CERTIFICATION OF NEW JERSEY TURNPIKE AUTHORITY

I, James D. Carone, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such, certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the April 23, 2024 Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority this 23rd day of April, 2024.

ATTEST:

lennifer Kanski

Secretary to the Authority

James D. Carone Executive Director

Corporate Seal

Date: April 23, 2024

Received in the Governor's Office April 23, 2024

Received by:

Print Name

Signature

Veto Period Ends:

(Write in the date the veto period ends)



State of Rew Jersey Office of the Governor P.O. Box 001 TRENTON, NJ 08625-0001

AARON J. CREUZ DEPUTY CHIEF COUNSEL

PHILIP D. MURPHY GOVERNOR

TO: Jennifer Kanski kanski@njta.com

FROM: Kelley Trimble, Authorities Unit, Office of the Governor

DATE: April 23, 2024

RE: New Jersey Turnpike Authority Minutes

This email is confirmation that the Authorities Unit received the minutes from the April 23, 2024 board meeting on April 23, 2024. The calculated veto date is May 7, 2024.

Thank you.

Attachment

cc: Thomas Holl

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PROCEEDINGS OF MEETING OF NEW JERSEY TURNPIKE AUTHORITY BOARD OF COMMISSIONERS

Tuesday, April 23, 2024

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Chair O'Connor called the meeting of the Authority's Board of Commissioners (the Board) into session in the Executive Boardroom of the Authority's Headquarters Building at 1 Turnpike Plaza in Woodbridge, New Jersey, at 9:00 a.m.

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PRESENT

Present were Chair Francis O'Connor, Vice Chair Ulises Diaz, Treasurer Michael DuPont, Commissioner Ronald Gravino, Commissioner Raphael Salermo, Commissioner Francisco Maldonado and Commissioner John Wisniewski (arrived at 9:04 a.m.). The meeting commenced at 9:00 a.m.

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ALSO PRESENT

Executive Director James Carone, Deputy Executive Director Donna Wilser, Chief Engineer Michael Garofalo, Chief Information Officer Jose Dios, Acting Director of Law Ann Christine Monica, Director of Human Resources Mary-Elizabeth Garrity, Director of Operations Kevin Dunn, Director of Procurement and Materials Management Janet Rzepka, Director of Tolls John Labella, Director of Community and Government Relations Shawn Taylor, Audit Manager Amanda Felton, New Jersey State Police Major Michael Krzyzkowski, Troop D and Secretary to the Authority Jennifer Kanski.

Also present were: Outside Counsel, Judy Verrone, Esq., of DeCotiis, FitzPatrick, Cole & Giblin, LLP, Governors' Authorities Unit Representative, Thomas Holl and Deputy DOT Commissioner Joseph Bertoni.

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NOTICE OF MEETING

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to The Star Ledger and the Asbury Park Press, as well as numerous other newspapers, posted in the main lobby of the Authority's Administration Offices at 1 Turnpike Plaza, Woodbridge, prominently posted on the New Jersey Turnpike Authority's website at <u>www.njta.com</u> and on various social media platforms, including Facebook and Twitter, and notice has been forwarded to the Secretary of State, Trenton, New Jersey. Additionally, Authority public meetings will be held in-person and telephonically. Information and instructions regarding telephonic access to the meetings by the public has been posted on the Authority's website.

Secretary to the Authority Kanski takes Roll Call and the Following Were Present:

- 1. Vice Chair Diaz
- 2. Treasurer DuPont
- 3. Commissioner Gravino
- 4. Commissioner Salermo
- 5. Commissioner Maldonado
- 6. Commissioner Wisniewski (arrived at 9:04 a.m.)
- 7. Chair O'Connor

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EXECUTIVE SESSION

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

Litigation

The motion was made by Treasurer DuPont and seconded by Commissioner Salermo and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

Executive Session was adjourned at 9:19 a.m. A motion was made by Commissioner Salermo and seconded by Commissioner Maldonado to resume the public portion of the meeting at 9:24 a.m.

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Pledge of Allegiance

Secretary to the Authority Kanski takes Roll Call and the Following Were Present:

- 1. Vice Chair Diaz
- 2. Treasurer DuPont
- 3. Commissioner Gravino
- 4. Commissioner Salermo
- 5. Commissioner Maldonado
- 6. Commissioner Wisniewski
- 7. Chair O'Connor

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ACTION ON MINUTES

The Secretary to the Authority reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Philip D. Murphy received the minutes of the regular meeting of March 26, 2024; he did not exercise his power to veto any items in those minutes.

Upon motion made by Treasurer DuPont seconded by Commissioner Gravino the minutes of the meeting was approved.

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RECUSALS

The Secretary to the Authority reported recusals or abstentions submitted for the record:

Commissioner Maldonado is recused on Agenda Item Nos. 083, 084, 095, 096 and 099

Commissioner Maldonado further recused himself on Agenda Item No. 082

Commissioner Wisniewski recused himself on Agenda Item No. 098

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PUBLIC COMMENT (in Person)

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Barry Kushnir, Local 194

Mr. Kushnir thanked the Board and staff for all they do and for our great organization. Mr. Kushnir stated that Director of Human Resources Mary-Elizabeth Garrity notified him that World Day for Safety and Health at Work is April 28 and emails have been gone out to Authority staff and stated the significance of this, particularly, in reference to a recent accident involving a dump truck hitting a toll booth and a Toll Collector and Mr. Kushnir voiced his concerns about these kinds of accidents recently being more common place. Mr. Kushnir stated Local 194 negotiated a Safety and Sanitation Committee that involves meeting with various staff on the Turnpike to try to initiate best practices and suggested maybe involving the Engineering Department regarding best practices to try and slow down traffic. Lastly, Mr. Kushnir shared a voicemail from a patron that stated his appreciation for our roadways.

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CHAIR COMMENTS

Chair O'Connor added the importance of work zone safety as we look throughout our state and stated our statistics are not going in the right direction for our state roads and we need to look at that because one death is too many.

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PUBLIC COMMENT (remote by tele-conference)

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Matty Buchys-Hyland

Mr. Buchys-Hyland welcomed our newest Board member, Commissioner Wisniewski. Mr. Buckys-Hyland wished everyone Happy Autism Awareness month as April is Autism Awareness month. Mr. Buchys-Hyland inquired as to when the Authority will fill the eighth seat on the Board of Commissioners and as to when the public can expect the Clara Barton, John Fenwick, James Gandolfini and Jon Bon Jovi Service Areas to be re-opened.

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Britton Fullwood

Ms. Fullwood stated she is a former Toll Collector and expressed her concerns for the safety of our roadways regarding patrons tailgating, speeding, texting and her overall concern for distracted drivers. Ms. Fullwood further stated she will always be looking out for the Authority roadways.

