# **CERTIFICATION NEW JERSEY TURNPIKE AUTHORITY**

I, James D. Carone, hereby certify that I am the Acting Executive Director of the New Jersey Turnpike Authority and as such, certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the May 23, 2023 Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and

affixed the official seal of	the New Jersey Turnpike Authority this
23rd day of May, 2023.	
ATTEST:	
Kim Sehurman	g n Can-
Kim Schurman	James D. Carone
Secretary to the Authority	Acting Executive Director
Corporate Seal	
Date: <b>May</b>	23 2023
Date. May	20, 2020
Received in the Go	vernor's Office May 23, 2023
Received by:	
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Print Name	Signature
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Veto Period Ends:	Write in the date the veto period ends)
(	vinte in the date the veto period ends)



TRENTON, NJ 08625-0001

PHILIP D. MURPHY

GOVERNOR

NOREEN M. GIBLIN, ESQ. DEPUTY CHIEF COUNSEL

TO: Kim Schurman <u>Schurman@njta.com</u>

FROM: Kelley Trimble, Authorities Unit, Office of the Governor

**DATE:** May 23, 2023

**RE:** New Jersey Turnpike Authority Minutes

This email is confirmation that the Authorities Unit received the minutes from the May 23, 2023 board meeting on May 23, 2023. The calculated veto date is June 7, 2023.

Thank you.

Attachment

cc: Thomas Holl

# PROCEEDINGS OF MEETING OF NEW JERSEY TURNPIKE AUTHORITY BOARD OF COMMISSIONERS

Tuesday, May 23, 2023

### 0000000

Chair Gutierrez-Scaccetti called the meeting of the Authority's Board of Commissioners (the Board) into session in the Executive Boardroom of the Authority's Headquarters Building at 1 Turnpike Plaza in Woodbridge, New Jersey, at 9:00 a.m.

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Pledge of Allegiance

### 0000000

### **PRESENT**

Present were Chair Gutierrez-Scaccetti, Vice Chair Ulises Diaz, Treasurer Michael DuPont, Commissioner Ronald Gravino (by tele-conference), Commissioner John Minella, Commissioner Raphael Salermo (by tele-conference), Commissioner Francisco Maldonado (by tele-conference) and Deputy DOT Commissioner Joseph Bertoni (by tele-conference). The meeting commenced at 9:00 a.m.

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### **ALSO PRESENT**

Executive Director John Keller, Acting Executive Director James Carone, Chief Financial Officer Donna Manuelli; Chief Engineer Michael Garofalo, Chief Information Officer Jose Dios; Acting Director of Law Ann Christine Monica; Director of Human Resources Mary Elizabeth Garrity; Director of Internal Audit Donna Wilser, Director of Operations Kevin Dunn; Director of Procurement and Materials Management Janet Rzepka, Director of Tolls John Labella; Director of Community and Government Relations Shawn Taylor (Absent); New Jersey State Police Captain Sean O'Connor, Troop D; and Secretary to the Authority Kim Schurman.

Also present were: Outside Counsel, Judy Verrone, Esq., of DeCotiis, FitzPatrick, Cole & Giblin, LLP, Governors' Authorities Unit Representatives, Thomas Holl, and Deputy DOT Commissioner Joseph Bertoni (by tele-conference).

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# **NOTICE OF MEETING**

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to The Star Ledger and the Asbury Park Press, as well as numerous other newspapers, posted in the main lobby of the Authority's Administration Offices at 1 Turnpike Plaza, Woodbridge, prominently posted on the New Jersey Turnpike Authority's website at <a href="https://www.njta.com">www.njta.com</a> and on various social media platforms, including Facebook and Twitter, and notice has been forwarded to the Secretary of State, Trenton, New Jersey. Additionally, Authority public meetings will be held in-person and telephonically. Information and

instructions regarding telephonic access to the meetings by the public has been posted on the Authority's website

# Secretary to the Authority Schurman takes Roll Call and the Following Were Present:

- 1. Vice Chair Diaz
- 2. Treasurer DuPont
- 3. Commissioner Gravino (by tele-conference)
- 4. Commissioner Minella
- 5. Commissioner Salermo (by tele-conference)
- 6. Commissioner Maldonado (by tele-conference)
- 7. Chair Gutierrez-Scaccetti

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### **CHAIR COMMENTS**

None

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### **EXECUTIVE SESSION**

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

- Litigation
- · Contract Negotiations

The motion was made by Treasurer DuPont and seconded by Commissioner Minella and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

Executive Session was adjourned at 9:23 a.m. A motion was made by Treasurer DuPont and seconded by Vice Chair Diaz to resume the public portion of the meeting at 9:25 a.m.

# Secretary to the Authority Schurman takes Roll Call and the Following Were Present:

- 1. Vice Chair Diaz
- 2. Treasurer DuPont
- 3. Commissioner Gravino (by tele-conference)
- 4. Commissioner Minella
- 5. Commissioner Salermo (by tele-conference)
- 6. Commissioner Maldonado (by tele-conference)
- 7. Chair Gutierrez-Scaccetti

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# **ACTION ON MINUTES**

The Secretary to the Authority reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Philip D. Murphy received the proceedings of the regular meeting of April 25, 2023; he did not exercise his power to veto any items in those minutes.

Upon motion made by Vice Chair Diaz seconded by Treasurer DuPont the minutes of the meeting was unanimously approved.

