

**CERTIFICATION
OF
NEW JERSEY TURNPIKE AUTHORITY**

I, John M. Keller, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such, certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the January 31, 2023 Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority this **31st day of January, 2023.**

ATTEST:



Kim Schurman
Secretary to the Authority



John M. Keller
Executive Director

Corporate Seal

Date: January 31, 2023

Received in the Governor's Office January 31, 2023

Received by:

Print Name

Signature

Veto Period Ends:

February 14, 2023
(Write in the date the veto period ends)



State of New Jersey

OFFICE OF THE GOVERNOR
P.O. Box 001
TRENTON, NJ 08625-0001

PHILIP D. MURPHY
GOVERNOR

NOREEN M. GIBLIN, ESQ.
DEPUTY CHIEF COUNSEL

TO: Kim Schurman Schurman@njta.com
FROM: Jesse Marie Kirkham, Authorities Unit, Office of the Governor
DATE: January 31, 2023
RE: **New Jersey Turnpike Authority Minutes**

This email is confirmation that the Authorities Unit received the minutes from the January 31, 2023 board meeting on January 31, 2023. The calculated veto date is February 14, 2023.

Thank you.

Attachment

cc: Thomas Holl

PROCEEDINGS OF MEETING OF NEW JERSEY TURNPIKE AUTHORITY
BOARD OF COMMISSIONERS
Tuesday, January 31, 2023

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Chair Gutierrez-Scaccetti called the meeting of the Authority's Board of Commissioners (the Board) into session in the Executive Boardroom of the Authority's Headquarters Building at 1 Turnpike Plaza in Woodbridge, New Jersey, at 9:00 A.M.

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Pledge of Allegiance

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PRESENT

Present were Chair Gutierrez-Scaccetti, Vice Chair Ulises Diaz, Treasurer Michael DuPont, Commissioner Ronald Gravino, Commissioner John Minella (by tele-conference) and Commissioner Raphael Salermo (Absent). The meeting commenced at 9:00 a.m.

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ALSO PRESENT

Executive Director John Keller, Deputy Executive Director James Carone, Chief Financial Officer Donna Manuelli; Chief Engineer Michael Garofalo, Chief Information Officer Jose Dios; Acting Director of Law Ann Christine Monica; Director of Human Resources Mary Elizabeth Garrity; Director of Internal Audit Donna Wilser, Director of Operations Kevin Dunn; Acting Director of Procurement and Materials Management Janet Rzepka, Director of Tolls John Labella; Director of Community and Government Relations Shawn Taylor; New Jersey State Police Major Michael Krzyzkowski, Troop D; and Secretary to the Authority Kim Schurman.

Also present were: Outside Counsel, Joseph DeCotiis, Esq., of DeCotiis, FitzPatrick, Cole & Giblin, LLP, Governors' Authorities Unit Representatives, Thomas Holl, and Deputy DOT Commissioner Joseph Bertoni (by tele-conference).

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NOTICE OF MEETING

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to The Star Ledger and the Asbury Park Press, as well as numerous other newspapers, posted in the main lobby of the Authority's Administration Offices at 1 Turnpike Plaza, Woodbridge, prominently posted on the New Jersey Turnpike Authority's website at www.njta.com and on various social media platforms, including Facebook and Twitter, and notice has been forwarded to the Secretary of State, Trenton, New Jersey. Additionally, Authority public meetings will be held in-person and telephonically. Information and instructions regarding telephonic access to the meetings by the public has been posted on the Authority's website.

Secretary to the Authority Schurman takes Roll Call and the Following Were Present:

1. Vice Chair Diaz
2. Treasurer DuPont
3. Commissioner Gravino
4. Commissioner Minella
5. Commissioner Salerno (Absent)
6. Chair Gutierrez-Scaccetti

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EXECUTIVE SESSION

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

- Contract Negotiations
- Personnel

The motion was made by Treasurer DuPont and seconded by Vice Chair Diaz and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

Executive Session was adjourned at 9:17 a.m. A motion was made by Treasurer DuPont and seconded by Vice Chair Diaz to resume the public portion of the meeting at 9:20 a.m.

Secretary to the Authority Schurman takes Roll Call and the Following Were Present:

1. Vice Chair Diaz
2. Treasurer DuPont
3. Commissioner Gravino
4. Commissioner Minella
5. Commissioner Salerno (Absent)
6. Chair Gutierrez-Scaccetti

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ACTION ON MINUTES

The Secretary to the Authority reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Philip D. Murphy received the proceedings of the regular meeting of December 20, 2022; he did not exercise his power to veto any items in those minutes.

Upon motion made by Treasurer DuPont seconded by Commissioner Gravino the minutes of the meeting was unanimously approved.

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RECUSALS

The Secretary to the Authority reported recusals or abstentions submitted for the record:
There are no recusals noted for this meeting.

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PUBLIC COMMENT (in Person)

Barry Kushnir, President Local 194

Mr. Kushnir said it was great to see the Chair in person at the meeting. Mr. Kushnir thanked the Chair for all the work she does for transportation.

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PUBLIC COMMENT (remote by tele-conference)

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Sean Cody, President of B&L Towing

Mr. Cody called to thank the Authority for the fee changes that were made to the regulations and advised he would like to revisit this in the future.

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EXECUTIVE DIRECTOR COMMENTS

None

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COMMISSIONER COMMENTS

None

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HUMAN RESOURCES

Director of Human Resources, Mary-Elizabeth Garrity requested approval of item number 001-01-2023. Moved is the item as follows:

001-01-2023

Director of Human Resources, Mary-Elizabeth Garrity submitted the Personnel Agenda, dated January 31, 2023, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

On motion by Treasurer DuPont and seconded by Vice Chair Díaz employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

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ROLL CALL

DIAZ	DuPONT	GRAVINO	MINELLA	SALERMO	GUTIERREZ- SCACCETTI
YES	YES	YES	YES	ABSENT	YES

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LAW

Acting Director of Law, Ann C. Monica, requested approval of item number 002-01-2023 and 003-01-2023. Moved are the items as follows:

002-01-2023

In a memorandum dated January 31, 2023, Request to Authorize Additional Amendments to the Authority’s Regulations for Towing and Road Service Fees set forth in N.J.A.C. 19:9-3.1 and 3.2, was approved.

At the August 23, 2022 public meeting of the Authority’s Board of Commissioners, the Board approved Agenda Item 158-08-2022, attached hereto as Exhibit A for ready reference, authorizing additional amendments to the Authority’s regulations for towing and road service fees set forth at N.J.A.C. 19:9-3.1 and 3.2. In accordance with the Administrative Procedure Act, N.J.S.A. 52:14B-1 et seq (APA)

and Office of Administrative Law (OAL) rulemaking procedures and regulations (the "Rulemaking Process"), the Notice of Proposed Rules was published in the October 17, 2022 edition of the *New Jersey Register*, the public was provided sixty (60) days to comment on the Proposed Rules, and the public comment period ended on December 16, 2022. The Rulemaking Process requires that the Authority consider any comments received and, if deemed appropriate, amend the Proposed Rules in its final "Notice of Adoption."

The Authority received several comments to the Proposed Rules from interested parties, specifically, John Tumino on behalf of Tumino's Towing, Inc. and the Garden State Towing Association (GSTA). For the most part, Tumino's comments focused on a request for a fuel surcharge to be paid by the Authority or passed on to its patrons, and that the Authority's towing rates be increased to the higher New Jersey State Police (NJSP) rates. Similarly, the essence of the GSTA's position as outlined in its comments is that the Authority should increase towing and storage rates across the board, and add to the list of items that may be charged for towing services, to bring Authority regulations in line with the NJSP rates. Both commenters opined that without additional increases in towing and storage rates, towing companies will have a difficult time making ends meet and some may be unable to continue to operate.

After careful consideration of the comments received, Authority staff recommends that the additional amendments to the Authority's towing regulations at N.J.A.C. 19:3-1 and 3.2 be adopted as proposed. Authority staff believes that these additional amendments, together with the recent amendments to towing and storage rates that went into effect in August 2022 are, collectively, a significant step toward bringing some economic relief to the towing companies who serve the Authority, without unduly burdening Authority roadway patrons who rely on and pay for towing and storage services. Specifically, as to requested fuel surcharges, the Authority intends, as and when deemed necessary, to incorporate a provision in subsequent contracts awarded to successful towing and recovery companies after public bidding that will address this issue. Any such provision will be a contractual obligation of the Authority and not passed on to patrons. Finally, staff would like to acknowledge its appreciation for the services provided by the Authority's dedicated towing contractors and will continue to review and consider for future rulemaking other issues of concern raised by the commenters regarding truck storage, electric vehicle storage, and cost other recoupment issues.

A complete summary of the comments and responses outlined above is set forth in the attached Notice of Adoption.

Accordingly, it is requested that the Board of Commissioners approve the Notice of Adoption (attached hereto as Exhibit B) of amendments to N.J.A.C. 19:9-3.1 and 3.2 for submission to the Office of Administrative Law and publication in the March 6, 2023 edition of the *New Jersey Register*. Upon publication on that date, the regulations embodied in the Notice of Adoption will become effective.

Finally, it is requested that the Executive Director be authorized to execute any documents and take any other actions as are deemed necessary to effectuate the intent of this authorization.

[Exhibit A and Exhibit B are attached to these minutes]

003-01-2023

In a memorandum dated January 24, 2023, **Authorization to Settle Litigation in the Matter of Deter v. New Jersey Turnpike Authority et al. (Middlesex County), R-176589, Budget Code: 10-822-441043, Amount: \$900,000.00**, was approved.

This litigation was initiated by an Authority toll collector alleging claims of disability discrimination and retaliation. The underlying facts are (i) plaintiff entered into the Authority's maintenance electrical apprentice program; (ii) plaintiff suffered from a rare eye disease for which he was medically declared legally blind in his left eye with a vision of 20/400; and (iii) consequently, plaintiff was removed from the apprentice program since it was reported that he was working in close proximity to electrical circuitry that could cause serious injuries to him and his co-workers.

On May 27, 2022, after a three-week trial, the jury found in favor of plaintiff on the claim of disability discrimination, and found in favor of the Authority on the claim of unlawful retaliation. As a result, the jury awarded plaintiff damages in the amount of \$200,000 and, after subsequent deliberation, awarded plaintiff \$500,000 in punitive damages. Because plaintiff prevailed on the disability discrimination claim, his attorney was entitled to counsel fees under the Law Against Discrimination. Accordingly, on August 23, 2022, the Court awarded plaintiff's counsel attorney fees in the amount of \$420,261.41.

The total final judgment awarded plaintiff was \$1,120,261.41. Consequently, the Authority assigned the matter to its General Counsel, DeCotiis, to appeal the final judgment. Thereafter, on November 29, 2022, the parties attended a mandatory settlement mediation presided by retired Appellate Judge Marie P. Simonelli. At the settlement conference, Judge Simonelli recommended a settlement proposal of \$900,000, subject to the Board's approval. Based on its review of the record below, General Counsel confirms that the proposed settlement amount of \$900,000 is reasonable and advisable given the underlying facts and projected litigation costs of appeal. The Law Department concurs.

Therefore, it is recommended that the Authority's Commissioners approve the settlement of \$900,000 pursuant to the terms set forth above. It is also recommended that the Authority's Commissioners authorize the Executive Director to execute any and all documents necessary and appropriate to implement the foregoing.

On motion by Vice Chair Diaz and seconded by Treasurer DuPont the Board unanimously approved item numbers 002-01-2023 and 003-01-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL					
DIAZ	DuPONT	GRAVINO	MINELLA	SALERMO	GUTIERREZ-SCACCETTI
YES	YES	YES	YES	ABSENT	YES
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ENGINEERING

Chief Engineer Michael Garofalo requested approval of item numbers 004-01-2023 through 015-01-2023. Moved are the items as follows:

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PUBLIC BID SOLICITATIONS – AWARD OF CONTRACTS

004-01-2023

In a document dated December 13, 2022, Recommendation to Award Contract No. T100.600, New Jersey Turnpike, Ferreira Construction Co., Inc., Bridge Repairs and Resurfacing, Milepost 0 to 92, and the Pearl Harbor Memorial Turnpike Extension (2023), R-175835, Budget Code: 0390000002, Amount: \$9,783,472.00, was approved.

This is the second of two Turnpike bridge repair contracts to be awarded for the 2023 construction season. The contract is concentrated in the southern portion of the Turnpike between Milepost 0 and 92 and will perform work on 20 structures. The work generally includes selective replacement of complete deck panels, concrete spall repairs, joint repairs, replacement of existing asphalt wearing surface, bearing replacement, and miscellaneous substructure repairs. All work is expected to be substantially completed by December 2023.

Four bid proposals were received on December 6, 2022 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$9,783,472.00 may be compared to the second low bidder in the amount of \$11,420,431.00 and the Engineer’s Estimate in the amount of \$11,670,746.75. The bid proposal was significantly lower than the second low bid proposal and the Engineer’s Estimate, which is likely due to the contractor’s current involvement in the region, ability to take advantage of being fully mobilized and availability of traffic control devices in the area. The low bidder, Ferreira Construction Co. Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T100.600 be awarded to the low bidder, Ferreira Construction Co. Inc. of Branchburg, New Jersey, in the amount of \$9,783,472.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

005-01-2023

In a document dated December 22, 2022, **Recommendation to Award Contract No. P100.601, Garden State Parkway, Joseph M. Sanzari, Inc., Bridge Repairs and Resurfacing, Milepost 0 to 126 (2023), R-175836, Budget Code: 0390002001, Amount: \$9,599,585.00**, was approved.

This is the second of two Parkway bridge repair contracts to be awarded for the 2023 construction season. The contract is concentrated in the southern portion of the Parkway from Milepost 0 to 126 and will perform work on 23 structures. The work generally includes selective replacement of complete deck panels, concrete spall repairs, joint repairs, replacement of existing asphalt wearing surface, bearing replacement and miscellaneous substructure repairs. All work is expected to be substantially completed by November 2023.

Three bid proposals were received on December 9, 2022 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$9,599,585.00, may be compared to the Engineer's Estimate in the amount of \$9,948,079.00. The low bidder, Joseph M. Sanzari, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. P100.601 be awarded to the low bidder, Joseph M. Sanzari, Inc. of Hackensack, New Jersey in the amount of \$9,599,585.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

006-01-2023

In a document dated January 12, 2023, **Recommendation to Award Contract No. A500.642, New Jersey Turnpike and Garden State Parkway, ACP Contracting Inc., 2022 HVAC Upgrades at Various Locations, R-175837, Budget Code: 4000012008, Amount: \$2,315,991.00**, was approved.

This contract will provide for HVAC repairs, replacements and upgrades at Turnpike Interchanges 8, 8A, 10, 12, 13, 14A, 14B, 14C, 15E, 17 and the Garden State Parkway Essex Toll Plaza. The work includes selective replacement of air-cooled chillers, air handling units, VAV boxes, boilers, associated ductwork, piping, electrical service panels and controls. Electrical and mechanical work will be required to support the new replacement equipment. All work is expected to be substantially completed by October 31, 2024.

Two bid proposals were received on January 10, 2023 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$2,315,991.00,

may be compared to the Engineer's Estimate in the amount of \$2,458,883.04. The low bidder, ACP Contracting Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. A500.642 be awarded to the low bidder, ACP Contracting Inc. of Fairfield, New Jersey in the amount of \$2,315,991.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

007-01-2023

In a document dated January 12, 2023, **Recommendation to Award Contract No. T200.713, New Jersey Turnpike, Earle Asphalt Company, Roadway Resurfacing, Milepost 0 to 83 Section 4 (2023), R-175838, Budget Code: 0390036008, Amount: \$26,815,513.13**, was approved.

This contract will provide for pavement removal and resurfacing of asphalt surface course pavement with warm mix asphalt along the Northbound and Southbound Turnpike mainline roadways, service area and interchange ramps, the rehabilitation of left shoulders and other incidental work at various locations from Milepost 0 to 83 in Salem, Gloucester, Camden, Burlington, Mercer and Middlesex Counties. All work is expected to be substantially completed by November 2023.

Six bid proposals were received on January 10, 2023 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$26,815,513.13, may be compared to the second low bidder in the amount of \$27,827,777.00. The low bid was significantly lower than the Engineer's Estimate in the amount of \$31,571,650.00 likely due to the low bidder's ability to self-produce all asphalt mixes and current workload. The low bidder, Earle Asphalt Company, has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T200.713 be awarded to the low bidder, Earle Asphalt Company of Farmingdale, New Jersey in the amount of \$26,815,513.13. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

008-01-2023

In a document dated January 12, 2023, **Recommendation to Award Contract No. P200.714, Garden State Parkway, Stavola Contracting Co., Inc., Roadway Resurfacing, Milepost 126 to 172 Section 14 (2023), R-175839, Budget Code: 0390038004, Amount: \$23,601,469.69,** was approved.

