

COMMISSION MEETING DATE: **November 23, 2021**

<b>Vendor Name (&amp; Location):</b> Multiple Vendors		<b>Number:</b> RM-166232	
<b>Description:</b> 2021-2024 Snow Removal and Salting Services at various locations on both Roadways (Ratification)		<b>Total Amount:</b> \$ 888,000.00	
		<b>Budget Code:</b> Various	
		<b>Contract Term (Including Options, if any):</b> Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.	
		<b>Funding Source:</b> <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital	
<input type="checkbox"/>	FS Funding subject to authorization through WRAF approval process.	<input type="checkbox"/>	F Funds are available in the appropriate operating/capital budgets for the referenced procurements.
<input type="checkbox"/>	FF Future Funded	<input checked="" type="checkbox"/>	FP Subject to funding availability at the time of ordering.
<b>PROCUREMENT TYPE:</b>			
<input checked="" type="checkbox"/>	Competitive	<input type="checkbox"/>	Non-Competitive
<b>SOLICITATION TYPE:</b>			
<input type="checkbox"/>	Bid	<input type="checkbox"/>	RFP
<input type="checkbox"/>	Sole Source	<input checked="" type="checkbox"/>	Other (Negotiated)
		<b>Requesting Department:</b> Operations	
		<b>Director/Manager:</b> Kevin Dunn	

Under these contracts, multiple vendors will provide front-end loaders for snow removal at three (3) Garden State Parkway and five (5) New Jersey Turnpike locations. The contracts will be for three (3) years with the option to extend for two (2) additional one-year terms.

At the September 28, 2021 Commission Meeting (Agenda No. 213-09-2021), and in accordance with the public bid laws, authorization was granted to negotiate these contracts for the current winter season for the above-referenced contracts. These represent those areas in which no bid proposals were received after two public bid solicitations, *N.J.S.A. 27:23-6.1* and *N.J.A.C. 19:9-2.2*. The authorization also stated that the contracts would be awarded immediately following the negotiations and upon the contractors' compliance with legal and administrative terms, then ratified by this Commission at a proceeding meeting. Staff from the Procurement and Materials Management Department contacted several available contractors and successfully negotiated contracts for all eight areas required. The following five vendors met the terms of the contracts and the parties agreed as follows:

Contract	Location	Contractor	Negotiated Hourly Rate	Contract Value (Annual)
<b>PARKWAY LOCATIONS</b>				
LPP-74-21	INT 74 Lacey Tolls	Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$750.00	\$32,000.00
LPP-84-21	INT. 84 Toms River Tolls	DeFino Contracting Co. Cliffwood Beach, NJ	\$600.00	\$40,000.00
LPP-105-21	INT. 105 Eatontown Tolls	Stavola Contracting Co. Inc., Tinton Falls, NJ	\$575.00	\$32,000.00

Contract	Location	Contractor	Negotiated Hourly Rate	Contract Value (Annual)
<b>TURNPIKE LOCATIONS</b>				
LTP-01-21	Toll Plaza INT 1 – TMD1	Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$780.00	\$68,000.00
LTP-04-21	Toll Plaza INT 4 - TMD2	Tuckahoe Sand and Gravel Company Pleasantville, NJ	\$750.00	\$16,000.00
LTP-06-21	Toll Plaza INT 6 – TMD3	Sil-Kemp Concrete, Inc. T/A Silvi of Englishtown Fairless Hills, PA	\$780.00	\$68,000.00
LTP-08-21	Toll Plaza INT 8 – TMD4	Longford Landscapes and Excavations Hamilton, NJ	\$675.00	\$20,000.00
LTP-09-21	Toll Plaza INT 9 – TMD5	Longford Landscapes and Excavations Hamilton, NJ	\$750.00	\$20,000.00

These contracts were procured and awarded in accordance with *N.J.S.A 27:23-6.1(a)* of the Authority’s enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These vendors are in compliance with Public Law 2005, Chapter 51 and Executive Order No 117 (Corzine 2008).

Accordingly, it is recommended that the awards for the three-year contracts listed herein for snow removal services in an amount not to exceed \$888,000.00 be ratified. In addition, it is requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index (“CPI”) factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted, however, shall be five percent.