CERTIFICATION OF **NEW JERSEY TURNPIKE AUTHORITY**

I, John M. Keller, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such, certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the March 28, 2023 Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority this 28th day of March, 2023.

ATTEST:

im Schusman

Kim Schúrman Secretary to the Authority

2 Tell <u>1</u> John M. Keller

Executive Director

Corporate Seal

Date: March 28, 2023

Received in the Governor's Office March 28, 2023

Received by:

Print Name

Signature

Veto Period Ends:

(Write in the date the veto period ends)

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State of Rew Jersey OFFICE OF THE GOVERNOR

P.O. BOX 001 Trenton, NJ 08625-0001

Noreen M. Giblin, Esq. Deputy Chief Counsel

Philip D. Murphy Governor

TO: Kim Schurman <u>Schurman@njta.com</u>

FROM: Jesse Marie Kirkham, Authorities Unit, Office of the Governor

DATE: March 28, 2023

RE: New Jersey Turnpike Authority Minutes

This email is confirmation that the Authorities Unit received the minutes from the March 28, 2023 board meeting on March 28, 2023. The calculated veto date is April 12, 2023.

Thank you.

Attachment

cc: Thomas Holl

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PROCEEDINGS OF MEETING OF NEW JERSEY TURNPIKE AUTHORITY BOARD OF COMMISSIONERS

Tuesday, March 28, 2023

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Vice Chair Diaz called the meeting of the Authority's Board of Commissioners (the Board) into session in the Executive Boardroom of the Authority's Headquarters Building at 1 Turnpike Plaza in Woodbridge, New Jersey, at 9:00 a.m.

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Pledge of Allegiance

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PRESENT

Present were Chair Gutierrez-Scaccetti (by tele-conference), Vice Chair Ulises Diaz, Treasurer Michael DuPont (by tele-conference), Commissioner Ronald Gravino, Commissioner John Minella (Absent), Commissioner Raphael Salermo (by tele-conference) and Commissioner Francisco Maldonado. The meeting commenced at 9:00 a.m.

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ALSO PRESENT

Executive Director John Keller, Deputy Executive Director James Carone, Chief Financial Officer Donna Manuelli; Chief Engineer Michael Garofalo, Chief Information Officer Jose Dios; Acting Director of Law Ann Christine Monica; Director of Human Resources Mary Elizabeth Garrity; Director of Internal Audit Donna Wilser, Director of Operations Kevin Dunn; Acting Director of Procurement and Materials Management Janet Rzepka, Director of Tolls John Labella; Director of Community and Government Relations Shawn Taylor; New Jersey State Police Major Michael Krzyzkowski, Troop D; and Secretary to the Authority Kim Schurman.

Also present were: Outside Counsel, Judy Verrone, Esq., of DeCotiis, FitzPatrick, Cole & Giblin, LLP, Governors' Authorities Unit Representatives, Thomas Holl, and Deputy DOT Commissioner Joseph Bertoni (by tele-conference).

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NOTICE OF MEETING

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to The Star Ledger and the Asbury Park Press, as well as numerous other newspapers, posted in the main lobby of the Authority's Administration Offices at 1 Turnpike Plaza, Woodbridge, prominently posted on the New Jersey Turnpike Authority's website at <u>www.njta.com</u> and on various social media platforms, including Facebook and Twitter, and notice has been forwarded to the Secretary of State, Trenton, New Jersey. Additionally, Authority public meetings will be held in-person and telephonically. Information and

instructions regarding telephonic access to the meetings by the public has been posted on the Authority's

website.

Secretary to the Authority Schurman takes Roll Call and the Following Were Present:

- 1. Vice Chair Diaz
- 2. Treasurer DuPont (by tele-conference)
- 3. Commissioner Gravino
- 4. Commissioner Minella (Absent)
- 5. Commissioner Salermo (by tele-conference)
- 6. Commissioner Maldonado
- 7. Chair Gutierrez-Scaccetti (by tele-conference)

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VICE CHAIR COMMENTS

Vice Chair Diaz welcomed our new Commissioner Francisco Maldonado and said we are glad

to have him aboard.

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EXECUTIVE SESSION

A motion to enter into Executive Session, not open to the public in accordance with the Open

Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

- Litigation
- Contract Negotiations
- Personnel

The motion was made by Treasurer DuPont and seconded by Vice Chair Diaz and, after the

voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike

Authority.

Executive Session was adjourned at 9:23 a.m. A motion was made by Treasurer DuPont and

seconded by Vice Chair Diaz to resume the public portion of the meeting at 9:27 a.m.

Secretary to the Authority Schurman takes Roll Call and the Following Were Present:

- 1. Vice Chair Diaz
- 2. Treasurer DuPont (by tele-conference)
- 3. Commissioner Gravino
- 4. Commissioner Minella (Absent)
- 5. Commissioner Salermo (by tele-conference)
- 6. Commissioner Maldonado
- 7. Chair Gutierrez-Scaccetti (by tele-conference)

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ACTION ON MINUTES

The Secretary to the Authority reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Philip D. Murphy received the proceedings of the regular meeting of February 28, 2023; he did not exercise his power to veto any items in those minutes.

Upon motion made by Commissioner Maldonado seconded by Commissioner Gravino the minutes of the meeting was unanimously approved.

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RECUSALS

The Secretary to the Authority reported recusals or abstentions submitted for the record:

Commissioner Gravino is recused on Agenda Item No. 061-03-2023

Commissioner Maldonado is recused on Agenda Item Nos. 064-03-2023 through 069-03-2023 and 079-03-2023 and 080-03-2023.

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PUBLIC COMMENT (in Person)

Murray Bodin

Mr. Bodin advised he has been coming to the Authority Board Meetings for as long as he can remember. Mr. Bodin advised he is here today in a wheelchair, he further commented he restricts where he drives, because it is not as safe as it used to be. Mr. Bodin said there needs to be some significant changes. Mr. Bodin said he will probably never see us again and he is turning 90 and wanted to thank all of the people who have helped him over the years.