This contract will provide for pavement removal and resurfacing of asphalt surface course pavement with warm mix asphalt along the Northbound and Southbound Parkway mainline including shoulders, interchange ramps, toll plazas and other incidental work at various locations between Milepost 126 and 172 in Middlesex, Union, Essex, Passaic and Bergen Counties, New Jersey. All work is expected to be substantially completed by August 2024.

Four bid proposals were received on January 4, 2023 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$23,601,469.69, may be compared to the Engineer's Estimate in the amount of \$22,800,000.00. The low bidder, Stavola Contracting Co., Inc. has performed work for the Authority and is considered competent to complete this contract .

It is, therefore, recommended that Contract No. P200.714 be awarded to the low bidder, Stavola Contracting Co., Inc. of Tinton Falls, New Jersey in the amount of \$23,601,469.69. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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ORDER FOR PROFESSIONAL SERVICES (OPS)

009-01-2023

In a document dated January 9, 2023, **Recommendation to Issue Order for Professional Services No. T3953, New Jersey Turnpike, ATANE Engineers, Architects and Land Surveyors, P.C., Supervision of Construction Services for Contract No. T100.600, Bridge Repairs and Resurfacing, Milepost 0 to 92, and the Pearl Harbor Memorial Turnpike Extension (2023), R-175842, Budget Code: 0390000002, Amount: \$1,300,000.00,** was approved.

This Order for Professional Services will provide supervision of construction services for Contract No. T100.600, Bridge Repairs and Resurfacing, Milepost 0 to 92 and the Pearl Harbor Memorial Turnpike Extension (2023). These services include construction inspection, material testing, record keeping, preparation of payment estimates, and other services required to ensure compliance with the contract documents.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding

\$2,000,000.00. The solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and fifty-eight (58) engineering firms were prequalified and eligible under Profile Codes: B156, Bridge Repair Inspection and B157, Bridge Deck Repair/Replacement Inspection. Five firms submitted EOIs by the closing date of December 2, 2022.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from the top three technically ranked firms. The firms in the order of ranking are: 1) ATANE Engineers, Architects and Land Surveyors, P.C.; 2) KS Engineers, P.C.; and 3) Jacobs Engineering Group Inc. The fee submitted by ATANE Engineers, Architects and Land Surveyors, P.C. has been reviewed, negotiated and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T3953 be issued to the firm of ATANE Engineers, Architects and Land Surveyors, P.C. of Edison, New Jersey, in an amount not to exceed \$1,300,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.10 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

010-01-2023

In a document dated January 9, 2023, **Recommendation to Issue Order for Professional Services No. P3954, Garden State Parkway, WSP USA Inc., Supervision of Construction Services for Contract No. P100.601, Bridge Repairs and Resurfacing, Milepost 0 to 126 (2023), R-175843, Budget Code: 0390002001, Amount: \$1,425,000.00**, was approved.

This Order for Professional Services will provide supervision of construction services for Contract No. P100.601, Bridge Repairs and Resurfacing, Milepost 0 to 126 (2023). These services include construction inspection, material testing, record keeping, preparation of payment estimates, and other services required to ensure compliance with the contract documents.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and fifty-nine (59) engineering firms were prequalified and eligible under Profile Codes: B156, Bridge Repair Inspection and B157, Bridge Deck Repair/Replacement Inspection. Six firms submitted EOIs by the closing date of December 5, 2022.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from the top three technically ranked firms. The firms in the order of ranking are: 1) WSP USA Inc.; 2) NAIK Consulting Group, P.C.; and

3) Remington & Vernick Engineers. The fee submitted by WSP USA Inc. has been reviewed, negotiated and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. P3954 be issued to the firm of WSP USA Inc. of Lawrenceville, New Jersey, in an amount not to exceed \$1,425,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.33 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

011-01-2023

In a document dated January 10, 2023, **Recommendation to Issue Order for Professional Services Nos. T4011 and T4012, New Jersey Turnpike, Churchill Consulting Engineers, PC - OPS No. T4011, PKB Engineering Corporation - OPS No. T4012, Order for Professional Services No. T4011, Design Services for Contract No. T100.724, Grade Separated U-Turn Structures at Mileposts 6.4, 13.4 and 43.8, Small Business Enterprise (SBE) Set-Aside, R-175844, Budget Code: 5000028003, Amount: \$5,015,000.00, and, Order for Professional Services No. T4012, Design Services for Contract No. T100.723, Grade Separated U-Turn Structures at Mileposts 19.0, 29.5 and 46.1, Small Business Enterprise (SBE) Set-Aside, R-175845, Budget Code: 5000028003, Amount: \$4,800,000.00**, was approved.

Through this single procurement process the Authority will select two consultants for final design and permitting services of six new grade separated U-Turn bridges over the Turnpike. The services associated with OPS No. T4011 will include design of new bridges at Mileposts 6.4, 13.4 and 43.8 and OPS No. T4012 will include design of new bridges at Mileposts 19.0, 29.5 and 46.1. The services for both OPS' include the preparation of construction contract documents and other ancillary activities for the total performance of the assignments.

These assignments are classified as "Complex Projects" since the scopes of work are not clearly defined and likely to change during the course of the projects, and the costs of each exceeds \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and eleven (11) engineering firms were prequalified and eligible under Profile Code A090, Bridges: New,

and registered as a SBE by the New Jersey Department of the Treasury, Division of Revenue & Enterprise Services. Seven firms submitted EOIs by the closing date of October 3, 2022.

The scoring of the EOIs by the Review Committee resulted in the following order of ranking of the top three firms: 1) SJH Engineering, P.C.; 2) Churchill Consulting Engineers, PC; and 3) PKB Engineering Corporation. On November 14, 2022, Technical and sealed Fee Proposals were received from the top three firms. The Review Committee reviewed and evaluated each firm's Technical Proposal and it was determined that oral presentations would not be required. Final scoring resulted in PKB Engineering Corporation being the highest technically ranked firm and Churchill Consulting Engineers, PC being the second highest technically ranked firm. The Fee Proposal of the highest technically ranked firm, PKB Engineering Corporation for OPS No. T4012 (their preferred OPS) was reviewed and negotiated, which resulted in a revised Fee Proposal of \$4,800,000.00. Subsequently, the Fee Proposal of the second highest technically ranked firm, Churchill Consulting Engineers, PC, for OPS No. T4011, was reviewed and negotiated, which resulted in a revised Fee Proposal of \$5,015,000.00. Both fees are considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T4011 be issued to the firm of Churchill Consulting Engineers, PC of Berlin, New Jersey, not to exceed the amount of \$5,015,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.33 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

It is further recommended that Order for Professional Services No. T4012 be issued to the firm of PKB Engineering Corporation of Secaucus, New Jersey, not to exceed the amount of \$4,800,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.80 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

The issuance of these OPS' are contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardees, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firms were selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

012-01-2023

In a document dated January 9, 2023, **Recommendation to Issue Order for Professional Services Nos. T4024 and P4041, New Jersey Turnpike and Garden State Parkway, Churchill Consulting Engineers, PC - OPS No. T4024, Boswell Engineering - OPS No. P4041, Order for Professional Services No. T4024, Supervision of Construction Services for Contract No. T200.713, Roadway Resurfacing, Milepost 0 to 83 Section 4 (2023), R-175846, Budget Code: 0390036008, Amount: \$3,460,000.00, and, Order for Professional Services No. P4041, Supervision of**

Construction Services for Contract No. P200.714, Roadway Resurfacing, Milepost 126 to 172**Section 14 (2023), R-175847, Budget Code: 0390038004, Amount: \$2,975,000.00**, was approved.

Through this single procurement process the Authority will select two consultants to furnish construction supervision services for roadway resurfacing on the Turnpike and Parkway roadways.

OPS No. T4024 will provide supervision of construction services for Contract No. T200.713, Roadway Resurfacing, Milepost 0 to 83, Section 4 (2023) on the Turnpike. These services will include construction inspection, material testing, record keeping, preparation of payment estimates, and other services required to ensure compliance with the contract documents.

OPS No. P4041 will provide supervision of construction services for Contract No. P200.714, Roadway Resurfacing, Milepost 126 to 172 Section 14 (2023) on the Parkway. These services will include construction inspection, material testing, record keeping, preparation of payment estimates, and other services required to ensure compliance with the contract documents.

These assignments are classified as "Complex Projects" since the scopes of work are not clearly defined and likely to change during the course of the projects, and the costs of each exceeds \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and fifty-nine (59) engineering firms were prequalified and eligible under Profile Codes: B153, Roadway Construction Inspection and B154, Roadway Resurfacing Inspection. Four firms submitted EOIs by the closing date of November 21, 2022.

In accordance with the regulations for Complex Projects, "if only three or four EOIs have been deemed complete by the Authority, these firms shall receive the RFP and the Review Committee will not conduct an evaluation of the EOIs" [N.J.A.C. 19:9-2.8(e)3.]. The Review Committee recommended that we proceed directly to the RFP phase of the procurement and solicit Technical and sealed Fee Proposals from the four firms which submitted complete EOIs: Boswell Engineering; Churchill Consulting Engineers, PC; Greenman-Pedersen, Inc. and MAKs Engineers, PC. The Review Committee reviewed and evaluated each firm's Technical Proposal and it was determined that oral presentations would not be required. Final scoring resulted in Churchill Consulting Engineers, PC being the highest technically ranked firm and Boswell Engineering being the second highest technically ranked firm. A review of the Fee Proposal of the highest technically ranked firm, Churchill Consulting Engineers, PC for OPS No. T4024 (their preferred OPS) was determined to be fair and reasonable for the work to be performed. Subsequently, a review of the Fee Proposal of the second highest technically ranked firm, Boswell Engineering, for OPS No. P4041 was determined to be fair and reasonable for the work to be performed.

It is, therefore, recommended that Order for Professional Services No. T4024 be issued to the firm of Churchill Consulting Engineers, PC of Berlin, New Jersey, not to exceed the amount of \$3,460,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.35 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

It is further recommended that Order for Professional Services No. P4041 be issued to the firm of Boswell Engineering of South Hackensack, New Jersey, not to exceed the amount of \$2,975,000.00.

This amount includes reimbursement of direct salaries times a maximum multiplier of 2.35 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses.

The issuance of these OPS' are contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardees, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firms were selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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MISCELLANEOUS

013-01-2023

In a document dated January 12, 2023, **Authorization to Purchase Riparian and Wetland Mitigation Credits for Contract No. P200.604, Culvert Repairs Interchange 100 – NJTA Agreement No. 197-22, Garden State Parkway, Evergreen Environmental, LLC, Purchase Riparian and Wetland Mitigation Credits for Contract No. P200.604, Culvert Repairs, Interchange 100, R-175848, Budget Code: 5000010005, Amount: \$600,000.00,** was approved.

This Agreement will provide for the purchase of riparian and wetland mitigation credits to mitigate for 0.617 acres of riparian zone and 0.152 acres of wetlands impacted by improvements proposed for Construction Contract P200.604, Culvert Repairs Interchange 100. The Flood Hazard Area and Freshwater Wetlands Permits issued by the New Jersey Department of Environmental Protection (NJDEP) for the project require compensation in the form of creation, enhancement, restoration, preservation, and/or riparian and wetland credit purchase from an approved mitigation bank, or combination thereof. The purchase of riparian and wetland credits was found to be the most cost-effective method of riparian zone and wetland mitigation for this project. The Marsh Bog Brook I or II Mitigation Bank owned and operated by Evergreen Environmental, LLC was verified by the NJDEP to be the only bank within the project's watershed that offers riparian credits and wetland credits. Procurement will be a sole source, pursuant to the Authority's regulations.

It is, therefore, recommended that the Executive Director be authorized to execute Agreement No. 197-22 with Evergreen Environmental, LLC to purchase riparian and wetlands mitigation credits at a cost not to exceed \$600,000.00, pursuant to the terms outlined above. It is further recommended that the Commissioners authorize the Executive Director to execute any such other documents and take any such other actions as are deemed necessary to effectuate the intent of this authorization.

This contract was procured under the sole source procurement authorization of N.J.A.C. 19:9-2.2(d)(l), promulgated under N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation. A resolution, as required by N.J.A.C. 19:9-2.2(d)(l), is attached hereto.

RESOLUTION FOR SOLE SOURCE PROCUREMENT
RIPARIAN AND WETLAND MITIGATION CREDITS

WHEREAS, Construction Contract No. P200.604 – Culvert Repairs Interchange 100 (“Project”) will impact riparian zone and wetlands in Watershed Management Area 12 and;

WHEREAS, the New Jersey Department of Environmental Protection Flood Hazard Area Individual Permit (NJDEP Permit #1336-22-0003.1 LUP220001) and Freshwater Wetlands General Permit 10B and 11 (NJDEP Permit #1336-22-0003.1 LUP220002) issued for the Improvements will require construction of a mitigation site, site preservation, or the purchase of mitigation credits from a riparian and wetland mitigation bank within the local watershed to mitigate impacts to the riparian zone and wetlands by the Project and;

WHEREAS, such aforementioned Permit will allow the Authority to purchase riparian and wetland mitigation credits from Marsh Bog Brook I or II Mitigation Bank;

WHEREAS, as of November 9, 2022, the Marsh Bog Brook I or II Mitigation Bank operated by Evergreen Environmental LLC located in Howell Township, Monmouth County is the only riparian and wetland mitigation bank with available riparian and wetland mitigation credits approved by the New Jersey Department of Environmental Protection servicing Watershed Management Area 12; and

WHEREAS, the Engineering Department has determined that the purchasing of mitigation credits is found to be the most cost effective method of mitigation and will allow for the Project to proceed on schedule; and

WHEREAS, the Authority’s regulations, pursuant to N.J.A.C. 19:9-2.2(d)1 promulgated under N.J.S.A. 27:23-1, permit sole source procurement when only one source for the required product exists.

NOW, THEREFORE, BE IT RESOLVED THAT the Authority’s Commissioners hereby authorize and approve the award to Evergreen Environmental, LLC for riparian and wetland mitigation credits in an amount not to exceed \$600,000, as a sole source exception to procurement by public advertisement permitted by N.J.A.C. 19:9-2.2(d)(l) promulgated under the Authority’s enabling legislation, N.J.S.A. 27:23-1.

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FINAL ACCEPTANCES

014-01-2023

In a document dated January 11, 2023, **All work performed on the construction contract listed below has been completed in accordance with the contract documents and to the satisfaction of the Engineering Department. Accordingly, it is recommended that this contract be deemed complete and approved for Final Acceptance. The table below includes pertinent Change Order and financial information including the final payment amount due the Contractor upon Final Acceptance**, was approved.

Contract No.	Contractor	Award Total Amount	No. of Change Orders	Additions/ Reductions	Final Total Contract Amount	Final Payment Amount
T200.549	Crisdel Group, Inc.	\$23,344,000.00	1	(\$997,048.36)	\$22,346,951.64	\$1,376,529.55
Total						\$1,376,529.55

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Chief Engineer. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractor has certified that there are no liens outstanding against the Contractor. Accordingly, it is recommended that the contract listed above be accepted and final payment in the amount shown above be made to the Contractor.

ACKNOWLEDGE REPORTS OF
ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY

015-01-2023

The Board acknowledges the reports of Engineering Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Summary
- Change Order Summary

On motion by Treasurer DuPont and seconded by Commissioner Gravino the Board unanimously approved item nos. 004-01-2023 through 014-01-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 015-01-2023 and received same for file.

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ROLL CALL					
DIAZ	DuPONT	GRAVINO	MINELLA	SALERMO	GUTIERREZ-SCACCETTI
YES	YES	YES	YES	ABSENT	YES

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PROCUREMENT AND MATERIALS MANAGEMENT ("PMM")

Acting Director of Procurement and Materials Management Janet Rzepka, requested approval of item numbers 016-01-2023 through 028-01-2023. Moved are the items as follows:

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PUBLIC BIDS

016-01-2023

In a document dated January 11, 2023, **Overhead Doors Repairs and Replacement, Merchantville Overhead Door, RM-175425 (Operations), Budget Code: 010 00 585 464010, Amount: \$105,240.00**, was approved

Authorization is requested to award a Price/Service Agreement for the Replacement of Overh Garage Doors on both Roadways. Award is based on the lowest total average hourly cost per Area. State was divided into four (4) areas. The bid was fully advertised and the ten (10) vendors listed in Authority's database for the referenced commodity were notified of the procurement. On December 28, 20 two (2) compliant bids were received. Bid results are as follows:

Vendor	Total Bid Price
Merchantville Overhead Door, Camden, NJ	\$105,240.00
Set-Rite Corporation, Bristol, PA	\$162,560.00

Departmental Estimate: \$110,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract Merchantville Overhead Door Company of Camden, NJ in an amount not to exceed \$105,240.00, subject to funding availability at the time of order.