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# RECUSALS

The Secretary to the Authority reported recusals or abstentions submitted for the record:

• Commissioner Maldonado is recused on Agenda Item Nos. 123-05-2023 through 128-05-2023

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# **PUBLIC COMMENT (in Person)**

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Murray Bodin, Concerned Grandparents

Mr. Bodin asked the Authority to add lines. Mr. Bodin advised the world has changed and the traffic rules have not.

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# **PUBLIC COMMENT (remote by tele-conference)**

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# Ms. Anastasia

Ms. Anastasia is frustrated by the amount of litter and debris on the roadway. Ms. Anastasia advised that she has reached out to various departments and has not heard back from them.

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# **EXECUTIVE DIRECTOR COMMENTS**

Executive Director Keller reminded all staff and Commissioners about memorial tree ceremony being held today at 11 a.m. for Dale Barnfield.

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# **CHAIR COMMENTS**

None

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# **HUMAN RESOURCES**

Director of Human Resources, Mary-Elizabeth Garrity requested approval of item number 119-05-2023. Moved is the item as follows:

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### 119-05-2023

Director of Human Resources, Mary-Elizabeth Garrity submitted the <u>Personnel Agenda</u>, dated May 23, 2023, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

On motion by Treasurer DuPont and seconded by Commissioner Minella employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

# 0000000 ROLL CALL

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES YES YES YES 0000000

# LAW

Acting Director of Law, Ann C. Monica, requested approval of item number 120-05-2023 through 122-05-2023. Moved are the item as follows:

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### <u>120-05-2023</u>

In a memorandum dated May 12, 2023, <u>Authorization to Renew the Authority's Property Insurance Program for Property located on the Garden State Parkway and the New Jersey Turnpike (the "Program") for one (1) year from June 15, 2023 to June 15, 2024 upon the same terms and conditions, R-178837, Budget Code: 010-822-441030, Amount: not to exceed \$9,358,878.00 was approved.</u>

The New Jersey Turnpike Authority (the "Authority") maintains a property insurance program for the protection of its physical assets and business income (the "Program"). The Program currently insures all property on both roadways with a total insurable value ("TIV") of \$26,175,345,317 via a primary quota share \$600,000,000 layer. The primary layer is supplemented by an excess layer which provides an additional \$200,000,000 layer of coverage. The Program is subject to specified sub-limits for different categories and/or exposures and is subject to a \$2 million per occurrence deductible. Standalone terrorism coverage is provided through Lloyd's of London, which provides broader coverage than insuring Terrorism through the Federal Terrorism Risk Insurance Program Reauthorization Act (TRIPRA).

Marsh USA, Inc. ("Marsh"), the Authority's broker of record, was asked to seek quotations for a one (1) year renewal, based on a TIV of \$28,159,745,261 which represents an increase of approximately 7.6% from the prior year. Marsh approached the incumbent carriers and sought out new markets. Many markets declined to quote for a variety of reasons that were specific to their individual risk appetite. Markets that did quote were evaluated by Marsh and Turner Surety and Insurance Brokerage, Inc., ("TSIB"), the Authority's insurance and risk management consultant, for price and quality of coverage.

With respect to All Risk primary layer of \$600,000,000, after review of all quotations, Marsh and TSIB recommend, and the Law Department concurs, with renewal of the program for one (1) year as follows:

			<b>Estimated</b>
Underwriter	<u>Capacity</u>	Percentage Participation	Not-to- Exceed Premium
Chubb	\$ 273,000,000	45.50%	\$ 4,400,519
Zurich	150,000,000	25.00%	2,082,405
Liberty	177,000,000	29.50%	2,082,641
Total	\$ 600,000,000	100.00%	\$ 8,565,565

In addition, Boiler and Machinery Policy, including all Inspection and Certification Fees of \$48,935 is required.

With respect to the excess layer, Marsh secured renewal quotations from Swiss Re and Chubb BDA, each for half of the \$200,000,000 capacity at premiums of \$186,875 and \$237,500, respectively, plus a tax surcharge of \$2,090. Based on the recommendation of Marsh and TSIB, it is recommended that this layer be renewed for an estimated \$426,465. Marsh also secured standalone terrorism coverage with a \$800,000,000 limit, with Hiscox for an estimated \$232,500, and an excess terrorism layer of \$200,000,000 with Lloyds/Lancashire for an estimated premium of \$40,000. Marsh continues to negotiate with the market to secure the most advantageous quotation for these layers of coverage.

The total premium for placement of the insurance as set forth above for the one (1) year renewal is currently estimated to be \$9,358,878, which may include up to \$45,413 in taxes and fees and represents an approximate 13.25% increase in premium rate. Marsh will continue to negotiate with the underwriters for an improved premium for all layers of coverage up to June 15, 2023, the date that the renewal will become effective, as well as provide additional information to decrease reserves on open claims.

It is therefore recommended that the Commissioners authorize renewal and placement of the Authority's Bridge and Non-Bridge property insurance program as set forth above, for a premium total that is currently estimated to be \$9,358,878. It is further recommended that the Commissioners authorize the Executive Director to substitute or add insurance companies to those indicated above and approve other changes to the structure recommended above, after consultation with the Authority's Law Department, should he deem it is in the best interest of the Authority. It is further recommended that the Executive Director, after consultation with the Authority's Law Department, be authorized to execute all documents and to take any and all further actions to effectuate the renewal of the Program as indicated herein.

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### 121-05-2023

In a memorandum dated May 8, 2023, Request for the Executive Director to Approve a Multi-Year Rate Agreement with respect to the Authority's Excess Workers Compensation Insurance

Program (the "Program") from June 15, 2024 to June 15, 2026, R-178842, Budget Code: 010-822-441010, Amount: not to exceed \$1,006,900.00, was approved.

