New Jersey Turnpike Authority Financial Summary For the Six Months Ended June 30, 2024

	Actual YTD January - June		YTD Budget January - June		2024 Annual Budget	
Total Revenue	\$	1,294,981,000	\$ 1,249,500,000	\$	2,578,100,000	
Operating Expenses		331,153,000	361,817,000		757,105,000	
Net Revenue	\$	963,828,000	\$ 887,683,000	\$	1,820,995,000	
Debt Service Requirements - Net		461,252,000	461,252,000		922,500,000	
Maintenance Reserve Fund		120,000,000	120,000,000		240,000,000	
Special Reserve Fund		27,050,000	27,050,000		54,100,000	
Debt Service Coverage		2.09	1.92		1.97	
Total Requirements Coverage		1.58	1.46		1.50	

The following un-audited results are for the six months ended June 30, 2024.¹ Based upon these results, revenues will be sufficient to satisfy the requirements of the Authority's Bond Resolution. For the twelve months ending December 31, 2024, the Authority is projected to have a debt service coverage ratio of 1.97 and a total requirements coverage ratio of 1.50.

The Authority's total revenue for the six months ended June 30, 2024, was \$1,294,981,000, which is \$45,481,000 or 3.6% above the 2024 year-to-date budget. Toll revenue was \$1,088,796,000, which is \$4,503,000 or 0.4%, below the 2024 year-to-date budget. Toll revenue is below budget primarily due to the three impactful snow events and one State of Emergency (flooding) that occurred in January. Additionally, there were two more snow events in February, followed by one heavy rain/flooding event in March and two in April. Furthermore, a Heat Advisory Warning was issued in June due to a severe heat wave, making it the second warmest month since 1931 and the driest since 1999. In addition to the severe weather, the 3% toll increase was budgeted for the full year but did not go into effect until March 1, 2024. Gas prices averaged \$0.06/gallon higher in 2024 compared to the same period in 2023, but when compared to May 2024, gas prices in June decreased \$0.10/gallon. Investment income was \$28,865,000, or 97.2%, above budget due to higher invested balances. *E-ZPass* fees were \$17,976,000, or 28.7% above the budget due to conservative budgeting in 2024. Miscellaneous revenue was \$1,124,000, or 12.5% above budget due to the receipt of the \$1.8M in Arts Center rent for 2023 PNC variable rent payment, which was offset by adjustments in advertising and building and property rentals, as well as fiber lease revenue billings.

For the six months ended June 30, 2024, traffic on the New Jersey Turnpike increased 1.0% and toll revenue increased 1.6% compared to the same period in 2023. The increase in traffic can be attributed to greater passenger car travel, and normal growth. Toll revenue increased mainly due to the 3% annual toll rate indexing that went into effect on March 1, 2024. The 2024 traffic and toll revenue budgets are based on the Authority's traffic engineering consultant's (CDM Smith) New Jersey Turnpike System 2023 Traffic and Toll Revenue Forecast Study dated July 28, 2023. CDM Smith projected a 0.7% decrease in traffic and a 2.0% increase in revenue as compared to the prior year. The actual results for the six months ended June 30, 2024, exceeded CDM's traffic projections, but were below CDM's revenue projections, as the budget assumed the 3% annual toll rate indexing on January 1, 2024, which was only implemented as of March 1, 2024. When compared to the same period in 2019, pre-pandemic, traffic is down 2.4% and revenue is up 41.9% for the same period. Traffic has recovered to 97.6% of pre-pandemic levels. Through June 2024, the *E-ZPass* usage rate on the New Jersey Turnpike was 92.9%, an increase from 92.4% for the same period in 2023.

For the six months ended June 30, 2024, toll transactions on the Garden State Parkway increased 0.6% and revenue increased 2.6% when compared to the same period in 2023. The slight increase in traffic and revenue is primarily due to normal growth and the 3% annual toll rate indexing that went into effect on March 1, 2024. The actual results for the six months ended June 30, 2024, exceeded CDM Smith's projection of a 0.1% increase in toll transactions, but was slightly below the toll revenue projection increase of 2.9%, as the budget assumed the 3% annual toll rate indexing on January 1, 2024, which was only implemented as of March 1, 2024. When compared to the same period in 2019, pre-pandemic, traffic is down 3.1%, but revenue is up 33.1%. Traffic has recovered to 96.9% of pre-pandemic levels. Through June 2024, the *E-ZPass* usage rate on the Garden State Parkway was 91.1%, an increase from 90.5% for the same period in 2023.