Barry Kushnir – President of Local 194

Mr. Kushnir wanted to acknowledge Women's History Month and thank Chair Gutierrez-Scaccetti for all of the hard work she does for transportation. Mr. Kushnir also added he looks forward to negotiating the Union contracts.

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PUBLIC COMMENT (remote by tele-conference)

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None

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EXECUTIVE DIRECTOR COMMENTS

Executive Director Keller wanted to publicly welcome Commissioner Maldonado to the Authority.

Executive Director Keller announced that on Wednesday, April 12th 2023 at 10 a.m. we will be having a ceremony honoring our fallen colleague Jonathan Proctor.

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CHAIR COMMENTS

None

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HUMAN RESOURCES

Director of Human Resources, Mary-Elizabeth Garrity requested approval of item number 061-

 $\ensuremath{\texttt{03-2023}}$. Moved is the item as follows:

061-03-2023

Director of Human Resources, Mary-Elizabeth Garrity submitted the <u>Personnel Agenda</u>, dated March 28, 2023, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

On motion by Commissioner Maldonado and seconded by Treasurer DuPont employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

0000000 ROLL CALL

DIAZ DuPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES RECUSED ABSENT YES YES YES 0000000

LAW

Acting Director of Law, Ann C. Monica, requested approval of item number 062-03-2023. Moved is the item as follows:

062-03-2023

In a memorandum dated March 16, 2023, <u>Authorization for the Executive Director to Renew</u> <u>Excess Liability Insurance Program, the Excess Workers Compensation insurance and the Public</u> <u>Officials and Employment Practices Liability Insurance Program for One (1) Additional Year, (1)</u> <u>Excess Liability Insurance - Self-Insured General Liability and Automobile Liability Insurance</u> <u>Program (April 15, 2023 to April 15, 2024), (2) Excess Workers Compensation insurance (April 15, 2023 to April 15, 2024), (3) Public Officials and Employment Practices Liability Insurance (April 15, 2023 to April 15, 2024), R-177364, Budget Code: 10-822-441010, Amount: not to exceed: \$ 3,552,464, was approved.</u>

The Authority maintains various insurance programs to address its myriad risks, including Excess Liability, Excess Workers' Compensation and Public Officials and Employment Practices Liability Insurance policies, which are set to expire on April 15, 2023. The Authority's casualty broker of record, Willis Towers Watson ("Willis") has been tasked with renewing these programs for one or more additional years, upon the same terms and conditions as the expiring policies.

(1) <u>Excess Liability Insurance – (Self-Insured General Liability and Automobile</u> Liability Insurance Program) (April 15, 2023 to April 15, 2024)

The Authority maintains \$100 million of Excess Liability Insurance above its \$5 million selfinsured retention ("SIR") for General Liability, Automobile Liability and Police Protective Liability claims. After review of all quotations for the primary layer, it was determined that, considering price and quality of coverage, Lexington provided the best quotation. Willis marketed the remaining layers of the program, upon the same terms and conditions, for the full \$100 million program. After review of all submissions, and upon the recommendation of Turner Surety and Insurance Brokerage, Inc. ("TSIB"), it is recommended that the program be renewed as follows:

034200

Underwriter	Limit(s)	Premium
Lexington Ins. Co.	\$5 million excess SIR	\$ 514,500
Berkeley Ins. Co.	\$5 million excess \$5 million	\$ 325,000
AWAC – Allied World Assurance Co.	\$10 million excess \$10 million	\$ 495,000
ARCH Specialty Ins. Co.	\$10 million excess \$20 million	\$ 280,000
Westchester Surplus Lines Ins. Co.	\$20 million excess \$30 million	\$ 313,000
AXA XL- Indian Harbor Ins. Co.	\$15 million part of \$35 million	
	excess \$50 million	\$ 180,900
Great American Security Ins. Co.	\$10 million part of \$35 million	
	excess \$50 million	\$ 120,600
Scor- General Security National Ins. Co.	\$10 million part of \$35 million	
	excess \$50 million	\$ 120,600
Lexington Ins. Co.	\$5 million part of \$15 million	
	excess \$85 million	\$ 50,000
AXIS Specialty Ins. Co.	\$10 million part of \$15 million	
	excess \$85 million	<u>\$ 100,000</u>
		\$2,499,600

The renewal is proposed at a cost not to exceed \$2,499,600, along with the mandatory New Jersey Property Liability Insurance Guarantee Association ("PLIGA") surcharge not to exceed \$1200, for a total premium not to exceed \$2,500,800.

Accordingly, authorization is requested for the Executive Director to renew the Excess Liability Insurance coverage, upon substantially the same terms and conditions as expiring, including Terrorism Risk Insurance Act coverage, at a total premium, including all applicable state taxes and surcharges including New Jersey PLIGA and New Jersey Excess & Surplus line taxes for a total amount not to exceed \$2,500,800.

(2) Excess Workers' Compensation Insurance (April 15, 2023 to April 15, 2024)

The Authority maintains Excess Workers' Compensation insurance (Statutory) and Employers Liability insurance (\$2,000,000 each accident and each employee for disease) with an SIR of \$1,250,000, with Safety National Insurance Company ("Safety National") that will expire on April 15, 2023. Willis was tasked to solicit renewal quotations for coverage as expiring. Three (3) carriers provided quotations and/or indications for renewal. It is recommended that coverage be renewed with Safety National, at a rate of \$0.2660 per \$100.00 of payroll, for an annual premium of \$498,896. This premium reflects an increase of 5.7% increase in payroll, no increase from the expiring rate, and includes Terrorism Risk Insurance Act coverage. Willis continues to negotiate a multi-year arrangement with Safety National which would commit the underwriter to a flat premium for the 2024 to 2025 renewal year and an increase of no greater than 2% for the 2025 to 2026 renewal year. Should the final agreement be acceptable to the Authority, upon the recommendation of Willis and TSIB and the approval of the Law Department,

authority is requested for the Executive Director to enter into such multi-year agreement. Additionally, it is recommended that the Commissioners authorize renewal coverage to be bound for one year as set forth above in an amount not to exceed \$498,896, subject to audit at the end of the policy period.

