DIANE GUTIERREZ-SCACCETTI, CHAIR RONALD GRAVINO, VICE CHAIRMAN MICHAEL R. DuPONT, TREASURER RAYMOND M. POCINO, COMMISSIONER ULISES E. DIAZ, COMMISSIONER JOHN MINELLA, COMMISSIONER RAPHAEL SALERMO, COMMISSIONER JOHN M. KELLER, EXECUTIVE DIRECTOR

## NEW JERSEY TURNPIKE AUTHORITY

(732) 750-5300 Woodbridge, NJ 07095

Report to

**TRUSTEE** 

for

the quarter ended

and for the twelve months ended

June 30, 2019

## **TURNPIKE**

|                       |   | Jui  | FOR THE QU<br>ne 30, 2019  | ARTER ENDED   | June 30, 2018  |
|-----------------------|---|--|--|---|--|
| Class                 | Description   | Toll<br>Revenue  | Revenue<br>Vehicles  | Toll<br>Revenue   | Revenue<br>Vehicles  |
| 1                     | Passenger Car, Motorcycle, Taxi, Hearse, or<br>Light Truck  | \$ 219,893,049   | 60,496,551   | \$ 215,414,575  | 60,117,031   |
| 2                     | Vehicle Having Two Axles Other Than Type<br>Described Under Class 1   | 17,309,016   | 2,406,330  | 16,261,143  | 2,288,274  |
| 3                     | Vehicle (Vehicles), Single or in Combination,<br>Having Three Axles   | 12,311,811   | 1,250,291  | 7,818,904   | 986,187  |
| 4                     | Vehicle (Vehicles), Single or in Combination,<br>Having Four Axles  | 8,313,788  | 744,334  | 9,025,724   | 768,576  |
| 5                     | Vehicle (Vehicles), Single or in Combination,<br>Having Five Axles  | 50,620,960   | 3,687,492  | 59,230,479  | 4,096,490  |
| 6                     | Vehicle (Vehicles), Single or in Combination,<br>Having Six or More Axles   | 3,173,155  | 157,585  | 3,560,133   | 170,576  |
| 7                     | Two Axle, Six Tire Bus  | 570,194  | 140,108  | 601,957   | 119,315  |
| 8                     | Three Axle Bus  | 3,684,052  | 356,101  | 3,421,108   | 344,558  |
|                       | Non-Revenue   | -  | 365,186  | -   | 398,795  |
|                       |   | 315,876,025  | 69,603,978   | 315,334,023   | 69,289,802   |
|                       | Non-Revenue Vehicles Toll Adjustments and Discounts Net Uncollected Tolls   | (1,091,718)<br>(9,857,387)   | (365,186)  | (1,101,618)<br>(8,791,570)  | (398,795)  |
|                       | Total   | \$ 304,926,920   | 69,238,792   | \$ 305,440,835  | 68,891,007   |
|                       |   |  |  | E MONTHS ENDED  | L 00 0040  |
|                       |   |  |  |   | June 30, 2018  |
|                       |   | Jul  | ne 30, 2019  |   |  |
| Class                 | Description   | Toll<br>Revenue  | Revenue<br>Vehicles  | Toll<br>Revenue   | Revenue<br>Vehicles  |
| Class<br>1            | Description  Passenger Car, Motorcycle, Taxi, Hearse, or Light Truck  | Toll   | Revenue  | Toll  | Revenue  |
|                       | Passenger Car, Motorcycle, Taxi, Hearse, or   | Toll<br>Revenue  | Revenue<br>Vehicles  | Toll<br>Revenue   | Revenue<br>Vehicles  |
| 1                     | Passenger Car, Motorcycle, Taxi, Hearse, or<br>Light Truck<br>Vehicle Having Two Axles Other Than Type  | Toll<br>Revenue<br>\$ 835,305,524  | Revenue<br>Vehicles<br>232,366,168   | Toll<br>Revenue<br>\$ 814,101,963   | Revenue<br>Vehicles<br>229,802,283   |
| 1 2                   | Passenger Car, Motorcycle, Taxi, Hearse, or<br>Light Truck  Vehicle Having Two Axles Other Than Type<br>Described Under Class 1  Vehicle (Vehicles), Single or in Combination,  | Toll<br>Revenue<br>\$ 835,305,524<br>66,443,945  | Revenue<br>Vehicles<br>232,366,168<br>9,258,317  | Toll<br>Revenue<br>\$ 814,101,963<br>64,118,783   | Revenue<br>Vehicles<br>229,802,283<br>8,802,440  |
| 1 2 3                 | Passenger Car, Motorcycle, Taxi, Hearse, or<br>Light Truck  Vehicle Having Two Axles Other Than Type<br>Described Under Class 1  Vehicle (Vehicles), Single or in Combination,<br>Having Three Axles  Vehicle (Vehicles), Single or in Combination,   | Toll<br>Revenue<br>\$ 835,305,524<br>66,443,945<br>37,412,145  | Revenue<br>Vehicles<br>232,366,168<br>9,258,317<br>4,320,528   | Toll<br>Revenue<br>\$ 814,101,963<br>64,118,783<br>30,897,787   | Revenue<br>Vehicles<br>229,802,283<br>8,802,440<br>3,790,988   |
| 1 2 3 4               | Passenger Car, Motorcycle, Taxi, Hearse, or<br>Light Truck  Vehicle Having Two Axles Other Than Type<br>Described Under Class 1  Vehicle (Vehicles), Single or in Combination,<br>Having Three Axles  Vehicle (Vehicles), Single or in Combination,<br>Having Four Axles  Vehicle (Vehicles), Single or in Combination,   | Toll Revenue  \$ 835,305,524  66,443,945  37,412,145  34,752,866                                     | Revenue<br>Vehicles<br>232,366,168<br>9,258,317<br>4,320,528<br>3,017,218                                  | Toll<br>Revenue<br>\$ 814,101,963<br>64,118,783<br>30,897,787<br>35,558,909   | Revenue<br>Vehicles<br>229,802,283<br>8,802,440<br>3,790,988<br>2,956,144  |