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David Pringle

Mr. Pringle stated he is representing EmpowerNJ and stated he would like to give the Chair the chance to correct the record for recent budget testimonies that the Chair gave for the Senate and the Assembly. Specifically, when asked if the Highway Widening project would lead to more vehicles on the

roadway with the expansion. Mr. Pringle stated that the Authority's own Environmental Impact Statement released in November stated that the expansion could increase traffic by more than a third when compared to 2021 traffic figures. Mr. Pringle stated similarly, at the Senate Hearing, the Chair was asked about the expansion going from \$4 Billion in 2020 to \$11 Billion in 2022. Mr. Pringle stated the Chair's response was the original numbers were outdated and since have been fixed. Mr. Pringle stated approximately 70% of the cost of the expansion is replacement of the Newark Bay Bridge for over \$6 Billion, yet an internal Turnpike report, conducted more recently, stated it would cost \$260 Million to fix and that would be a safer bridge for 40 plus years.

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HUMAN RESOURCES

Director of Human Resources Mary-Elizabeth Garrity requested approval of Agenda Item No. 2024-04-078. Moved is the item as follows:

Director of Human Resources Mary-Elizabeth Garrity submitted the <u>Personnel Agenda</u>, dated April 23, 2024, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

2024-04-078

* * *

On motion by Treasurer DuPont and seconded by Vice Chair Diaz employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

ROLL CALL

DIAZ DUPONT GRAVINO SALERMO MALDONADO WISNIEWSKI O'CONNOR YES YES YES YES YES YES YES YES 0000000

ENGINEERING

Chief Engineer Michael Garofalo requested approval of item numbers 2024-04-079 through 2024-04-082. Moved are the items as follows:

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ORDER FOR PROFESSIONAL SERVICES (OPS)

******* 2024-04-079

In a document dated March 27, 2024, <u>Recommendation to Issue Order for Professional</u> <u>Services No. T4008</u>, New Jersey Turnpike, T.Y. Lin International, Final Design Services for

Interchanges 1 to 4 Capacity Enhancements Program, Section 8, Milepost 31.3 to 36.5, R-185469, Budget Code: 5000056308, Amount: \$25,555,000.00, was approved.

This Order for Professional Services will provide final design services, preparation of construction contract documents and other related work for improvements on the Turnpike from Milepost 31.3 to 36.5. The proposed improvements include the addition of one lane with a 12-foot right shoulder in each direction, replacement of five structures, utility relocations, and modifications at existing Interchange 4 to accommodate the capacity enhancements.

This assignment is classified as a "Complex Project" since the scope of work is not clearly defined and likely to change during the course of the project, and the cost exceeds \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and thirty-seven (37) engineering firms were prequalified and eligible under Profile Codes: A250, Fully Controlled Access Highways; A090, Bridges: New; and A091, Bridges: Widenings and Modifications. Six firms submitted EOIs by the closing date of January 11, 2024.

The scoring of the EOIs by the Review Committee resulted in the following order of ranking: 1) T.Y. Lin International; 2) Jacobs Engineering Group Inc.; and 3) Dewberry Engineers Inc. On February 21, 2024, Technical and sealed Fee Proposals were received from the top three firms. The Review Committee reviewed and evaluated each firm's Technical Proposals and it was determined that oral presentations would not be required. The final scoring resulted in T.Y. Lin International being the highest technically ranked firm. The fee submitted by T.Y. Lin International has been reviewed, negotiated and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T4008 be issued to the firm of T.Y. Lin International of Rockaway, New Jersey, in an amount not to exceed \$25,555,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.69 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. These professional services were procured by a fair and open process, and the recommended firm was selected in accordance with <u>N.J.S.A.</u> 52:34-9.1, <u>et seq.</u>, <u>N.J.S.A.</u> 27:23-6.1 of the Authority's enabling legislation, <u>N.J.A.C.</u> 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

******* 2024-04-080

In a document dated April 2, 2024, <u>Recommendation to Issue Order for Professional</u> <u>Services No. A4191-1, New Jersey Turnpike and Garden State Parkway, Mott MacDonald, LLC,</u> <u>Design Services for Contract No. A900.806, Winter Operations System Standardization of</u> <u>Magnesium Chloride Tanks and Appurtenances at Various Locations, R-183982, Budget Code:</u> <u>0490012027, Amount: \$1,300,000.00,</u> was approved.

This Order for Professional Services will provide design services for Contract No. A900.806, Winter Operations System Standardization of Magnesium Chloride Tanks and Appurtenances at Various Locations. These services include preparation of construction contract documents, certifications, permit

approvals, and post-design services for the replacement/upgrades to existing MgCI Systems, and other miscellaneous improvements at twenty-eight (28) locations on the Turnpike and Parkway roadways.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and twenty-six (26) engineering firms were prequalified and eligible under Profile Codes: A061, Architecture: Renovations and A062, Building Mechanical Systems. Two firms submitted EOIs by the closing date of February 9, 2024.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from both technically ranked firms. The firms in the order of ranking are: 1) Mott MacDonald, LLC and 2) Gannett Fleming, Inc. The fee submitted by Mott MacDonald, LLC has been reviewed, negotiated and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. A4191-1 be issued to the firm of Mott MacDonald, LLC of Iselin, New Jersey in an amount not to exceed \$1,300,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.8 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. These professional services were procured by a fair and open process, and the recommended firm was selected in accordance with <u>N.J.S.A.</u> 52:34-9.1, <u>et seq.</u>, <u>N.J.S.A.</u> 27:23-6.1 of the Authority's enabling legislation, <u>N.J.A.C.</u> 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

2024-04-081

In a document dated April 11, 2024, <u>Recommendation to Issue Supplement B to Order for</u> <u>Professional Services No. A3901, New Jersey Turnpike and Garden State Parkway, Penta</u> <u>Communications, LLC, Fiber Optic Management and Maintenance Services, R-185542, Budget</u> <u>Code: GRF1000017, Original OPS Amount: \$22,325,000.00, Amount of Supplement A: \$</u> <u>342,030.64, Amount of Supplement B: \$722,041.27, Revised OPS Amount: \$23,389,071.91,</u> was approved.

Order for Professional Services No. A3901, awarded to Penta Communications, LLC (Penta), was issued at the March 2022 Commission Meeting (Agenda Item 054-03-2022), in the amount of \$22,325,000.00. The OPS provides locating, maintenance, emergency repairs, and relocation services for the New Jersey Turnpike Authority's (NJTA) fiber optic plant.

Supplement A, in the amount of \$342,030.64, provided for the relocation of the NJTA's fiber that runs along a section of Route 42. The New Jersey Department of Transportation (NJDOT) has a project to repair the Route 42 bridge at Blackwood Trail. Penta relocated and replaced the NJTA fiber optic cable and conduit system between MP 9.96 to MP 11 within the median of the NJDOT Route 42 to facilitate construction. Supplement A included services for design, field surveys, materials, relocation,

and project management. The total cost of Supplement A was \$342,030.64, which has been reimbursed by the NJDOT.

Supplement B, in the amount of \$722,041.27, is required to provide for relocation services of the NJTA's fiber that runs along NJ Route 42 and a project at Ardmore Avenue. Penta Communications, LLC will relocate and replace the NJTA's fiber optic cable and conduit system located on NJDOT property. This Supplement will include design, field survey, labor and materials, relocation and project management services. The cost of this work will be reimbursed by the NJDOT upon completion of the work.