(3) <u>Public Officials and Employment Practices Liability Insurance (April 15, 2023 to</u> <u>April 15, 2024)</u>

The Authority maintains Public Officials and Employment Practices Liability Insurance with total limits of \$30 million, the policies for which will expire on April 15, 2023. Willis was tasked with providing three (3) competitive quotations for coverage as expiring. After review by the Authority and TSIB, the following quotes were deemed the most responsive, considering price and quality of coverage:

Underwriter	Limit(s)	Premium
Chubb	\$10 million excess SIR	\$ 279,790
Atri Insurance Services Inc.	\$10 million excess \$10 million	\$ 152,856
Ironshore Ins. Services, LLC	\$10 million excess \$20 million	<u>\$ 89,900</u>
Total:		\$ 522,546

The premium amounts above, along with the mandatory New Jersey PLIGA surcharge not to exceed \$3,354, results in the total premium amount of \$525,900, an increase of approximately 5.4% from the current year's premium and including Terrorism Risk Insurance Act coverage.

It is therefore requested that the Commissioners authorize the Executive Director to renew the insurance policies and coverages as outlined above. It is further requested that the Commissioners authorize the Executive Director to take all such actions and to execute all such documents after review and with the recommendation of the Law Department to effectuate the authority set forth above.

063-03-2023

Item withdrawn

On motion by Commissioner Gravino and seconded by Commissioner Maldonado the Board unanimously approved item number 062-03-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ooo0ooo ROLL CALL								
DIAZ	DuPONT	GRAVINO	MINELLA	SALERMO	MALDONADO	GUTIERREZ- SCACCETTI		
YES	YES	YES	ABSENT oc	YES 000000	YES	YES		

ENGINEERING

Chief Engineer Michael Garofalo requested approval of item numbers 064-03-2023 through 069-03-2023. Moved are the items as follows:

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PUBLIC BID SOLICITATIONS - AWARD OF CONTRACTS

064-03-2023

In a document dated March 9, 2023, <u>Recommendation to Award Contract No. T500.643-1,</u> <u>New Jersey Turnpike, Detwiler Roofing, LLC, Roof Replacement at Interchange 14 Toll Canopy</u> <u>and TMD6 Landscape Shop, R-176504, Budget Code: 0390012004, Amount: \$2,994,600.00</u>, was approved.

This contract will provide for the replacement of the toll canopy and decking at Interchange 14 and the replacement of the roof of the Landscape Storage Building at Maintenance District 6 at Milepost 100.4 in Elizabeth. The roof replacements are required to safeguard Authority personnel and equipment as the existing roof is deteriorated and has exceeded its serviceable life. The work also includes the replacement of the lightning protection system at both locations. All work is expected to be substantially completed by October 2023.

Five bid proposals were received on March 7, 2023 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$2,994,600.00, may be compared to the second low bid of \$3,214,413.00. The bids were significantly higher than the Engineer's Estimate in the amount of \$1,840,755.00 likely due to recent volatility in the cost of materials and labor associated with roofing rehabilitation work. The low bidder, Detwiler Roofing, LLC, has not performed work for the Authority as a prime contractor but is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T500.643-1 awarded to the low bidder, Detwiler Roofing, LLC of East Earl, Pennsylvania in the amount of \$2,994,600.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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ORDER FOR PROFESSIONAL SERVICES (OPS)

******* 065-03-2023

In a document dated March 9, 2023, <u>Recommendation to Issue Order for Professional</u> <u>Services No. P4027, Garden State Parkway, Gannett Fleming, Inc., Design Services for Contract No.</u> <u>P500.705, Construction of Traffic Management Center Building Annex and Related Site</u> <u>Improvements, R-177380, Budget Code: 4000012010, Amount: \$3,130,000.00</u>, was approved.

This Order for Professional Services will provide for final and post-design services required for the demolition of the former New Jersey Highway Authority Administration Building, construction of a new Traffic Management Center Building Annex, and other related site improvements at Interchange 129 NB. These services include the development of all required design documents, certifications, permits, specifications and cost estimates. This work is being advanced in order to demolish the former Administration Building as it is past its useful service life and to create an expansion for the Traffic Management Center to address increased user group programming needs.

This assignment is classified as a "Complex Project" since the scope of work is not clearly defined and likely to change during the course of the project, and the cost exceeds \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and twenty-two (22) engineering firms were prequalified and eligible under Profile Codes: A060, Architecture: New Buildings and A061, Architecture: Renovations. Two firms submitted EOIs by the closing date of January 13, 2023.

In accordance with N.J.A.C. 19:9-2.8, since there were only two EOIs received, both of which were deemed complete, the Review Committee did not evaluate the EOIs and both firms received a Request for Technical and Fee Proposals. The Technical and Fee Proposals were received from both firms on February 13, 2023. Based on the Review Committee's review of the Technical Proposals, the ranking of the firms is: 1) Gannett Fleming, Inc. and 2) Paulus, Sokolowski and Sartor, LLC. The fee submitted by Gannett Fleming, Inc. has been reviewed and negotiated and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. P4027 be issued to the firm of Gannett Fleming, Inc. of Marlton, New Jersey, in an amount not to exceed \$3,130,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.8 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

0000000 MISCELLANEOUS ******* 066-03-2023

In a document dated March 8, 2023, <u>Authorization to Purchase Riparian Mitigation Credits</u> <u>– Agreement No. 198-23, New Jersey Turnpike, GV Oradell, LLC, Purchase Riparian Mitigation</u> <u>Credits for Contract No. T200.605, Culvert Repairs Milepost W112.72N, R-176441, Budget Code:</u> <u>5000008000, Amount: \$100,000.00</u>, was approved.