At its February 2023 meeting, the Commissioner approved a one-year renewal of its Excess Workers Compensation program. After renewal of the program for the 2023-2024 coverage year, the insurer, Safety National, has subsequently offered an agreement which would provide coverage for two (2) additional years, at a flat rate for the first renewal year (2024 to 2025), and no greater than a two percent (2%) increase for the following year (2025 to 2026), subject to certain conditions.

This proposal was reviewed with the Authority's broker for this line of coverage, Willis of New Jersey, ("Willis") and its insurance and risk management consultant, Turner Surety and Insurance Brokerage Inc., ("TSIB"). After additional negotiation of some of the terms, Willis and TSIB advised that it was in the best interest of the Authority to agree to the renewal for two (2) additional years.

It is therefore requested that the Commissioners authorize the Executive Director to renew the insurance policies and coverages as outlined above. It is further requested that the Commissioners authorize the Executive Director to take all such actions and to execute all such documents upon the recommendation of Willis and TSIB, and with the approval of the Law Department, to effectuate the authority set forth above.

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# 122-05-2023

In a memorandum dated May 4, 2023, <u>Authorization to Settle the Property Damage</u>

Insurance Claim for Property Damage with Respect to an Incident Damaging the Underside of a

Bridge near Turnpike Interchange 7, Amount received to date: \$2,000,000.00, Additional Amount to be received: \$ 276,500.00, was approved.

On March 10, 2022, a truck hauling a loader traveling on US Route 206 Southbound impacted the underside of a bridge near Turnpike Interchange 7, causing significant damage to several structural girders on the underside of the overpass. The Authority submitted property damage estimates to its insurers for its portion of the damages resulting from this incident, totaling \$4,278,577, or \$2,278,577, after subtracting the Authority's \$2 million deductible. The Authority provided extensive support for its expenses incurred to repair the bridge.

With respect to the underwriters' review of the property damage portion of the claim, some of the initial estimates included costs which were minor duplicates. A tentative settlement has been agreed to for a total of \$4,276,500 or \$2,276,500, after applying the \$2,000,000 deductible subject to Commissioner approval. The Authority's carriers have already advanced a payment of \$2 million, leaving the amount of \$276,500 owing to the Authority, after its \$2 million deductible. Marsh USA, Inc., the Authority's property insurance broker, and Turner Surety and Insurance Brokerage, the Authority's insurance consultant all recommend that settlement of this claim at this amount is in the best interest of the Authority.

Therefore, it is recommended that the Authority's Commissioners approve the settlement of the claim pursuant to the terms set forth above. It is also recommended that the Authority's Commissioners authorize the Executive Director to execute any and all documents as are necessary to further the intent of the authorization.

On motion by Treasurer DuPont and seconded by Commissioner Minella the Board unanimously approved item numbers 120-05-2023 through 122-05-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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# **ROLL CALL**

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES YES YES YES YES

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# **ENGINEERING**

Chief Engineer Michael Garofalo requested approval of item numbers 123-05-2023 through 128-05-2023. Moved are the items as follows:

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# PUBLIC BID SOLICITATIONS - AWARD OF CONTRACTS

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# <u>123-05-2023</u>

In a document dated May 3, 2023, <u>Recommendation to Award Contract No. T500.641, New Jersey Turnpike, Hall Building Corp., Bassett Building and Turnpike Central, Southern Trades Shop Renovations, R-178803, Budget Code: 0390012005, Amount: \$3,366,950.00, was approved.</u>

This contract will provide for miscellaneous renovations of the Bassett Building and Turnpike Central and Southern Trades Shops. The work generally includes renovations and upgrades to existing electrical, mechanical and plumbing systems as well as limited architectural and structural work. All work is expected to be substantially completed by September 2024.

One bid proposal was received on April 25, 2023 for the above publicly advertised contract, as shown on the attached bid summary sheet. The bid proposal, in the amount of \$3,366,950.00, may be compared to the Engineer's Estimate in the amount of \$2,837,177.00. The bids were significantly higher than the Engineer's Estimate likely due to recent volatility in the cost of electrical and mechanical materials. Hall Building Corp. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T500.641 be awarded to Hall Building Corp. of Farmingdale, New Jersey in the amount of \$3,366,950.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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# **ORDER FOR PROFESSIONAL SERVICES (OPS)**

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# 124-05-2023

In a document dated May 3, 2023, Recommendation to Issue Order for Professional Services

No. A3934, New Jersey Turnpike and Garden State Parkway, LS Engineering Associates

Corporation, 2023 Communication Tower Inspection, R-178698, Budget Code: 010-850-445900,

Funding Allocation: \$682,000.00 FY 2023, \$ 38,000.00 FY 2024, Amount: \$720,000.00, was approved.

This Order for Professional Services will provide the inspection, structural analysis and preparation of inspection reports for nine (9) communication towers along the Turnpike and fifteen (15) along the Parkway. The work includes inspection of tower structures, foundations, equipment, equipment shelters, electrical and lighting systems. The inspection reports will include an inventory of all antennas and appurtenances identifying their locations, types, and sizes on all towers.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The solicitation for Expressions of Interest (EOIs) was posted on the Authority's website

and fifty (50) engineering firms were prequalified and eligible under one of the following Profile Codes: A130, Communications Systems: Tel/Radio/Microwave/Fiber Optic or D280R, Bridges - NBIS Program, Routine. Two firms submitted EOIs by the closing date of March 27, 2023.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from both technically ranked firms. The firms in the order of ranking are: 1) LS Engineering Associates Corporation and 2) Tectonic Engineering Consultants, Geologists & Land Surveyors D.P.C., Inc. The fee submitted by LS Engineering Associates Corporation has been reviewed, negotiated and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. A3934 be issued to the firm of LS Engineering Associates Corporation of Montville, New Jersey, in an amount not to exceed \$720,000.00 which is allocated as follows: \$682,000.00 for FY 2023 and \$38,000.00 for FY 2024. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.61 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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# 125-05-2023

In a document dated April 25, 2023, Recommendation to Issue Order for Professional Services No. P3985, Garden State Parkway, AECOM Technical Services, Inc., Preliminary Engineering Services for Operational Improvements between Parkway Interchanges 130 and 131, R-178699, Budget Code: 5000020001, Amount: \$2,580,000.00, was approved.

