

Vendor Name (& Location):		Number: RM-172792	
Multiple Vendors		Total Amount: \$ 7,902,600.00	
Description:		Budget Code:	
2022-2025 Snow Removal and Salting Services at various locations on both Roadways		Various	
		Contract Term (Including Options, if any):	
		Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.	
		Funding Source: <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital	
<input type="checkbox"/>	FS	Funding subject to authorization through WRAF approval process.	<input type="checkbox"/>
<input type="checkbox"/>	F	Funds are available in the appropriate operating/capital budgets for the referenced procurements.	<input type="checkbox"/>
<input type="checkbox"/>	FF	Future Funded	<input checked="" type="checkbox"/>
<input type="checkbox"/>	FP	Subject to funding availability at the time of ordering.	<input type="checkbox"/>
PROCUREMENT TYPE:			
<input checked="" type="checkbox"/>	Competitive	<input type="checkbox"/>	Non-Competitive
SOLICITATION TYPE:			
<input checked="" type="checkbox"/>	Bid	<input type="checkbox"/>	RFP
<input type="checkbox"/>	Sole Source	<input type="checkbox"/>	Other
Requesting Department:			
Operations			
Director/Manager:			
Kevin Dunn			
Publicly advertised in the Star Ledger and posted on the Authority's and State's websites on July 13, 2021.			

Under these contracts, multiple vendors will provide snow removal and salting services for various locations on both Roadways. The contracts will be for three (3) years with the option to extend for two (2) additional one-year terms. Contracts bid for this term consisted of 19 plow and/or spreader contracts for various locations on both roadways as well as 11 loader contracts at various service areas, commuter lots, toll plazas, and Authority facilities. Bidders were required to bid all-inclusive "Regular" operating hourly rates for specific equipment required for each location. The maximum allowable hourly bid rate for loaders was capped at \$375.00 with a set Stand-By rate of \$187.50 per hour. Stand-by rates for trucks with plows were set at 50% of the hourly operating rate as bid. The bid also established fixed rates for supervisory and/or back-up vehicles at \$200.00 per hour (for both Regular and Stand-By hours). The bid was fully advertised and the 34 vendors listed in the Authority's database for the referenced services were notified of the procurement. On July 26, 2022, compliant bids were received from 8 contractors for 19 of the 30 locations solicited. No compliant bids were received for 11 locations and these contracts will be promptly re-advertised and rebid. The Operations and Procurement and Materials Management ("PMM") Departments' staffs thoroughly reviewed all bids (including inspection of the required equipment listed with the bids), and make the following recommendations:

1. Non-Compliance

a. An additional bid was received from Seashore Asphalt Corp. ("Seashore") of Woodbine, NJ for contract LPP-20-22. This bidder, however, bid an Hourly Operating Rate of \$574.00 which is in excess of the maximum allowable Hourly Operating Rate of \$375.00 for Loader equipment, as stated in Section 2.18.1 (Operating Time) of the RFB. Thus, it is recommended that the bid submitted by Seashore be rejected.

b. Additional bids were submitted by Canyon Trucking, Inc, Brick, NJ ("Canyon"), Central Jersey Landscaping, Inc., Chesterfield, NJ ("Central Jersey"), L & Y Enterprises, LLC., Paterson, NJ ("L&Y"), Shorty Trucking, LLC., Hazlet, NJ ("Shorty") and Suffolk Recycling Corp., South Toms River, NJ ("Suffolk"). These bidders, however, failed to provide a valid form of Bid Security at the time of bid submittal, as required in the specifications. Section 1.3 (Bidder Guidelines/Checklist), 1.3.1

of the RFB states that a "Bid Bond, Letter of Surety or Cashier's Check for 10% of the amount Bid" is a mandatory requirement, and failure to submit one will result in bid rejection. In addition, Shorty failed to include Notification of Intent to Subcontract, also a mandatory requirement as stated in 1.3.1. Thus, it is recommended that the bid submitted by Shorty Trucking, LLC. be rejected.

2. Staff recommends that contracts for snow removal and salting services be awarded to the lowest responsible bidders (highlighted in bold in the attached bid results).

Bids were procured, and authorization is being sought to award these contracts in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award contracts to 8 vendors for snow removal and salting services as outlined herein, for a total amount not to exceed \$7,902,600.00 for the three (3) snow seasons, subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index ("CPI") factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted however shall be five percent.

GARDEN STATE PARKWAY LOCATIONS

Contract PPS-2B-22 Location / Area Limits MM46 to MM 65 – PMD2 Estimated Annual Contract Value \$158,200			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

Contract SPP-38-22 Location / Area Limits AC Expressway Ramps – Int. 38A/B MM 37 – PMD2 Estimated Annual Contract Value \$108,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Seashore Asphalt Corp. Woodbine, NJ	\$474.00		\$475.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25		\$799.25

Contract PPN-6E-22 Location / Area Limits Interchanges 135 to 142 - PMD6 Estimated Annual Contract Value \$235,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
DeFino Contracting Co. Cliffwood Beach, NJ	\$720.00	\$612.00	\$1,332.00
NSG Group LLC. Hazlet, NJ	\$925.00	\$925.00	\$1,850.00

Contract PPN-7A-22 Location / Area Limits MM 146 to MM 155 – PMD7 Estimated Annual Contract Value \$178,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
DeFino Contracting Co. Cliffwood Beach, NJ	\$660.00	\$605.00	\$1,255.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.00	\$758.42	\$1,557.67