This Agreement will provide for the purchase of riparian mitigation credits to mitigate for 0.07 acres of riparian zone impacted by improvements proposed for Construction Contract No. T200.605, Culvert Repairs Milepost W112.72N. The Flood Hazard Area Permit issued for the project requires compensation in the form of creation, enhancement, restoration, preservation, riparian credit purchase from an approved mitigation bank, or combination, thereof. The purchase of riparian credits was found

to be the most cost-effective method of riparian zone mitigation for the project. The Oradell Reservoir Mitigation Banking owned and operated by GV Oradell, LLC was verified by the New Jersey Department of Environmental Protection to be the only bank within the project's watershed that offers riparian credits. Procurement will be a sole source, pursuant to the Authority's regulations.

It is, therefore, recommended that the Executive Director be authorized to execute Agreement No. 198-23 with GV Oradell, LLC to purchase riparian mitigation credits at a cost not to exceed \$100,000.00, pursuant to the terms outlined above. It is further recommended that the Commissioners authorize the Executive Director to execute any such other documents and take any such other actions as are deemed necessary to effectuate the intent of this authorization.

This Agreement was procured under the sole source procurement authorization of N.J.A.C. 19:9-2.2(d)1, promulgated under N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation. A resolution, as required by N.J.A.C. 19:9-2.2(d)1, is attached hereto.

067-03-2023

Item withdrawn

0000000 FINAL ACCEPTANCES

068-03-2023

In a document dated March 8, 2023, <u>All work performed on each of the construction</u> <u>contracts listed below have been completed in accordance with the contract documents and to</u> <u>the satisfaction of the Engineering Department.</u> <u>Accordingly, it is recommended that these</u> <u>contracts be deemed complete and approved for Final Acceptance.</u> The table below lists each <u>contract and includes pertinent Change Order and financial information including the final</u> <u>payment amount due the Contractor upon Final Acceptance</u>, was approved.

Contract No.	Contractor	Award Total Amount	No. of Change Orders	Additions/ Reduc- tions	Final Total Contract Amount	Final Payment Amount
T200.572	Crisdel Group, Inc.	\$8,143,000.00	1	\$960,194.94	\$9,103,194.94	\$91,031.95
T700.577	Aurora Environmental, Inc.	\$767,730.00	3	(\$30,294.98)	\$737,435.02	\$88,312.01
T200.596	Ferreira Construction Co., Inc.	\$2,895,472.00	1	\$167,843.14	\$3,063,315.14	\$37,509.24
Total						\$216,853.20

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Chief Engineer. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractors have certified that there are no liens outstanding against the Contractors. Accordingly, it is recommended that each contract listed above be accepted and final payment in the amounts shown above be made to the Contractors.

ACKNOWLEDGE REPORTS OF

ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY

069-03-2023

The Board acknowledges the reports of Engineering Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Summary
- Change Order Summary
- Utility Order Report

On motion by Commissioner Salermo and seconded by Treasurer DuPont the Board unanimously approved item nos. 064-03-2023 through 066-03-2023 and 068-03-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 069-03-2023 and received same for file.

0000000 ROLL CALL

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES ABSENT YES RECUSED YES 0000000

PROCUREMENT AND MATERIALS MANAGEMENT ("PMM")

Acting Director of Procurement and Materials Management Janet Rzepka, requested approval of item numbers 070-03-2023 through 077-03-2023. Moved are the items as follows:

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PUBLIC BIDS ******* 070-03-2023

In a document dated March 27, 2023, <u>Banking and Money Counting Services</u> (Negotiated/Ratification), Rapid Armored Corp., RM-169218 (Finance), Budget Code: Various, <u>Amount: \$3,084,168.00 for 3 years (\$1,028,056.00 per year)</u>, was approved.

Under this contract, Rapid Armored Corp. will provide Money Counting and Banking Services (through The Republic Bank of Chicago) essential to the collection of the Authority's toll revenue from the Garden State Parkway and New Jersey Turnpike ("Roadways"). The contract consists of two primary services: 1) Money Counting Services; and 2) Banking Services related to the Authority's cash and coin toll revenues from toll plaza collection on both Roadways. The contract term is three (3) years with the option to extend for two (2) additional one (1) year terms. The tentative effective date for services to commence under this contract will be no later than July 1, 2023.

The Authority advertised a Request for Bids twice, on July 13, 2022, and November 9, 2022, respectively, resulting in one non-responsive bid for both advertisements. Eighteen (18) vendors listed in the Authority's database for the referenced services were notified of the procurement for each of the publicly advertised solicitations. A sole bid was received for both solicitations from the incumbent, Wells Fargo Bank, N.A. ("Wells Fargo"). Both times the bid was rejected and deemed non-responsive due to legally unacceptable material exceptions taken by Wells Fargo.

The Authority, thereafter, engaged in direct, separate negotiations with Wells Fargo and Rapid Armored Corp ("Rapid"), the Authority's current Armored Car Service provider, in accordance with the Authority's enabling legislation, specifically NJSA 27:23-6.1. Under the terms and conditions of the original publicly advertised solicitations, vendors were required to quote unit prices for both of the above stated primary services based on anticipated volume or frequency for money counting services and on miscellaneous banking services related to the depository accounts that the funds would be deposited into after counting.

Staff from the Finance, Procurement and Materials Management, Tolls, Law and Internal Audit Departments reviewed the proposals and exceptions from the original terms and conditions of the publicly advertised solicitations taken by both vendors during the negotiation phase. Rapid took minor exceptions to the bid specifications and reduced its pricing as a result of the negotiations. Wells Fargo's initial negotiation response took all of the same material exceptions as their first two (2) bid responses and offered no change in its pricing. During the negotiation process, however, Wells Fargo did rescind five (5) of the exceptions. The remaining exceptions taken by Wells Fargo were deemed material defects and unacceptable such as: indemnification, the seven-day work sequence, collector coin deposit processing, the ability to change subcontractors without Authority approval, as well as standard Authority contract language. The exceptions were reviewed by the Authority's Law Department and General Counsel and deemed material grounds for rejection. Accordingly, Rapid's final negotiation proposal was the sole proposal in compliance with the substantial terms and conditions of the original publicly advertised solicitations as required by the negotiation authorization of NJSA 27:23-6.1.

