



New Jersey Turnpike Authority

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November 16, 2020

TO ALL PROPOSERS:

RE: Request for Proposals
Health Benefits Consulting Services
RM-160877

Responses to Inquiries

Dear Sir/Madam:

Below are the New Jersey Turnpike Authority's ("Authority") responses to inquiries received with respect to the above-referenced Request for Proposals ("RFP").

Responses to Inquiries:

1. Whether companies from Outside USA can apply for this? (like, from India or Canada)

ANSWER: Professional services are to be performed within the United States. Given the nature of the services, representatives should be available to the Authority in person. In addition, see Section VI Exhibit E of the RFP that requires proposers to state where the referenced services will be conducted.

2. Whether we need to come over there for meetings?

ANSWER: The Authority would prefer meetings at its Headquarters location, however, given the current environment and the need for social distancing for safety, meetings can be conducted virtually.

3. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)

ANSWER: Please see answer #1.

4. Can we submit the proposals via email?

ANSWER: Hard copies are preferred, but an electronic copy will be acceptable and must be received by the due date to mcnally@njta.com.

5. Please confirm that the scope of the RFP will include all Actives and Retirees as described in the background and also includes the coverages applicable to the SJTA.

ANSWER: The scope of the RFP will include all the Health and Welfare coverages for the Active and Retirees of the New Jersey Turnpike Authority. The scope will include only the Dental and Vision coverages for the Active and Retiree population of the South Jersey Transportation Authority.

6. Are there Collective Bargaining agreements with multiple terms that must be considered in the TPA services evaluation?

ANSWER: The Authority has eight different unions that are eligible for all of the health and welfare coverages subject to the RFP scope of services, with the exception of one dental plan.

7. Will the unions have a decision-making role in a change in carrier?

ANSWER: The Authority will have a committee that will evaluate the RFP results. The committee members are chosen from various areas of the Authority and may be both union and non-union members, however, they are not chosen due to their union affiliation.

8. Are retirees offered the same benefit coverages as actives? What coverage is currently available to retirees?

ANSWER: The Authority covers its retirees with the healthcare coverage they had as an active employee. Any plan with a retiree enrollee, the terms of that plan cannot change, thus, becoming a "legacy" plan. The current plans offered to current actives can also be offered to retirees, but actives are not eligible for "legacy" plans.

9. Does the Scope of the TPA analysis include Stop-Loss analysis?

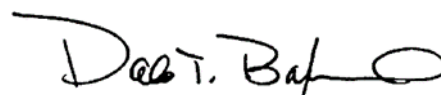
ANSWER: The scope of this RFP is specifically for Third Party Administration and does not include Stop Loss Analysis.

10. Would separate Stop-Loss quotes be required for SJTA (if applicable)?

ANSWER: The scope of this RFP does NOT include Stop Loss quotes for SJTA.

Proposals are due on Monday, November 30, 2020 at 4:00 PM EST.

Very truly yours,



Dale Barnfield, Director
Procurement and Materials Management