017-01-2023

In a document dated January 11, 2023, Coarse Paper Products, Spruce Industries, Inc., RM-175760 (Inventory), Budget Code: Various, Amount: \$127,419.92, was approved.

Under this contract, Spruce Industries, Inc. will provide coarse paper and related products to be held in inventory for use at Authority facilities. These items include but are not limited to paper towels, paper cups, toilet tissue and dispensers for the janitorial section. Bidders were required to bid unit and total prices for eighteen (18) line items included in the bid. This procurement was designated as a Small Business Enterprise ("SBE") Set-Aside contract. The bid was fully advertised and the eleven (11) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On December 28, 2022, two (2) compliant bids were received as follows (unit prices are available from the PMM Department):

Vendor	Total Bid Price
Spruce Industries, Inc., Rahway, NJ	\$127,419.92
United Sales USA Corp., Brooklyn, NY	\$155,663.76

Department Estimate: \$175,000.00

Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to supply coarse paper and related products to Spruce Industries, Inc. for a total amount not to exceed \$127,419.92, subject to funding availability at the time of ordering. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

018-01-2023

In a document dated January 11, 2023, **3/4-Ton 4-WD Conventional Cab Pick-Up Trucks with Plows (8) (Re-bid), Gentilini Chevrolet, R-174505 (Operations), Budget Code: 049 00 500 156555 0490016000, Amount: \$ 607,840.00 (Unit price of \$75,980.00)**, was approved.

Under this contract, Gentilini Chevrolet will supply eight (8) 3/4-ton 4-wheel drive conventional cab pick-up trucks with plows for use by the Operations Department. These vehicles are replacing existing older models that have reached their life expectancy and will be sold as surplus if feasible. There were no bidders for the original Request for Bid in November of 2022 due to supply chain issues with the manufacturers. The re-bid was fully advertised and the eighteen (18) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On December 21, 2022, one (1) compliant bid was received from Gentilini Chevrolet at a unit price of \$75,980 for a total of \$607,840.00.

Departmental Estimate: \$368,000.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract for eight (8) 3/4-ton 4-wheel drive conventional cab pick-up trucks with plows to Gentilini Chevrolet for a total amount not to exceed \$607,840.00.

019-01-2023

In a document dated January 11, 2023, **1/2-Ton 4-WD Extended Cab Pick-Up Trucks (16) (Re-bid), Gentilini Chevrolet, R-174515 (Operations), Budget Code: 049 00 500 156555 0490016007, Amount: \$1,031,520.00 (Unit price of \$64,470.00)**, was approved.

Under this contract, Gentilini Chevrolet will supply sixteen (16) 1/2-ton 4-wheel drive extended cab pick-up trucks for use by the Operations Department. These vehicles will replace existing older models that have reached their life expectancy and will be sold as surplus if feasible. There were no bidders for the original Request for Bid in November of 2022 due to supply chain issues with the manufacturers. The re-bid was fully advertised and the eighteen (18) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On December 21, 2022, one (1) compliant bid was received from Gentilini Chevrolet for a unit price of \$64,470.00 for a total of \$1,031,520.00.

Departmental Estimate: \$712,000.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant

thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Gentilini Chevrolet for sixteen (16) 1/2-ton 4-wheel drive extended cab pick-up trucks to Gentilini Chevrolet for a total amount not to exceed \$1,031,520.00.

020-01-2023

In a document dated January 11, 2023, **1/2-Ton 2-WD Conventional Cab Pick-Up Trucks (13) (Re-bid), Gentilini Chevrolet, R-174506 (Operations), Budget Code: 049 00 500 156555 0490016000, Amount: \$ 751,634.00 (Unit price of \$57,818.00)**, was approved.

Under this contract, Gentilini Chevrolet will supply thirteen (13) 1/2-ton 2-wheel drive conventional cab pick-up trucks for use by the Operations Department. These vehicles are replacing existing older models that have reached their life expectancy and will be sold as surplus if feasible. There were no bidders for the original Request for Bid in November of 2022 due to supply chain issues with the manufacturers. The re-bid was fully advertised and the eighteen (18) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On December 21, 2022, a sole bid was received from Gentilini Chevrolet for a unit price of \$57,818.00 for a total of \$751,634.00.

Departmental Estimate: \$562,000.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract for thirteen (13) 1/2-ton 2-wheel drive conventional cab pick-up trucks to Gentilini Chevrolet for a total amount not to exceed \$751,634.00.

021-01-2023

In a document dated January 18, 2023, **Axle Counting Treadles, The Revenue Markets, Inc., RM-170491 (Inventory), Budget Code: Various, Amount: \$ 331,500.00**, was approved.

Under this contract, The Revenue Markets, Inc. will provide two types of axle counting treadles, which will be kept in inventory, for use on both Roadways. The treadles provide a redundant method of counting axles in the toll collection lanes on both Roadways and are a component of the Authority's Automatic Vehicle Classification subsystem. The Revenue Markets, Inc. will supply approximately 65 treadles annually at an estimate of \$5,100.00 each. Bidders were required to bid unit and total prices

for each type of treadle. The bid was fully advertised and the three (3) vendors listed in the Authority database for the referenced commodity were notified of the procurement. On January 17, 2023, one (1) bid was received:

<u>Vendor</u>				<u>Total Bid Price</u>
<u>The</u>	<u>Revenue</u>	<u>Markets,</u>	<u>Inc.</u>	<u>\$ 331,500.00</u>

Departmental Estimate: \$ 300,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008) and having no objection to same.

Accordingly, authorization is requested to award a contract for axle counting treadles to The Revenue Markets, Inc for a total amount not to exceed \$331,500.00, subject to funding availability at the time of ordering. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

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STATE/GOVERNMENT CONTRACTS

022-01-2023

In a document dated January 13, 2023, **2023 Microsoft Enterprise Support, Dell Marketing, LP, RM-175959 (ITS), Budget Code: 010 00 830 445900, State Contract No. 20-TELE-01510 expiring 05/24/2026, Amount: \$125,101.00**, was approved.

Under this contract, Dell Marketing, LP will provide the Authority with a Microsoft Enterprise Advanced Support Agreement. This support agreement enables the Authority to receive 24x7 technical support for all Microsoft products, including but not limited to Windows operating systems, Office products, Exchange, and other server-based application packages. This agreement includes a combination of reactive and proactive support. Proactive support provides training and evaluation tools to ensure the operating environment is running efficiently. This support plan covers the period from 03/01/2023 to 02/28/2024 and is in an amount not to exceed \$125,101.00.

This procurement, under State Contract No. 20-TELE-01510, is in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to Dell Marketing, LP under State Contract No. 20-TELE-01510 for an amount not to exceed \$125,101.00, subject to funding availability at the time of ordering.

023-01-2023

In a document dated January 11, 2023, **Cisco SmartNet Services, ePlus Technology, Inc., RM-176367 (ITS), Budget Code: 010 00 830 466010, State Contract No. 21-TELE-01506 expiring 09/30/2024, Amount: \$4,019,618.90,** was approved.

Under this contract, ePlus Technology, Inc. will provide the Authority with Cisco SmartNet Services. The Authority manages a fault-tolerant fiber optic network which spans the entire length of the New Jersey Turnpike and Garden State Parkway, crosses RT 80, and the Atlantic City Expressway. The network transports voice, radio, video, and data for the Authority, Department of Transportation, Office of Information Technology, and New Jersey State Police. Cisco SmartNet will provide 24/7 support for all Cisco equipment for a period of 5 years (2023 – 2027). By enrolling in a five-year support contract, the Authority is able to achieve a greater discount as pricing is locked in for the term of the contract. The Authority will pay the following: 2023 - \$803,923.78, 2024 - \$803,923.78, 2025 - \$803,923.78, 2026 - \$803,923.78, and 2027 - \$803,923.78, for an amount not to exceed \$4,019,618.90.

This procurement, under State Contract No. 21-TELE-01506, is in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 21-TELE-01506 to ePlus Technology, Inc. for SmartNet technical support for a total amount not to exceed \$4,019,618.90, subject to funding availability at the time of ordering.

024-01-2023

In a document dated January 18, 2023, **Isilon Storage Expansion, Dell Marketing, LLP, R-176362 (ITS), Budget Code: 010 00 830 480030, State Contract No. 19-TELE-00656 expiring 02/28/2023, Amount: \$835,060.10,** was approved

Under this contract, Dell Marketing, LP will provide the Authority with an additional 3600TB of Isilon Storage capacity. The Isilon platform is used by the Authority to store video data. Additional capacity is required due to the increasing demand for video storage and the high video resolution requirements of modern cameras. The quote also includes 5 years of support.

This procurement, under State Contract No. 19-TELE-00656, is in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 19-TELE-00656 for Isilon Storage Expansion to Dell Marketing, LP for an amount not to exceed \$835,060.10.

025-01-2023

In a document dated January 12, 2023, **Privileged Access Management Support, Carahsoft Technology Corp., R-176356 (ITS), Budget Code: 010 00 830 121020, State Contract No. 19-COMP-00601 expiring 9/15/2026, Amount: \$129,884.50**, was approved.

Under this contract, Carahsoft Technology Corp. will provide the Authority with licenses and support for Delinea Privileged Access Management (PAM) Software for a term of three years (2022-2025). The Authority uses a PAM solution to mitigate any risks by securing, controlling, managing, and monitoring privileged access accounts to the Authority's critical assets. This procurement includes support for 50 administrator licenses and 2000 licenses to be used on PCs, laptops, and servers.

This procurement, under State Contract No. 19-COMP-00601, is in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 19-COMP-00601 for Privileged Access Management Support to Carahsoft Technology Corp. for an amount not to exceed \$129,884.50.

026-01-2023

In a document dated January 13, 2023, **Support for Statewide Traffic Management Center, Kyra Solutions, R-176558, Budget Code: 049 00 830 156555 0490052005, GSA Contract No. GS-35F-103GA expiring 11/30/2026, Amount: \$3,087,960.00**, was approved.

Under this contract, the NJTA will engage Kyra Solutions to provide a custom replacement solution for sign control based on the unique requirements of NJTA's two toll roads.

NJTA currently uses a custom software solution (ITMS) for sign device control on the New Jersey Turnpike and Garden State Parkway. The software solution efficiently controls the messaging on the vast array of variable messaging signs (VMS), speed limit signs (VSL), portable signs (PVMS), and Hybrid Signs (HCMS). STMC Managers also use this software for at-a-glance situational awareness and reporting capabilities. The current solution, which was first developed and deployed in 2013, is currently on extended support and will reach end of life by 2025.

This procurement, under the General Services Administration ("GSA")/Federal IT Schedule 84, Contract No. GS-35F-103GA, is in accordance with *N.J.A.C. 19:9-2.2(d)* 3 promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 17:12-1A.5*, promulgated pursuant to *N.J.S.A. 52:34-6.3* and Executive Order No. 37 (Corzine 2006) which permit the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the federal government.

Accordingly, authorization is requested to award a contract for Support for the Statewide Traffic Management Center under GSA Contract No. GS-35F-103GA to Kyra Solutions for an amount not to exceed \$3,087,960.00.

027-01-2023

In a document dated January 19, 2023, IntelliConnect Lite Software License Fee, Dell Marketing, LLP, R-176559, Budget Code: 049 00 830 156555 0490052005, State Contract No. 20-TELE-01510 expiring 5/24/2026, Amount: \$153,000.00, was approved.

Under this contract, Dell Marketing, LLP will provide the Authority with a yearly license for IntelliConnect Lite software. This software will manage up to seven hundred (700) sign devices and will work in conjunction with the replacement system currently being developed for sign device control on the New Jersey Turnpike and Garden State Parkway.

This procurement, under State Contract No. 20-TELE-01510, is in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract for IntelliConnect Lite Software Licensing under State Contract No. 20-TELE-01510 to Dell Marketing, LLP for an amount not to exceed \$153,000.00.

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SOLE SOURCE CONTRACTS

028-01-2023

In a document dated January 11, 2023, John Deere Heavy-Duty OEM Parts and Repairs, Jesco, Inc., RM-175985 (Operations), Budget Code: Various, Amount: \$125,000.00 (One-Year Contract), was approved.

Under this contract, the Authority will award a sole source contract to Jesco, Inc. for original equipment manufacturer (OEM) parts and repairs for John Deere heavy-duty construction equipment. The equipment is used for excavating and salt loading which must be readily available during inclement weather.

As the sole distributor in the State of New Jersey for John Deere OEM heavy-duty construction equipment parts, Jesco, Inc. is the only vendor available to the Authority which has authorization from the manufacturer (John Deere) to sell OEM parts as well as service this line of equipment. Thus, no other vendor is capable of providing the services required under this Agreement. In addition, the need for this heavy-duty equipment represents an exceptional circumstance as much of the John Deere equipment is used for excavating and salt loading and must be readily available for the Authority's snowplow operations when needed. Furthermore, the unavailability of these OEM parts and service would present a threat to the safety of the motoring public.

Thus, it is recommended that this award be made without public advertisement under the sole source procurement authorization of *N.J.A.C. 19:9-2.2(d)1* as promulgated under *N.J.S.A. 27:23-6.1* and

consistent with Executive Order No. 37 (Corzine 2006). A resolution, as required by *N.J.A.C. 19:9-2.2(d)1*, is attached hereto.

Accordingly, authorization is requested to award a one-year sole source contract to Jesco, Inc. to provide the John Deere OEM parts and repairs, for an amount not to exceed \$125,000.00, subject to availability of funding at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

RESOLUTION FOR SOLE SOURCE PROCUREMENT
John Deere Original Equipment Manufacturer ("OEM") Parts
WHEREAS, the New Jersey Turnpike Authority's Maintenance Department has requested the award of a sole source contract to Jesco, Inc. ("Jesco") to provide Deere & Company, d/b/a John Deere original equipment manufacturer parts ("OEM"); and

WHEREAS, Jesco is the sole authorized distributor in the State of New Jersey for John Deere OEM parts and is authorized to provide qualified and trained service and repairs; and

WHEREAS, the OEM parts are required to repair the Authority's John Deere heavy-duty equipment used for excavating and salt loading in snow plow operations and must be readily available to protect the motoring public; and

WHEREAS, *N.J.A.C. 19:9-2.2(d)1* of the New Jersey Turnpike Authority's regulations, promulgated under *N.J.S.A. 27:23-6.1*, permits sole source procurement when only one source of the required goods or service exists;

NOW, THEREFORE, BE IT RESOLVED THAT the Authority's Board of Commissioners hereby authorizes and approves the award of a contract to Jesco, Inc. to provide the necessary John Deere OEM parts and repairs in an amount not to exceed \$125,000.00, as a sole source exception to procurement by public advertisement permitted by *N.J.A.C. 19:9-2.2(d)1* promulgated under the Authority's enabling legislation, *N.J.S.A. 27:23-6.1*.

On motion by Treasurer DuPont and seconded by Vice Chair Diaz the Board unanimously approved item numbers 016-01-2023 through 028-01-2023 and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

DIAZ	DuPONT	GRAVINO	MINELLA	SALERMO	GUTIERREZ- SCACCEITI
YES	YES	YES	YES	ABSENT	YES

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GENERAL BUSINESS

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OPERATIONS

Director of Operations Kevin Dunn requested acceptance of item number 029-01-2023. Moved is the item as follows:

029-01-2023

Director of Operations Kevin Dunn requested acceptance of **Volumes and Crash Synopses for the Garden State Parkway and New Jersey Turnpike: Period 01/01/2022 through 12/31/2022; with 2021-2022 Yearly Comparisons through December 2022,** was approved.

On motion by Treasurer DuPont and seconded by Vice Chair Diaz the Board unanimously accepted item number 029-01-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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STATE POLICE

Major Michael Krzyzkowski requested acceptance of item number 030-01-2023. Moved is the item as follows:

030-01-2023

Major Michael Krzyzkowski requested acceptance of the **New Jersey State Police Troop D Activity Reports** for December 2022, with 2021– 2022 Yearly Comparisons.

On motion by Commissioner Gravino and seconded by Treasurer DuPont the Board unanimously accepted the reports contained in item number 030-01-2023 and received same for file.

