

COMMISSION MEETING DATE: September 28, 2021

Vendor Name (& Location): Seashore Asphalt Corp. Woodbine, NJ		Number: RM-166232	
Description: 2021-2024 Snow Removal and Salting Services at various locations on both Roadways (Rebid)		Total Amount: \$ 96,000.00	
		Budget Code: Various	
		Contract Term (Including Options, if any): Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.	
		Funding Source: <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital	
<input type="checkbox"/> FS	Funding subject to authorization through WRAF approval process.	<input type="checkbox"/> F	Funds are available in the appropriate operating/capital budgets for the referenced procurements.
<input type="checkbox"/> FF	Future Funded	<input checked="" type="checkbox"/> FP	Subject to funding availability at the time of ordering.
PROCUREMENT TYPE:			
<input checked="" type="checkbox"/>	Competitive	<input type="checkbox"/>	Non-Competitive
SOLICITATION TYPE:			
<input checked="" type="checkbox"/>	Bid	<input type="checkbox"/>	RFP
<input type="checkbox"/>	Sole Source	<input type="checkbox"/>	Other
		Requesting Department: Operations	
		Director/Manager: Kevin Dunn	
Publicly advertised in the Star Ledger and posted on the Authority's and State's websites on August 13, 2021.			

Under this contract, Seashore Asphalt Corp. will provide front-end loaders for snow removal at one (1) location on the Garden State Parkway. Contracts rebid for this term consisted of 12 toll plaza locations on both Roadways that did not receive compliant bids in a previous solicitation. The contract will be for three (3) years with the option to extend for two (2) additional one-year terms. Bidders were required to bid all-inclusive "Regular" operating hourly rates for specific equipment required for each location. The maximum allowable hourly bid rate for loaders was capped at \$375.00 with a set Stand-By rate of \$187.50 per hour. The bid also established fixed rates for supervisory and/or back-up vehicles at \$200.00 per hour (for both Regular and Stand-By hours). The bid was fully advertised, and the 34 vendors listed in the Authority's database for the referenced services were notified of the procurement. On August 23, 2021, a sole bid was received for 1 of the 12 areas solicited. The Operations and Procurement and Materials Management ("PMM") Departments' staffs thoroughly reviewed the bid (including inspection of the required equipment listed with the bid), and recommends a contract for snow removal be awarded to the lowest responsible bidder as follows:

Contract LPP-28-21 Loader Only Location / Area Limits TOLL PLAZA GREAT EGG TOLL PLAZA MM28.9- PMD1 Estimated Annual Contract Value \$32,000			
Contractor	Hourly Bid Rate Loader:	Hourly Bid Rate Plow & Spreader Truck:	All-Inclusive Hourly Bid Rate:
Seashore Asphalt Corp., Woodbine, NJ	\$305.00	N/A	\$305.00

For a second time, no compliant bids were received for the following locations:

Contract No.	Garden State Parkway Locations:	Annual Contract Value
LPP-74-21	TOLL PLAZA INTERCHANGE 74 LACEY TOLLS – PMD3	\$32,000.00
LPP-84-21	TOLL PLAZA INTERCHANGE 84 TOMS RIVER MM 84.8 N&S – PMD3	\$40,000.00
LPP-105-21	TOLL PLAZA INTERCHANGE 105 EATONTOWN TOLLS – PMD5	\$32,000.00
	New Jersey Turnpike Locations:	
LTP-01-21	TOLL PLAZA INTERCHANGE 1 – TMD1	\$68,000.00
LTP-02-21	TOLL PLAZA INTERCHANGE 2 – TMD1	\$16,000.00
LTP-03-21	TOLL PLAZA INTERCHANGE 3 – TMD1	\$16,000.00
LTP-04-21	TOLL PLAZA INTERCHANGE 4 – TMD2	\$16,000.00
LTP-05-21	TOLL PLAZA INTERCHANGE 5 – TMD2	\$16,000.00
LTP-06-21	TOLL PLAZA INTERCHANGE 6 – TMD3	\$68,000.00
LTP-08-21	TOLL PLAZA INTERCHANGE 8 – TMD4	\$20,000.00
LTP-09-21	TOLL PLAZA INTERCHANGE 9 – TMD5	\$20,000.00

Pursuant to the Authority’s enabling statute *N.J.S.A. 27:23-6.1(a)*, since no bids were received on two occasions, staff can and will negotiate contracts with available responsible contractors for the eleven (11) outstanding contracts. Given the need to establish these essential service contracts in a timely basis, authorization is requested to grant delegated authority to the Executive Director to award the contracts to the lowest responsible contractors upon receipt and review of the negotiated bids.

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority’s enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008) and having no objection to same.

Accordingly, authorization is requested to award contract to Seashore Asphalt Corp. for snow removal services as outlined herein, for a total amount not to exceed \$96,000.00 for the three (3) snow seasons, subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index (“CPI”) factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted, however, shall be five percent. Furthermore, authorization is requested to permit direct negotiations with available snow removal vendors for the eleven (11) outstanding contracts listed, in accordance with *N.J.S.A. 27:23-6.1(a)*, and to delegate authority to the Executive Director to award the negotiated contracts which will be ratified at the proceeding Commission Meeting.