This Order for Professional Services will provide for preliminary engineering services to evaluate various alternatives for operational improvements for the Garden State Parkway between Milepost 130.6 and 132.0 in order to provide lateral clearance for shoulders and auxiliary lanes. The work includes the potential replacement of Structure Nos. 131.1S and 131.1N that are owned and maintained by Conrail. The work also includes the preparation of all environmental documentation to satisfy the requirements of an Environmental Impact Statement or Environmental Assessment for use to advance to the Final Design stage.

This assignment is classified as a "Complex Project" since the scope of work is not clearly defined and likely to change during the course of the project, and the cost exceeds \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and thirty-five (35) engineering firms were prequalified and eligible under Profile Codes: A250, Fully Controlled Access

Highways and D491, Transportation Planning: Alternative Analyses. Twelve (12) firms submitted EOIs by the closing date of February 8, 2023.

The scoring of the EOIs by the Review Committee resulted in the following order of ranking: 1) Dewberry Engineers Inc.; 2) AECOM Technical Services, Inc.; and 3) Gannett Fleming, Inc. On March 23, 2023, Technical and sealed Fee Proposals were received from the top three ranked firms. The Review Committee reviewed and evaluated each firm's Technical Proposal and it was determined that oral presentations would not be required. The final scoring resulted in AECOM Technical Services, Inc. being the highest technically ranked firm. The fee submitted by AECOM Technical Services, Inc. has been reviewed and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. P3985 be issued to the firm of AECOM Technical Services, Inc. of Piscataway, New Jersey, in an amount not to exceed \$2,580,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.51 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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# 126-05-2023

In a document dated May 1, 2023, Recommendation to Issue Supplement C to Order for Professional Services No. P3511, Garden State Parkway, TranSystems Corporation, Design Services for Contract No. P100.338, Bridge Deck and Parapet Reconstruction, Milepost 124 to 152, R-178700, Budget Code: 39200016, Original OPS Amount: \$3,309,566.24, Amount of Supplement A: \$1,050,000.00, Amount of Supplement B: \$475,000.00, Amount of Supplement C: \$150,000.00, Revised OPS Amount: \$4,984,566.24, was approved.

This Order for Professional Services was approved at the May 2014 Commission Meeting in the amount of \$3,309,566.24 to provide for final design services and preparation of contract documents for bridge deck and parapet reconstruction on the Parkway. This was the second phase of the Parkway bridge deck reconstruction program focusing on the bridge deck reconstruction, parapet and median barrier replacement and other related work on eight high priority bridges.

Supplement A provided for unanticipated design and post-design services which were beyond the authorized scope of work. The unanticipated work items during the design phase included: painting of five bridges, bearing replacement at two bridges, an evaluation of partial deck replacement, and incorporation of the latest versions of the Standard Specifications, Design Manual and Traffic Manual.

These items were not included in the original scope of work. Additional post-design services were also required for the above design services.

Supplement B provided for additional design services required to complete the construction documents for Contract No. P100.338 as a result of unanticipated issues associated with the addition of approach roadway median barrier replacement to the contract, confirmation of the stability of the variable skewed girders supporting Str. No. 141.3 during construction staging and revisions to staging plans required to coordinate with NJDOT's construction projects on Routes 22 and 82.

Supplement C will provide for unanticipated design and post-design services which are beyond the current authorized scope of work. The additional services requested include preparation of Changes of Plans for additional paving required to accommodate the adjacent NJDOT Route 22/82 project, revisions to Maintenance and Protection of Traffic plans to address unforeseen traffic conditions, revisions to overhead guide sign messages, and median barrier modifications required due to unknown site conditions.

It is, therefore, recommended that Supplement C to Order for Professional Services No. P3511 be issued to TranSystems Corporation of Paramus, New Jersey, not to exceed the amount of \$150,000.00 with compensation on the same basis as the original Order for Professional Services. The addition of this amount increases the total authorized fee from \$4,834,566.24 to \$4,984,566.24. The original contract was procured pursuant to N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

# 0000000 FINAL ACCEPTANCES

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# 127-05-2023

In a document dated May 2, 2023, All work performed on each of the construction contracts listed below have been completed in accordance with the contract documents and to the satisfaction of the Engineering Department. Accordingly, it is recommended that these contracts be deemed complete and approved for Final Acceptance. The table below lists each contract and includes pertinent Change Order and financial information including the final payment amount due the Contractor upon Final Acceptance, was approved.

Contract No.	Contractor	Award Total Amount	No. of Change Orders	Additions/ Reductions	Final Total Contract Amount	Final Payment Amount
P200.546	Earle Asphalt Company	\$3,302,913.13	1	\$185,300.31	\$3,488,213.44	\$360,832.25
P200.555	Green Construction, Inc.	\$5,774,000.00	1	(\$500,337.67)	\$5,273,662.33	\$64,632.11
Total						\$425,464.36

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Chief Engineer. All required contract documents including the Engineer's

Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractors have certified that there are no liens outstanding against the Contractors. Accordingly, it is recommended that each contract listed above be accepted and final payment in the amounts shown above be made to the Contractors.