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FINANCE

Chief Financial Officer Donna Manuelli requested acceptance of item number 031-01-2023. Moved is the item as follows:

031-01-2023

Chief Financial Officer Donna Manuelli presented the **Financial Summary for the Twelve (12) months ended December 31, 2022,** was accepted.

On motion by Treasurer DuPont and seconded by Vice Chair Diaz the Board unanimously accepted item number 031-01-2023; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

032-01-2023

In a document dated January 25, 2023, **Authorization to Amend the 2023 Annual Budget,** was approved.

At its October 25, 2022 meeting, the Authority's Board of Commissioners approved the 2023 Annual Budget. Subsequently, staff has determined the need to amend the 2023 Annual Budget, specifically the 2023 Revenue Budget to reflect higher investment earnings, and the 2023 Operating Expense Budget to increase authorized positions for safety.

The 2023 Revenue Budget of \$2,468.7 million includes investment income which was budgeted at \$25.4 million. However, short-term interest rates have continued to rise since the budget was developed. In addition, average invested balances are expected to be higher than what was assumed in the 2023 budget for investment income. Based on these factors, the budget for investment income in

2023 is being increased to \$40.4 million from \$25.4 million. This change will increase the total 2023 Revenue Budget by \$15.0 million to an Amended 2023 Revenue Budget of \$2,483.7 million, which is an increase of 0.6%.

The Authority has also determined the need to increasing its authorized positions by 40 positions to 2,170, centered around the core value of safety. All additional positions are within the Maintenance (29) and Operations (6) Departments primarily to provide additional staffing in targeted locations during overnight hours. Also, five additional contingent positions are being added to provide the Authority flexibility to identify and fill positions needed that may arise during the year. To fund these additional 40 positions, the 2023 Operating Expense Budget will need to be amended. The 2023 Operating Expense Budget of \$713.7 million will be increased by \$5.2 million, or 0.7%, to \$718.9 million. This increase includes budgeted salaries, taxes, pension, and benefits.

In summary, based upon the amendments proposed to the 2023 Annual Budget, the Authority's net revenue would increase by \$9.3 million, and debt service coverage would improve to 2.02 times from the 2.0 times originally budgeted. The Authority's financial plan that was included in the original 2023 Annual Budget document has been updated to reflect the proposed amendments to the budget. When all the changes are considered, the financial plan projections indicate that the Authority would be able to make all required payments while maintaining its Financial Management Principles and Guidelines target of a minimum debt service coverage ratio of 1.40 times, a minimum total requirements coverage ratio of 1.20 times, and a minimum general reserve fund balance of 10% of the annual budgeted revenue. Based on the above, staff respectfully requests approval of the Amended 2023 Annual Budget.


[2023 Amended Budget attached to these minutes]

On motion by Commissioner Minella and seconded by Treasurer DuPont the Board unanimously approved item number 032-01-2023 and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL					
DIAZ	DuPONT	GRAVINO	MINELLA	SALERMO	GUTIERREZ-SCACCETTI
YES	YES	YES	YES	ABSENT	YES

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The motion to adjourn was made by Treasurer DuPont and seconded by Commissioner Gravino and, after the voice vote, the motion was duly adopted. The Board of Commissioners adjourned the meeting at 9:38 a.m. and advised that the next meeting will be held on Tuesday, February 28, 2023, at 9:00 a.m., in person, with optional telephonic public call in (check the website NJTA.com to get call-in information), at the Authority's headquarters building located at 1 Turnpike Plaza in Woodbridge, New Jersey.


Kim Schurman
Secretary to the Authority


John M. Keller
Executive Director

Date: January 31, 2023

034137

EXHIBIT A

PROPOSED AMENDMENTS: N.J.A.C. 19:9-3.1 and 3.2

#3256145

OTHER AGENCIES

NEW JERSEY TURNPIKE AUTHORITY

Proposed Amendments: N.J.A.C. 19:9-3.1 and 3.2

Authorized By: New Jersey Turnpike Authority

Authority: N.J.S.A. 27:23-5(s)

Calendar Reference: See Summary below for explanation of exception to calendar requirement.

Proposal Number: [to be completed by OAL]

Submit Written Comments by December 2, 2022 to:

Ann Christine Monica, Acting Director of Law
New Jersey Turnpike Authority
P. O. Box 5042
Woodbridge, New Jersey 07095-5042

The Agency proposal follows:

Summary

The New Jersey Turnpike Authority (the "Authority") proposes to amend its rules at N.J.A.C. 19:9-3.1 and 3.2 in response to substantive comments received by the Authority during its recent rulemaking process that culminated in modest adjustments, effective August 1, 2022, to the fees that may be charged by service providers for towing services and road services on the New Jersey Turnpike and Garden State Parkway (the "Roadways"). Pursuant to the Authority's enabling legislation, N.J.S.A. 27:23-5(s), the Authority has the power to adopt regulations to "fix maximum towing and storage fees" for towing and storage services on the Roadways. Prior to the recent changes, the Authority adjusted rates five (5) years ago after rates had remained unchanged for almost 13 years.

After surveying other regional toll roads, it is apparent that the Authority's towing and road services fees remain significantly lower, even considering the recent modest increases. Further, after careful consideration of the substantive

comments received from the towing industry during the recent rulemaking process, it is apparent that additional adjustments (i) are warranted in these uncertain economic times, (ii) are appropriate to bring routine towing and road service fees more in line with other regional toll roads, and (iii) are necessary to ensure that a qualified pool of service providers remains available to perform these critical services on the Authority's Roadways.

Additionally, concerns were raised by the insurance industry that some rate increases that became effective on August 1, 2022 exceeded New Jersey State Police ("NJSP") authorized rates. As the Authority does not desire to exceed an established State maximum, the applicable rates are herein proposed to be reduced to the NJSP maximum threshold.

A 60-day comment period is provided; therefore, pursuant to N.J.A.C. 1:30-3.3(a)5, the proposal is not subject to the provisions of N.J.A.C. 1:30-3.1 and 3.2 governing rulemaking calendars.

A summary of the proposed amendments follows:

The current rates at N.J.A.C. 19:9-3.1(a)(1) provide for a maximum service charge of \$108.00 for towing services for Class 1 vehicles (under 7,000 pounds Gross Vehicle Weight Rating (G.V.W.R.), generally, "Passenger Vehicles") and a per mile charge of \$4.00, with the total maximum fee for Class 1 vehicles, including the service charge, being \$148.00. The Authority has determined that an increase to these rates is warranted for the reasons set forth above. Therefore, the maximum service charge for towing services for Class 1 vehicles shall be increased from \$108.00 to \$116.50, and the per mile charge shall be increased from \$4.00 to \$4.25, resulting in an increase in the total maximum fee for Class 1 vehicles, including the service charge, from \$148.00 to \$159.00.

The current rates at N.J.A.C. 19:9-3.1(a)(2) set forth a maximum service charge for towing services for Class 2 vehicles (7,000 pounds and over G.V.W.R.; for example, straight truck, or passenger vehicle with trailer) of \$198.00, and a per-mile charge of \$4.50, resulting in a total maximum fee for Class 2 vehicles, including the service charge, of \$243.00. The Authority has determined that an increase to these rates is warranted for the reasons set forth above. Therefore, the maximum service charge for towing services for Class 2 vehicles (7,000 pounds and over G.V.W.R.; for example, straight truck, or passenger vehicle with trailer) shall be

increased from \$198.00 to \$214.00, and the per-mile charge increased from \$4.50 to \$4.75, resulting in an increase in the total maximum fee for Class 2 vehicles, including the service charge, from \$243.00 to \$261.50.

The current rates at N.J.A.C. 19:9-3.1(a)(2)(ii) set forth a maximum service charge for towing services for Class 3 vehicles (generally, over 15,000 pounds G.V.W.R.) of \$375.00, and a per mile charge of \$5.75, resulting in a total maximum fee for Class 3 vehicles, including the service charge, of \$432.50. The Authority has determined that an increase to these rates is warranted for the reasons set forth above. Therefore, the maximum service charge for towing services for Class 3 vehicles (generally, over 15,000 pounds G.V.W.R.) shall be increased from \$375.00 to \$405.00, and the per-mile charge increased from \$5.75 to \$6.00, resulting in an increase in the total maximum fee for Class 3 vehicles, including the service charge, from \$432.50 to \$465.00.

The current rates at N.J.A.C. 19:9-3.1(a)(2)(iii) set forth fees for services to Class 2 or Class 3 vehicles of \$38.00 for connecting air lines and \$38.00 for connecting lights; \$68.00 for disconnecting drive shaft on all trucks; \$60.00 per axle for removing an axle; and \$68.00 for removing an air scoop. The Authority has determined that an increase is warranted for the reasons set forth above. Therefore, fees for services to Class 2 or Class 3 vehicles shall be increased from \$38.00 to \$41.00 for connecting air lines and from \$38.00 to \$41.00 for connecting lights; from \$68.00 to \$73.50 for disconnecting drive shaft on all trucks; from \$60.00 to \$65.00 per axle for removing an axle; and from \$68.00 to \$73.50 for removing an air scoop.

The current rates at N.J.A.C. 19:9-3.1(a)(3) set forth winching and wrecking fees of \$140.00 per hour for a light wrecker, and \$228.00 per hour for a heavy wrecker. The Authority has determined that an increase is warranted for the reasons set forth above. Therefore, fees for winching and wrecking at N.J.A.C. 19:9-3.1(a)(3) will be increased from \$140.00 to \$151.00 per hour for a light wrecker and from \$228.00 to \$246.00 per hour for a heavy wrecker.

The current rates at N.J.A.C. 19:9-3.1(a)(5) set forth hourly rates covering equipment listed for extra heavy duty towing and recovery services, including (i) \$438.00 per hour for heavy duty wreckers, (ii) \$438.00 per hour for Landoll w/tractor, (iii) \$438.00 per hour for relief box trailer, (iv) \$788.00 per hour for 60-

ton rotator, (v) \$788.00 per hour for 50-ton construction crane, (vi) \$105.00 per hour for light duty flatbed, (vii) \$105.00 per hour for light duty tow truck with wheel lift, (viii) \$525.00 per hour for relief refrigerator tractor trailer, (ix) \$350.00 per hour for tractor only, (x) \$438.00 per hour for heavy duty flatbed, (xi) \$438.00 per hour for service truck, (xii) \$438.00 per hour for front end loader (two-yard minimum bucket), (xiii) \$438.00 per hour for bob cat/skid steer, (xiv) \$438.00 per hour for fork lift (5,000 pounds minimum capacity), (xv) \$438.00 per hour for backhoe, (xvi) \$438.00 per hour for dump truck, (xvii) \$438.00 per hour for dump truck w/tractor, (xviii) \$438.00 per hour for roll off container (40-yard) + disposal fee, (xix) \$263.00 per hour for light tower (two-light minimum), (xx) \$350.00 flat fee for pallet jacks, and (xxi) \$350.00 flat fee for rollers (off load). The Authority has determined that an increase is warranted for certain extra heavy duty equipment, except where rates exceed analogous New Jersey State Police rates and are proposed herein for reduction, all for the reasons set forth above. Therefore, the current rates covering certain equipment listed for extra heavy duty towing and recovery services at N.J.A.C. 19:9-3.1(a)(5) shall be increased as follows: (i) from \$438.00 to \$450.00 per hour for Landoll with tractor (ii) from \$105.00 to \$113 per hour for light duty flatbed (iii) from \$105.00 to \$113.00 per hour for light duty tow truck with wheel lift (iv) from \$438.00 to \$450.00 per hour for heavy duty flatbed and (v) from \$438.00 to \$450.00 per hour for service truck. Additionally, Supervisor (Wreck Master) shall be increased from \$150.00 to \$162.00 per hour, Tech Labor (Driver, Rigger) shall be increased from \$100.00 to \$108.00 per hour, and Manual Labor shall be increased from \$75.00 to \$81.00 per hour. The following rates for certain heavy duty equipment shall be reduced as follows: (i) from \$525.00 to \$450.00 per hour for relief refrigerated tractor trailer (ii) from \$350.00 per hour to \$250.00 per hour for tractor only (iii) from \$438.00 to \$300 per hour for front end loader (two-yard minimum bucket) (iv) from \$438.00 to \$300.00 per hour for bob cat/skid steer (v) from \$438.00 to \$300.00 per hour for fork lift (5,000 pounds minimum capacity), (vi) from \$438.00 to \$300.00 per hour for backhoe (vii) from \$438.00 to \$350.00 per hour for dump truck (viii) from \$438.00 to \$350.00 per hour for dump truck w/trailer (ix) from \$438.00 to \$350.00 per hour for roll off container (40-yard) + disposal fee (x) from \$263.00 to \$250.00 per hour for light tower (two-light minimum) (xi) from \$350.00 to \$200.00 flat fee for pallet jacks and (xii) from \$350.00 to \$200.00 flat fee for rollers (off load).

The current rates at N.J.A.C. 19:9-3.1(b) set forth free storage of 12 hours for all vehicles, and storage rates (i) for passenger vehicles of \$40.00 per calendar day

thereafter (ii) for vehicles up to 15,000 pounds G.V.W.R. of \$75.00 per calendar day thereafter (iii) vehicles over 15,000 G.V.W.R.: (a) all except buses: first 12 hours free; \$75.00 per unit per calendar day thereafter and (b) buses: first 12 hours free; \$150.00 per calendar day thereafter. The Authority has determined that an increase in storage rates is warranted for the reasons set forth above. Therefore, storage rates after the first 12 hours free shall be increased (i) from \$40.00 to \$43.00 per calendar day for passenger vehicles, (ii) from \$75.00 to \$81.00 per calendar day for vehicles up to 15,000 pounds G.V.W.R., and (iii) from \$75.00 to \$81.00 per unit per calendar day for all vehicles over 15,000 G.V.W.R., except buses. No increases are proposed for storage of buses.

The current rates at N.J.A.C. 19:9-3.2(a)(1), road service rates governing Class 1 vehicles on the New Jersey Turnpike, set forth a service charge of \$75.00. The current rates at N.J.A.C. 19:9-3.2(a)(7) for tire repair/replacement services for trucks and buses on the New Jersey Turnpike, set forth a maximum service charge of \$156.00, and maximum labor rate of \$94.00 per hour. The charge for an additional tire change on the New Jersey Turnpike is \$31.00 for each tire change beyond the first tire change. The Authority has determined that an increase to these rates is warranted for the reasons set forth above. Therefore, road service rates at N.J.A.C. 19:9-3.2(a)(1) governing Class 1 vehicles on the New Jersey Turnpike will increase from \$75.00 to \$81.00. The maximum service charge at N.J.A.C. 19:9-3.2(a)(7) for tire repair/replacement services for trucks and buses on the New Jersey Turnpike will increase from \$156.00 to \$168.00, and the maximum labor rate will increase from \$94.00 per hour to \$101.00 per hour. The charge for an additional tire change on the New Jersey Turnpike will increase from \$31.00 to \$33.50 for each tire change beyond the first tire change.

The current rates at N.J.A.C. 19:9-3.2(b)(1), road service rates governing Class 1 vehicles on the Garden State Parkway, set forth a service charge of \$75.00, and the current rates at N.J.A.C. 19:9-3.2(b)(7), tire repair/replacement services for trucks and buses on the Garden State Parkway, provide for a maximum service charge of \$156.00, maximum labor rate of \$94.00 per hour, and a charge for an additional tire change on the Garden State Parkway of \$31.00 for each tire change beyond the first tire change. The Authority has determined that an increase to these rates is warranted for the reasons set forth above. Therefore, road service rates at N.J.A.C. 19:9-3.2(b)(1) governing the service charge for Class 1 vehicles on the Garden State Parkway shall increase from \$75.00 to \$81.00; the maximum

service charge for tire repair/replacement services at N.J.A.C. 19:9-3.2(b)(7), for trucks and buses on the Garden State Parkway, will increase from \$156.00 to \$168.00, and the maximum labor rate will increase from \$94.00 per hour to \$101.00 per hour. The charge for an additional tire change on the Garden State Parkway will increase from \$31.00 to \$33.50 for each tire change beyond the first tire change.

Social Impact

The proposed amendments will enhance the competitive process for procuring towing services on the Roadways by increasing the pool of qualified towers and ensuring that there are sufficient qualified service providers available to provide safe, efficient and reliable services to Authority patrons. The proposed amendments are anticipated to encourage small business operators to continue to participate in the Authority's procurement of qualified towing contractors.