Contract PPN-FL4-22 Location / Area Limits GSP Northern Division – Stage MM 116N – PMD5 (PNC Arts Center) Estimated Annual Contract Value \$178,000			
Contractor	All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:	All-Inclusive Hourly Operating Rate (1) Plow Truck Only:	All-Inclusive Hourly Rates Combined:
DeFino Contracting Co. Cliffwood Beach, NJ	\$685.00	\$647.00	\$1,332.00
Stavola Contracting Co., Inc. Tinton Falls, NJ	\$750.00	\$700.00	\$1,450.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.00	\$758.42	\$1,557.67

Contract SPN-FL6-22 Location / Area Limits GSP Northern Division – Stage MM 156NB – PMD7 (Clifton) Estimated Annual Contract Value \$108,600			
Contractor	All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:	All-Inclusive Hourly Operating Rate (1) Plow Truck Only:	All-Inclusive Hourly Rates Combined:
Harbor Trucking LLC Milltown, NJ	\$508.00		\$508.00
DeFino Contracting Co. Cliffwood Beach, NJ	\$590.00		\$590.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25		\$799.25

NEW JERSEY TURNPIKE LOCATIONS

Contract PTS-1A-22 Location / Area Limits MM 1.0 interchange 1 to MM 13.2 – TMD1 Estimated Annual Contract Value \$178,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Tuckahoe Sand and Gravel Company Pleasantville, NJ	\$700.00	\$700.00	\$1,400.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

Contract PTS-1B-22 Location / Area Limits MM 12.9 Interchange 2 to MM 34.5 Interchange 4 – TMD1 Estimated Annual Contract Value \$178,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Tuckahoe Sand and Gravel Company Pleasantville, NJ	\$700.00	\$700.00	\$1,400.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

Contract PTS-2B-22 Location / Area Limits MM 26.0 to MM 37.0 – TMD2 Estimated Annual Contract Value \$192,400			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Tuckahoe Sand and Gravel Company Pleasantville, NJ	\$700.00	\$700.00	\$1,400.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

Contract STS-3SA-22 Location / Area Limits MM 44.5 to MM 53.3 – TMD3 Estimated Annual Contract Value \$108,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Harbor Trucking LLC Milltown, NJ	\$475.00		\$475.00
Tuckahoe Sand and Gravel Company Pleasantville, NJ	\$700.00		\$700.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25		\$799.25

Contract PTS-4A-22 Location / Area Limits MM 60.05 to MM 73.3 Outer – TMD4 Estimated Annual Contract Value \$192,400			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Meco, Inc. Clarksburg, NJ	\$600.00	\$475.00	\$1,075.00
Tuckahoe Sand and Gravel Company Pleasantville, NJ	\$700.00	\$700.00	\$1,400.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

Contract PTS-4B-22 Location / Area Limits MM 60.05 to MM 73.3 Inner – TMD4 Estimated Annual Contract Value \$192,400			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Anatolia Transport LLC Jackson, NJ	\$598.00	\$598.00	\$1,196.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

Contract STS-4SA-22 Location / Area Limits MM 56.0 to MM 62.0 Interchange 7A & Service Areas 6N/6S – TMD4 Estimated Annual Contract Value \$108,600			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Harbor Trucking LLC Milltown, NJ	\$475.00		\$475.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25		\$799.25
Tuckahoe Sand and Gravel Company Pleasantville, NJ	\$800.00		\$800.00

Contract PTS-4D-22 Location / Area Limits MM 60.05 to MM 73.3 Interchange 8A – TMD4 Estimated Annual Contract Value \$187,000			
<u>Contractor</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Anatolia Transport LLC Jackson, NJ	\$598.00	\$598.00	\$1,196.00
Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

Contract PTN-108-21 Location / Area Limits MM 113.0 to MM 122.0 – TMD10 Estimated Annual Contract Value \$187,000			
	<u>All-Inclusive Hourly Operating Rate (1) Plow & Spreader Truck:</u>	<u>All-Inclusive Hourly Operating Rate (1) Plow Truck Only:</u>	<u>All-Inclusive Hourly Rates Combined:</u>
Contractor Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$799.25	\$758.42	\$1,557.67

LOADER SERVICES - COMMUTER PARK & RIDE LOTS, SERVICE AREAS, STMC AND NJSP FACILITIES

Contract LPCL-116-22 Location / 116 COMMUTER PARK & RIDE LOTS MM 115.8S - HOLMDEL - PMD5 Loader Only Estimated Annual Contract Value \$24,000			
		<u>ALL-INCLUSIVE HOURLY OPERATING RATE (1) LOADER ONLY</u>	
Contractor Joseph M. Sanzari, Inc., Hackensack, NJ		\$375.00	

Contract LPSP-116-22 Location / HOLMDEL STATION GSP MM 115.8S - PMD5 Loader Only Estimated Annual Contract Value \$12,000			
		<u>ALL-INCLUSIVE HOURLY OPERATING RATE (1) LOADER ONLY</u>	
Contractor Joseph M. Sanzari, Inc., Hackensack, NJ		\$375.00	

Contract LPP-98-22 Location / TOLL PLAZA INTERCHANGE 98 – BELMAR TOLLS – PMD4 Loader Only Estimated Annual Contract Value \$33,200			
		<u>ALL-INCLUSIVE HOURLY OPERATING RATE (1) LOADER ONLY</u>	
Contractor Joseph M. Sanzari, Inc., Hackensack, NJ		\$375.00	

Contract LPP-103-22 Location / TOLL PLAZA ASBURY TOLL PLAZA MM 103.6N – PMD4 Loader Only Estimated Annual Contract Value \$73,600			
		<u>ALL-INCLUSIVE HOURLY OPERATING RATE (1) LOADER ONLY</u>	
Contractor Joseph M. Sanzari, Inc., Hackensack, NJ		\$375.00	