# **ACKNOWLEDGE REPORTS OF**

### **ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY**

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# 128-05-2023

The Board acknowledges the reports of Engineering Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Summary
- Change Order Summary
- Utility Order Report

On motion by Treasurer DuPont and seconded by Commissioner Minella the Board unanimously approved item nos. 123-05-2023 through 127-05-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 128-05-2023 and received same for file.

# ooo0ooo ROLL CALL

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES YES YES RECUSED YES

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# PROCUREMENT AND MATERIALS MANAGEMENT ("PMM")

Director of Procurement and Materials Management Janet Rzepka, requested approval of item numbers 131-05-2023 through 141-05-2023. Moved are the items as follows:

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**PUBLIC BIDS** 

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129-05-2023

Item withdrawn

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130-05-2023

Item withdrawn

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<u>131-05-2023</u>

In a document dated May 4, 2023, <u>Brush Chippers (7), Vermeer North Atlantic Sales and Service, R-177600 (Operations), Budget Code: 049 00 500 156555 0490016010, Amount: \$782,789.00 (\$111,827.00 each)</u>, was approved.

Authorization is requested to award a contract for seven (7) 2023 brush chippers. The units will replace older models that have reached their life expectancy and will be sold as surplus, if feasible. The

bid was fully advertised and the ten (10) vendors listed in the Authority's database for this equipment were notified of the procurement. On April 12, 2023, a sole bid was received from Vermeer North Atlantic Sales & Service as follows:

Vendor				Total Bid Price	Unit Price		
Vermeer	North	Atlantic	Sales	&	\$782,789.00	\$111,827.00	
Service							

Departmental Estimate \$945,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008) and having no objection to same.

Accordingly, authorization is requested to award a contract to Vermeer North Atlantic Sales and Service for a total amount not to exceed \$782,789.00, subject to funding availability at the time of ordering.

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# 132-05-2023

In a document dated May 10, 2023, <u>Baum 20 Capital HPS 2023 Document Folder Recognition Systems, Inc., R-178066 (Human Resources), Budget Code: 049 00 825 156555 0490012022, Amount: \$110,825.00, was approved.</u>

Authorization is requested to award a contract for one (1) Baum 20 Capital HPS 2023 document folder to replace outdated equipment which is over 50 years old and no longer serviceable. This machine folds, scores, and perforates documents such as EZ Pass applications, State Police training manuals, and miscellaneous flyers and pamphlets. A new document folder will improve efficiency and reduce waste due to malfunctions and paper jams. The bid was fully advertised, and the three (3) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On May 9, 2023, one (1) bid was received as follows:

Vendor	Total Amount of Bid
Recognition Systems, Inc.	\$110,825.00

Departmental Estimate: \$100,355.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant

to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008) and having no objection to same.

Accordingly, authorization is requested to award a contract for one (1) Baum 20 Capital HPS 2023 Document Folder to Recognition Systems, Inc. for a total amount not to exceed \$110,825.00.

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# 133-05-2023

In a document dated May 4, 2023, <u>Street Sweeper (1), W.E. Timmerman Co., Inc., R-177573</u>

(Operations), <u>Budget Code: 049 00 500 156555 0490016010, Amount: \$412,500.00</u>, was approved.

Authorization is requested to award a contract for one (1) single-engine broom street sweeper for use by the Operations Department. The vehicle is replacing an existing older model that has reached its life expectancy and will be sold as surplus if feasible. The bid was fully advertised and the seven (7) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On April 12, 2023, a sole compliant bid was received as follows:

Vendor	Total Bid Price
W.E. Timmerman Co., Inc. Whitehouse, NJ	\$412,500.00

Departmental Estimate: \$420,000.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract for one (1) single-engine broom street sweeper to W.E. Timmerman Co., Inc. for a total amount not to exceed \$412,500.00.

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### <u>134-05-2023</u>

In a document dated May 4, 2023, Money Counting and Banking Services (Modification), Wells Fargo Bank, N.A., RM-178652 (Finance), Budget Code: 010 00 600 442050, Current Authorized Amount: \$3,498,458.55, Requested Amount: \$200,000.00, New Authorized Amount: \$3,698,458.55, was approved.

On January 31, 2017, Wells Fargo Bank, N.A. ("Wells Fargo") was awarded a contract for Banking and Money Counting Services essential to the collection of the Authority's toll revenue from the Garden State Parkway and New Jersey Turnpike ("Roadways"). The Request for Bid ("RFB") was divided into two primary services: 1) Money Counting Services; and 2) Banking Services related to the Authority's revenue from toll plaza collections and Service Area sales on both Roadways. A new contract for this service was awarded at the March 2023 Board Meeting which is scheduled to begin on or about

July 1, 2023. The current contract with Wells Fargo has been extended through June 30, 2023, and additional funding is required to cover costs until the new contract begins.

The original procurement for this contract was conducted in accordance with *N.J.S.A.* 27:23-6.1 of the Authority's enabling legislation, *N.J.A.C.* 19:19:9-2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006) and Executive Order No. 26 (Whitman 1994). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to increase Contract No. 2482-2 with Wells Fargo Bank, N.A. by \$200,000.00, for a new total authorized amount not to exceed \$3,698,458.55, subject to funding availability at the time of service.