The OPS currently has ample monies available; the supplement is requested so the overall ceiling amount is not impacted by this reimbursable NJDOT project. The increase will allow for the original OPS funding to remain for work that is required by NJTA within the previously agreed scope and budget.

It is, therefore, recommended that Supplement B to the Order of Professional Services No. A3901 be issued to Penta Communications not to exceed \$722,041.27. This amount is fully reimbursable by NJDOT. The addition of this amount increases the total authorized fee from \$22,667,030.64 to \$23,389,071.91. The original contract was procured pursuant to N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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MISCELLANEOUS

******* 2024-04-082

In a document dated April 16, 2024, <u>Authorization for Executive Director to Enter into a</u> <u>Memorandum of Understanding with Applegreen Ltd. for Reimbursement Associated with the</u> <u>Service Area Rehabilitation Program covering Phase 5 Service Area Improvements, R-185840,</u> <u>Budget Code: 4000046002, Amount: \$30,000,000.00,</u> was approved.

On September 12, 2017, the Authority entered into an agreement with HMS Host to reconstruct eight (8) service area buildings and remodel seven (7) service area buildings on the New Jersey Turnpike ("Turnpike") and Garden State Parkway ("Parkway"). That agreement was transferred to Applegreen Ltd. on July 23, 2021. A similar agreement was executed with Sunoco to reconstruct fuel facilities at twenty-one (21) services areas including environmental remediation on the Turnpike and Parkway.

Phase 5 improvements include the Clara Barton and John Fenwick service areas on the New Jersey Turnpike, and James Gandolfini and Jon Bon Jovi Service Areas on the Garden State Parkway. Under the successor agreement to the 2017 HMS Host Agreement, the Authority is responsible for work outside the curb line, while Applegreen Ltd. is responsible for work within the curb line along the perimeter of the buildings. The current Sunoco Agreement provides that Sunoco is responsible for work that

includes the fuel islands and fuel storage tanks. The Authority is responsible for soil remediation at the Turnpike locations.

Having Applegreen and Sunoco contractors perform all the respective curb out work associated with the four sites will avoid conflicts and coordination issues with multiple contractors on site. The curb out work includes, but is not limited to, parking area paving, curbing, utility relocation, electrical upgrades, security cameras, lighting, and environmental remediation. Therefore, it is within the Authority's interests to have this work performed by Applegreen Ltd. and Sunoco, respective, for all costs incurred for work that is otherwise the Authority's responsibility under the existing Applegreen Ltd. and Sunoco Agreements.

On October 24, 2023, Agenda Item 261-10-2023 was presented to and approved by the board, authorizing the Executive Director to enter into an MOU with Applegreen and Sunoco, respectively, regarding Phase 5 improvements at Clara Barton and John Fenwick Service Areas on the Turnpike and Jon Bon Jovi and James Gandolfini Service Areas on the Parkway to (i) allow each of Applegreen and Sunoco's contractors to perform the Phase 5 Curb-out work and non-Sunoco work at all Phase 5 sites that would otherwise be the Authority's responsibility, and (ii) subject to verification by the Authority of all costs, reimburse Applegreen and Sunoco in an amount not to exceed \$85 million for such Curb-Out work and Non-Sunoco work, respectively.

This item will authorize the Executive Director to enter into a Memorandum Understanding (MOU) memorializing the foregoing and permitting reimbursement to Applegreen Ltd. and Sunoco for completion of the Phase 5 Curb-Out Work and Non-Sunoco Work in an amount not to exceed \$30,000,000.00. The existing Applegreen Ltd. and Sunoco agreements will be subsequently amended to incorporate the MOU.

<u>2024-04-079</u> <u>2024-04-080</u> <u>2024-04-081</u>

On motion by Treasurer DuPont and seconded by Commissioner Wisniewski, the Board unanimously approved Agenda Item Nos. 2024-04-079 through 2024-04-081; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

			ROLL			1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -
DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	YES	YES	YES

2024-04-082

On motion by Treasurer DuPont and seconded by Commissioner Wisniewski, the Board approved Agenda Item No. 2024-04-082; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	RECUSED	YES	YES

Chief Engineer Michael Garofalo requested approval of item number 2024-04-083. Moved is the item as follows:

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FINAL ACCEPTANCES

******* 2024-04-083

In a document dated April 3, 2024, <u>All work performed on the construction contracts listed</u> <u>below has been completed in accordance with the contract documents and to the satisfaction of</u> <u>the Engineering Department. Accordingly, it is recommended that these contracts be deemed</u> <u>complete and approved for Final Acceptance. The table below includes pertinent Change Order</u> <u>and financial information including the final payment amount due the Contractor upon Final</u> <u>Acceptance,</u> was approved.

Contract No.	Contractor	Award Total Amount	No. of Change Orders	Additions/ Reductions	Final Total Contract Amount	Final Payment Amount
P300.535	Earle Asphalt Company	\$7,983,013.13	4	\$640,631.32	\$8,623,644.45	\$105,196.74
Total			· · · · · · · · · · · · · · · · · · ·			\$105,196.74

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Chief Engineer. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractor have certified that there are no liens outstanding against the Contractor. Accordingly, it is recommended that each contract listed above be accepted and final payment in the amounts shown above be made to the Contractor.

2024-04-083

On motion by Commissioner Wisniewski and seconded by Treasurer DuPont, the Board approved Agenda Item No. 2024-04-083; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	RECUSED	YES	YES

ACKNOWLEDGE REPORTS OF

ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY

2024-04-084

The Board acknowledges the reports of Engineering Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Summary
- Change Order Summary
 Utility Order Popert
- Utility Order Report

2024-04-084

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The Authority accepted the reports contained in agenda item number 2024-04-084 and received same for file.

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PROCUREMENT AND MATERIALS MANAGEMENT ("PMM")

Director of PMM Janet Rzepka requested approval of Agenda Item Nos. 2024-04-085 through

2024-04-093 and 2024-04-102. Moved are the items as follows:

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PUBLIC BIDS

2024-04-085

In a document dated April 16, 2024, <u>Liquid Thermoplastic Traffic Marking Paint, Seal Master</u> <u>Products & Services, RM-183946 (Inventory/Operations), Budget Code: Various, Amount:</u> <u>\$184,220.00 (1-Year Contract)</u>, was approved.

Authorization is requested to award a contract to Seal Master Products & Services to supply yellow, white, black, and blue liquid thermoplastic traffic marking paint to be held in inventory for use on both Roadways at various Authority facilities. The bid was fully advertised, and the twelve (12) vendors listed in the Authority's database for this material were notified of the procurement. On March 11, 2024, a sole bid was received as follows (unit prices are available from the PMM Department):

Vendor	Total Bid Price
Seal Master Products & Services, Allentown, PA	\$ 184,220.00
Departmental Estimate: \$215.000.00	

Bids for this contract were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to award a one-year contract to Seal Master Products & Services for liquid thermoplastic traffic marking paint for a total amount not to exceed \$184,220.00, subject to funding availability at the time of ordering. Authorization is further requested for the Executive Director to approve each of the two (2) one-year extensions upon satisfactory performance by the vendor.

