Authority's database for the referenced services were notified of the procurement.

The New Jersey E-ZPass Services were split into the following four (4) Categories of services, and the intent of the RFP was to procure best-in-class services for each category:

1) Category A - Customer Service Center ("CSC") Services, which requires the successful proposer to implement, maintain, administer, and support a customer contact center system, customer self-service tools, and enhanced reporting. In addition to the system, the successful proposer shall provide CSC facilities and services, including labor, for effective and efficient ongoing customer service, payment processing, and financial and operational reconciliations related to New Jersey E-ZPass.

2) Category B - License Plate Review Services, which requires the successful proposer to provide license plate image processing and review services associated with toll transactions.

3) Category C - Collections Services, which requires the successful proposer to provide debt collection services, including skip tracing, for collection of outstanding tolls and fees. The RFP provided for the award of two (2) contracts for Collections Services.

4) Category D - Merchant Services, which requires the successful proposer to provide a payment gateway for CSC customers, allowing for multiple payment service providers, including credit card and automated clearinghouse (ACH) payment processing.

An evaluation committee (the "Committee") was established by the Authority's Executive Director to evaluate the proposals in accordance with the respective criteria set forth in the RFP for each Category of services. The Committee consisted of two (2) SJTA employees, one (1) DRJTBC employee, and three (3) Authority employees. However, only two (2) of the three (3) Authority employees served as voting members. The third Authority employee, the Director of Procurement and Materials Management Department, served as a non-voting member. Furthermore, Authority staff from the Information Technology Services, Finance, and Internal Audit Departments, as well as representatives from DRPA, DRBA, and the Authority's General Engineering Consultant, served on an advisory committee to the Committee, but were not voting members of the Committee.

A virtual pre-proposal meeting was held on Friday, December 15, 2023, and on Friday, April 26, 2024, the Authority received proposals from the following:

#### Category A – CSC Services

1. Conduent State & Local Solutions, Inc. ("Conduent") - Newark, NJ
2. TransCore, LP ("TransCore") - Union, NJ
3. WSP USA Inc. ("WSP") - Lawrenceville, NJ

#### Category B – License Plate Review Services

1. Conduent State & Local Solutions, Inc ("Conduent") - Newark, NJ
2. Emovis Operations North America, Inc ("Emovis") - Westbury, NJ
3. Kyra Solutions, Inc. ("Kyra") - Lakeland, FL

#### Category C – Collections Services

1. Linebarger Goggan Blair & Sampson, LLP ("Linebarger") - New York, NY
2. Professional Account Management, LLC ("PAM") - Horseheads, NY

Category D – Merchant Services

1. First Data Merchant Services, LLC ("Fiserv") - Milwaukee, WI
2. Pay-It, LLC ("Pay-It") - Kansas City, MO

The proposals received from Kyra for Category B Services and from both proposers for Category D Services – Fiserv and Pay-It – were rejected as either non-responsive or based on material exceptions taken to the requirements of the RFP.

Category D proposals were not evaluated given their disqualification.<sup>1</sup> Based on the Committee's review of the remaining proposals, the Committee posed extensive written questions to all qualified proposers in Categories A, B, and C, and each firm was invited to make oral presentations and demonstrate their technical systems and operational processes. Thereafter, all firms were requested to submit best and final offers (BAFO) as provided for in the RFP.

The Committee found all firms to be highly skilled and to have performed similar services at public transportation entities across the United States. However, TransCore, for Category A, and Emovis, for Category B, unanimously received the highest overall scores, in their respective Categories. Consequently, the Authority engaged in negotiations with TransCore and Emovis, and with both PAM and Linebarger for Category C services.

TransCore has been delivering and maintaining innovative back-office solutions for over 30 years. TransCore's proposal and oral presentation demonstrated functional use of sophisticated tools for project management, software development, testing, and AI powered customer service tools. The solution is powered by cloud computing, across two separate cloud zones and closely integrates monitoring tools and interfaces which are already integrated and working on other projects. TransCore proposed key personnel with decades of operational and technical experience; staffing for the implementation phase averages 50-60 fulltime employees over the three (3) year period, ramping up to 100 technical staff members during the six (6) months prior to Go-Live. The operations and maintenance phase includes 40 system administration and maintenance staff, and 450 operations staff members across two (2) customer service centers in New Jersey. In sum, the Committee consistently found TransCore's technical and operational capabilities to provide services, as required by the RFP, superior to that of its competitors in Category A.