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# **STATE/GOVERNMENT CONTRACTS**

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# 135-05-2023

In a document dated May 4, 2023, <u>Manual Reversing Snowplows (25)</u>, <u>Trius, Inc., R-178804</u> (Operations), <u>Budget Codes</u>: 010 01 590 480070 (\$175,721.00), 010 02 590 480070 (\$162,204.00), <u>State Contract No. 21-FLEET-01453/T1495 expiring 4/30/2024</u>, <u>Amount</u>: \$337,925.00 (\$13,517.00 each), was approved.

Authorization is requested to award a contract for twenty-five (25) J-style manual reversing snowplows. These plows will replace current end of life plows and are essential to the Authority's snow operations. These snowplows are available under NJ State Contract 21-FLEET-01453/T1495 at a unit price of \$13,517.00.

This procurement, under State Contract No. 21-FLEET-01453, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 21-FLEET-01453/T1495 for twenty-five (25) manual reversing snowplows to Trius, Inc. for a total amount not to exceed \$337,925.00.

# 136-05-2023

In a document dated May 9, 2023, State Police Digital In-Car Camera Systems (50), Axon Enterprise, Inc., R-178643 (State Police), Budget Code: 049 00 720 156555 0490016016, State Contract No. 17-FLEET-00738/T0106 expiring 5/14/2023, Amount: \$569,820.00, was approved.

Authorization is requested to award a contract under State Contract for fifty (50) complete digital in-car video recording (DIVR) camera systems with required installation accessories for the State Police (Troop D) 2023 Vehicle Fleet. The contract also includes an extended 5-year warranty on all units. The NJSP Division Headquarters ("Division") systems supports the software, which is compatible with current body cameras in use and all video will be transferred to the Division via current servers installed at each

State Police Station on the Authority's roadway. These in-car camera systems are available from NJ State Contract No. 17-FLEET-00738/T0106 expiring 5/14/2023.

This procurement, under State Contract No. 17-FLEET-00738/T0106 is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 17-FLEET-00738/T0106 for fifty (50) DIVR camera systems to Axon Enterprise, Inc. for an amount not to exceed \$569,820.00.

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### 137-05-2023

In a document dated May 5, 2023, <u>Intelligent Transportation Management System Support Services</u>, <u>Insight Public Sector</u>, <u>Inc.</u>, <u>R-178773 (Information Technology Services)</u>, <u>Budget Code:</u>

010 00 830 427010, State Contract No. T3121/20-TELE-01512 expiring 5/24/2026, Amount:

\$300,391.50, was approved.

Authorization is requested to award a contract under State Contract for system support for the Intelligent Traffic Management System ("ITMS") for the period 6/1/2023 through 5/31/2024. ITMS is a customized software developed by IBM as part of the Advanced Traffic Management Program. The contract will cover Level 2 support for all ITMS components as well as IBM administration and reporting. This contract will also provide Level 3 support for ITMS component software repositories, development, and test systems. These support services are available from NJ State Contract No. 20-TELE-0512/T3121 expiring 5/26/2024.

This procurement, under State Contract No. 20-TELE-0512/T3121 is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 20-TELE-0512/T3121 for ITMS support services to Insight Public Sector, Inc. for an amount not to exceed \$300,391.50.

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# 138-05-2023

In a document dated May 9, 2023, <u>Toyota RAV4 Prime Hybrid Vehicles (10)</u>, <u>Hudson Motors Partnership</u>, R-179121 (Operations), <u>Budget Code: 049 00 500 156555 0490016007</u>, <u>State Contract No. T2007/20-FLEET001394 expiring 2/18/2024</u>, <u>Amount: \$408,800.00 (\$40,880.00 each)</u>, was approved.

Authorization is requested to award a contract under State Contract for ten (10) 2023 Toyota RAV 4 all-wheel drive vehicles equipped with hybrid gas/electric engines at a unit price of \$40,880.00 each. These vehicles are part of the Authority's Vehicle Program to replace old, high mileage vehicles

which have become very expensive to maintain. The vehicles being replaced will be salvaged and sold at surplus auction if feasible. These vehicles are available under NJ State Contract No. 20-FLEET-01394/T2007 expiring 2/18/2024.

This procurement, under State Contract No. 20-FLEET-01394/T2007, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 20-FLEET-01394/T2007 for ten (10) 2023 Toyota RAV 4 hybrid vehicles to Hudson Motors Partnership for a total amount not to exceed \$408,800.00.

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# 139-05-2023

In a document dated May 5, 2023, <u>Trailer Mounted Generators, Warshauer Generators, LLC, R-179163 (Operations), Budget Code: 049 00 500 156555 0490016018, State Contract No. T2871/18-FOOD-00378 expiring 5/24/2023, Amount: \$342,466.70, was approved.</u>

Under this contract, Warshauer Generators, LLC will provide three (3) trailer-mounted generators including delivery, start-up, and training. These mobile, stand-by generators will be used by the Maintenance Division of the Operations Department to provide supplemental electrical service in the Authority's Toll Plazas and Service Areas in the event of a power outage. The trailer-mounted generators are available from NJ State Contract T2871/18-FOOD-00378 expiring 5/24/2023.

This procurement, under State Contract No. T2871/18-FOOD-00378, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. T2871 18-FOOD-00378 for trailer-mounted generators with accessories to Warshauer Generators, LLC. for a total amount not to exceed \$342,466.70.

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# 140-05-2023

In a document dated May 8, 2023, At prior Board of Commissioners meetings, the Authority approved purchases (up to a maximum authorized dollar amount) from the vendors listed herein under the New Jersey State contract referenced below. The terms of the referenced State contract has since been extended and additional funds are needed to purchase these necessary goods and/or services through the extended terms of the State contract, was approved.