2024-04-086

In a document dated March 28, 2024, <u>Banking and Money Counting Services (Modification),</u> <u>Rapid Armored Corp., RM-185456 (Finance), Budget Code: 010 00 600 442050, Current Authorized</u>

<u>Amount: \$3,164,168.00, Requested amount: \$330,000.00, New Authorized Amount: \$3,494,168.00,</u>

was approved.

At the March 2023 Board of Commissioners meeting, Rapid Armored Corp. ("Rapid") was awarded a contract for Banking and Money Counting Services (Agenda Item #070-03-2023). This contract was negotiated with Rapid after two (2) unsuccessful public bid attempts and is vital to the collection of the Authority's toll revenue from the Garden State Parkway and New Jersey Turnpike ("Roadways").

As part of the contract, the Authority was required to open an account with Rapid's banking facility, Republic Bank ("Republic"). Republic charges the Authority for general account services which include the cost of having and maintaining an account, depository services, ACH and wire serves as well as cash services for cash and coin deposits. These costs were not included in the original contract negotiation. An additional \$330,000.00 is being requested to cover banking fees until the end of the three (3) year contract.

The original contract was procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to increase this contract with Rapid Armored Corp. by \$330,000.00, for a new total authorized amount not to exceed \$3,494,168.00, subject to funding availability at the time of service.

In a document dated April 18, 2024, <u>Supplement F to the NJ E-ZPass Customer Service</u> <u>Center (Modification), Conduent State and Local Solutions, Inc., RM-186324 (Information</u> <u>Technology Services), Budget Code: Various, Current Authorized Amount: \$455,960,741.00,</u> <u>Requested amount: \$125,000,000.00, New Authorized Amount: \$580,960,741.00,</u> was approved.

Pursuant to Agenda Item No. 398-09-2015, at the September 29, 2015 Board of Commissioners' Meeting, the Authority awarded a contract to Xerox State & Local Solutions (now Conduent State and Local Solutions, Inc. ("Conduent")), in the amount of \$325,600,000, which consisted of fixed costs and variable pricing components based on projected volumes, to provide Services in Support of the New Jersey E-ZPass Customer Service Center (the "Conduent Contract"). The Conduent Contract was procured in accordance with *N.J.S.A.* 27:23-6.1, *N.J.A.C.* 19:9-2.1(b), Executive Order No. 37 (Corzine 2006), and Executive Order No. 26 (Whitman 1994).

After a two-year implementation period, the Conduent Contract customer service center services commenced in 2017 for a term of eight (8) years, with the option for one (1), two (2)-year extension at the Authority's sole discretion. During the term, the Conduent Contract has been amended and supplemented from time to time.

Since commencement of the customer service center services in 2017, all fixed costs have remained within budget, however, the variable cost component of the contract has exceeded the volumes projected at contract award. As a result, the previously-authorized contract amount has been reached.

Accordingly, authorization is requested to increase the Conduent Contract in the amount of \$125,000,000, for the remaining eighteen (18) months of the base contract term, which consists of a 5% cost increase for fiscal years 2024 and 2025, in addition to a 3% contingency. It is also requested that the Executive Director be authorized to take such actions and to execute any and all documents that may be deemed necessary and appropriate to further the intent and purpose of the authorization requested herein.

2024-04-087

In a document dated April 16, 2024, <u>Three-Year Purchase Options, At prior Board of</u> <u>Commissioners Meetings, the Authority awarded contracts to the vendors listed herein for the</u> <u>referenced equipment. The contracts included a 3-year option to purchase additional equipment</u> <u>which conforms to the original specifications for two additional model years</u>, was approved.

At prior Board of Commissioners Meetings, the Authority awarded contracts to the vendors listed herein for the referenced equipment. The contracts included a 3-year option to purchase additional equipment which conform to the original specifications for that model year and two additional model years. For the final two years of the options, the vendor is permitted to request a price increase from the Authority if there had been an overall price increase of the equipment in the later model years, provided that the vendor justified the price increase in writing to the Authority. In this case, two (2) of the four (4) contracts had manufacturer model upgrades which resulted in a price increase. After thorough review and consideration, the Operations Department finds the increases to be acceptable.

Original Award Meeting Date and Item No.	Description	Vendor Name	Requisition/ Budget Code	Quant	ity/ Unit Price	Total Amount	% Model Year Increase/ Decrease
January 31, 2023 Agenda Item No. 018-01-2023	¾ Ton 4WD Conventional Cab Pick-Up Trucks with Plows (12)	Gentilini Chevrolet	R-185757 (Operations) 049 00 500 156555 0490016020	12	\$63,999.20	\$767,990.40	(6.6%)
April 25, 2023 Agenda Item No. 097-04-2023	Articulated Loaders (5)	Jesco Inc.	R-185752 (Operations) 049 00 500 156555 0490016034	5	\$304,694.88	\$1,523,474.40	1.5%
July 26, 2022 Agenda Item No. 141-07-2022	Single Axle Dump Trucks (26)	Gabrielli Truck Sales of Bloomsbury	R-185760 (Operations) 049 00 500 156555 0490016031	26	\$322,691.00	\$8,389,966.00	8.2%
December 19, 2023 Agenda Item No. 313-12-2023	Trailer Mounted Compressors (4)	Hoffman Equipment Co.	R-185755 (Operations) 049 00 500 156555 0490016020	4	\$38,800.00	\$155,200.00	0%

Bids for this contract were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to exercise these contract options to purchase the equipment listed herein, for a total amount not to exceed \$10,836,630.80.

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STATE/GOVERNMENT CONTRACTS

2024-04-088

In a document dated March 25, 2024, <u>Toyota RAV4 Hybrid Vehicles (8), Hudson Motors</u> <u>Partnership, R-185506 (Operations), Budget Code: 049 00 500 156555 0490016027, NJ State</u> <u>Contract No. T-2007/20-FLEET-01394 expiring 02/18/2025, Amount: \$355,872.00 (\$44,484.00 each),</u> was approved.

Authorization is requested to award a contract under State Contract for eight (8) 2024 Toyota RAV4 all-wheel drive vehicles equipped with hybrid gas/electric engines at a unit price of \$44,484.00 each. These vehicles are part of the Authority's Vehicle Program to replace old, high mileage vehicles which have become very expensive to maintain. The vehicles being replaced will be salvaged and sold at surplus auction if feasible and are available under NJ State Contract No. T-2007/20-FLEET-01394 expiring 2/18/2025.

This procurement, under State Contract No. T-2007/20-FLEET-01394, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. T-2007/20-FLEET-01394 for eight (8) 2024 Toyota RAV4 Hybrid vehicles to Hudson Motors Partnership for a total amount not to exceed \$355,872.00.