Negotiation pricing breakdown:

Vendor	Money Counting Services	Banking Services	<u>Total Price</u> (Annual Amount)	<u>Three-Year</u> <u>Total</u>
Wells Fargo Bank, N.A.	\$1,502,220.00	\$5,830.00	\$1,508,050.00	\$4,524,150.00
Rapid Armored Corp.	\$1,020,500.00	\$7,556.00	\$1,028,056.00	\$3,084,168.00

Departmental Estimate: \$6,000,000.00 (for five-year contract or \$1,200,000.00 per year)

This contract was procured and awarded in accordance with *N.J.S.A* 27:23-6.1(a) of the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This vendor is in compliance with Public Law 2005, Chapter 51 and Executive Order Order No 117 (Corzine 2008).

Accordingly, authorization is requested to award a contract to Rapid Armored Corp. for a total amount not to exceed \$3,084,168.00 subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

******* 071-03-2023

In a document dated March 9, 2023, <u>Tree Trimming and Removal Services, Rich Tree</u> Service, Inc., South Plainfield, NJ (\$645,600.00), Independence Constructors Corp. of New Jersey,

Chester Springs, PA (\$478,832.00), RM-176422 (Operations), Budget Code: 010 00 500 461060,

Amount: \$1,124,432.00, was approved.

Under these contracts, Independence Constructors Corp. of New Jersey and Rich Tree Service, Inc. will provide tree trimming and removal services on both Roadways ("Services"). The bid was divided into five (5) regions: 1) Parkway-South (Mileposts 0.0 to 106.0); 2) Parkway-Central (Mileposts 106.0 to 145); 3) Parkway-North (Mileposts 145.0 to 172.3); 4) Turnpike-South (Mileposts 0.0 to 75.5 and PHMTE MP 0-6); and 5) Turnpike-North (Mileposts 67.2 to 122 and HCTE MP 0.0-6.0). The Services are required to maintain clear zones along the Authority's rights-of-way and to provide hazard-free unobstructed traversable roadside areas. Bidders were required to bid hourly rates for eight types of services by region: 1) Tree trimming/removal - Standard Crew Hours; 2) Tree trimming/removal - Emergency Crew Hours; 3) Log Truck with Operator; 4) Crane with Operator; 5) Stump Grinding; 6) Skid Steer Unit; 7) Additional Laborers; 8) Additional Chip Truck. The award is based on the lowest total cost per region. The bid was fully advertised and the ten (10) vendors listed in the Authority's database for this service were notified of the procurement. On February 22, 2023, five (5) bids were received as follows (unit prices are available from the PMM Department):

Vendor	<u>Total Bid Price</u> Parkway South (1)	<u>Total Bid Price</u> Parkway Central (2)	<u>Total Bid Price</u> Parkway North (3)	<u>Total Bid Price</u> Turnpike South (4)	<u>Total Bid Price</u> Turnpike North (5)	Total for all Regions Bid:
Asplundh Tree Expert, LLC Cedar Knolls, NJ	\$286,620.64	\$294,190.96	\$300,661.12	\$318,404.00	\$244,711.68	\$1,444,588.40
Downes Tree Service Co., Inc. Hawthorne, NJ	\$286,760.00	\$275,460.00	\$273,200.00	\$319,440.00	\$218,160.00	\$1,373,020.00
Eastern Landscape Contractors, Inc. Tinton Falls, NJ	\$260,112.00	\$275,232.00	\$270,880.00	\$292,520.00	\$218,040.00	\$1,316,784.00
Independence Constructors Corp. of New Jersey Chester Springs, PA Rich Tree Service,	\$225,896.00	\$239,220.00	\$301,184.00	\$252,936.00	\$239,360.00	\$1,258,596.00
Inc. South Plainfield, NJ	\$231,400.00	\$214,320.00	\$259,960.00	\$272,000.00	\$171,320.00	\$1,149,000.00

Departmental Estimate: \$1,012,000.00 (All Five Regions)

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008) and having no objection to same.

Accordingly, authorization is requested to award contracts to Independence Constructors Corp. of New Jersey and Rich Tree Service, Inc. for tree trimming and removal services in an amount not to exceed \$1,124,432.00, subject to funding availability at the time of service. Independence Constructors Corp. of New Jersey will service regions 1) Parkway-South (Mileposts 0.0 to 106.0) and 4) Turnpike-

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South (Mileposts 0.0 to 75.5) for \$478,832.00, and Rich Tree Service, Inc. will service regions 2) Parkway-Central (Mileposts 106.0 to 145); 3) Parkway-North (Mileposts 145.0 to 172.3) and 5) Turnpike-North (Mileposts 75.5 to 122) for \$645,600.00. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

072-03-2023

In a document dated March 8, 2023, <u>Automotive Oils and Lubricants, Lubenet, LLC, RM-</u> **175761 (Inventory/Operations), Budget Code: Various, Amount: \$202,448.18**, was approved.

Under this contract, Lubenet, LLC will provide automotive oils and lubricants, to be kept in inventory, for use in operations on both Roadways. These oils and lubricants will be used on the Authority's entire fleet of vehicles, including those of the NJ State Police (Troop D). Items under this contract include, but are not limited to motor oils, greases, and transmission fluids. The bid was fully advertised, and the eight (8) vendors listed in the Authority's database for these products were notified of the procurement. On February 13, 2023, two (2) compliant bids were received as follows (unit prices are available from the PMM Department):

Vendor	Total Bid Price
Lubenet, LLC	\$202,448.18
PPC Lubricants, LLC	\$292,209.37

Departmental Estimate: \$ 240,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract for automotive oils and lubricants to Lubenet, LLC for a total amount not to exceed \$202,448.18, subject to the availability of funds at time of ordering. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors.

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STATE/GOVERNMENT CONTRACTS

073-03-2023

In a document dated March 8, 2023, <u>Dell Computer Hardware, Dell Marketing, LP, R-177439</u> (ITS), Budget Code: 010 00 830 480030, State Contract No. M0483 19-TELE-00656 expiring 2/28/2023, Amount: \$750,000.00, was approved.