Emovis is an established firm with more than 40 years of experience with license plate review services. The Emovis solution presented sophisticated tools in a cloud environment providing a highly available, fault tolerant architecture incorporating configurable workflows that each NJ E-ZPass Group member can fully customize. In addition, machine learning will be used to enhance the license plate review process. Emovis' solution focused on a continuous improvement process where agencies have access to real-time monitoring and reporting tools. In sum, the Committee consistently found Emovis' technical and operational capabilities to provide services, as required by the RFP, superior to that of its competitor in Category B.

---

<sup>1</sup> Staff intends to re-solicit the Category D Services in accordance with the Authority's purchasing regulations.

PAM has over 35 years of experience with government agencies and is a trusted partner to more than 55 tolling agencies. PAM has vehicle-based collection specialists trained to understand all aspects of the tolling industry. PAM proposed a multi-step data cleansing process for ensuring accuracy in data migration, including duplicate account clean up, Department of Motor Vehicle address lookup, National Change of Address (NCOA) cleansing, and skip tracing. Lastly, PAM has proposed a comprehensive compliance management system to monitor contractual obligations and regulations.

Linebarger has over 20 years of experience collecting delinquent tolls and 48 years of experience working with government clients nationwide. Linebarger employs specialized agents and technical staff focused on toll collections and data migration. Linebarger's solution proposes an omnichannel communications platform which uses phone, text, chat, and email. Their debt collection approach includes aggressive skip-tracing, regular letter and skip tracing sweeps, demographic based dialing campaigns, and experienced attorneys specializing in toll collection.

For these reasons, the Committee found that both PAM and Linebarger's proposals meet the technical and operational requirements to provide the services required by the RFP.

Accordingly, authorization is being requested to award the following contracts:

1. To TransCore, in the not-to-exceed amount of \$1,730,747,010;
2. To Emovis in the not-to-exceed amount of \$76,087,297;
3. To PAM in the not-to-exceed amount of \$83,467,500; and
4. To Linebarger in the not-to-exceed amount of \$88,516,500.

The not-to-exceed amounts are based on proposed fixed costs and future estimated variable transaction volumes. The not-to-exceed amounts are for the contract years, extension years, and for any additional services. The not-to-exceed amounts represent the contract cost for the entire New Jersey E-ZPass Group, which is shared among the Group members in accordance with a Memorandum of Understanding between the Authority and the remaining New Jersey E-ZPass Group members. The contract cost share for each member varies year-to-year based on transaction and revenue volumes; the Authority's contract cost share approximates 80 percent.

Each contract will be for a term of eleven (11) years ("Contract Term") consisting of an Implementation Phase, not to exceed three (3) years until Go-Live is achieved, and an Operation and Maintenance Phase to commence at the actual Go-Live date and continue until the end of the Contract Term. The Authority may extend the term of any contract for up to two (2) one-year extensions, at its discretion.

Further authorization is requested for the Executive Director to approve the extension years, at his discretion, as well as any additional services as deemed necessary, all within the respective not-to-exceed amounts of the contracts. Additionally, it is requested that the Executive Director be authorized to extend any existing agreements with current services providers of the New Jersey E-ZPass Program if, in his reasonable discretion, it is deemed appropriate and cost-effective to permit current service providers to complete pending assignments under their existing contract terms. Finally, it is further

requested that the Executive Director be authorized to take such actions and to execute any and all documents that may be deemed necessary and appropriate to further the intent and purpose of the authorization requested herein.

- \*\*\*
- 2024-09-217
- 2024-09-218
- 2024-09-219
- 2024-09-220
- 2024-09-221
- 2024-09-222
- 2024-09-223
- 2024-09-224
- 2024-09-225
- 2024-09-226
- 2024-09-227
- 2024-09-231

On motion by Treasurer DuPont and seconded by Commissioner Salerno the Board unanimously approved item numbers 2024-09-217 through 2024-09-227 and 2024-09-231; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
ABSENT	YES	YES	YES	YES	ABSENT	YES

ooo0ooo

GENERAL BUSINESS

ooo0ooo

OPERATIONS

Director of Operations Kevin Dunn requested acceptance of Agenda Item No. 2024-09-228.  
Moved is the item as follows:

- \*\*\*\*\*
- 2024-09-228

Director of Operations Kevin Dunn requested acceptance of Volumes and Crash Synopses for the Garden State Parkway and New Jersey Turnpike: Period 01/01/2024 through 8/31/2024; with 2022-2023 Yearly Comparisons through August 2024, was approved.