2024-04-089

In a document dated March 25, 2024, <u>2024 Dingo Loaders (3), Fastenal Company, R-185763</u> (Operations), Budget Code: 049 00 500 156555 0490016027, NJ State Contract No. M-0002/19-FLEET-00565/00678 expiring 06/30/2024, Amount: \$203,050.47 (\$67,683.49 each), was approved.

Authorization is requested to award a contract under State Contract for three (3) 2024 Toro Dingo Loaders at a unit price of \$67,683.49 each. These smaller loaders are equipped with 4-in-1 bucket, power head auger, and full flight auger and will be used by Operations for excavation projects in constricted areas on both Roadways. They are available under NJ State Contract No. M-0002/19-FLEET-00565/00678 expiring 06/30/2024.

This procurement, under State Contract No. M-0002/19-FLEET-00565/00678, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. M-0002/19-FLEET-00565/00678 for three (3) 2024 Toro Dingo Loaders to Fastenal Company for a total amount not to exceed \$203,050.47.

******* 2024-04-090

In a document dated March 28, 2024, Website Redesign Services, Dell Marketing, LP, R-185388 (Information Technology Services), Budget Code: 049 00 830 650050 0490072022, NJ State Contract No. T-3121/20-TELE-01510 expiring 05/24/2026, Amount: \$369,795.08, was approved.

Authorization is requested to award a contract to Dell Marketing, LP to provide software licensing, support, and services for the Authority's website redesign to be performed by 10UP, Inc. The Authority's website provides information on various Authority related topics to the public, patrons, and employees. This redesign will allow for an updated website with new features and enhanced security measures and is available under State Contract No. T-3121/20-TELE-01510 expiring 05/24/2026.

This procurement, under State Contract No. T-3121/20-TELE-01510 is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. T-3121/20-TELE-01510 for website redesign services to Dell Marketing, LP for an amount not to exceed \$369,795.08.

******* 2024-04-091

In a document dated April 10, 2024, State Contract Modifications, was approved.

At prior Board of Commissioners meetings, the Authority approved purchases (up to a maximum authorized dollar amount) from the vendors listed herein under the New Jersey State contract referenced below. The terms of the referenced State contract have since been extended and additional funds are needed to purchase these necessary goods and/or services through the extended terms of the State contract.

The original procurements, under the State contracts, were in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, given that the period of time during which the Authority may make additional purchases under the referenced State Contract was extended through the new expiration dates of these

contracts, approval is hereby requested to increase the Authority's current authorized amounts to the new authorized amounts stated in the attached chart, subject to funding availability at the time of order.

Description / Original Agenda Item or Award Date and Req #	Vendor Name	Requisition Number	NJTA Contract No.	NJ State Contract No. Expiration	Current Authorized Amount	New Authorized Amount	Requested Increase Amount
Industrial Supplies 250-11-2022 RM-175095	MSC Industrial Supply	RM-185116 Inventory/ Operations	3182	M-0002/23- FLEET-27129 expiring 06/30/2025	\$500,000.00	\$700,000.00	\$200,000.00
Non-OEM Auto Parts and Accessories for					· · · · ·		
Light Duty Vehicles 155-04- 2014 RM-107322	Parts Authority	RM-185491 Inventory/ Operations	1992A	T-2761/20- FLEET-00984 expiring 02/25/2025	\$356,754.49	\$856,754.49	\$500,000.00
Toro Motor Parts 196-07-2017 RM-133271	Cherry Valley Tractor Sales	RM-185476 Inventory/ Operations	2461	T-2187/43022 expiring 02/16/2025	\$1,440,000.00	\$1,720,000.00	\$280,000.00
Stihl Brand Parts and Accessories 095-03-2020 RM-156537	Contractor Service	RM-185679 Inventory/ Operations	2466	T-2187/43024 expiring 02/16/2025	\$205,000.00	\$255,000.00	\$50,000.00
Safety Vests and Winter Parkas 167-06-2020 RM-157738	Aramsco	RM-185686 Inventory/ Operations	2824	T-0106/17- FLEET-00794 expiring 05/13/2024	\$345,000.00	\$465,000.00	\$120,000.00
Electrical Equipment and Supplies 238-10-2021 RM-167745	Jewel Electric Supply	RM-185690 Inventory/ Operations	3037	T-0167/21- FOOD-01749 expiring 09/30/2024	\$4,500,000.00	\$5,800,000.00	\$1,300,000.00
Electrical Equipment and Supplies 238-10-2021 RM-167745	Keer Electrical Supply	RM-185690 Inventory/ Operations	3038	T-0167/21- FOOD-01748 expiring 09/30/2024	\$805,000.00	\$1,205,000.00	\$400,000.00
Electrical Equipment and Supplies 238-10-2021 RM-167745	Pemberton Electrical Supply	RM-185690 Inventory/ Operations	3039	T-0167/21- FOOD-01747 expiring 09/30/2024	\$390,000.00	\$540,000.00	\$150,000.00
IT Supplemental Staff 185-07-2023 RM-179698	Trigyn Technologies Inc.	RM-185736 Information Technology Services	3284	GS-35F-139GA expiring 12/18/2026	\$540,000.00	\$3,340,000.00	\$2,800,000.00
Total		· · · · · · · · · · · · · · · · · · ·				-	\$5,800,000.00

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PROFESSIONAL SERVICES

<u>2024-04-092</u>

In a document dated April 9, 2024, Insurance Brokerage Services, Willis of New Jersey, Inc., RM-183659 (Law), Budget Code: Various, Amount: \$435,000.00 (3-Year Contract), was approved.

The New Jersey Turnpike Authority ("Authority") issued a Request for Proposal ("RFP") to engage a firm to provide Insurance Brokerage Services for the Authority. The Scope of Services included providing ongoing insurance brokerage services for a number of insurance lines and assisting the Authority with risk control, claims management, and other related services such as providing certificates of insurance and bonds. The RFP was advertised on January 31, 2024, and posted on the Authority's, State of New Jersey and Bid Express websites. In addition, it was distributed to sixteen (16) firms listed

in the Authority's database for these services. The contract will be for a term of three (3) years, with the option to extend for two (2) additional one-year terms at the Authority's discretion. On March 11, 2024, five (5) proposals were received from the following firms:

- 1. Alliant Insurance Services, Inc. New York, NY
- 2. Business and Government Insurance Agency Woodbridge, NJ
- 3. Marsh USA LLC Morristown, NJ
- USI Insurance Services Blue Bell, PA
- 5. Willis of New Jersey, Inc. Short Hills, NJ

The Evaluation Committee ("Committee"), which was approved by the Executive Director, consisted of three (3) voting members from the Authority's Law, Internal Audit and Finance Departments. In addition, the Director of Procurement and Materials Management Department as well as a representative from the consulting firm of Turner Surety & Insurance Brokerage, Inc., served as non-voting members of the Committee.

The Committee reviewed the written proposals based on the criteria set forth in the RFP and scored each firm individually. Based on the Committee's initial review of the proposals, the top three ranked firms, Willis of New Jersey, Inc. ("Willis"), Alliant Insurance Services, Inc. ("Alliant"), and Business and Government Insurance Agency ("BGIA") were invited in for oral presentations and to submit a Best and Final Offer ("BAFO").