Operating expenses for the six months ended June 30, 2024, were approximately \$331,153,000, which is \$30,664,000, or 8.5% below the year-to-date budget. The Authority's operating expenses through June were below budget primarily due to lower than budgeted snow/severe weather costs. This was partially offset by higher-than-budgeted State Police costs due to unforeseen Supplemental Enlisted Pay as well as retroactive salary payments. Additionally, the expenses for banking services increased due to higher banking and credit card fees. The Authority spent a total of \$21,912,000 for snow and severe weather costs in 2024, with \$12,840,000 charged to operating expenses and an additional \$9,048,000 charged to extraordinary events in the General Reserve Fund. All snow and severe weather costs are considered operating expenses and paid from the Revenue Fund, except for declared state of emergency events, which are charged to the General Reserve Fund. New Jersey had one declared state of emergency event in January 2024. When excluding snow/severe weather costs and its budget, operating expenses for the six months are 5.4% below budget for 2024.

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¹ These are un-audited results. Amounts and categories of revenue and expenses may change when audited.

Financial Summary For the Six Months Ended June 30, 2024

Debt Service includes interest and principal payments on the Authority's outstanding bonds and is funded primarily through revenue and to a much lesser extent bond proceeds (capitalized interest). For the six months ended June 30, 2024, Debt Service totaled \$484,587,000, which was \$6,519,000 or 1.3% below budget as the 2024 Budget assumed a \$500M new money bond issuance in January 2024, that was ultimately issued in April. Debt service through June included \$295,551,000 in interest payments and \$189,035,000 in principal payments. Net debt service (funded from revenue, net of capitalized interest) was \$461,252,000 for the six months and meets the budget. The 2024 annual debt service budget includes approximately \$922,500,000 of debt service funded from revenue (net debt service), and the remaining \$84,700,000 of debt service funded from bond proceeds (capitalized interest), for a total debt service budget of \$1,007,200,000.

The General Reserve Fund includes all contractual payments subordinate to bondholders and expenditures for any other corporate purpose. The General Reserve Fund spending totaled \$342,109,000 for the six months ended June 30, 2024, which was \$3,557,000, or 1.0% below budget. Spending consisted primarily of \$232,316,000 for the 2021 State Public Transportation Projects Funding Agreement, \$11,000,000 for the Transportation Trust Fund, and \$9,048,000 for Extraordinary Events (State of Emergency Events). Also included are \$69,142,000 in transfers to the Supplemental Capital program in the Construction Fund (including chargebacks).

The Capital Budget, which is funded by revenue, consists of the Maintenance Reserve Fund, Special Project Reserve Fund, and the Supplemental Capital Program. For the six months ended June 30, 2024, total expenditures were approximately \$157,627,000, which was 75.5% of the 2024 year-to-date spending budget. Expenditures included \$53,198,000 for Service Area Improvements, \$3,576,000 for Tolling Legacy Parts Replacement, and \$4,131,000 for GSP Milepost 126-172 Bridge Repairs. In addition to these expenditures, there are open contracts and commitments totaling approximately \$254,811,000.

The Construction Fund, which is funded from bond proceeds, consists of the 2024-2028 Capital Improvement Program, the 2019 Capital Improvement Program, and the 2008 \$7 Billion Capital Improvement Program. For the six months ended June 30, 2024, total expenditures were approximately \$203,093,000, which was 61% of the 2024 year-to-date spending budget. Total expenditures included \$22,736,000 for TPK Bridge Rehabilitation W107.84 and E107.84, \$13,122,000 for TPK Deck Reconstruction Mileposts 98.48 to 98.76, and \$10,157,000 for Passaic River Bridge Rehabilitation. In addition to these expenditures, there are open contracts and commitments totaling approximately \$1,094,137,000.

