



New Jersey Turnpike Authority

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June 15, 2022

TO ALL PROPOSERS:

RE: New Jersey Turnpike Authority
Request for Proposals
Self-Funded Vision Health Benefits Program Services
RM-170705

Response to Inquiries

Dear Sir/Madam:

Below are the New Jersey Turnpike Authority's response to inquiries received with respect to the above-referenced Request for Proposals ("RFP").

Response to Inquiries:

1. Are we quoting the business for both NJTA and SJTA claims dollars together?

ANSWER: Please quote the NJTA and SJTA claims separately as the winning proposer will have separate contracts with each entity.

2. Has the utilization info been released to the market?

ANSWER: Yes, the utilization information has been released by Segal via a secure file transfer site.

3. Will we be getting an agenda for any oral presentations?

ANSWER: There will be a formal letter invitation to any oral presentation indicating the format and any questions/clarifications that need to be addressed by the proposer.

4. Is the group asking to have weekly invoices rather than monthly?

ANSWER: The Authority is currently invoiced monthly for both administration fees and monthly claims. The Authority would like to keep the administration fee invoice monthly, but the claims invoice can be weekly or monthly.

5. Do you want the gross contracted amount based on network? The Excel document – “Repricing tab”, Column Q

ANSWER: Please provide the corresponding contracted amount based on the provider, procedure code, and retail amount for each line.

6. The vision RFP Excel document that was provided for us to complete (that includes repricing, geo access, etc.) – is this the item that needs to be emailed directly to Segal?

ANSWER: Yes, the vision RFP Excel document that was provided needs to be emailed directly to Segal.

- a. Is it not supposed to be included in our print/electronic RFP submission as well? If it IS, could you please indicate where it should be included, or if it can simply be included in our additional information section?

ANSWER: The RFP Excel documents are not to be included in the print and electronic RFP submission to the Authority.

7. The Intent to Propose form that was signed and sent to NJTA in order to receive the additional RFP documents – does this need to be included with our RFP submission as well?

ANSWER: No, the Intent to Propose form that was signed and sent to NJTA does not need to be included with the RFP submission.

8. The safety program was brought up during pre-proposal meeting – are you looking to keep the current safety plan in place? If not, what options are you considering?

ANSWER: The Authority is required to maintain a Safety Glass program benefit. The Authority is looking to keep the current safety glass program benefit level with the successful proposer.

9. Shall we present a single claims cost for plan VISD3-VISD3R, or separate costs for NJTA and SJTA on that plan?

ANSWER: Complete all financial tables requested: average cost per service, frame offering by price, and repricing. Segal will assess network relativity and prepare claims cost projections for NJTA and SJTA.

10. On the reprice file, which group ID's match up with which plan design? (Frame and contact lens costs vary by plan.)

ANSWER:

1008589	NJTA
1009587	SJTA

11. On the census, 91 of the 402 SJTA employees listed have "Coverage" = "NA" instead of a particular tier. Since the claims data show 408 subscribers as of Dec 2021, are the 91 "NA" referring to subscribers or to EEs that have no coverage? If they are subscribers, can their coverage tiers be specified for us?

ANSWER: We have provided all information available.

12. Can we be provided with the number of covered lives, not just the number of subscribers, with SJTA?

ANSWER: There are approximately 900 covered lives for SJTA.

13. What is the time period covered by the reprice claims?

ANSWER: The time period covered by the reprice claims is January 1, 2021 to December 31, 2021.

- a. Is this a complete list of claims for that time period? If not, how were the claims selected?

ANSWER: Yes, it is a complete list summarized by provider and procedure code.

- b. Over 20% of claims in the reprice file are from LensCrafters. Is this an accurate representation of the actual percentage of claims that are from LensCrafters?

ANSWER: Yes, this is an accurate representation of the actual percentage of claims that are from LensCrafters and is based on the claims paid for the period January 1, 2021 to December 31, 2021.

14. Can we be provided with utilization data—claim counts for each benefit type (exams, frames, etc.) over a 24-month period?

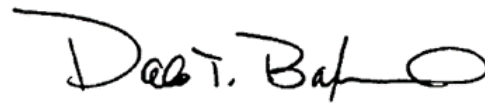
ANSWER: Utilization data will not be provided.

15. On the plan design sheet, A/R tier 2 and A/R premium have the same \$60 copay—is this correct? Similarly, Progressive Lens - Premium Tiers 1, 2, 3 and 4 all have the same \$90 copay—is this correct?

ANSWER: The Plan Design sheet illustrates the Premium Anti-Reflection Coating Tier 1 is a \$47 copay, Tier 2 is a \$58 copay, and Tier 3 is 80% of charges. The Plan design sheet illustrates the Premium Progressive Lens Tier 1 copay is \$70/pair, Tier 2 is \$80/pair, Tier 3 is \$95/Pair, and Tier 4 is a \$50 copay, then 80% of charge less \$120 Allowance.

PROPOSALS ARE DUE ON Thursday, June 23, 2022 at 4:00 PM EST.

Very truly yours,

A handwritten signature in black ink, appearing to read "Dale T. Barnfield". The signature is fluid and cursive, with a large loop at the end.

Dale Barnfield
Director
Procurement and Materials Management