The Committee's findings were presented in an Evaluation Committee Report. The Committee found that Willis was highly qualified and fully responsive to the Authority's Scope of Services. Willis' written proposal demonstrated relevant experience with the Authority and other large transportation agencies. As the Authority's incumbent casualty broker, Willis detailed the many positive results it has achieved for the Authority in recent renewals. Additionally, Willis' proposal detailed in a highly specific manner the scope of its insurance services and brokering methods. At their oral presentation, Willis reiterated their significant experience with large, complex placements such as the Authority, as they currently represent several large, similarly situated transportation agencies in the area and are well-versed in this type of multifaceted risk. Their approach to large, complex placements was further explained by their Chief Risk Officer who advised that they made and then executed a well laid out plan for each entity that they represented. Willis further explained the analytics behind achieving an outcome indicating the best SIR/deductible for each line, which favorably impressed the Committee.

Willis' original fee proposal was \$150,000.00 per year for the three-year contract. They submitted a BAFO which reduced the three-year contract by \$15,000.00. Despite not being the lowest proposal, it was still competitive and offset by the fact that they received the highest technical score.

This professional services procurement was conducted in accordance with *N.J.S.A.* 27:23-6.1, *N.J.A.C.* 19:9-2.1(b), Executive Order No. 37 (Corzine 2006), and Executive Order No. 26 (Whitman 1994).

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Accordingly, authorization is requested to award a three-year contract to Willis of New Jersey, Inc. for Insurance Brokerage Services in an amount not to exceed \$435,000.00. Authorization is further requested for the Executive Director to approve each of two (2) optional one-year extensions upon satisfactory performance by Willis, in an amount not to exceed \$150,000.00 per year, subject to funding availability at the time of service. It is also requested that the Executive Director be authorized to take such actions and to execute any and all documents that may be deemed necessary and appropriate to further the intent and purpose of the authorizations stated herein.

2024-04-093

In a document dated April 3, 2024, Investment Banking Services: Senior Manager and Co-Manager Pools, Multiple Banks, RM-183689 (Finance), Budget Code: Various, was approved.

The New Jersey Turnpike Authority ("Authority") solicited proposals from firms to provide Investment Banking Services. Specifically, the Authority, by way of a Request for Qualifications ("RFQ"), intends to establish two (2) pools, Senior Manager and Co-Manager, of qualified firms who will be available to serve as part of an underwriting syndicate as needed for any new money or refunding transactions that occur during the two-year term of the pool. Under the RFQ, proposers could apply for only one (1) of the two (2) pools.

The RFQ was advertised in the Asbury Park Press and Star Ledger, posted on the Authority's, State of New Jersey, and Bid Express websites. In addition, the fifty-three (53) firms listed in the Authority's database for the referenced services were notified of the procurement. On March 4, 2024, the Authority received thirty-three (33) proposals, thirteen (13) for Senior Manager Positions and twenty (20) for Co-Manager Positions.

The Executive Director approved the Evaluation Committee ("Committee") consisting of three (3) voting Members: Cash Management Supervisor, Junior Accounting Analyst, and a Senior Auditor. In addition, the Acting Comptroller, Director of PMM, and one (1) representative from NW Financial Group LLC, the Authority's Financial Advisor, served as non-voting members of the Committee.

The Committee reviewed and scored the proposals, prepared an Evaluation Report which details the procurement process, and submitted the report to the Executive Director.

The Committee made the following recommendations for Investment Banking Services:

FIN	IAL GROUP SELECTIONS – Senior Manager Poo	l
1.	Barclays Capital Inc.	89.67
1.	J.P. Morgan Securities, LLC	89.67
3.	Morgan Stanley & Co. LLC	85.67
4.	Jefferies, LLC	85.00
5.	Wells Fargo Corporate & Investment Banking	83.83
6.	RBC Capital Markets, LLC	80.17
7.	BofA Securities Inc.	78.17
8.	Ramirez & Co., Inc.	77.83
9.	Loop Capital Markets	75.83
10.	Raymond James & Associates, Inc.	75.50

1.	Piper Sandler & Co.	82.50
2.	FHN Financial Capital Markets	82.17
3.	TD Securities (USA) LLC	81.83
4.	Siebert Williams Shank & Co., LLC	81.67
5.	Hilltop Securities, Inc.	81.33
6.	Stifel, Nicolaus & Company, Incorporated	79.83
7.	Oppenheimer & Co. Inc.	75.33
8.	Crews & Associates	74.83
8.	PNC Capital Markets LLC	74.83
10.	Fidelity Capital Markets	74.67
10.	Mesirow Financial, Inc.	74.67
12.	Blaylock Van, LLC	73.50
13.	Roosevelt & Cross Incorporated	73.33
14.	R. Seelaus & Co., LLC	71.33
15.	Mischler Financial Group, Inc.	70.83
16.	Janney Montgomery Scott LLC	70.17
17.	Academy Securities Inc.	66.83
17.	Drexel Hamilton, LLC	62.83
19.	Bancroft Capital, LLC	61.50

FINAL GROUP SELECTIONS – Co-Manager Pool

This professional services procurement was conducted in accordance with *N.J.S.A.* 27:23-6.1, *N.J.A.C.* 19:19:9-2.1(b), Executive Order 37 (Corzine 2006), and Executive Order No. 26 (Whitman 1994).

Accordingly, authorization is respectfully requested to delegate to the Executive Director the authority to enter into two-year bond purchase agreements, with one additional one-year extension, with the firms listed under the "Final Group Selections" listed above. Authorization is further recommended to allow the Executive Director to execute any other documents and take any other actions as are deemed necessary to effectuate the intent of this procurement. No funds will be encumbered for the new money issue or the fixed rate issue as payments to the underwriters will be made from bond proceeds. Fees payable to the underwriting syndicate for the refunding issue will be payable from the General Reserve Fund.

2024-04-085 2024-04-086 2024-04-102 2024-04-087 2024-04-088 2024-04-089 2024-04-090 2024-04-091 2024-04-092 2024-04-093	* * *
2024-04-102 2024-04-087 2024-04-088 2024-04-089 2024-04-090 2024-04-091 2024-04-092	<u>2024-04-085</u>
2024-04-087 2024-04-088 2024-04-089 2024-04-090 2024-04-091 2024-04-092	2024-04-086
2024-04-088 2024-04-089 2024-04-090 2024-04-091 2024-04-092	<u>2024-04-102</u>
2024-04-089 2024-04-090 2024-04-091 2024-04-092	<u>2024-04-087</u>
2024-04-090 2024-04-091 2024-04-092	<u>2024-04-088</u>
<u>2024-04-091</u> 2024-04-092	<u>2024-04-089</u>
2024-04-092	<u>2024-04-090</u>
	<u>2024-04-091</u>
<u>2024-04-093</u>	
	<u>2024-04-093</u>

On motion by Commissioner Wisniewski and seconded by Commissioner Gravino the Board unanimously approved item numbers 2024-04-085 through 2024-04-093 and 2024-04-102; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ DUPONT GRAVINO SALERMO MALDONADO WISNIEWSKI O'CONNOR

YES YES YES YES YES YES YES

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GENERAL BUSINESS

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OPERATIONS

Director of Operations Kevin Dunn requested acceptance of Agenda Item No. 2024-04-094. Moved is the item as follows:

******* 2024-04-094

Director of Operations Kevin Dunn requested acceptance of <u>Volumes and Crash Synopses</u> for the Garden State Parkway and New Jersey Turnpike: Period 01/01/2024 through 3/31/2024; with 2022-2023 Yearly Comparisons through March 2024, was approved.

