

Vendor Name (& Location):			
Multiple Vendors			
Description:			
2023-2026 Snow Removal and Salting Services at various locations on both Roadways			
PROCUREMENT TYPE:			
<input checked="" type="checkbox"/>	Competitive	<input type="checkbox"/>	Non-Competitive
SOLICITATION TYPE:			
<input checked="" type="checkbox"/>	Bid	<input type="checkbox"/>	RFP
<input type="checkbox"/>	Sole Source	<input type="checkbox"/>	Other
<input type="checkbox"/>		<input type="checkbox"/>	State Contract

Number RM-179560			
Total Amount:		\$ 5,961,000.00	
Budget Code:			
Various			
Contract Term (Including Options, if any):			
Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.			
Funding Source:		<input checked="" type="checkbox"/>	Operating
		<input type="checkbox"/>	Capital
<input type="checkbox"/>	FS	Funding subject to authorization through WRAF approval process.	<input type="checkbox"/>
<input type="checkbox"/>	FF	Future Funded	<input checked="" type="checkbox"/>
<input type="checkbox"/>			F
<input type="checkbox"/>			FP
Funds are available in the appropriate operating/capital budgets for the referenced procurements.			
Subject to funding availability at the time of ordering.			
Requesting Department:			
Operations			
Director/Manager:			
Kevin Dunn			
Publicly advertised in the Star Ledger and posted on the Authority's and State's websites on June 7, 2023.			

Under these contracts, multiple vendors will provide snow removal and salting services for various locations on both Roadways. The contracts will be for three (3) years with the option to extend for two (2) additional one-year terms. Contracts bid for this term consisted of sixteen (16) plow and/or spreader contracts for various locations on both roadways as well as thirty (30) loader contracts at various Service areas, commuter lots, Toll Plazas, and Authority facilities. Bidders were required to bid all-inclusive "Regular" operating hourly rates for specific equipment required for each location. The maximum allowable hourly bid rate for loaders was capped at \$500.00 with a set Stand-By rate of \$300.00 per hour. Stand-by rates for trucks with plows were set at 50% of the hourly operating rate as bid. The bid also established fixed rates for supervisory and/or back-up vehicles at \$230.00 per hour (for both Regular and Stand-By hours). The bid was fully advertised, and twenty-three (23) vendors were notified of the procurement. On June 22, 2023, bids were received from four (4) contractors for twelve (12) of the forty-six (46) locations solicited. No bids were received for thirty-four (34) locations and these contracts will be re-advertised and rebid. The Operations and Procurement and Materials Management ("PMM") Departments' staffs thoroughly reviewed all bids (including inspection of the required equipment listed with the bids) and makes the following recommendations.

Bids for these contracts were procured, and the authorization being sought is to award these fair and open contracts to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to award contracts to four (4) vendors for snow removal and salting services as outlined herein, for a total amount not to exceed \$5,961,000.00 for the three (3) snow seasons, subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index ("CPI") factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted however shall be five percent.

Staff recommends that contracts for snow removal and salting services be awarded to the lowest responsible bidders (highlighted in bold).

GARDEN STATE PARKWAY LOCATIONS

Contract PPS-1A-23 Location / Area Limits MM 0 to MM 14 – PMD1 Estimated Annual Contract Value \$142,200			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Seashore Asphalt Corp. Woodbine, NJ	\$640.00	\$590.00	\$1,230.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$798.00	\$798.00	\$1,596.00

Contract PPS-1B-23 Location / Area Limits MM 13 to MM 30 – PMD1 Estimated Annual Contract Value \$142,200			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Seashore Asphalt Corp. Woodbine, NJ	\$640.00	\$590.00	\$1,230.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$798.00	\$798.00	\$1,596.00

Contract PPS-4A-23 Location / Area Limits MM 88 to MM 100 – PMD4 Estimated Annual Contract Value \$186,400			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
L&Y Enterprises, LLC Paterson, NJ	\$600.00	\$350.00	\$950.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	\$769.00	\$1,538.00

Contract SPS-4SA-23 Location / Area Limits MM 88 NJ-18 OUTER & MM 107.4 INNER U-TURN, ALTERNATING - PMD4 Estimated Annual Contract Value \$123,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
L&Y Enterprises, LLC Paterson, NJ	\$600.00	N/A	\$600.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	N/A	\$769.00

Contract PPN-5C-23 Location / Area Limits MM 113.8 CUT TO MM 125.5 CUT INNER – PMD5 Estimated Annual Contract Value \$186,400			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Shorty Trucking, LLC Hazlet, NJ	\$500.00	\$398.00	\$898.00
L&Y Enterprises, LLC Paterson, NJ	\$600.00	\$350.00	\$950.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	\$769.00	\$1,538.00

Contract PPN-5E-23 Location / Area Limits MM 107.4 TO MM 120 INNER – PMD5 (EXTENDING SOUTH OR NORTH AS DIRECTED) Estimated Annual Contract Value \$186,400			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Shorty Trucking, LLC Hazlet, NJ	\$425.00	\$425.00	\$850.00
L&Y Enterprises, LLC Paterson, NJ	\$600.00	\$350.00	\$950.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	\$769.00	\$1,538.00

Contract PPN-6A-23 Location / Area Limits DRISCOLL BRIDGE (INNER SPAN) MM 124 TO MM 131 – PMD6 Estimated Annual Contract Value \$200,800			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
L&Y Enterprises, LLC Paterson, NJ	\$600.00	\$350.00	\$950.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	\$769.00	\$1,538.00

Contract PPN-6D-23 Location / Area Limits MM 130 TO MM 137 – PMD6 Estimated Annual Contract Value \$229,600			
Contractor	All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:	All-Inclusive Hourly Operating Rate (1) Plow Truck Only:	All-Inclusive Hourly Rates Combined:
Shorty Trucking, LLC Hazlet, NJ	\$498.00	\$349.00	\$847.00
L&Y Enterprises, LLC Paterson, NJ	\$600.00	\$350.00	\$950.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	\$769.00	\$1,538.00

Contract PPN-6F-23 Location / Area Limits MM 138 TO MM 145 – PMD6 Estimated Annual Contract Value \$172,000			
Contractor	All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:	All-Inclusive Hourly Operating Rate (1) Plow Truck Only:	All-Inclusive Hourly Rates Combined:
L&Y Enterprises, LLC Paterson, NJ	\$1000.00	\$800.00	\$1,800.00

Contract PPN-FL5-23 Location / Area Limits GSP NORTHERN DIVISION – STAGE MM 150.6NB – PMD7A (ESSEX) Estimated Annual Contract Value \$172,000			
Contractor	All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:	All-Inclusive Hourly Operating Rate (1) Plow Truck Only:	All-Inclusive Hourly Rates Combined:
L&Y Enterprises, LLC Paterson, NJ	\$600.00	\$350.00	\$950.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	\$769.00	\$1,538.00

NEW JERSEY TURNPIKE LOCATIONS

Contract STN-5SA-23 Location / Area Limits MM 67.6 INTERCHANGE 9 TO MM 90.1 INTERCHANGE 11 – TMD5 Estimated Annual Contract Value \$123,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	N/A	\$769.00

Contract STN-6SA-23 Location / Area Limits MAINLINE IN DISTRICT 6/6A – TMD6 Estimated Annual Contract Value \$123,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$769.00	N/A	\$769.00