Under this contract, Dell Marketing, LP will supply the New Jersey Turnpike Authority with Dell manufactured computer hardware. These items include computer workstations, laptops, servers, and various accessories that are required to support the Authority's computing hardware refresh initiative. This project replaces on average 15% of the Authority's computer hardware resources on an annual

basis. This allows the ITS Department to continually refresh equipment providing the latest technologies in a phased deployment model. This method has the least impact on end-users and allows adjustment to new technologies without adversely affecting productivity and hardware stability.

This procurement, under State Contract No. M04083, is in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. M0483 to Dell Marketing, LP for Dell computer hardware in an amount not to exceed \$750,000.00.

******* 074-03-2023

In a document dated March 9, 2023, <u>Service, Maintenance, and Warranty for State Police</u> <u>Digital In-Car Camera Systems, Axon Enterprise, Inc., R-177467 (SP), Budget Code: 010 00 720</u> <u>427010, State Contract No. 17-FLEET-00738 expiring 5/14/2023, Amount: \$108,359.98</u>, was approved.

Under this contract, Axon Enterprise, Inc. will provide annual Service, Maintenance, and Warranty for in-car video recording (DIVR) systems for the State Police (Troop D) Vehicle Fleet. The initial procurement was approved at the June 2021 Board Meeting under Agenda Item 137-06-2021 for the purchase of seventy (70) in-car systems. The Service, Maintenance, and Warranty for these camera systems is available under NJ State Contract No. 17-FLEET-00738 which expires 05/14/2023.

This procurement, under State Contract No. 17-FLEET-00738 is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to Axon Enterprise, Inc. under State Contract No. 17-FLEET-00738 for the Service, Maintenance, and Warranty for seventy (70) DIVR camera systems for an amount not to exceed \$108,359.98.

******* 075-03-2023

In a document dated March 8, 2023, <u>Automatic License Plate Readers, Selex ES, Inc., R-177450 (ITS), Budget Code: 392 00 830 156555 39200018, U.S. General Services Administration (GSA) Schedule 84, GSA Contract No. GS-07F0004Y expiring 09/30/2026, Amount: \$196,397.47, was approved.</u>

Under this contract, Selex ES, Inc. will supply and install ELSAG Automatic License Plate Reader Systems at the following five (5) service areas: 1) Connie Chung (Brookdale South), 2) Whitney Houston (Vauxhall), 3) James Fenimore Cooper, 4) Joyce Kilmer, and 5) Walt Whitman. This contract will include all necessary hardware, software, and installation along with one (1) year of support. These components are available under GSA Contract No. GS-07F0004Y expiring 09/30/2026. This procurement, under the General Services Administration ("GSA")/Federal IT Schedule 84, Contract No. GS-07F0004Y, is in accordance with *N.J.A.C.* 19:9-2.2 (d) 3 promulgated pursuant to *N.J.S.A.* 27:23-1 et seq., the Authority's enabling legislation, *N.J.A.C.* 17:12-1A.5, promulgated pursuant to *N.J.S.A.* 52:34-6.3 and Executive Order No. 37 (Corzine 2006) which permit the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the federal government.

Accordingly, authorization is requested to award a contract under GSA Contract No. GS-07F0004Y to Selex ES, Inc. to provide automatic license place readers for a total amount not to exceed \$196,397.47.

076-03-2023

In a document dated March 16, 2023, GASB 87 Readiness, Deloitte and Touche LLP, R-178001 (FIN), Budget Code: 010 00 831 445900, U.S. General Services Administration (GSA) Multiple Award Schedule (MAS), GSA Contract No. GS-00F-029DA expiring 12/3/2025, Amount: \$209,000.00, was approved.

Under this contract, Deloitte and Touche LLP will provide services and support for the Authority's GASB 87 and GASB 96 accounting system implementation process. This support is needed to complete the GASB 87 implementation process and finalize the related calculations and footnotes to be included in the Annual Comprehensive Financial Report (ACFR) at December 31, 2022. The GASB 87 is a new accounting requirement that changes the way the Authority accounts for leases (i.e., cell towers, fiber, Arts Center, Service Areas, etc.) Additional services are required to perform contract assessment as per GASB 96 and assist in procedures to ensure completeness of lease population as per GASB 96. Outside accounting assistance is needed to finish the implementation due to staffing limitations and human resources challenges which resulted from the Covid-19 pandemic. These services are available under GSA Contract No. GS-00F-029DA expiring 12/3/2025.

This procurement, under the General Services Administration ("GSA")/Federal IT Multiple Award Schedule (MAS), Contract No. GS-00F-029DA, is in accordance with *N.J.A.C.* 19:9-2.2 (d) 3 promulgated pursuant to *N.J.S.A.* 27:23-1 et seq., the Authority's enabling legislation, *N.J.A.C.* 17:12-1A.5, promulgated pursuant to *N.J.S.A.* 52:34-6.3 and Executive Order No. 37 (Corzine 2006) which permit the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the federal government.

Accordingly, authorization is requested to award a contract under GSA Contract No. GS-00F-029DA to Deloitte and Touche LLP to provide GASB 87 Readiness for a total amount not to exceed \$209,000.00.

<u>077-03-2023</u>

In a document dated March 13, 2023, <u>At prior Board of Commissioners meetings, the</u> <u>Authority approved purchases (up to a maximum authorized dollar amount) from the vendors</u> <u>Isted herein under the New Jersey State contract referenced below. The terms of the referenced</u> <u>State contract has since been extended and additional funds are needed to purchase these</u> <u>necessary goods and/or services through the extended terms of the State contract</u>, was approved.