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2024-04-094

On motion by Vice Chair Diaz and seconded by Commissioner Wisniewski, the Board unanimously accepted Agenda Item No. 2024-04-094; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

Director of Operations Kevin Dunn requested approval of item numbers 2024-04-095 and 2024-04-096. Moved are the items as follows:

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PUBLIC BID SOLICITATIONS – AWARD OF CONTRACTS

2024-04-095

In a document dated April 4, 2024, <u>Recommendation to Award Contract No. A500.819, New</u> Jersey Turnpike & Garden State Parkway, A.M.E. Inc., On-Call HVAC Controls Repair and <u>Replacement, RM-185929, Budget Code: Various, Amount: \$4,000,000.00,</u> was approved.

The work performed under this contract consists of furnishing the required labor, equipment and materials necessary to provide maintenance and repairs to the HVAC control systems at various locations on the New Jersey Turnpike and the Garden State Parkway. The on-call repairs will be as directed by the Engineer, by Work Orders, for a term of 2 years with 2, 1-year options to renew and a total contract limit of \$4,000,000.00.

One (1) bid proposal was received on 3/28/2024 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal from A.M.E. Inc. (A.M.E.) of 1.50% is significantly lower than the Engineer's Estimate of 10%. These percentages represent a weighted average mark-up on the Contractor's time and materials cost of performing the work. The Operations Department has discussed the bid percentage with A.M.E. and is satisfied that A.M.E. can perform the

contract with its percentage. A.M.E has previously performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. A500.819 be awarded to the lowest bidder, A.M.E. Inc. of Fairfield, New Jersey, in an amount not to exceed \$4,000,000.00. Bids for this work were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

2024-04-096

In a memorandum dated April 4, 2024, <u>Recommendation to Award Contract No. A500.820</u>, <u>New Jersey Turnpike & Garden State Parkway, Joseph M. Sanzari, Inc., Immediate & Scheduled</u> <u>Repairs of Facilities, RM-185932, Budget Code: Various, Amount: \$4,000,000.00</u>, was approved.

The work performed under this contract consists of the immediate and scheduled repairs to all Authority facilities, including but not limited to Toll Plazas, Maintenance Districts, Service Areas, and Administration Buildings, and all other related work within the Authority right-of-way on the New Jersey Turnpike and on the Garden State Parkway. The immediate and scheduled repairs will be as directed by the Engineer, via work orders, for a period of two years, with two, one-year options to renew, and a total contract limit of \$4,000,000.

Six (6) bid proposals were received on 3/28/2024 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal from Joseph M. Sanzari, Inc. (Sanzari) of 4.99% is significantly lower than the Engineer's Estimate of 8.98%. These percentages represent a weighted average mark-up on the Contractor's time and materials cost of performing the work. The Operations Department has discussed the bid percentage with Sanzari and is satisfied that Sanzari can perform the contract with its percentage. The second lowest bid was 6.42% which is 2.56% lower than the Engineer's Estimate. Sanzari has previously performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. A500.820 be awarded to the lowest bidder, Joseph M. Sanzari, Inc. of Hackensack, New Jersey, in an amount not to exceed \$4,000,000.00. Bids for this work were procured, and the authorization being sought is to award this fair and open contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

2024-04-095

2024-04-096

On motion by Commissioner Gravino and seconded by Commissioner Salermo the Board approved item number 2024-04-095 and 2024-04-096; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ DUPONT GRAVINO SALERMO MALDONADO WISNIEWSKI O'CONNOR

YES YES YES YES RECUSED YES YES

Director of Operations Kevin Dunn requested approval of item numbers 2024-04-097 and 2024-04-098. Moved are the items as follows:

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ORDER FOR PROFESSIONAL SERVICES (OPS)

2024-04-097

In a document dated April 4, 2024, <u>Recommendation to Issue Order for Professional</u> <u>Services Nos. A4172 & A4173, New Jersey Turnpike & Garden State Parkway, OPS No. A4172 –</u> <u>Churchill Consulting Engineers, PC, OPS No. A4173 – Remington & Vernick Engineers, Order for</u> <u>Professional Services No. A4172, On-Call Supervision of Construction Services, RM-185927,</u> <u>Budget Code: Various Funds, Amount: \$4,000,000.00 and Order for Professional Services No.</u> <u>A4173, On-Call Supervision of Construction Services, RM-185928, Budget Code: Various Funds,</u> <u>Amount: \$4,000,000.00,</u> was approved.

Through this single procurement process, the Authority will select two (2) consultants to provide on-call construction supervision services, for a two-year period with the option of two (2) – one-year extensions on an as needed basis to assist the Operations Department. The work to be performed will be on an On-Call basis, related to construction management services as well as other related work defined in the RFP's Scope of Services.

These assignments are classified as "Complex projects" where the scope of work is not clearly defined and likely to change during the course of the project, and the cost exceeds \$2,000,000. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and thirty-six (36) firms were prequalified and eligible under Profile Codes: B151 Construction Management, B153 Roadway Construction Inspection, and B159 Building Construction and Renovation Inspection. Nine (9) firms submitted an EOI by the closing date of February 6, 2024.

The scoring of the EOIs by the Review Committee resulted in the following order of ranking: 1) Churchill Consulting Engineers, 2) Atane Consulting, 3) Remington & Vernick Engineers, and 4) LiRo Engineers. On March 12, 2024, Technical and Sealed Fee Proposals were received from the top 4 firms. The Review Committee reviewed and evaluated each firm's Technical Proposal and it was determined that oral presentations would not be required. The final scoring resulted in Churchill Consulting Engineers PC and Remington & Vernick Engineers being the highest technically ranked firms. The Fee Proposals, consisting of firm overhead rates and staff salary rates, submitted by Churchill Consulting Engineers PC and Remington & Vernick Engineers have been reviewed and are considered to be fair and reasonable. The maximum fee for each Work Request Authorization is \$750,000.00. The fee for each task will be negotiated independently in conjunction with the Work Request Authorization process.

It is, therefore, recommended that Order for Professional Services No. A4172 be issued to the firm of Churchill Consulting Engineers, PC of Berlin, New Jersey, not to exceed the amount of \$4,000,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.16 for construction management services to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

It is further recommended that Order for Professional Services No. A4173 be issued to the firm of Remington & Vernick Engineers of Cherry Hill, New Jersey, not to exceed the amount of \$4,000,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.35 for construction management services to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

These professional services were procured by a fair and open process, and the recommended firms were selected in accordance with <u>N.J.S.A.</u> 52:34-9.1, <u>et seq.</u>, <u>N.J.S.A.</u> 27:23-6.1 of the Authority's enabling legislation, <u>N.J.A.C.</u> 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

Authorization is further requested for the Executive Director to approve each of the two (2), one (1) year extensions, upon satisfactory performance by the vendor.