- \*\*\*
- 2024-09-228

On motion by Treasurer DuPont and seconded by Commissioner Salerno, the Board unanimously accepted Agenda Item No. 2024-09-228; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ooo0ooo

STATE POLICE

Major Michael Krzyzkowski requested acceptance of Agenda Item No. 2024-09-229. Moved is the item as follows:

\*\*\*\*\*

2024-09-229

Major Michael Krzyzkowski requested acceptance of the New Jersey State Police Troop D Activity Reports for August 2024, with 2023– 2024 Yearly Comparisons.

\* \* \*

2024-09-229

On motion by Commissioner Gravino and seconded by Treasurer DuPont, the Board unanimously accepted the reports contained in Agenda Item No. 2024-09-229 and received same for file.

ooo0ooo

**FINANCE**

Executive Director James Carone requested acceptance of Agenda Item No. 2024-09-230. Moved is the item as follows:

\*\*\*\*\*

2024-09-230

Executive Director Carone presented the Financial Summary for the Eight (8) months ended August 31, 2024, was accepted.

\* \* \*

2024-09-230

On motion by Treasurer DuPont and seconded by Commissioner Maldonado, the Board unanimously accepted Agenda Item No. 2024-09-230; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ooo0ooo

**EXECUTIVE**

Deputy Executive Director Donna Wilser requested approval of Agenda Item No. 2024-09-232. Moved is the item as follows:

\*\*\*\*\*

2024-09-232

In a memorandum dated September 20, 2024, Authorization for the Executive Director to enter into an Agreement with LiveNation for the Magic of Lights event at the PNC Bank Arts Center for the 2024 and 2025 Holiday Season, was approved.

For many years, LiveNation Worldwide, Inc. ("LiveNation") has produced the Magic of Lights event at the PNC Bank Arts Center ("Arts Center") whereby patrons drive vehicles through the Arts Center grounds and enjoy a festive light display. LiveNation has again requested the Authority to enter into an agreement to allow them to present this event for the next two holiday seasons.

The event will span from November 2024 to January 2025, with an option to renew for one (1) additional year for November 2025 to January 2026. LiveNation is proposed to be responsible for the operation and management of the event, and the payment of all utilities associated with the event. In exchange for a non-exclusive license for use of the Arts Center premises, LiveNation has agreed to make



a payment to the Garden State Arts Foundation, Inc. in the amount of Fifty-Five Thousand Dollars (\$55,000) for the initial year and the renewal year, if any.

Accordingly, it is requested that the Executive Director be authorized to execute an agreement substantially reflecting the terms above. It is further recommended that the Executive Director be authorized to take such further actions and execute such additional documents as are consistent with the intent of the authorizations granted herein.

\*\*\*  
2024-09-232

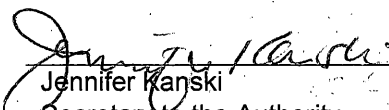
On motion by Treasurer DuPont and seconded by Commissioner Maldonado the Board unanimously approved item number 2024-09-232; and authorized or ratified; as presented, the recommendations contained therein; and received and filed the memoranda.

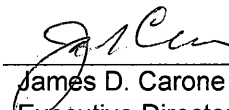
**ROLL CALL**

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
ABSENT	YES	YES	YES	YES	ABSENT	YES

\*\*\*

The motion to adjourn was made by Treasurer DuPont and seconded by Commissioner Maldonado and, after the voice vote, the motion was duly adopted. The Board of Commissioners adjourned the meeting at 9:57 a.m. and advised that the next meeting will be held on Tuesday, October 22, 2024, at 9:00 a.m., in person, with optional telephonic public call in (check the website NJTA.com to get call-in information), at the Authority's headquarters building located at 1 Turnpike Plaza in Woodbridge, New Jersey.

  
\_\_\_\_\_  
Jennifer Kanski  
Secretary to the Authority

  
\_\_\_\_\_  
James D. Carone  
Executive Director

Date: September 24, 2024