Description / Original Agenda Item – Award Date	Vendor Name	Requisition Number	NJTA Contract No.	NJ State Contract No. Expiration	Current Authorized Amount	New Authorized Amount	Requested Increase Amount
Front Load Solid Waste Collection/ 073-02-2016	Waste Management of New Jersey	RM-177266 Operations	2305	T-2665 expiring 01/10/2024	\$2,300,000.00	\$2,750,000.00	\$450,000.00
GM, Chevrolet, Dodge, Chrysler, and Ford OEM Auto Parts/ 095-04-2021	Fred Beans Parts, Inc.	RM-177595 Inventory/ Operations	2992	T-2760/19- FLEET- 00919 expiring 8/4/2023	\$1,240,000.00	\$1,840,000.00	\$600,000.00
Ford OEM Auto Parts for Class 4 Vehicles/ 259-10-2019	Freehold Ford	RM-177941 Inventory/ Operations	2831	T-2760/19- FLEET- 00918 expiring 8/4/2023	\$585,000.00	\$725,000.00	\$140,000.00
Total							\$1,190,000.00

The original procurements, under the State contracts, were in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, given that the period of time during which the Authority may make additional purchases under the referenced State Contract was extended through the new expiration dates of these contracts, approval is hereby requested to increase the Authority's current authorized amounts to the new authorized amounts stated above, subject to funding availability at the time of order.

On motion by Commissioner Gravino and seconded by Commissioner Maldonado the Board unanimously approved item numbers 070-03-2023 through 077-03-2023 and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

0000000 ROLL CALL

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES *ABSENT YES ABSENT YES YES YES *Treasurer Dupont became disconnected from the tele-conference at this roll call, but quickly reconnected for the next item.

0000000 GENERAL BUSINESS

0000000 OPERATIONS

Director of Operations Kevin Dunn requested acceptance of item number 078-03-2023. Moved is the item as follows:

******* 078-03-2023

Director of Operations Kevin Dunn requested acceptance of <u>Volumes and Crash Synopses for</u> <u>the Garden State Parkway and New Jersey Turnpike: Period 01/01/2023 through 02/28/2023; with</u> <u>2022-2023 Yearly Comparisons through February 2023, was approved.</u>

On motion by Treasurer DuPont and seconded by Commissioner Gravino the Board unanimously accepted item number 078-03-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

Director of Operations Kevin Dunn requested approval of item numbers 079-03-2023 and 080-03-2023. Moved are the items as follows:

******* 079-03-2023

In a document dated March 10, 2023, <u>Recommendation to Award Contract No. A200.730</u>, <u>New Jersey Turnpike & Garden State Parkway, Mount Construction Co., Inc., Maintenance and</u> <u>Repair of Storm Water Drainage Systems on the New Jersey Turnpike from MP 0 to MP 122, and</u> <u>on the Garden State Parkway from MP 0 to MP 172.4 in Atlantic, Bergen, Burlington, Camden,</u> <u>Cape May, Essex, Gloucester, Hudson, Mercer, Middlesex, Monmouth, Ocean, Passaic, Salem,</u> <u>and Union Counties, RM – 177565, Budget Code: 010-00-500-461080, Amount: \$5,598,400.00</u>, was approved.

The work performed under this contract consists of storm water drainage repairs at all Authority owned facilities on the New Jersey Turnpike from MP 0 to MP 122, and on the Garden State Parkway from MP 0 to MP 172. The repairs will be as directed by the Engineer, by Work Orders, for a term of two (2) years with two (2), one (1) year options to renew and a total contract limit of \$5,598,400.00.

Three (3) bid proposals were received on February 28, 2023 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal of \$5,598,400.00 may be compared to the Engineer's Estimate of \$8,888,000.00 which is approximately 37% lower than the Engineer's Estimate. After conducting a thorough review of the low bid with the low bidder, Maintenance staff was sufficiently assured that the low bidder could perform in full compliance with the contract and therefore could recommend award to this bidder.

It is, therefore, recommended that Contract No. A200.730 be awarded to the lowest bidder, Mount Construction Co., Inc of Berlin, New Jersey, in an amount not to exceed \$5,598,400.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with <u>N.J.S.A.</u> 27:23-6.1 of the Authority's enabling legislation, <u>N.J.A.C.</u> 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

******* <u>080-03-2023</u> In a document dated March 10, 2023, <u>Recommendation to Award Contract No. A200.733</u>, <u>New Jersey Turnpike & Garden State Parkway, Traffic Lines, Inc., Line Striping Maintenance and</u> <u>Installation on the New Jersey Turnpike and Garden State Parkway in Atlantic, Bergen,</u> <u>Burlington, Camden, Cape May, Essex, Hudson, Gloucester, Mercer, Middlesex, Monmouth,</u> <u>Ocean, Passaic, Salem, and Union Counties, RM – 177594, Budget Code: 010-00-500-461040,</u> <u>Amount: \$7,824,000.00</u>, was approved.

The work performed under this contract consists of installation and maintenance of line pavement markings, at various locations on the Turnpike MP 0 to MP 122 and Parkway MP 0 to MP 172. The installations will be as directed by the Engineer, by Work Orders, for a term of two (2) years with two (2), one (1) year options to renew at a cost not to exceed \$7,824,000.00.

Two (2) bid proposals were received on February 28, 2023 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal of \$7,824,000.00 is approximately 23% lower than the Engineer's Estimate of \$10,153,500.00. Traffic Lines Inc. has previously performed work for the Authority, is considered competent and has confirmed their commitment to complete this contract.

It is, therefore, recommended that Contract No. A200.733 be awarded to the low bidder, Traffic Lines Inc. of Farmingdale, New Jersey, in the amount of \$7,824,000.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134 – McGreevey 2004) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with <u>N.J.S.A.</u> 27:23-6.1 of the Authority's enabling legislation, <u>N.J.A.C.</u> 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

On motion by Commissioner Gravino and seconded by Treasurer DuPont the Board unanimously approved item numbers 079-03-2023 and 080-03-2023 and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

DIAZ DUPONT GRAVINO MINELLA SALERMO MALDONADO GUTIERREZ-SCACCETTI YES YES YES ABSENT YES RECUSED YES 0000000 STATE POLICE

Major Michael Krzyzkowski requested acceptance of item number 081-03-2023. Moved is the item as follows:

081-03-2023 Major Michael Krzyzkowski requested acceptance of the <u>New Jersey State Police Troop D</u>

Activity Reports for February 2023, with 2022–2023 Yearly Comparisons.