<u>2024-04-098</u>

In a document dated April 4, 2024, <u>Recommendation to Issue Order for Professional</u> <u>Services Nos. A4220 & A4221, New Jersey Turnpike & Garden State Parkway, OPS No. A4220 –</u> <u>Michael Baker International, Inc., OPS No. A4221 – Boswell Engineering, Order for Professional</u> <u>Services No. A4220, On-Call Engineering Services, RM-185931, Budget Code: Various Funds,</u> <u>Amount: \$4,000,000.00 and Order for Professional Services No. A4221, On-Call Engineering</u> <u>Services, RM-185933, Budget Code: Various Funds, Amount: \$4,000,000.00, was approved.</u>

Through this single procurement process, the Authority will select two (2) consultants to provide on-call construction supervision services, for a two-year period with the option of two (2) – one-year extensions on an as needed basis to assist the Operations Department. The work to be performed will be on an On-Call basis, related to civil engineering, mechanical engineering, electrical engineering, and construction management as well as other related work defined in the RFP's Scope of Services.

These assignments are classified as "Complex projects" where the scope of work is not clearly defined and likely to change during the course of the project, and the cost exceeds \$2,000,000. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and eleven (11) firms were prequalified and eligible under Profile Codes: A265 Roadway Storm Water Collection Systems, A290 Landscaping, A300 Roadway Lighting Systems, B151 Construction Management, B153 Roadway Construction Inspection, and B159 Building Construction and Renovation Inspection, and D600 Geographic Information Systems (GIS). Three (3) firms submitted an EOI by the closing date of February 14, 2024.

In accordance with N.J.A.C. 19:9-2.8, since there were only three EOIs received, all of which were deemed complete, the Review Committee did not evaluate the EOIs and all firms received a Request for Technical and Fee Proposals. The Technical and Fee Proposals were received from both firms on March 20, 2024. The Review Committee reviewed and evaluated each firm's Technical Proposal and it was determined that oral presentations would not be required. The final scoring resulted in Michael Baker International, Inc. and Boswell Engineering being the highest technically ranked firms. The Fee Proposals, consisting of firm overhead rates and staff salary rates, submitted by Michael Baker International, Inc. and Boswell Engineering have been reviewed and are considered to be fair and reasonable. The maximum fee for each Work Request Authorization is \$750,000.00. The fee for each task will be negotiated independently in conjunction with the Work Request Authorization process.

It is, therefore, recommended that Order for Professional Services No. A4220 be issued to the firm of Michael Baker International, Inc. of Hamilton, New Jersey, not to exceed the amount of \$4,000,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.35 for construction management services and 2.66 for design services to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

It is further recommended that Order for Professional Services No. A4221 be issued to the firm of Boswell Engineering of South Hackensack, New Jersey, not to exceed the amount of \$4,000,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.24 for construction management services and 2.69 for design services to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

These professional services were procured by a fair and open process, and the recommended firms were selected in accordance with <u>N.J.S.A.</u> 52:34-9.1, <u>et seq.</u>, <u>N.J.S.A.</u> 27:23-6.1 of the Authority's enabling legislation, <u>N.J.A.C.</u> 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

Authorization is further requested for the Executive Director to approve each of the two (2), one (1) year extensions, upon satisfactory performance by the vendor.

* * * 2024-04-097

On motion by Vice Chair Diaz and seconded by Commissioner Gravino, the Board unanimously approved Agenda Item No. 2024-04-097; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	YES	YES	YES

2024-04-098

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NJTA BOARD MEETING 4-23-2024

On motion by Vice Chair Diaz and seconded by Commissioner Gravino, the Board approved Agenda Item No. 2024-04-098; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	YES	RECUSED	YES

Director of Operations Kevin Dunn requested approval of item number 2024-04-099. Moved is the item as follows:

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FINAL ACCEPTANCES

<u>2024-04-099</u>

In a document dated April 4, 2024, <u>All work performed on the construction contract listed</u> <u>below has been completed in accordance with the contract documents and to the satisfaction of</u> <u>the Operations Department. Accordingly, it is recommended that this contract be deemed</u> <u>complete and approved for Final Acceptance. The table below includes pertinent Change Order</u> <u>and financial information including the final payment amount due the Contractor upon Final</u> <u>Acceptance,</u> was approved.

Contract No.	Contractor	Award Total Amount	Number of Change Orders	Additions/ Reductions	Final Total Contract Amount	Final Payment Amount
A200.527	Joseph M. Sanzari, Inc.	\$4,000,000.00	4	\$926,626.45	\$4,926,626.45	\$46,960.00
Total						\$46,960.00

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Director of Operations. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractor has certified that there are no liens outstanding against the Contractor. Accordingly, it is recommended that the contract listed above be accepted and final payment in the amounts shown above be made to the Contractor.

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<u>2024-04-099</u>

On motion by Treasurer DuPont and seconded by Vice Chair Diaz, the Board approved Agenda Item No. 2024-04-099; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ROLL CALL

DIAZ	DuPONT	GRAVINO	SALERMO	MALDONADO	WISNIEWSKI	O'CONNOR
YES	YES	YES	YES	RECUSED	YES	YES

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STATE POLICE

Major Michael Krzyzkowski requested acceptance of Agenda Item No. 2024-04-100. Moved is the item as follows:

****** 2024-04-100

Major Michael Krzyzkowski requested acceptance of the New Jersey State Police Troop D

Activity Reports for March 2024, with 2023–2024 Yearly Comparisons.

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<u>2024-04-100</u>

On motion by Commissioner Wisniewski and seconded by Commissioner Gravino, the Board unanimously accepted the reports contained in Agenda Item No. 2024-04-100 and received same for file.

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FINANCE

Executive Director Carone requested acceptance of Agenda Item No. 2024-04-101. Moved is the item as follows:

2024-04-101

Executive Director Carone presented the Financial Summary for the Three (3) months ended March 26, 2024, was accepted.

2024-04-101

On motion by Treasurer DuPont and seconded by Commissioner Wisniewski, the Board unanimously accepted Agenda Item No. 2024-04-101; and authorized and ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

The motion to adjourn was made by Treasurer DuPont and seconded by Commissioner Maldonado and, after the voice vote, the motion was duly adopted. The Board of Commissioners adjourned the meeting at 9:57 a.m. and advised that the next meeting will be held on Tuesday, May 21, 2024, at 9:00 a.m., in person, with optional telephonic public call in (check the website NJTA.com to get call-in information), at the Authority's headquarters building located at 1 Turnpike Plaza in Woodbridge, New Jersey.

Date: April 23, 2024

Kansh Jennifer Kanski

Secretary to the Authority

James/D. Carone **Executive Director**