The original procurements, under the State contracts, were in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 et seq., the Authority's enabling legislation, and

Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, given that the period of time during which the Authority may make additional purchases under the referenced State Contract was extended through the new expiration dates of these contracts, approval is hereby requested to increase the Authority's current authorized amounts to the new authorized amounts stated above, subject to funding availability at the time of order.

Description / Original	Vendor Name	Requisition Number	NJTA Contract	NJ State	Current Authorized	New Authorized	Requested
Agenda Item – Award			No.	Contract No.	Amount	Amount	Increase
Date				Expiration			Amount
				T-0167/21-FOOD-			
		RM-178605		01749			
Electrical Supplies	Jewel Electric	Inventory/		expiring			
238-10-2021	Supply	Operations	3037	9/30/2024	\$1,885,000.00	\$3,085,000.00	\$1,200,000.00
Whelen Brand				T-0106/17-FLEET-			
Emergency Warning	East Coast	RM-178688		00761			
Lights	Emergency	Inventory/		expiring			
206-08-2019	Lighting	Operations	2825	5/14/2024	\$1,205,000.00	\$1,925,000.00	\$720,000.00
Gledhill Snowplow					·		
Equipment and		RM-178618		T-0085/88271			
Supplies		Inventory/		expiring			
096-04-2021	Tony Sanchez LTD	Operations	2802	1/19/2024	\$130,000.00	\$150,000.00	\$20,000.00
Total							\$1,940,00.00

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# **SOLE SOURCE**

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### 141-05-2023

In a document dated May 10, 2023, 2023-2024 Renewal of Oracle Software License and Technical Support Services Agreement, Oracle America, Inc., RM-178496 (Information Technology Services), Budget Code: 010 00 830 427010, Amount: \$1,089,825.75, was approved.

Authorization is requested to award a sole source contract to Oracle America, Inc. ("Oracle") for the renewal of the Software Licenses and Technical Support Services Agreement (collectively, "Software Agreement") for all Oracle products. Under the Software Agreement, Oracle will continue to provide technical support and software updates to the Authority's Enterprise Resource Planning (ERP) software and various mission critical Oracle databases which store data for the ERP, tolls, and Geographic Information systems. Support and maintenance include patches and updates, as well as troubleshooting and error recovery assistance.

The Oracle software is proprietary to Oracle, which is the publisher and holder of all related copyrights. Oracle is thus the only vendor which has access to the source codes needed to debug, upgrade, and support the Oracle software. Therefore, no other vendor is capable of providing the services required by the Authority. In addition, this is an exceptional circumstance as these software services are necessary for the operation the Authority's database management systems as well as the PeopleSoft Financials and HCM modules which serve the Authority's procurements, accounts payables, payroll, human resources, and other vital functions.

Thus, it is recommended that this award be made without public advertisement under the sole source procurement authorization of *N.J.A.C.* 19:9-2.2(d)1, as promulgated under *N.J.S.A.* 27:23-6.1

and consistent with Executive Order No. 37 (Corzine 2006). A resolution, as required by *N.J.A.C.* 19:9-2.2(d)1, is attached hereto.

Accordingly, authorization is requested to award a sole source contract to Oracle America, Inc. for the annual renewal of the Software Agreement for an amount not to exceed \$1,089,825.75.

### RESOLUTION FOR SOLE SOURCE PROCUREMENT

SOFTWARE LICENSE AND TECHNICAL SUPPORT SERVICES AGREEMENT
WITH ORACLE AMERICA, INC.

WHEREAS, the New Jersey Turnpike Authority's Integrated Technology Services Department has requested the award of a sole source contract for renewal of the Software Licenses and Technical Support Services Agreement (collectively, "Software Agreement") with Oracle America, Inc. ("Oracle"); and

WHEREAS, the Oracle software is copyrighted and proprietary and, therefore, of a unique and confidential nature that will not allow for generic or standard specifications for procurement through competitive solicitation by public advertisement; and

**WHEREAS,** the Oracle software can only be procured from Oracle through direct negotiation of the Software Agreement; and

**WHEREAS**, *N.J.A.C.* 19:9-2.2(d)1 of the New Jersey Turnpike Authority's regulations, promulgated under *N.J.S.A.* 27:23-6.1, permits sole source procurement when only one source of the required goods or service exists;

NOW, THEREFORE, BE IT RESOLVED THAT the Authority's Board of Commissioners hereby authorizes the award of a contract for the renewal of the Authority's Software Licenses and Technical Support Services Agreement with Oracle America, Inc. for the period July 1, 2023 through June 30, 2024, for an amount not to exceed \$1,089,825.75 as a sole source exception to procurement by public advertisement as permitted by *N.J.A.C.* 19:9-2.2(d)1, promulgated under the Authority's enabling legislation, *N.J.S.A.* 27:23-6.1.

On motion by Commissioner Minella and seconded by Vice Chair Diaz the Board unanimously approved item numbers 131-05-2023 through 141-05-2023 and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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### **ROLL CALL**

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES YES YES YES

> 0000000 GENERAL BUSINESS

> > 0000000

**OPERATIONS** 

Director of Operations Kevin Dunn requested acceptance of item number 142-05-2023. Moved is the item as follows:

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### 142-05-2023

Director of Operations Kevin Dunn requested acceptance of <u>Volumes and Crash Synopses for</u>

<u>the Garden State Parkway and New Jersey Turnpike: Period 01/01/2023 through 04/30/2023; with</u>

<u>2022-2023 Yearly Comparisons through April 2023,</u> was approved.

