



New Jersey Turnpike Authority

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July 14, 2022

TO ALL PROPOSERS:

RE: New Jersey Turnpike Authority
Request for Qualifications
Real Estate Professional Services
RM-171554

Response to Inquiries

Dear Sir/Madam:

Below are the New Jersey Turnpike Authority's response to inquiries received with respect to the above-referenced Request for Qualifications ("RFQ").

Responses to Inquiries:

1. Can you please confirm if an "Oral Presentation" of the response to RFQ will be mandatory for consideration to provide R.E. Professional Services?

ANSWER: Firms that are finalists may be invited for an oral presentation. Oral presentations will be in person. However, if your company policy does not allow for travel or in person meetings, WebEx meetings can be scheduled.

2. Most cyber policies are \$1,000,000 to \$12,000,000 and cost from \$2,000 to \$3,000 per year. We feel that the \$5,000,000 coverage appears to be excessive for a small firm similar to ours. Can the limit of liability for cyber be reduced?

ANSWER: Please see Section V.B.9 of the RFQ which states: "The Authority at its discretion may modify the above stated insurance requirements."

3. Upon looking at the Insurance Requirements for this pursuit is it possible to be granted a waiver for some coverages? For example, if a firm has \$1M in Automobile Liability instead of \$2M and if a firm has \$1M in Cyber Liability instead of \$5M?

ANSWER: Please see answer to #2.

4. Can our firm apply for only one specific position in the RFQ, or do we have to be able to provide for all positions listed?

ANSWER: Firms can apply for one or multiple positions in the RFQ.

5. If we are already prequalified with the NJTA in the real estate/right of way code/category, is it a conflict to submit on this Request for Qualifications for Real Estate Professional Services RM-171554?

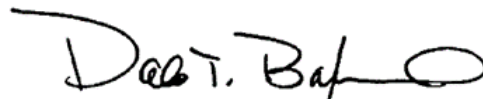
ANSWER: No. It is not a conflict of interest to submit for this RFQ. Current vendors who wish to continue to work on new projects must submit a proposal under this RFQ.

6. Please clarify that for the RFQ for the NJ Turnpike real estate professional services, we have to submit the following:
- 1 – original RFQ mailed
 - 7 – printed copies of the RFQ mailed
 - 1 – electronic copy of the RFQ mailed

ANSWER: Yes. See Section II.C of the RFQ.

PROPOSALS ARE DUE ON Wednesday, July 27, 2022 at 4:00 PM EST.

Very truly yours,



Dale Barnfield
Director
Procurement and Materials Management