Economic Impact

The Authority does not anticipate that the amendments will have a significant economic impact on the Authority patrons who may be in need of the services while on the Roadways. Many patrons may be insulated from any economic impact of the amendments as a result of insurance coverage for emergency towing or through their membership in automobile clubs from whom they may be reimbursed. Moreover, all service providers who are awarded contracts to provide towing services on the Roadways are required to honor valid AAA membership in payment of services. Further, the Authority believes that any economic impact is offset by the assurance that, should a patron be in need of assistance on an Authority Roadway, their need will be addressed by a qualified, competent service provider in a timely manner to ensure their safety and that of the traveling public. Further, the proposed amendments reduce certain heavy duty service rates, in response to insurance industry concerns, to bring them in line with New Jersey State Police rates.

Federal Standards Statement

The proposed amendments to the regulations do not contain any standards or requirements that exceed the standards or requirements imposed by federal law because no federal standards or requirements apply to the proposed amended regulations.

Jobs Impact

The Authority believes that the proposed amendments to the regulations may result in the addition of, or ability to maintain, employees at service provider businesses, particularly small businesses.

Agriculture Industry Impact

The Authority does not believe that the proposed amendments will have any impact on the agriculture industry in New Jersey.

Regulatory Flexibility Analysis

The proposed amendments impose minimal compliance requirements on small business as defined by the Regulatory Flexibility Act, N.J.S.A. 52:14B-16 et seq., to the extent that such small businesses intend to participate in future procurements for towing services on the Authority's Roadways. These proposed amendments will be applied uniformly to all segments of the business community, including small businesses, and are in no way unduly burdensome.

Housing Affordability Impact

The proposed amendments will have no impact on affordable housing in New Jersey, and there is no likelihood that the rules would evoke a change in the average costs associated with housing because the regulations proposed for amendment concern towing services on the Authority's Roadways.

Smart Growth Impact

The proposed amendments will have an insignificant impact on smart growth, if any, and there is no likelihood that the rules proposed for amendment would evoke a change in housing production in Planning Areas 1 or 2 or within designated centers under the State Development and Redevelopment Plan because the rules proposed for amendment concern routine towing services on the Authority's Roadways.

Full text of the rule proposal follows (additions indicated in boldface **thus**; deletions indicated in brackets [thus]):

SUBCHAPTER 3 FEES

19:9-3.1 Towing rates on the Turnpike and Parkway

(a) Towing rates charged by Authority-authorized companies on the Roadway shall not exceed the following rates or such rates as may be approved and amended by the Board from time to time in accordance with the Administrative Procedure Act, N.J.S.A. 52:14B-1 et seq., and the rules on agency rulemaking, N.J.A.C. 1:30:

1. Class 1 Vehicles (under 7,000 pounds G.V.W.R. (generally, "Passenger Vehicles,") for the purpose of towing rates only):

i. Service charge of \$[108.00] **116.50** plus:

(1) \$(4.00) **4.25** per mile on the Roadway, up to a maximum fee to tow the Vehicle to the Authority-authorized garage facility, including the service charge, of \$[148.00] **159.00**; or

2. Other classes of vehicles (7,000 pounds and over G.V.W.R.):

i. Class 2 Vehicles (for the purpose of towing rates only, straight truck (up to 15,000 pounds G.V.W.R.), Passenger Vehicle with trailer, or trailer without Passenger Vehicle):

(1) Service charge of \$[198.00] **214.00** plus:

(A) \$[4.50] **4.75** per mile on the Roadway, up to a maximum, including the service charge, of \$[243.00] **261.50**; or

ii. Class 3 Vehicles (for the purpose of towing rates only, tractor trailer, bus (over 15,000 pounds G.V.W.R.), or any Vehicle requiring the use of a Landoll tractor trailer:

(1) Service charge of \$[375.00] **405.00** plus \$[5.75] **6.00** per mile on the Roadway, up to a maximum, including the service charge, of \$[432.50] **465.00**.

iii. Where applicable, the following additional fees may be charged for services to Class 2 or Class 3 Vehicles:

(1) \$[38.00] **41.00** for connecting air lines and \$[38.00] **41.00** for connecting lights;

(2) \$[68.00] **73.50** for disconnecting drive shaft on all trucks;

(3) \$[60.00] **65.00** per axle for removing an axle; and

(4) \$[68.00] **73.50** for removing an air scoop.

3. Winching and wrecking (all classes of vehicles):

i. \$[140.00] **151.00** per hour for a light wrecker;

ii. \$[228.00] **246.00** per hour for a heavy wrecker; and

iii. Winching fees set forth pursuant to this section shall only be charged for winching activities that occur when a Vehicle has left the Roadway, overturned, or become embedded, attached, or hitched to a tree, pole, guardrail, or other fixed object. Winching for purposes of this paragraph shall not include the act of pulling a Vehicle onto a tilt bed or carrier or lifting a Vehicle with a conventional tow sling.

4. Specialized equipment for routine towing services:

i. \$438.00 per hour for specialized equipment, including, but not limited to, Oshkosh box trailer with tractor; and

ii. \$788.00 per hour for Rotator 60-ton capacity and up, and for 50-ton construction crane.

5. Extra heavy duty towing and recovery services, which shall mean when used in this section, the immediate, coordinated, professional response by authorized extra heavy duty towing and recovery service contractors to incidents that have occurred on the Roadway, causing or having the potential to cause serious and lengthy disruption to Roadway operations, specifically, the normal flow of traffic, as determined in the sole discretion of the Authority. These incidents include, but are not limited to, large overturned commercial vehicles such as trucks, buses or spillage of products that require the use of special heavy duty recovery equipment and expertise to resolve. Extra heavy duty towing and recovery service contractors must provide service under critical time restraints and work under severe pressure in an effort to return the Roadway to normal operating conditions. Recovery equipment must be operated in a team response and coordinated effort, providing the utmost safety and care in the actual operation, which will include, but not be limited to, winching, uprighting of overturned commercial vehicles, towing and expeditious removal of all Vehicles, as well as the expeditious removal of cargo and debris from the affected Roadway. The Authority-authorized extra heavy duty towing and recovery services contractor shall be solely responsible for the removal of all such Vehicles, cargo and debris.

i. Rates for the following extra heavy duty towing and recovery services, chargeable in one-half hour increments by Authority-authorized extra heavy duty towing and recovery services contractors, shall not exceed the following amounts:

Equipment:

Heavy duty wreckers	\$438.00 per hour
Landoll w/tractor	\$(438.00) 450.00 per hour
Relief box trailer	\$438.00 per hour

60-ton rotator	\$788.00 per hour
50-ton construction crane	\$788.00 per hour
Light duty flatbed	\$(105.00) 113.00 per hour
Light duty tow truck with wheel lift	\$(105.00) 113.00 per hour
Relief refrigerated tractor trailer	\$(525.00) 450.00 per hour
Tractor only	\$(350.00) 250.00 per hour
Heavy duty flatbed	\$(438.00) 450.00 per hour
Service truck	\$(438.00) 450.00 per hour
Front end loader (two-yard minimum bucket)	\$(438.00) 300.00 per hour
Bob cat/skid steer	\$(438.00) 300.00 per hour
Fork lift (5,000 pounds minimum capacity)	\$(438.00) 300.00 per hour
Backhoe	\$(438.00) 300.00 per hour
Dump truck	\$(438.00) 350.00 per hour
Dump trailer w/tractor	\$(438.00) 350.00 per hour
Roll off container (40-yard) + disposal fee	\$(438.00) 350.00 per hour
Light tower (two-light minimum)	\$(263.00) 250.00 per hour
Pallet jacks	\$(350.00) 200.00 flat fee
Rollers (Off Load)	\$(350.00) 200.00 flat fee
Labor:	

Supervisor (Wreck Master) \$[150.00]**162.00** per hour
Tech Labor (Driver, Rigger) \$[100.00]**108.00** per hour
Manual Labor \$[75.00]**81.00** per hour

(b) Storage rates charged by Authority-authorized companies shall not exceed the following rates or such rates as may be approved and amended by the Board from time to time in accordance with the Administrative Procedure Act, N.J.S.A. 52:14B-1 et seq., and the rules on agency rulemaking, N.J.A.C. 1:30:

1. Passenger Vehicles: First 12 hours free; \$[40.00]**43.00** per calendar day thereafter.

2. Vehicles up to 15,000 pounds G.V.W.R.: First 12 hours free; \$[75.00] **81.00** per calendar day thereafter.

3. Vehicles over 15,000 pounds G.V.W.R.:

i. All except buses: First 12 hours free; \$[75.00]**81.00** per unit per calendar day thereafter;

ii. Buses: First 12 hours free; \$ 150.00 per calendar day thereafter.

19:9-3.2 Road services rates on the Roadway

(a) Road service rates on the Turnpike for Class 1 Vehicles charged by Authority-authorized service companies shall conform with the following rates or such rates as may be approved and amended by the Board from time to time in accordance with the Administrative Procedure Act, N.J.S.A. 52:14B-1 et seq., and the rules on agency rulemaking, N.J.A.C. 1:30:

1. Road service charge: \$[75.00]**81.00**;

2. through 6. No change.

7. Tire repair/replacement services for trucks and buses: The service charge to be charged by a contractor shall not exceed \$[156.00]**168.00**. The maximum hourly labor rate shall not exceed \$[94.00]**101.00** per hour. The only charges that a contractor may charge a patron are: the service charge bid by the contractor; if

applicable, the hourly labor rate bid by the contractor multiplied by the actual time spent by the contractor at the scene, beyond the initial one-half hour, in repairing/replacing tires and/or rims; if applicable, an additional tire service charge of \$[31.00]**33.50** for each additional tire change beyond the first tire change; and the retail price of any supplied tires or rims and any other related equipment supplied. No other charges are permitted. The terms "contractor," "service charge," "hourly labor rate" and "additional tire service charge" are defined terms that shall have the meanings set forth in the procurement documents issued by the Authority from time to time for tire repair/replacement services for trucks and buses.

(b) Road service rates on the Parkway for Class 1 Vehicles charged by Authority-authorized towing and emergency service providers shall conform with the following rates or such rates as may be approved and amended by the Board from time to time in accordance with the Administrative Procedure Act, N.J.S.A. 52:14B-1 et seq., and the rules on agency rulemaking, N.J.A.C. 1:30:

1. Road service charge: \$[75.00]**81.00**;

2. through 6. No change.

7. Tire repair/replacement services for trucks and buses: The service charge to be charged by a contractor shall not exceed \$[156.00]**168.00**. The maximum hourly labor rate shall not exceed \$[94.00]**101.00** per hour. The only charges that a contractor may charge a patron are: the service charge bid by the contractor; if applicable, the hourly labor rate bid by the contractor multiplied by the actual time spent by the contractor at the scene, beyond the initial one-half hour, in repairing/replacing tires and/or rims; if applicable, an additional tire service charge of \$[31.00]**33.50** for each additional tire change beyond the first tire change; and the retail price of any supplied tires or rims and any other related equipment supplied. No other charges are permitted. The terms "contractor," "service charge," "hourly labor rate" and "additional tire service charge" are defined terms that shall have the meanings set forth in the procurement documents issued by the Authority from time to time for tire repair/replacement services for trucks and buses.

034151

EXHIBIT B

NOTICE OF ADOPTION

OTHER AGENCIES**NEW JERSEY TURNPIKE AUTHORITY****Towing Rates**

Adopted Amendments: N.J.A.C. 19:9-3.1 and 3.2

Proposed: October 17, 2022, at 54 N.J.R. 10(2)

Adopted: January 31, 2023, by the New Jersey Turnpike Authority, Diane Gutierrez-Scaccetti, Chair

Filed: [date], R.2022 d.[# to be added by OAL], without change.

Authority: N.J.S.A. 27:23-5(s)

Effective Date: March 6, 2023

Expiration Date: March 6, 2025

Summary of Public Comments and Responses:

John Tumino, on behalf of Tumino's Towing Inc.

1. SUMMARY OF COMMENT: This commenter opposed any reduction in rates where there have been no complaints, and noted that New Jersey State Police ("NJSP") rates have increased since this proposed rulemaking. Commenter also requested an increase in truck storage rates to match State Police rates because storage rates have not changed in several years. Commenter noted that a 53-foot trailer takes up the same space as three (3) cars that would result in a total storage fee of \$143 per day, compared to the low trailer rate of \$81.00, which causes some trucking companies to leave them in storage. Commenter also requested a fuel surcharge be included in the rules, to be paid by the New Jersey Turnpike Authority (the "NJTA" or "Authority") or patron, and modeled after the NJSP rates.

RESPONSE: The Authority designed the proposed rates by applying and adjusting for current market influences such as insurance, storage, real estate taxes, fuel costs and employee competition by other industries, as well as factoring in current cyclical and sustained market forces. The Authority also considered existing and recently amended NJSP rates and believes the NJTA rates as proposed reflect existing market conditions, and that further increases are unwarranted at this time.

In response to the towing industry's concerns, the Authority has taken significant steps to adjust towing and storage rates by pursuing this rulemaking on the heels of the towing and storage rates that became effective in August 2022.

As to fuel surcharges, the NJTA intends, as and when deemed necessary, to provide for fuel surcharges pursuant to contracts awarded to successful towing and recovery companies after public bidding. Such fuel surcharges would become a contractual obligation of the NJTA and not passed on to patrons. The NJTA elects not to address fuel surcharges through rulemaking.

Jonathan Testa, Esq., on behalf of the Garden State Towing Association

2. SUMMARY OF COMMENT: Commenter acknowledges and appreciates that the NJTA listened to the Association and its members who requested rate increases additional to those that went into effect in August 2022. However, the commenter expresses disappointment that the current rulemaking reduces some of those rates, because its members continue to experience significant increases and overhead operational costs for commercial insurance, labor, fuel, and equipment over the past approximately 10 years.

Commenter questions the basis for the Authority's actions in reducing some rates and whether the Authority considered a 2019 pre-pandemic nationwide study conducted by the Towing and Recovery Association of America, Inc., in conjunction with national roadside assistance/claims management company. Commenter complained that the Authority reduced some heavy-duty towing rates that became effective August 2022, in response to a "singular" comment from a member of the insurance industry that some of those rate increases exceeded the NJSP authorized rates and, in turn, NJTA determined to reduce such rates because it had no "desire to exceed an established [NJSP] maximum." Commenter posits that if NJTA wants its rules to be in line with NJSP, then it should do so "across the board." Commenter continued that, to date, the NJTA has not adopted many of the established NJSP maximum rates and by virtue of its prior rulemaking, storage rates are now even lower than that of the NJSP, and do no account for special storage requirements for electric vehicles. Further, the commenter noted that NJSP permits towers to charge for other items that the NJTA does not, such as (i) the clean-up of fuel spills, hazardous materials and cargo spills; (ii) fuel surcharges; (iii) hazardous material and trash recovery; administrative costs for extraordinary visits to a stored vehicle;

(iv) releasing a vehicle after normal business hours; and (v) tarping and shrink-wrapping vehicles. The essence of commenter's position is that the NJTA should increase rates across the board, and add to the list of items that may be charged for towing services, to bring NJTA regulations in line with the NJSP rates, which have been recently increased.

Finally, commenter opines that without additional increases and amendments to NJTA rate regulations on par with NJSP rates, many towing businesses that service the Turnpike and Parkway may not survive, to the detriment of NJTA and its patrons.

RESPONSE: The Authority designed the proposed rates by applying and adjusting for current market influences such as insurance, storage, real estate taxes, fuel costs and employee competition by other industries, as well as factoring in current cyclical and sustained market forces, with input from staff and stakeholders. The Authority also considered existing and recently amended NJSP rates and believes the NJTA rates as proposed reflect existing market conditions. The Authority does not believe further increases, or across-the-board increases based solely on NJSP rates, are warranted. The Authority adds that NJSP rates are only one of several factors considered in the proposed rates, and the Authority's statutory mandates and responsibilities to its patrons, who pay to use its roadways, are neither identical nor unilaterally analogous to those of the NJSP.

The Authority acknowledges and appreciates the services provided by its dedicated towing contractors and will continue to review and consider issues raised by the industry, including those raised by this commenter regarding truck storage, electric vehicle storage, and cost recoupment issues, and will consider and revisit those items for future rulemaking.

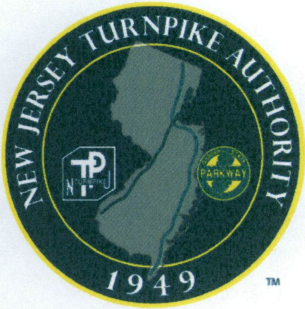
As to fuel surcharges, as noted in the response to the first commenter, the NJTA intends, as and when deemed necessary, to provide for fuel surcharges pursuant to contracts awarded to successful towing and recovery companies after public bidding. Such fuel surcharges would become a contractual obligation of the NJTA and not passed on to patrons. The NJTA elects not to address fuel surcharges through rulemaking.