Comparison of Budgeted Revenues to Actual Revenues For the Six Months Ended June 30, 2024

		Unaudited		
_	Budgeted	Actual		
Toll Revenue	\$ 1,093,300,000	\$ 1,088,796,000		
Concession Revenue	16,400,000	18,414,000		
Income from Investments	29,700,000	58,566,000		
Miscellaneous Revenue	9,000,000	10,124,000		
Build America Bond Subsidy	38,500,000	38,505,000		
E-ZPass Fees	62,600,000	80,576,000		
Total Revenues	\$ 1,249,500,000	\$1,294,981,000		

Actual Revenues for the Six Months Ended June 30, 2024 Income from Investments, 4.5% Concession Revenue, 1.4% Build America Bond Rebate, 3.0% Toll Revenue, 84.1%

For the six months ended June 30, 2024, total revenue was \$1,294,981,000, which was 3.6%, or \$45,481,000, above the 2024 Budget. Total revenue was above budget mainly due to investment income because of higher invested balances.

Toll revenue for the period was \$1,088,796,000, which was 0.4%, or \$4,503,000 lower than the 2024 Budget amount. Toll revenue was \$3,446,000, or 0.4% lower than the 2024 Budget amount on the New Jersey Turnpike, and \$1,057,000, or 0.4% lower than the 2024 Budget amount on the Garden State Parkway. Toll revenue was below budget primarily due to severe weather winter weather as well as the 3% toll increase, which was budgeted for the full year but did not go into effect until March 1, 2024.

Concession revenue consists of revenues generated through the sale of food, fuel, and convenience store items at the service areas located along both roadways. Concession revenue was \$18,414,000 which was \$2,014,000 or 12.3% above the 2024 Budget. Revenue was above budget due to the increase in food and convenience store sales, which was offset by an 8.0% decrease in fuel sales. On the Turnpike, food sales increased 12.6%, fuel sales increased 7.4% and convenience store sales increased by 25.5% compared to last year. On the Garden State Parkway, food sales increased by 21.2%, fuel sales decreased by 24.0%, and convenience store sales decreased by 8.5% compared to the same period in 2023. The increase in food, fuel, and convenience store sales on the Turnpike is primarily due to the re-opening of the John Fenwick, Joyce Kilmer, and Walt Whitman Service Areas, as well as the rebranding of food options. On the Parkway, the increase in food sales is primarily due to the re-opening of the Jon Bon Jovi, Whitney Houston, and Connie Chung Service Areas, while fuel and convenience store sales decreased partly due to the closure of the James Gandolfini and Jon Bon Jovi (fuel station) Service Area. Currently, the Jon Bon Jovi (fuel station) and James Gandolfini service areas remain closed for renovations.

Investment earnings consist of income from invested operating revenues and reserve funds. Investment income was \$58,565,000, which was \$28,865,000, or 97.2% higher than the 2024 Budget. Income from investments was above budget due to an increase in interest rates over the budgeted rates and higher invested balances. While the budget projected an increase in short-term interest rates, the projection was for a lesser increase compared to the actual increase in rates.

Miscellaneous revenue includes fees for cell tower rentals, towing, fiber optic leases, park and ride commissions, property rentals, the Arts Center, and other items. Revenue for the period was \$10,124,000, which was \$1,124,000 or 12.5% higher than the 2024 Budget. Miscellaneous revenue was above the 2024 Budget levels due to the receipt of the \$1.8M in Arts Center rent for 2023 PNC variable rent payment, which was offset by adjustments in advertising and building and property rentals, as well as fiber lease revenue billings.

The Build America Bond Subsidy is a direct payment from the U.S. Treasury to the Authority equaling about 35% of the interest payable on the Series 2009F and the Series 2010A Bonds for Federal Fiscal Year 2024 which began in October 2023. The subsidy due was \$38,505,000, which is \$5,000 above the 2024 Budget due to rounding.

