



New Jersey Turnpike Authority

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November 6, 2020

TO ALL PROPOSERS:

RE: Request for Proposals
Insurance and Risk Management Services
RM-159970

Responses to Inquiries

Dear Sir/Madam:

Below are the New Jersey Turnpike Authority's ("Authority") responses to inquiries received with respect to the above-referenced Request for Proposals ("RFP").

Responses to Inquiries:

1. Who is the expiring consultant at this time?

ANSWER: Hanover Stone Partners, LLC

2. What is the compensation for the expiring consultant for the services under the captioned RFP?

ANSWER: The current service provider is compensated at \$263 per hour.

3. What is the incentive and/or benefit for the consultant to work with an SBE under the captioned RFP if it is not required by the New Jersey Turnpike Authority?

ANSWER: Please see the RFP Section I Paragraph P. for the Authority's policy regarding participation of SBEs in Authority contracts.

4. It appears there is no percentage or goal required for SBE participation so how does this ensure their involvement under the captioned RFP?

ANSWER: Please see answer to #3 above.

5. If applicable, who is SBE contracted with the expiring consultant under the captioned RFP?

ANSWER: At present, the entity that provides services under the RFP does not partner with an SBE.

6. If applicable, what is the compensation of the SBE contracted with the expiring consultant under the captioned RFP?

ANSWER: Since the entity that provides services under the RFP does not currently partner with an SBE, this question is not applicable.

7. Would the NJ Turnpike consider the SBE participation in certain areas under the captioned RFP separate and apart from the consultant? If so, what possible areas would NJ Turnpike Authority propose and what would be the cost parameters?

ANSWER: The Authority has considered its insurance and risk management needs and incorporated them into Section III of the RFP entitled Scope of Services.

8. Are you seeking full-time or part-time consulting services?

ANSWER: The work requested under this RFP would not be considered full time.

Proposals are due on Thursday, November 19, 2020 at 4:00 PM EST.

Very truly yours,



Dale Barnfield, Director
Procurement and Materials Management

DB/am