Federal Standards Statement

The adopted amendments to the regulations, as proposed and as changed herein, do not contain any standards or requirements that exceed the standards or requirements imposed by federal law because no federal standards or requirements apply to the adopted amended regulations.

Full text of the adoption follows:

[OAL to add]



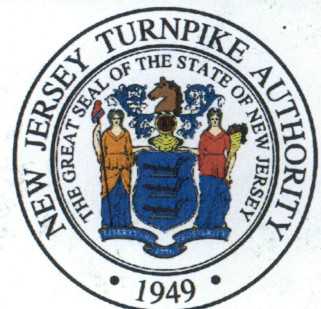
New Jersey Turnpike Authority

2023 Amended Annual Budget



Prepared by the Finance Department
Donna Manuelli, Chief Financial Officer
Erwin Luna, Comptroller
Stellanie Callanan, Comptroller

1 Turnpike Plaza, Woodbridge, NJ 07095



Executive Summary

At its October 25, 2022 meeting, the Authority’s Board of Commissioners approved the 2023 Annual Budget, which includes the Revenue and Operating Expense Budgets, among others, as well as Authorized Positions. Subsequent to the adoption of the 2023 Annual Budget, staff has determined that amendments to the Revenue and Operating Expense Budgets, as well as to Authorized Positions are required.

The Authority's 2023 Revenue Budget is being amended to account for an additional \$15 million in interest income as a result of continued higher short-term interest rates and a larger than expected investment portfolio. Interest income is now budgeted to reach \$40.4 million in 2023, and the \$15 million increase is about a 0.6% increase in total revenue as compared to the originally approved 2023 budget. The 2023 Operating Expense Budget is being amended to \$718.9 million, now increasing by 0.7%, or \$5.1 million, from 2023's original budget. The Operating Expense Budget is being amended to fund an additional 40 positions including salary, taxes, pension and benefits. Finally, the Authority is amended its 2023 Authorized Positions by increasing it by 40 positions to 2,170, centered around the core value of safety. All additional positions are within the Maintenance (29) and Operations (6) Departments to provide additional staffing during overnight hours in areas of increased traffic and planned construction activity. Also included are five additional contingent positions to fill as needs arise.

The 2023 Amended Annual Budget demonstrates the Authority’s continued ability to prudently manage its finances, and showcases its operational strength and resiliency despite the challenges faced by the current economic climate. The 2023 Amended Annual Budget provides for the necessary personnel and expenditures to operate and maintain the New Jersey Turnpike and Garden State Parkway, two of the nation’s busiest, yet safest toll roads. Finally, the 2023 Amended Annual Budget provides bond covenant coverage that exceeds what is required by the Turnpike Revenue Bond Resolution and the Authority’s Financial Management Principles and Guidelines and meets all contractual payment obligations.

All charts from the 2023 Annual Budget document that have changed as a result of the amendments to the Revenue and Operating Expenses Budgets and Authorized Positions have been updated and included in this document.

Net Revenue Requirement			
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget
Revenue	\$ 2,468,700	2,483,700	15,000
Operating Expenses and Reserve ⁽¹⁾	(717,900)	(723,600)	(5,700)
Net Revenue	\$ 1,750,800	1,760,100	9,300
Net Debt Service	(873,300)	(873,300)	—
Maintenance Reserve Payments	(230,000)	(230,000)	—
Special Project Reserve Payments	(51,500)	(51,500)	—
Total Requirements	\$ (1,154,800)	(1,154,800)	—
Excess Revenue	\$ 596,000	605,300	9,300
Net Revenue	1,750,800	1,760,100	9,300
1.2X Debt Service	(1,048,000)	(1,048,000)	—
Excess Revenue at 1.2X Debt Service	\$ 702,800	712,100	9,300
Debt Service Coverage	2.00	2.02	0.02

(1) Operating Expenses and Reserve includes the operating expenses for the year (Original Budget- \$713,700, Amended Budget- \$718,900 in 2023) and the annual increase in the working capital reserve (Original Budget-\$4,200, Amended Budget- \$4,700 in 2023) to bring total reserves in the Revenue Fund to 10% of the annual budgeted operating expenses as allowed per section 504(B) of the Bond Resolution

Figure 38: 2023 Net Revenue Requirement

Revenue			
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget
Toll Revenue	\$ 2,196,400	2,196,400	—
Other Revenue	272,300	287,300	15,000
Total	\$ 2,468,700	2,483,700	15,000

Figure 29: Annual 2023 Budget Revenue Summary

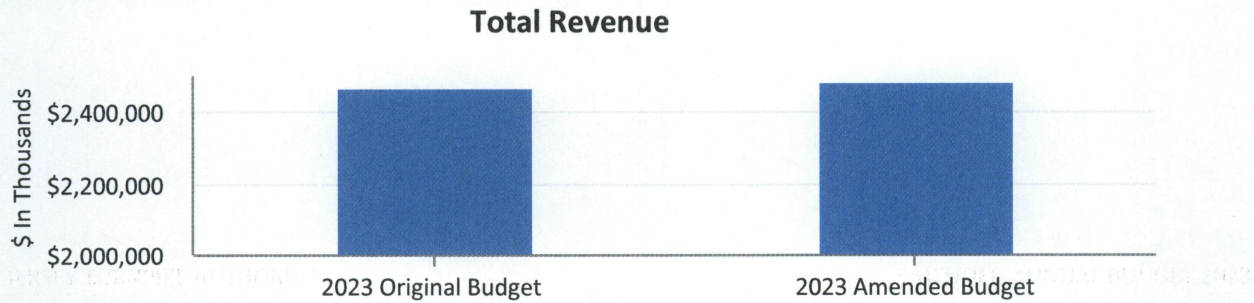


Figure 30: Total Annual Revenue

SIGNIFICANT REVENUE HIGHLIGHTS

- Budgeted Interest Income, which is included in Other Revenue above, is being increased to reflect the continued overall increase in short-term interest rates as well as a larger investment portfolio. This change increases budgeted Interest Income by 59.1%, budgeted Non-Operating Income by 14.6% and budgeted Total Revenue by 0.6%, all compared to the original 2023 budget.

OPERATING EXPENSE

In 2023 the amended operating expenses are budgeted at \$718.9 million, which is an increase of \$5.1 million, or 0.7%, compared to the original 2023 Operating Expense Budget.

- The Amended 2023 Operating Expense Budget includes a full year of salary, taxes, pension and benefit costs associated with the addition of 40 new full-time positions. The majority of these positions are to add an overnight shift to the Clark Maintenance Yard on the Garden State Parkway and the southern sections of the New Jersey Turnpike.

Expenses			
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget
Operating Expense and Reserve ⁽¹⁾	\$ 717,900	723,600	5,700
Debt Service	958,160	958,160	—
General Reserve	759,845	759,845	—

(1) Amended Operating Expenses and Reserve includes the operating expenses for the year (Original Budget- \$713,700, Amended Budget- \$718,900 in 2023) and the annual increase in the working capital reserve (Original Budget- \$4,200, Amended Budget- \$4,700 in 2023) to bring total reserves in the Revenue Fund to 10% of the annual budgeted operating expenses as allowed per section 504(B) of the Bond Resolution

Figure 31: 2023 Budget Spending Summary

Financial Plan

Financial Plan Key Highlights

Revenue

- Amended Interest Income (included in Other Revenue) is increasing by \$15 million in 2023, or 59.1%, from the original 2023 budget due to higher than expected interest rates and a larger investment portfolio. There are no other changes to future year assumptions. See 2023 Annual Budget for assumptions.

Operating Expenses

- Amended Operating Expenses are increasing from the original 2023 budget by 0.7% due to the addition of 40 positions and their respective pension & taxes and health benefits costs. There are no other changes to future year assumptions. See 2023 Annual Budget for assumptions.

New Jersey Turnpike Authority Financial Plan							
Fiscal Year Ending 12/31 (\$ In Thousands, rounded to nearest hundred thousand)	Actual 2021	Est/Act 2022	Amended Budget 2023	Projected 2024	Projected 2025	Projected 2026	Projected 2027
Revenues							
Toll Revenues							
Turnpike Tolls	\$ 1,493,600	1,593,300	1,638,700	1,712,300	1,776,100	1,844,900	1,922,000
Parkway Tolls	505,200	526,900	557,700	582,100	602,800	625,200	648,200
E-ZPass Fees	131,700	128,000	120,000	122,400	124,800	127,300	129,800
Federal Subsidy for Series 2009 F and Series 2010 A Bonds	77,500	77,100	77,000	77,000	77,000	77,000	77,000
Concession Revenue	31,100	35,400	33,000	33,700	34,400	35,100	35,800
Other Revenue	27,100	59,700	57,300	48,600	59,500	66,800	64,500
Total Revenues	\$ 2,266,200	2,420,400	2,483,700	2,576,100	2,674,600	2,776,300	2,877,300
Operating Expenses and Reserve (1)	(590,700)	(627,200)	(723,600)	(758,400)	(792,200)	(823,500)	(852,000)
Total Revenues Available for Debt Service	\$ 1,675,500	1,793,200	1,760,100	1,817,700	1,882,400	1,952,800	2,025,300
Future Debt Issuance	—	700,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Existing Debt Service	(795,500)	(859,200)	(873,300)	(920,200)	(929,600)	(931,200)	(933,000)
Proposed DS on Future Debt Issuance	—	(5,800)	(85,000)	(135,000)	(185,000)	(235,000)	(285,000)
Proposed Capitalized Interest	—	5,800	85,000	135,000	179,200	150,000	150,000
Net Debt Service	(795,500)	(859,200)	(873,300)	(920,200)	(935,400)	(1,016,200)	(1,068,000)
Total Revenues Available After Debt Service	\$ 880,000	934,000	886,800	897,500	947,000	936,600	957,300
Maintenance Reserve Fund	(160,000)	(200,000)	(230,000)	(240,000)	(250,000)	(260,000)	(269,100)
Special Project Reserve Fund	(50,000)	(50,000)	(51,500)	(54,100)	(56,500)	(58,800)	(60,900)
Net Revenues Available for General Reserve Fund	\$ 670,000	684,000	605,300	603,400	640,500	617,800	627,300
TTF Payments	(22,000)	(22,000)	(22,000)	(22,000)	(22,000)	(22,000)	(22,000)
Feeder Road Maintenance Agreement	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)
2016 State Transportation Projects Funding Agreement	(64,500)	—	—	—	—	—	—
2021 State Transportation Projects Funding Agreement	(175,000)	(523,000)	(605,500)	(472,500)	(487,500)	(502,500)	(517,500)
Proposed Gateway Project Tunnel	—	—	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)
General Reserve Spending	(33,600)	(60,600)	(59,800)	(54,800)	(54,800)	(54,800)	(54,800)
Net Transfer to Construction Fund Account	(63,400)	(50,000)	(50,000)	(50,000)	(50,000)	(50,000)	(50,000)
Funding for Salary Chargeback Bond funded Projects	(11,500)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)
Net Annual General Reserve Fund Increase (Decrease)	297,500	15,900	(154,500)	(18,400)	3,700	(34,000)	(39,500)
Available Ending General Reserve Fund Balance	\$ 637,200	653,100	498,600	480,200	483,900	449,900	410,400
Net Revenues to Debt Service Coverage Ratio	2.11	2.09	2.02	1.98	2.01	1.92	1.90
Net Revenues to Debt Service and Reserves Coverage Ratio	1.67	1.62	1.52	1.50	1.52	1.46	1.45

(1) Operating Expenses and Reserve includes the operating expenses for the year from the HNTB Report dated September 25, 2022 and the annual increase in the working capital reserve which brings the total amount of reserves in the Revenue Fund to 10% of the annual budgeted operating expenses as per section 504 (b) of the Bond Resolution.

Figure 2: The Authority's Financial Plan (2021-2027)

Summary of Major Revenues and Expenses

Sources of Revenue

Sources of Revenue				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Turnpike Toll Revenue	\$ 1,638,700	1,638,700	—	—%
Parkway Toll Revenue	557,700	557,700	—	—%
Other Operating Revenue	169,900	169,900	—	—%
Non-Operating Revenue	102,400	117,400	15,000	14.6%
Total Revenue	\$ 2,468,700	2,483,700	15,000	0.6%

Figure 43: 2023 Sources of Revenue

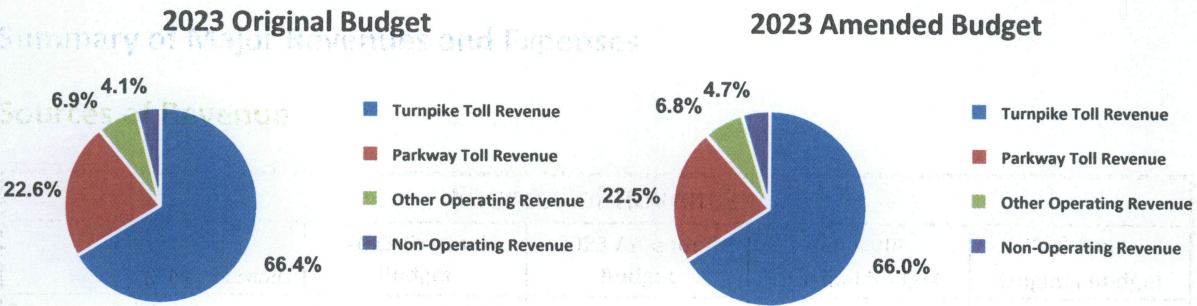


Figure 44: 2023 Sources of Revenue Percentages

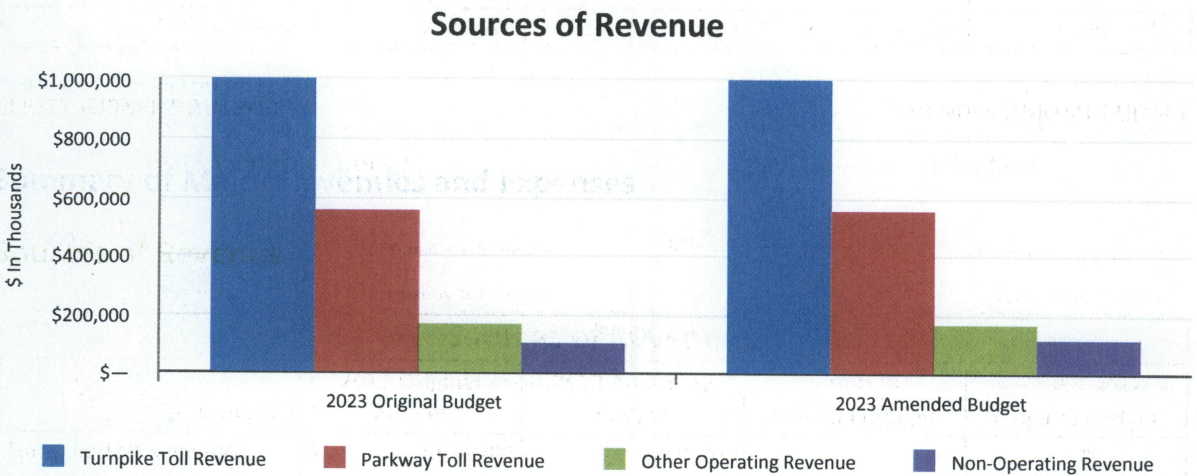


Figure 45: 2023 Sources of Revenue Graph

Allocation of Revenue

Allocation of Revenue				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Operating Expenses and Reserve ⁽¹⁾	\$ 717,900	723,600	5,700	0.8%
Net Debt Service	873,300	873,300	—	—%
Maintenance Reserve Fund	230,000	230,000	—	—%
Special Project Reserve Fund	51,500	51,500	—	—%
General Reserve	596,000	605,300	9,300	1.6%
Total Allocation of Revenue	\$ 2,468,700	2,483,700	15,000	0.6%

(1) Operating Expenses and Reserve includes the operating expenses for the year (Original Budget- \$713,700, Amended Budget- \$718,900 in 2023) and the annual increase in the working capital reserve (Original Budget- \$4,200, Amended Budget- \$4,700 in 2023) to bring total reserves in the Revenue Fund to 10% of the annual budgeted operating expenses as allowed per section 504(B) of the Bond Resolution.