E-ZPass fees consist of monthly membership fees, transponder sales, return check fees, administrative fees, interest on prepaid accounts, and monthly statement fees. Revenue of \$80,576,000 was above budget due primarily to an increase in administrative fees and interest income, as well as an increase in monthly membership fees as more accounts have been opened, with all increases exceeding the increases that were budgeted.

New Jersey Turnpike Traffic & Revenue Comparison

For the Month of June 2024⁽¹⁾

Traffic

	June-24	June-23	% Change
Passenger Vehicles	19,798,000	19,541,000	1.3%
Commercial Vehicles	2,983,000	3,110,000	-4.1%
Overall	22,781,000	22,651,000	0.6%
	<u>Revenue</u>		
	June-24	June-23	% Change
Passenger Vehicles	\$ 102,074,000	\$ 97,504,000	4.7%
Commercial Vehicles	\$ 46,165,000	\$ 46,388,000	-0.5%
Overall	\$ 148,239,000	\$ 143,892,000	3.0%

⁽¹⁾ Includes unaudited data for the month.

For the month of June 2024, traffic on the New Jersey Turnpike increased 0.6% and toll revenue increased 3.0% when compared to the same period in 2023. The increase in toll transactions compared to last year is due in part to normal growth, while the decline in commercial traffic can be attributed in part to the month of June 2024 having two extra weekend days compared to June 2023, which had a negative impact on results, as weekend days have lower overall and commercial traffic than weekdays. Toll revenue increased only slightly compared to last year due to the decrease in commercial traffic, despite the increase in passenger travel. The results are above CDM's projections of a 0.2% decrease in traffic and a 2.5% increase in revenue.

For the Six Months Ended June 30, 2024⁽¹⁾

Traffic

	June-24	June-23	% Change
Passenger Vehicles	109,726,000	108,185,000	1.4%
Commercial Vehicles	17,504,000	17,820,000	-1.8%
Overall	127,230,000	126,005,000	1.0%
	Revenue June-24	June-23	% Change
Passenger Vehicles	\$ 543,397,000	\$ 531,056,000	2.3%
Commercial Vehicles	266,756,000	266,591,000	0.1%
YTD Toll Revenue	\$ 810,153,000	\$ 797,647,000	1.6%

⁽¹⁾ Includes unaudited data for the month.

For the six months ended June 30, 2024, traffic increased 1.0% and toll revenue increased 1.6% compared to the same period in 2023. The increase in traffic is mostly due to normal growth and overall lower gas prices as compared to last year. Toll revenue increased mainly due to the 3% annual toll rate indexing that went into effect on March 1, 2024. Electronic toll collection remains popular and overall usage rates continue to be strong. Results were above the 2024 Budget for traffic but fell below for revenue which was based on CDM Smith's projections of a 0.7% decrease in traffic and a 2.0% increase in revenue, as the budget assumed the 3% annual toll rate indexing on January 1, 2024, which was only implemented as of March 1, 2024. For the six months ended June 30, 2024, the *E-ZPass* usage rate for passenger cars was 92.2%, and 97.4% for commercial vehicles. This resulted in an overall *E-ZPass* usage rate of 92.9%. The *E-ZPass* usage rate remains one of the highest in the region reflecting acceptance among commuters and frequent travelers of the *E-ZPass* brand and the convenience provided to the users throughout the Northeast.

Garden State Parkway Traffic & Revenue Comparison

For the Month of June 2024⁽¹⁾

Traffic

	June-24	June-23	% Change
Passenger Vehicles	33,365,000	32,852,000	1.6%
Commercial Vehicles	573,000	584,000	-1.9%
Overall	33,938,000	33,436,000	1.5%
	<u>Revenue</u>		
	June-24	June-23	% Change
Passenger Vehicles	\$ 50,884,000	\$ 48,877,000	4.1%
Commercial Vehicles	2,199,000	2,154,000	2.1%

\$ 53,083,000

Overall

For the month of June 2024, toll transactions on the Garden State Parkway increased 1.5% and toll revenue increased by 4.0% when compared to June 2023. The increase in traffic is because of overall higher weekend travel compared to last year. The increase in toll revenue is attributed to the 3% annual toll rate indexing which went into effect on March 1, 2024. The results were above CDM's projections of a 1.0% increase in traffic and a 3.6% increase in toll revenue for June 2024.