On motion by Commissioner Gravino and seconded by Commissioner Maldonado the Board unanimously accepted the reports contained in item number 081-03-2023 and received same for file.

0000000 FINANCE

Chief Financial Officer Donna Manuelli requested acceptance of item number 082-03-2023. Moved is the item as follows:

082-03-2023

Chief Financial Officer Donna Manuelli presented the Financial Summary for the

Two (2) month's ended February 28, 2023, was accepted.

On motion by Commissioner Gravino and seconded by Commissioner Maldonado the Board unanimously accepted item number 082-03-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

0000000 EXECUTIVE

Executive Director Keller requested approval of item number 083-03-2023. Moved is the item as follows:

083-03-2023

In a memorandum dated March 28, 2023, Authorization to Negotiate a Second Amendment to the Assigned and Amended Operating Agreement with Applegreen NJ Welcome Centres LLC, was approved.

Applegreen NJ Welcome Centres, LLC ("Applegreen") currently operates the restaurant facilities at the Authority Service Areas along the Garden State Parkway and New Jersey Turnpike ("Service Areas"). Applegreen has requested the opportunity to operate electric vehicle (EV) charging facilities to provide EV charging to Authority patrons ("EV Charging Services") at the Service Areas. Having Applegreen provide EV Charging Services is a natural extension of the on-site services that Applegreen currently provides at the Service Areas. Applegreen's on-site presence places it in the best position to quickly roll-out and efficiently manage EV Charging Services at the Service Areas to the benefit of Authority patrons and overall Service Area operations.

Applegreen and the Authority have reached consensus on certain preliminary terms including that:

Applegreen will construct EV charging facilities and construct or secure the construction of related utility infrastructure at Authority Service Areas;

Applegreen will operate and manage EV charging facilities and provide EV Charging Services at Authority Service Areas; and

The costs of construction and related utility infrastructure is estimated to be \$166 million over the term of the contract, with the Authority committing to contributing an amount not to exceed \$24.5 million.

The parties have not yet reached consensus on a customer pricing structure or revenue sharing. Accordingly, authorization is being requested for the Executive Director to continue negotiations with Applegreen on a final agreement that incorporates the preliminary terms listed above and that includes reasonable pricing and revenue sharing structures.

Upon satisfactory conclusion of negotiations, a final form of agreement will be presented to the Board for approval.

On motion by Treasurer DuPont and seconded by Commissioner Maldonado the Board unanimously approved item numbers 083-03-2023 and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

ooo0ooo ROLL CALL									
DIAZ	DuPONT	GRAVINO	MINELLA	SALERMO	MALDONADO	GUTIERREZ- SCACCETTI			
YES	YES	YES	ABSENT	YES	YES	YES			

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EXECUTIVE DIRECTOR COMMENTS

Executive Director Keller announced that as of Friday June 30th, 2023 he will be stepping down as Executive Director and retiring from the New Jersey Turnpike Authority.

Mr. Keller wanted to express his sincere gratitude to Governor Murphy, Chair Gutierrez-Scaccetti and the entire Board of Directors for their friendship, support and confidence in him to oversee the two iconic roadways.

Mr. Keller said that for over 25 years he has been proud to call this Authority his home and these past five years as Executive Director have been an opportunity of a lifetime and for that he said thank you.

Mr. Keller said but now, it is time to move on and he looks forward to the next chapter in his professional career, whatever that may be.

Mr. Keller concluded by saying that while he'll be taking some time off over these last three months, he plans to finish strong, and offer his full support, for a smooth transition of leadership.

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The motion to adjourn was made by Treasurer DuPont and seconded by Vice Chair Diaz and, after the voice vote, the motion was duly adopted. The Board of Commissioners adjourned the meeting at 10:02 a.m. and advised that the next meeting will be held on Tuesday, April 25, 2023, at 9:00 a.m., in person, with optional telephonic public call in (check the website NJTA.com to get call-in information), at the Authority's headquarters building located at 1 Turnpike Plaza in Woodbridge, New Jersey.

Date: March 28, 2023

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Kim Schurman Secretary to the Authority

John M. Keller

Executive Director

RESOLUTION FOR SOLE SOURCE PROCUREMENT

RIPARIAN MITIGATION CREDITS

WHEREAS, Construction Contract No. T200.605 – Culvert Repairs Milepost W112.72N ("Project") will impact riparian zone in Watershed Management Area 5 and;

WHEREAS, the New Jersey Department of Environmental Protection Flood Hazard Area Individual Permit (NJDEP Permit #0212-22-0005.1 LUP220001, CDT220001) issued for the Improvements will require construction of a mitigation site, site preservation, or the purchase of mitigation credits from a riparian mitigation bank within the local watershed to mitigate impacts to the riparian zone by the Project and;

WHEREAS, such aforementioned Permit will allow the Authority to purchase riparian mitigation credits from Oradell Reservoir Mitigation Banking;

WHEREAS, as of October 12, 2022, the Oradell Reservoir Mitigation Banking operated by GV Oradell, LLC located in Boroughs of Haworth and Closter, Bergen County, New Jersey is the only riparian mitigation bank with riparian mitigation credits approved by the New Jersey Department of Environmental Protection servicing Watershed Management Area 5; and

WHEREAS, the Engineering Department has determined that the purchasing of mitigation credits is found to be the most cost effective method of mitigation and will allow for the Project to proceed on schedule; and

WHEREAS, the Authority's regulations, pursuant to <u>N.J.A.C.</u> 19:9-2.2(d)1 promulgated under <u>N.J.S.A.</u> 27:23-1, permit sole source procurement when only one source for the required product exists.

NOW, THEREFORE, BE IT RESOLVED THAT the Authority's Commissioners hereby authorize and approve the award to GV Oradell, LLC for riparian mitigation credits in an amount not to exceed \$100,000, as a sole source exception to procurement by public advertisement permitted by <u>N.J.A.C.</u> 19:9-2.2(d)(1) promulgated under the Authority's enabling legislation, <u>N.J.S.A.</u> 27:23-1.

March 8, 2023

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