Figure 46: 2023 Allocation of Revenue

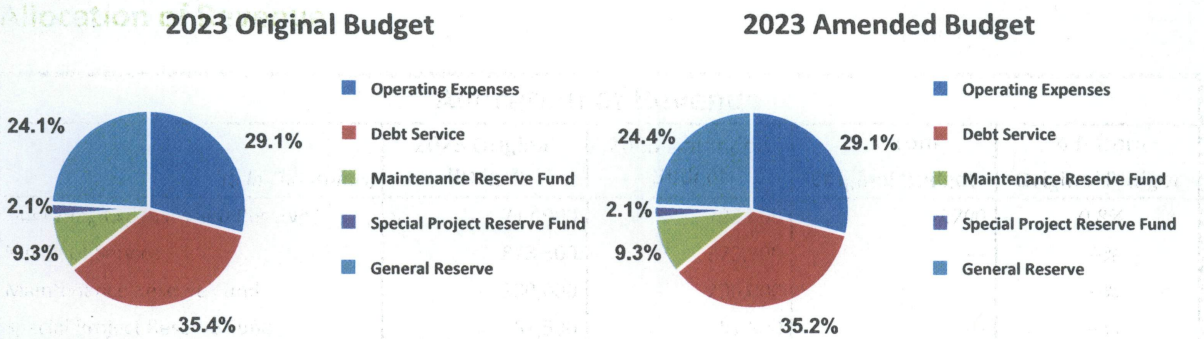


Figure 47: 2023 Allocation of Revenue Percentages

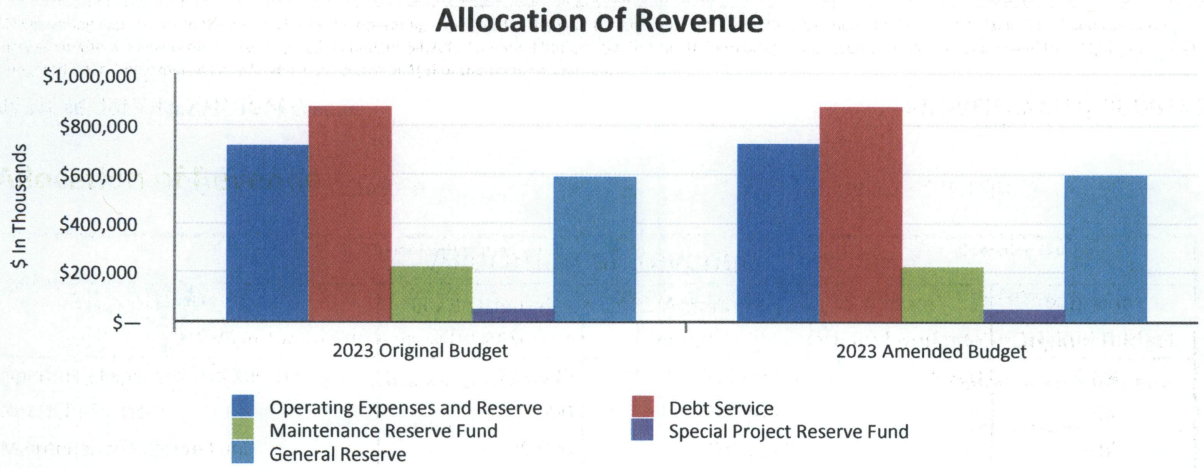


Figure 48: 2023 Allocation of Revenue Graph

Revenue

2023 Revenue Budget

Revenue				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Turnpike Toll Revenue	\$ 1,638,700	1,638,700	—	—%
Parkway Toll Revenue	557,700	557,700	—	—%
Fees	120,000	120,000	—	—%
Concession Revenue	33,000	33,000	—	—%
Miscellaneous Revenue	16,900	16,900	—	—%
Total Operating Revenue	\$ 2,366,300	2,366,300	—	0.0%
Federal Subsidy for Build America Bonds	77,000	77,000	—	—%
Federal and State Reimbursements	—	—	—	—%
Interest Income	25,400	40,400	15,000	59.1%
Arts Center Revenues	—	—	—	—%
Total Non-Operating Revenue	\$ 102,400	117,400	15,000	14.6%
Total Revenue	\$ 2,468,700	2,483,700	15,000	0.6%

Figure 49: 2023 Revenue Budget

Key Assumptions:

- Amended interest income is increasing by \$15 million from the original 2023 budget due to higher than expected interest rates and a larger investment portfolio.

Revenue Fund Balance				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Beginning Balance	\$ 67,200	67,200	—	0.0%
Revenues	2,468,700	2,483,700	15,000	0.6%
Expenses	(713,700)	(718,900)	(5,200)	0.8%
Transfers to Funds	(1,750,800)	(1,760,100)	(9,300)	0.5%
Ending Balance	\$ 71,400	71,900	500	0.7%

Figure 50: 2023 Revenue Fund Balance

Operating Expenses

Total Operating Expenses — By Functional Area				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Maintenance	\$ 262,747	266,923	4,177	1.6%
Engineering	31,474	31,474	—	—%
Total Maintenance of Infrastructure	\$ 294,220	298,397	4,177	1.4%
Toll Collection	204,877	204,877	—	—%
Total Toll Collection	\$ 204,877	204,877	—	—%
Operations	17,501	18,446	945	5.4%
State Police	108,457	108,457	—	—%
Total Traffic Control & State Police	\$ 125,957	126,903	945	0.8%
Information Technology Services	28,780	28,780	—	—%
Total Technology	\$ 28,780	28,780	—	—%
Executive Office	2,100	2,100	—	—%
Law & Insurance Services	15,400	15,400	—	—%
Purchasing & Materials Management	9,533	9,533	—	—%
Human Resources & Office Services	7,784	7,784	—	—%
Finance	17,011	17,011	—	—%
Community & Government Relations	1,769	1,769	—	—%
Internal Audit	6,312	6,312	—	—%
Total General & Administrative	\$ 59,910	59,910	—	—%
Total Operating Expenses	\$ 713,744	718,866	5,122	0.7%

Figure 63: 2023 Total Operating Expenses by Functional Area

- Amended Operating Expenses are budgeted to increase by 0.7%, or \$5.1 million, from 2023's original budget. The two functional areas impacted by the amendment are as follows:
 - Maintenance of Infrastructure is budgeted to increase by \$4.2 million due to the addition of 34 positions. Maintenance authorized positions is increasing by 29 and contingent positions are increasing by five.
 - Traffic Control and State Police costs are budgeted to increase by \$945k due to the addition of six positions in the Operations department.

Operating Expenses by Functional Area

Condensed Operating Expenses by Functional Area				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Maintenance of Infrastructure	\$ 294,220	298,397	4,177	1.4%
Toll Collection	204,877	204,877	—	—%
Traffic Control & State Police	125,957	126,903	945	0.8%
Technology	28,780	28,780	—	—%
General & Administrative	59,910	59,910	—	—%
Total Operating Expenses	\$ 713,744	718,866	5,122	0.7%

Figure 64: 2023 Condensed Operating Expenses by Functional Area

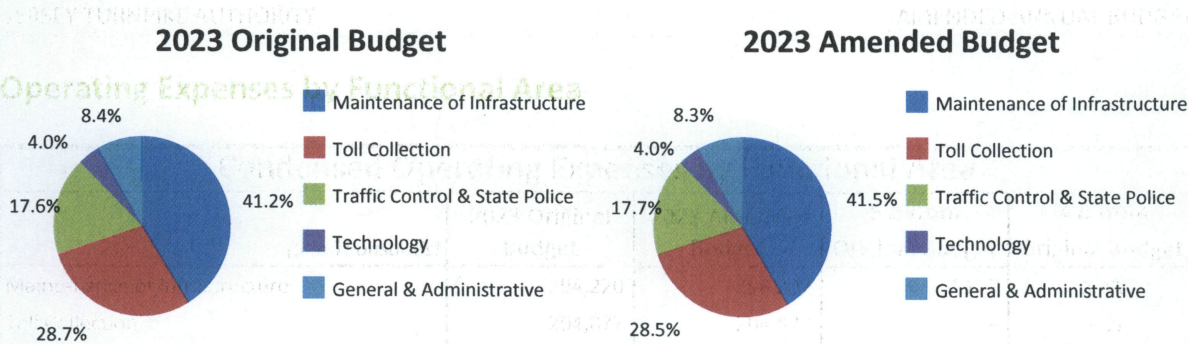


Figure 65: 2023 Condensed Operating Expenses by Functional Area Percentages

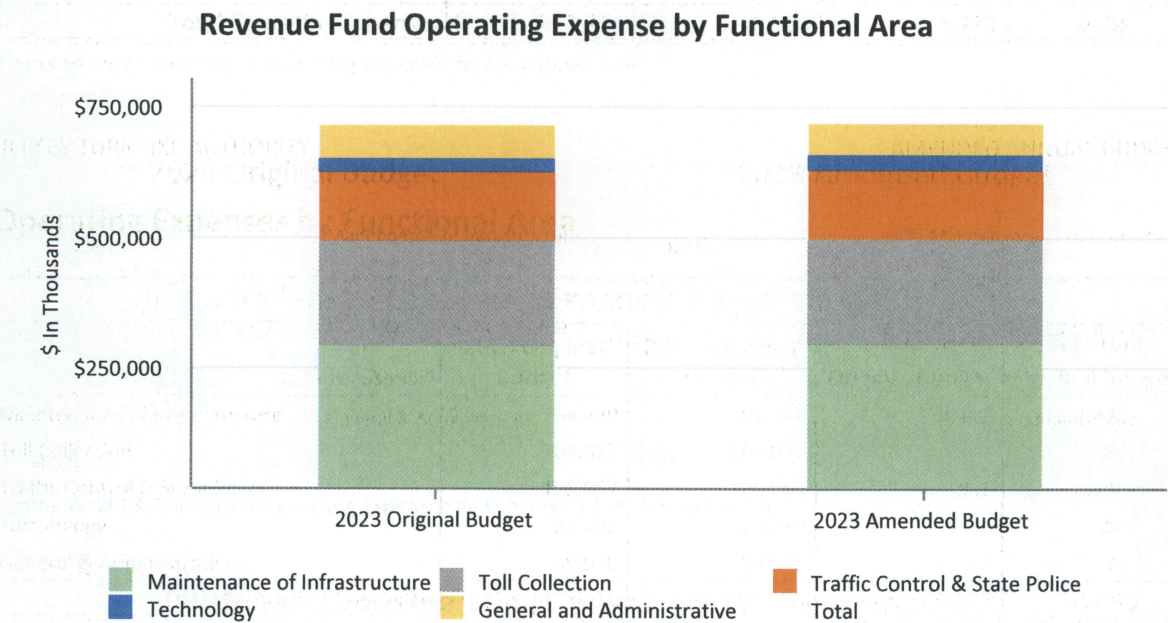


Figure 32: 2023 Revenue Fund Operating Expense by Functional Area

Operating Expenses by Type

Condensed Operating Expenses by Type				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Personnel Costs	\$ 337,681	342,803	5,122	1.5%
Materials & Supplies	57,869	57,869	—	—%
Services	262,237	262,237	—	—%
Maintenance & Fixed Costs	45,474	45,474	—	—%
Equipment	10,484	10,484	—	—%
Total Operating Expenses	\$ 713,744	718,866	5,122	0.7%

Figure 66: 2023 Condensed Operating Expenses by Type

The above chart shows that the increase in the 2023 amended budget is in Personnel Costs (Salaries, Pension and Health Benefits)

- Salaries are increasing by 1.5% from the 2023 original budget due to the additional 40 positions.
- Pension and taxes are increasing by 1.6% from the 2023 original budget due to the associated costs from the 40 additional positions.
- Health benefits are budgeted to increase 1.6% from the 2023 original budget from the 40 additional positions as health benefit costs are allocated based on a percentage of salary.

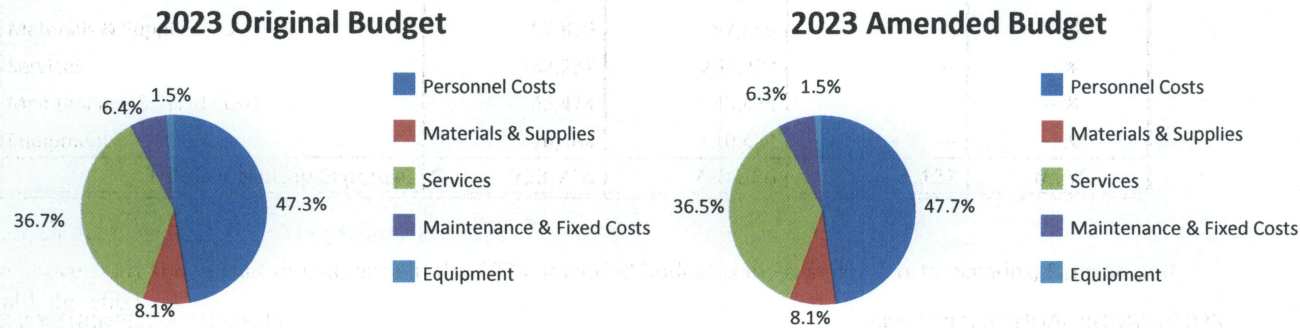


Figure 67: 2023 Condensed Operating Expenses by Type Percentages

2023 Operating Expenses Summary by Line Item

Total Operating Expenses by Line Item				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Salaries	\$ 183,555	186,306	2,751	1.5%
Allowances	1,407	1,407	—	—%
Pension & Taxes	42,872	43,541	669	1.6%
Employee Relations	36	36	—	—%
Health Benefits	108,015	109,717	1,701	1.6%
Tuition	351	351	—	—%
Training, Travel, & Seminars	1,445	1,445	—	—%
Total Personnel Costs	\$ 337,681	342,803	5,122	1.5%
Printing & Office Supplies	617	617	—	—%
Vehicle Supplies	7,537	7,537	—	—%
Medical Supplies	86	86	—	—%
Operating Supplies	1,995	1,995	—	—%
Toll Tickets	316	316	—	—%
Utilities	13,276	13,276	—	—%
Snow/Ice	10,173	10,173	—	—%
Software	7,426	7,426	—	—%
Other Materials	14,161	14,161	—	—%
Landscape	743	743	—	—%
Roadway	475	475	—	—%
Electronics	750	750	—	—%
Other Expenses	315	315	—	13.7%
Total Materials & Supplies	\$ 57,869	57,869	—	—%
Banking Services	41,555	41,555	—	—%
Insurance	18,314	18,314	—	—%
Facilities Services	4,978	4,978	—	—%
Legal Services	2,863	2,863	—	—%
Consulting Services	7,686	7,686	—	—%
Other Professional Services	78,939	78,939	—	—%
Environmental Services	5,566	5,566	—	—%
Other Services	1,099	1,099	—	—%
State Police Services	101,237	101,237	—	—%
Total Services	\$ 262,237	262,237	—	—%
Vehicle Maintenance	1,417	1,417	—	—%
Roadway Maintenance	33,012	33,012	—	—%
Building Maintenance	4,200	4,200	—	—%
Toll Booth Maintenance	76	76	—	—%
Equipment Maintenance	6,276	6,276	—	—%
Equipment Rental	388	388	—	—%
Taxes	106	106	—	—%
Total Maintenance & Fixed Costs	\$ 45,474	45,474	—	—%
Equipment	4,558	4,558	—	—%
ETC Transponders	5,926	5,926	—	—%
Total Equipment	\$ 10,484	10,484	—	—%
Total Operating Expenses by Line Item	\$ 713,744	718,866	5,122	0.7%

Figure 68: 2023 Total Operating Expenses by Line Item

Authorized Positions

Authorized Positions			
Departments/Divisions	2023 Original Budget	2023 Amended Budget	Δ from Original Budget
Maintenance Division	987	1,016	29
Traffic Division	88	94	6
Operations Department	1,075	1,110	35
Engineering	79	79	—
Toll Collection	542	542	—
State Police	28	28	—
Information Technology Services	152	152	—
Executive Office	10	10	—
Law & Insurance Services	20	20	—
Procurement & Materials Management	57	57	—
Human Resources & Office Services	42	42	—
Finance	80	80	—
Community & Government Relations	10	10	—
Internal Audit	30	30	—
Subtotal	2,125	2,160	35
Contingency	5	10	5
Total Authorized Positions	2,130	2,170	40

Figure 69: 2023 Authorized Positions

Overall, 2023 Authorized Positions are being amended to provide an additional 40 full-time positions.

- The Maintenance Division of the Operations Department increased by 29 positions, and the Traffic Division of the Operations Department increased by six.
- Contingent positions have been increased by five (for a new total of ten) to account for any staffing needs that may arise during the year.