\$

51,031,000

10,813,000

271,636,000

4.0%

3.1%

2.6%

For the Six Months Ended June 30, 2024⁽¹⁾

Traffic

	 June-24	_		June-23	_	% Change
Passenger Vehicles	 177,698,000	•		176,701,000		0.6%
Commercial Vehicles	3,067,000			3,051,000		0.5%
Overall	180,765,000		179,752,000			0.6%
	Rever	nue		June-23		% Change
Passenger Vehicles	\$ 267,493,000	•	\$	260,823,000	•	2.6%

11,149,000

278,642,000

(1) Includes unaudited data for the month.

Commercial Vehicles

YTD Toll Revenue

For the six months ended June 30, 2024, toll transactions on the Garden State Parkway increased 0.6% and toll revenue increased 2.6% when compared to the same period in 2023. Toll transactions increased due to normal growth. However, toll revenue increased due not only to the increase in toll transactions but also due to the 3% annual toll rate indexing effective March 1, 2024. The results exceeded CDM Smith's projections of a 0.1% increase in traffic but fell short of their projections of a 2.9% increase in revenue, as the budget assumed the 3% annual toll rate indexing on January 1, 2024, which was only implemented as of March 1, 2024. *E-ZPass* remains popular on the Garden State Parkway as electronic toll collection continues to increase. For the six months ended June 30, 2024, the total *E-ZPass* usage rate was 91.1%. The *E-ZPass* usage rate for passenger cars was 91.0%, and 96.1% for commercial vehicles.

⁽¹⁾ Includes unaudited data for the month.

Operating Expenses For the Six Months Ended June 30, 2024

	2024	2024	2024 YTD
	Annual Budget	YTD Budget	Actual
Maintenance of roadway, buildings & equipment			
Maintenance	\$ 280,439,000	\$ 139,043,000	\$ 117,236,000
Engineering	31,312,000	14,011,000	10,854,000
Total Maintenance	311,751,000	153,054,000	128,090,000
Toll Collection			
Toll Collection	211,957,000	97,006,000	98,017,000
State Police & Traffic Control			
State Police	112,829,000	53,329,000	56,832,000
Operations	20,861,000	10,197,000	9,622,000
Total State Police and Traffic Control	133,690,000	63,526,000	66,454,000
Technology			
Information Technology Services	33,326,000	16,569,000	12,217,000
General & Administrative			
Executive Office	2,231,000	1,089,000	777,000
Law	19,864,000	8,796,000	7,829,000
Purchasing & Materials Management	9,784,000	4,677,000	4,125,000
Human Resources & Office Services	8,440,000	4,099,000	3,053,000
Finance	17,808,000	9,026,000	7,387,000
Patron & Customer Services	1,815,000	885,000	721,000
Internal Audit	6,439,000	3,090,000	2,483,000
Total General and Administrative	66,381,000	31,662,000	26,375,000
TOTAL OPERATING	\$ 757,105,000	\$ 361,817,000	\$ 331,153,000

For the six months ended June 30, 2024, operating expenses were approximately \$331,153,000, which was 43.7% of the annual budget and 91.5% of the year-to-date budget. Operating expenses through June 2024 were under budget by \$30,664,000. This is primarily due to three under budget key drivers: snow/severe weather (\$12,000,000), health benefits costs (\$2,900,000), and salaries due to existing vacancies (\$4,500,000). These under-budget expenses were partially offset by higher-than-budgeted electronic toll collection costs of about \$2,500,000 and State Police costs of about \$3,000,000.