On motion by Treasurer DuPont and seconded by Commissioner Minella the Board unanimously accepted item number 142-05-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

Director of Operations Kevin Dunn requested approval of item numbers 143-05-2023. Moved is the item as follows:

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# 143-05-2023

In a document dated May 23, 2023, Recommendation to fund the TRANSCOM Technical Investments and Operations Special Programs, R-178834, Budget Code: 010-710-445900, Amount: \$666,280.00, was approved.

The Transportation Operations Coordinating Committee ("Transcom") is an organization that provides a forum for the reconciliation of operating procedures, improved agency communications and the coordination of construction projects within the metropolitan area. Under Agenda Item No. 108-04-2018, the Board approved the Authority's membership in accordance with Transcom's Multi-Year Membership Agreement through December 31, 2023. Per the Multi-Year Membership Agreement between the New Jersey Turnpike and Transcom, the Authority is required to fund special projects and technical investments on an annual basis.

At the February 2023 Transcom Board Meeting, the board voted to amend the Multi-Year Membership Agreement with a two-year extension for calendar years 2024 and 2025. This action obligates the New Jersey Turnpike Authority to fund the 2024 and 2025 Special Projects and Technical Investment funds.

This obligation totals \$666.280.00 and is paid annually over two years resulting in a 2024 payment of \$330.660.00 and a 2025 payment of \$335.620.00.

Therefore, the Operations Department recommends approval of the 2024 and 2025 payments to Transcom to the Special Projects and Technical Investment funds in accordance with the amended Multi-Year Membership Agreement.

On motion by Treasurer DuPont and seconded by Commissioner Minella the Board unanimously approved item number 143-05-2023 and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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# **ROLL CALL**

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES YES YES YES YES

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### STATE POLICE

Captain Sean O'Connor requested acceptance of item number 144-05-2023. Moved is the item as follows:

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# 144-05-2023

Captain Sean O'Connor requested acceptance of the <u>New Jersey State Police Troop D</u>

Activity Reports for April 2023, with 2022– 2023 Yearly Comparisons.

On motion by Treasurer DuPont and seconded by Vice Chair Diaz the Board unanimously accepted the reports contained in item number 144-05-2023 and received same for file.

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# **CHAIR COMMENTS**

Chair Gutierrez-Scaccetti asked Captain O'Connor to relay a message of gratitude to the Major because enforcement has been phenomenal.

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# **FINANCE**

Chief Financial Officer Donna Manuelli requested acceptance of item number 145-05-2023.

Moved is the item as follows:

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### 145-05-2023

Chief Financial Officer Donna Manuelli presented the <u>Financial Summary for the</u>
Four (4) month's ended April 30, 2023, was accepted.

On motion by Vice Chair Diaz and seconded by Treasurer DuPont the Board unanimously accepted item number 145-05-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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# **EXECUTIVE**

Executive Director Keller requested approval of item number 146-05-2023. Moved is the item as follows:

# \*\*\*\*\*\*\* 146-05-2023

In a memorandum dated May 18, 2023, <u>Authorization to Enter into Agreements with the New York Jets, New Jersey Devils and Rutgers University for E-ZPass and Safety Messaging Advertising,</u> was approved.



This agenda item is a request to enter into three separate agreements for E-ZPass advertising and Safety Messaging at NY Jets, LLC, New Jersey Devils and Rutgers University sporting events for the 2023 and 2024 seasons. This initiative will advertise and promote the NJ E-ZPass concept as an easier and more efficient means of travel throughout the New Jersey area including various messages promoting safe travel.

The professional football event advertising package will consist of outside and inside stadium advertising for all 2023 pre-season and regular season home games. Specifically, advertising messages around the perimeter of the stadium, on over 2000 video monitors in and around the inside of the facility and radio spots throughout each event. Additionally, E-ZPass Promotional Days will be scheduled to include on site interaction with patrons to further explain, and promote advantages of the E-ZPass concept. The cost for this advertising package is \$150,000.

The Rutgers University advertising package will consist of promotions for the 2023 football season and the 2023-2024 Rutgers wrestling and men's and woman's basketball seasons. Specifically, advertising will consist of video board exposure, radio initiatives and social media promotions. Additionally, E-ZPass Promotional Days will be scheduled to further endorse the E-ZPass concept. The total cost for this project is \$150,000.

The New Jersey Devils agreement will include advertising promotions at all Devils home games and other major Prudential Center events. Specifically, exterior LED messaging, digital concourse messaging, concourse E-ZPass activations, in-game features and fan interaction and radio initiatives. The total cost for this project is \$150,000.

Accordingly, approval of these agreements is respectfully requested in the total amount of \$450,000. It is further recommended that the Commissioners authorize the Executive Director to execute all documents relative thereto.

On motion by Treasurer DuPont and seconded by Vice Chair Diaz the Board unanimously approved item numbers 146-05-2023 authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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# **ROLL CALL**

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES YES YES YES YES

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The motion to adjourn was made by Treasurer DuPont and seconded by Vice Chair Diaz and, after the voice vote, the motion was duly adopted. The Board of Commissioners adjourned the meeting at 9:55 a.m. and advised that the next meeting will be held on Tuesday, June 27, 2023, at 9:00 a.m., in person, with optional telephonic public call in (check the website NJTA.com to get call-in information), at the Authority's headquarters building located at 1 Turnpike Plaza in Woodbridge, New Jersey.

Date: May 23, 2023

Kim Schurman

Secretary to the Authority

James D. Carone

Acting Executive Director