Department & Division Operating Expenses

Maintenance Division

Maintenance Division Operating Expenses				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Salaries	\$ 90,653	92,896	2,243	2.5%
Allowances	1,057	1,057	—	—%
Pension & Taxes	20,704	21,249	545	2.6%
Health Benefits	50,581	51,960	1,378	2.7%
Tuition	13	13	—	—%
Training, Travel, & Seminars	300	300	—	—%
Printing & Office Supplies	109	109	—	—%
Vehicle Supplies	7,487	7,487	—	—%
Operating Supplies	1,550	1,550	—	—%
Utilities	13,276	13,276	—	—%
Snow/Ice	10,173	10,173	—	—%
Software	60	60	—	—%
Other Materials	12,690	12,690	—	—%
Landscape	743	743	—	—%
Roadway	475	475	—	—%
Electronics	750	750	—	—%
Insurance	9,466	9,466	—	—%
Facilities Services	1,330	1,330	—	—%
Consulting Services	50	50	—	—%
Other Professional Services	100	100	—	—%
Environmental Services	1,500	1,500	—	—%
Other Services	177	177	—	—%
Vehicle Maintenance	872	872	—	—%
Roadway Maintenance	31,320	31,320	—	—%
Building Maintenance	4,100	4,100	—	—%
Equipment Maintenance	1,040	1,040	—	—%
Equipment Rental	145	145	—	—%
Equipment	1,823	1,823	—	—%
Other Expenses	215	215	—	—%
Total Operating Expenses	\$ 262,757	266,923	4,166	1.6%

Figure 71: 2023 Maintenance Division Operating Expenses

2023 Budget Highlights:

- Salaries are increasing \$2.2 million due to the additional positions from the amendment.
- Pension & Taxes and Health Benefits are increasing by \$545,000 and \$1.38 million respectively due to the additional positions from the amendment.

Maintenance Division Authorized Positions			
	2023 Original Budget	2023 Amended Budget	Δ from Original Budget
Assistant Foreman	28	29	1
Automotive Foreman	3	7	4
Crew Supervisor	41	43	2
General Foreman	6	7	1
Heavy Equipment Operator	25	26	1
Maintenance Person	232	240	8
Maintenance Person 1	218	226	8
Maintenance Person General	31	33	2
Mason	3	4	1
Roadway Foreman	16	17	1
All Other Positions	384	384	—
Total Authorized Positions	987	1,016	29

Figure 72: 2023 Maintenance Division Authorized Positions

The Maintenance department is increasing its authorized positions due to a need for additional shifts predominantly in the southern areas of the Turnpike and the Clark maintenance years. These shifts are focused around nights to provide additional staffing in increased traffic areas and in areas where construction is planned.

Operations

Operations Department Operating Expenses				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Salaries	\$ 8,551	9,059	509	5.9%
Allowances	25	25	—	—%
Pension & Taxes	2,031	2,153	122	6.0%
Health Benefits	5,288	5,602	314	5.9%
Tuition	10	10	—	—%
Training, Travel, & Seminars	11	11	—	—%
Printing & Office Supplies	20	20	—	—%
Operating Supplies	5	5	—	—%
Other Materials	18	18	—	—%
Facilities Services	570	570	—	—%
Consulting Services	59	59	—	—%
Other Professional Services	700	700	—	—%
Environmental Services	50	50	—	—%
Other Services	120	120	—	—%
Vehicle Maintenance	25	25	—	—%
Roadway Maintenance	2	2	—	—%
Equipment Maintenance	4	4	—	—%
Equipment	14	14	—	—%
Total Operating Expenses	\$ 17,502	18,446	944	5.4%

Figure 80: 2023 Operations Department Operating Expenses

2023 Budget Highlights:

- Salaries are increasing approximately \$509,000 due to the added positions from the budget amendment
- Pension and Health Benefits are increasing by \$122,000 and \$314,000 respectively due to the additional positions from the amendment

Operations Department Authorized Positions			
	2023 Original Budget	2023 Amended Budget	Δ from Original Budget
Communications Dispatcher	22	23	1
Traffic Control Supervisor	11	16	5
All Other Positions	55	55	—
Total Authorized Positions	88	94	6

Figure 81: 2023 Operations Department Authorized Positions

The Operations Department is increasing its authorized positions to account for additional volume of both vehicle traffic and accidents.

General Reserve

Due to the increase in net revenue from the Amended 2023 Annual Budget changes, the transfer to the General Reserve Fund from the Revenue Fund has increased by \$9.3 million. This in turn will increase the budgeted available ending fund balance in the General Reserve Fund as shown below.

General Reserve Fund Balance				
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	\$ Δ from Original Budget	% Δ from Original Budget
Beginning Balance	\$ 653,143	653,143	—	—%
Transfer from Revenue Fund	596,000	605,300	9,300	1.4%
GRF Expenditures	(699,845)	(699,845)	—	—%
Transfer to Construction Fund - Net	(60,000)	(60,000)	—	—%
Available Ending Fund Balance	\$ 489,298	498,598	9,300	1.4%

Figure 122: 2023 General Reserve Fund Balance

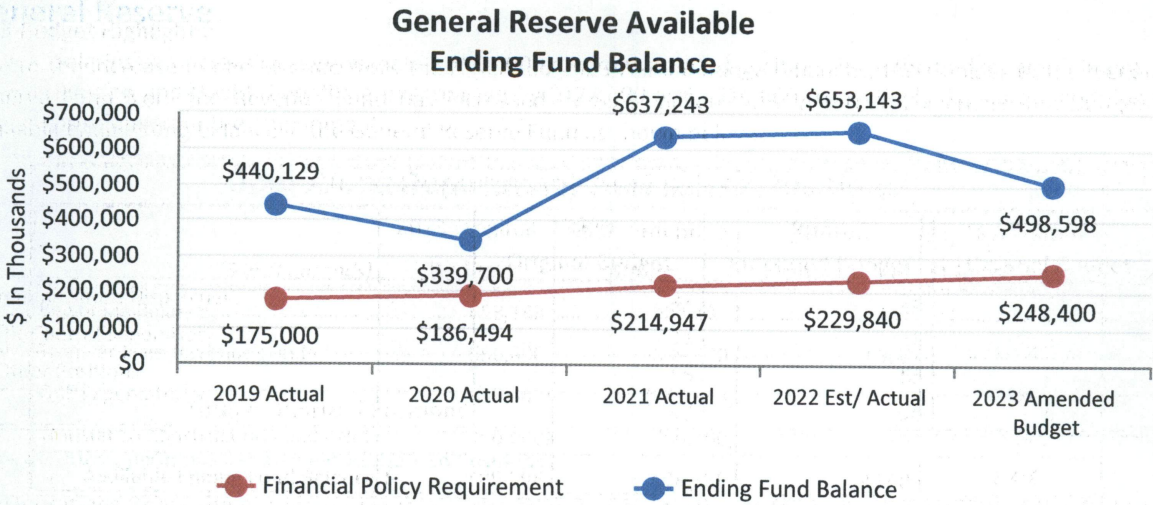


Figure 121: 2023 General Reserve Available Ending Balance Graph (2019-2023)

New Jersey Turnpike Authority 2022 Accomplishments and 2023 Goals
People

Selected Performance Measure: Amended authorized positions are increasing by 40.

Total Authorized Positions

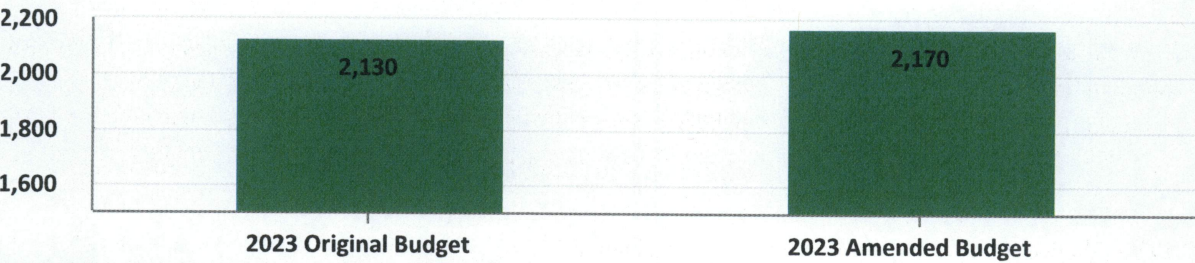


Figure 13: 2023 Total Authorized Positions Budgeted

Amended authorized full-time positions in 2023 are increasing by 40 compared to the 2023 original budget, and are 195 positions lower than in 2008.

Authorized positions since 2008 are shown below:

Authorized Full-Time Positions

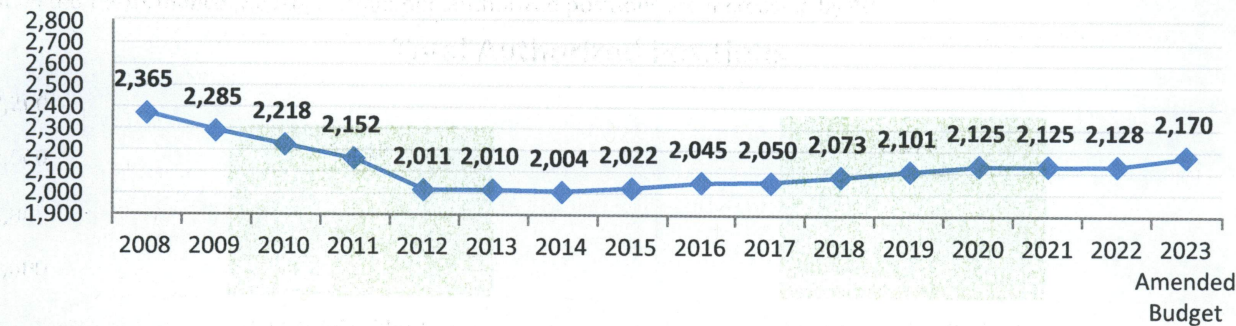


Figure 33: Authorized Positions (2008-2023)

Key Financial Metrics

Revenue Requirement

Debt Service Coverage to Financial Policy and Bond Resolution Ratio

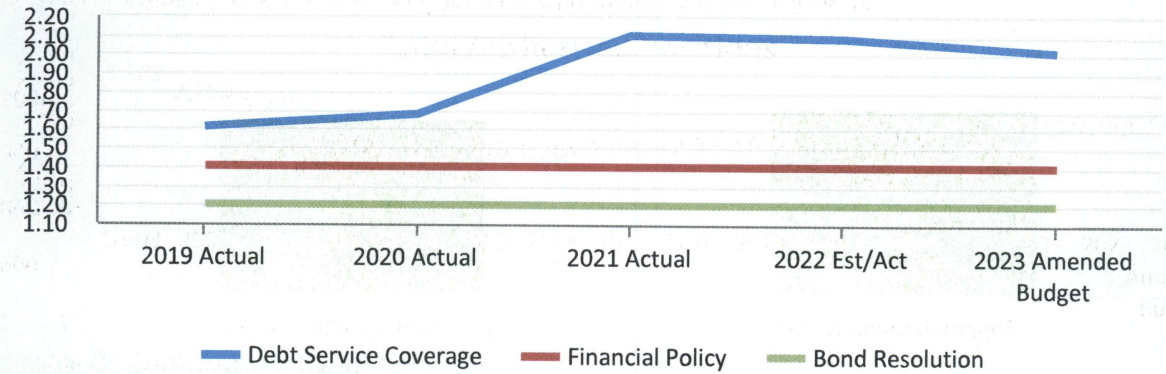


Figure 39: 2023 Debt Service Coverage Ratio Chart (2019-2023)

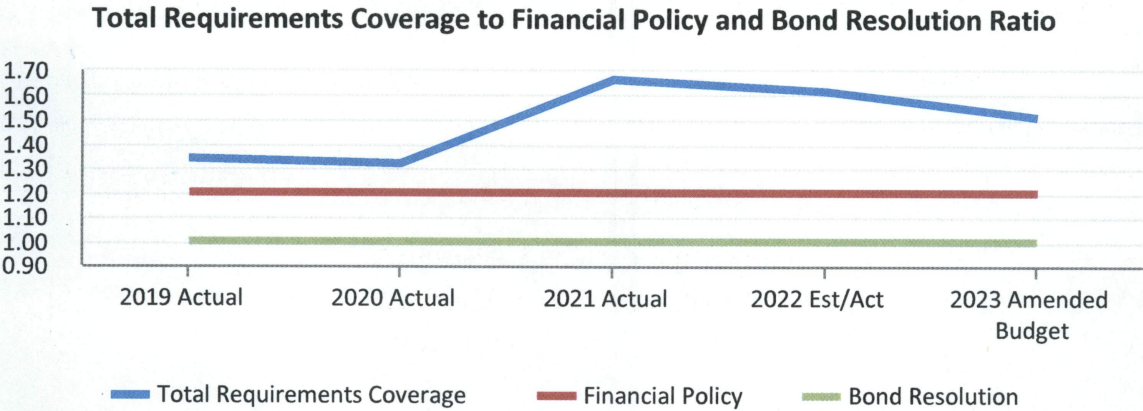


Figure 40: 2023 Total Requirements Coverage Ratio Chart (2019-2023)

Operating Margin Ratio

Operating Margin Ratio			
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	Budget Increase/ (Decrease)
Operating Revenue	\$ 2,366,300	2,366,300	—
Operating Expenses- Revenue Fund	(713,700)	(718,900)	(5,200)
Operating Income	\$ 1,652,600	1,647,400	(5,200)
Operating Margin Ratio	0.70	0.70	—

Figure 16: 2023 Operating Margin Ratio

Cost Recovery Ratio

Cost Recovery Ratio			
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	Budget Increase/ (Decrease)
Operating Revenue	\$ 2,366,300	2,366,300	—
Operating Expenses - Revenue Fund	(713,700)	(718,900)	(5,200)
Cost Recovery Ratio	3.32	3.29	(0.02)

Figure 18: 2023 Cost Recovery Ratio

Operating Cost/Lane Mile

Operating Cost Per Lane Mile			
(\$ In Thousands)	2023 Original Budget	2023 Amended Budget	Budget Increase/ (Decrease)
Operating Expenses — Revenue Fund	\$ 713,700	718,900	5,200
Lane Miles — Authority	4,478	4,478	—
Operating Cost Per Lane Mile — Authority	\$ 159	161	1.16

Figure 25: 2023 Operating Cost/Lane Mile

Operating Expense Per Lane Mile

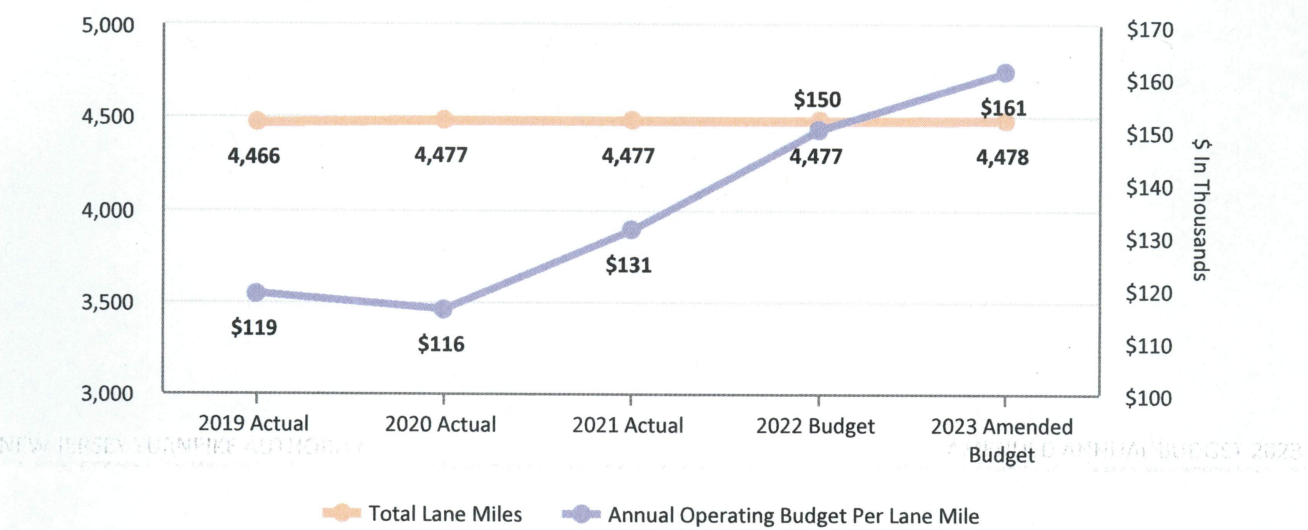


Figure 35: Total Lane Miles and Operating Expense Per Lane Mile (2019-2023)