Debt Service

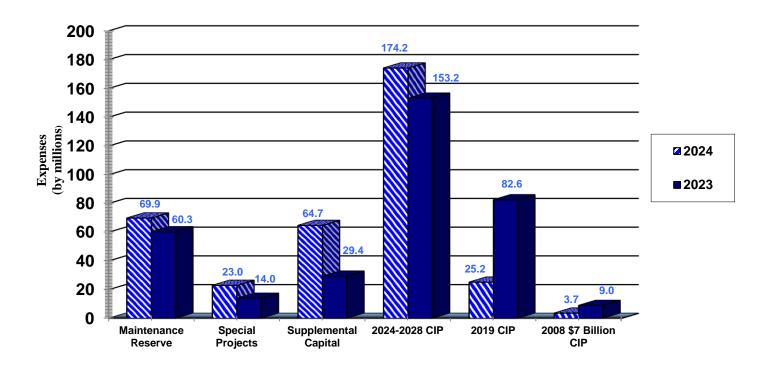
Debt Service includes interest and principal payments on the Authority's outstanding bonds. For the six months ended June 30, 2024, Debt Service totaled \$484,587,000 and included \$295,551,000 in interest payments and \$189,035,000 in principal payments. Debt Service is currently \$6,519,000 or 1.3% below budget because the 2024 Budget assumed a \$500M new money bond issuance in January 2024, that was ultimately issued in April. Net debt service (funded from revenue, net of capitalized interest) was \$461,252,000 for the six months and meets the budget.

General Reserve Fund

The General Reserve Fund includes all contractual payments subordinate to bondholders and expenditures for any other corporate purpose. The General Reserve Fund spending totaled \$342,109,000 and consisted primarily of \$232,316,000 for the 2021 State Public Transportation Projects Funding Agreement, \$11,000,000 for the Transportation Trust Fund, and \$9,048,000 for Extraordinary Events (State of Emergency Events). Also included are \$69,142,000 in transfers to the Supplemental Capital program in the Construction Fund (including chargebacks). General Reserve spending was \$3,557,000 or 1.0% below budget partly due to lower than budgeted spending on extraordinary snow/severe weather events.

Capital Spending Program Expenditures For the Six Months Ended June 30, 2024

	<u> 2024</u>		<u> 2023</u>
Maintenance Reserve	\$ 69,881,000	\$	60,337,000
Special Project Reserve	23,010,000		14,008,000
Supplemental Capital	 64,736,000		29,399,000
Capital Budget Total	157,627,000		103,744,000
2024-2028 Capital Improvement Program	174,185,000		153,245,000
2019 Capital Improvement Program	25,225,000		82,585,000
2008 \$7 Billion Capital Improvement Program	 3,683,000		9,031,000
Construction Fund Total	203,093,000		244,861,000
Total Spending	\$ 360,720,000	\$	348,605,000



The Capital Budget currently includes the Maintenance Reserve Fund, the Special Project Reserve Fund, and the Supplemental Capital Program. Current or accumulated revenues are used to support these funds. The Maintenance Reserve Fund covers the routine upkeep of the Authority's roadways with projects that are directly related to the Turnpike System. These projects consist of major resurfacing, structural repairs, major bridge repairs, and painting. The Special Project Reserve Fund covers non-routine maintenance of the roadways and facilities. These projects consist of, but are not limited to, improving the Authority's facilities, fleet, and technology platform. The Supplemental Capital Program generally covers roadway and facilities improvements, as well as major technology initiatives. For the six months ended June 30, 2024, total expenditures from the Capital Budget were approximately \$157,627,000, which was 75.5% of the year-to-date spending budget. Expenditures included \$53,198,000 for Service Area Improvements, \$3,576,000 for Tolling Legacy Parts Replacement, and \$4,131,000 for GSP Milepost 126-172 Bridge Repairs. In addition to these expenditures, there are open contracts and commitments totaling approximately \$254,811,000.

The Construction Fund, which is funded from bond proceeds, consists of the 2024-2028 Capital Improvement Program, the 2019 Capital Improvement Program, and the 2008 \$7 Billion Capital Improvement Program. For the six months ended June 30, 2024, total expenditures were approximately \$203,093,000, which was 61% of the 2024 year-to-date spending budget. Total expenditures included \$22,736,000 for TPK Bridge Rehabilitation W107.84 and E107.84, \$13,122,000 for TPK Deck Reconstruction Mileposts 98.48 to 98.76, and \$10,157,000 for Passaic River Bridge Rehabilitation. In addition to these expenditures, there are open contracts and commitments totaling approximately \$1,094,137,000.