| 1<br>2<br>3<br>4<br>5 | Passenger Car, Motorcycle, Taxi, Hearse, or Light Truck  Vehicle Having Two Axles Other Than Type Described Under Class 1  Vehicle (Vehicles), Single or in Combination, Having Three Axles  Vehicle (Vehicles), Single or in Combination, Having Four Axles  Vehicle (Vehicles), Single or in Combination, Having Five Axles  Vehicle (Vehicles), Single or in Combination, Having Five Axles  | Toll Revenue  \$ 835,305,524  66,443,945  37,412,145  34,752,866  219,827,045                        | Revenue<br>Vehicles<br>232,366,168<br>9,258,317<br>4,320,528<br>3,017,218<br>15,487,605                    | Toll Revenue  \$ 814,101,963 64,118,783 30,897,787 35,558,909 231,412,371   | Revenue<br>Vehicles<br>229,802,283<br>8,802,440<br>3,790,988<br>2,956,144<br>15,630,850  |
| 1<br>2<br>3<br>4<br>5 | Passenger Car, Motorcycle, Taxi, Hearse, or Light Truck  Vehicle Having Two Axles Other Than Type Described Under Class 1  Vehicle (Vehicles), Single or in Combination, Having Three Axles  Vehicle (Vehicles), Single or in Combination, Having Four Axles  Vehicle (Vehicles), Single or in Combination, Having Five Axles  Vehicle (Vehicles), Single or in Combination, Having Five Axles  | Toll Revenue  \$ 835,305,524  66,443,945  37,412,145  34,752,866  219,827,045  13,455,788            | Revenue<br>Vehicles  232,366,168  9,258,317  4,320,528  3,017,218  15,487,605  647,335                     | Toll Revenue  \$ 814,101,963 64,118,783 30,897,787 35,558,909 231,412,371 10,382,089  | Revenue<br>Vehicles  229,802,283  8,802,440  3,790,988  2,956,144  15,630,850  524,707   |
| 1 2 3 4 5 6 7         | Passenger Car, Motorcycle, Taxi, Hearse, or Light Truck  Vehicle Having Two Axles Other Than Type Described Under Class 1  Vehicle (Vehicles), Single or in Combination, Having Three Axles  Vehicle (Vehicles), Single or in Combination, Having Four Axles  Vehicle (Vehicles), Single or in Combination, Having Five Axles  Vehicle (Vehicles), Single or in Combination, Having Six or More Axles  Two Axle, Six Tire Bus                 | Toll Revenue  \$ 835,305,524  66,443,945  37,412,145  34,752,866  219,827,045  13,455,788  2,233,819 | Revenue<br>Vehicles  232,366,168  9,258,317  4,320,528  3,017,218  15,487,605  647,335  500,354            | Toll Revenue  \$ 814,101,963 64,118,783 30,897,787 35,558,909 231,412,371 10,382,089 2,266,909                                      | Revenue<br>Vehicles  229,802,283  8,802,440  3,790,988  2,956,144  15,630,850  524,707  446,449  |
| 1 2 3 4 5 6 7         | Passenger Car, Motorcycle, Taxi, Hearse, or Light Truck  Vehicle Having Two Axles Other Than Type Described Under Class 1  Vehicle (Vehicles), Single or in Combination, Having Three Axles  Vehicle (Vehicles), Single or in Combination, Having Four Axles  Vehicle (Vehicles), Single or in Combination, Having Five Axles  Vehicle (Vehicles), Single or in Combination, Having Six or More Axles  Two Axle, Six Tire Bus  Three Axle Bus | Toll Revenue  \$ 835,305,524  66,443,945  37,412,145  34,752,866  219,827,045  13,455,788  2,233,819 | Revenue<br>Vehicles  232,366,168  9,258,317  4,320,528  3,017,218  15,487,605  647,335  500,354  1,315,257 | Toll Revenue  \$ 814,101,963 64,118,783 30,897,787 35,558,909 231,412,371 10,382,089 2,266,909 13,484,217 1,202,223,028 (4,754,436) | Revenue<br>Vehicles  229,802,283  8,802,440  3,790,988  2,956,144  15,630,850  524,707  446,449  1,301,791  1,576,073  264,831,725 (1,576,073) |

<sup>\*</sup> Insufficient Funds (ISF) Payments for the 12 months ended 6/30/18 have been recategorized to net uncollected tolls from toll adjustments and discounts to be consistent with the

categorization for the 12 months ended 6/30/19.

\*\* A \$393,000 payment for violation tolls from Q3 2017 was received and recorded in Q3 2018 and reduces net uncollected tolls for the 12 months ended 6/30/19. If this payment for a prior period was not included in Q3 2018 but rather in Q3 2017, Net Uncollected Tolls for June 30, 2019 and June 30, 2018 would have been \$34,929,406 and \$32,047,839, respectively.

|       |   | FOR THE QUARTER ENDED                  |                          |  |                         |  |
|-------|---|--|--------------------------|--|-------------------------|--|
|       |   | June 30, 2019 June 30, 2018            |                          |  |                         |  |
| Class | Description   | Toll<br>Revenue                        | Revenue<br>Vehicles      | Toll<br>Revenue                        | Revenue<br>Vehicles     |  |
| 1     | Passenger Car, Motorcycle, Taxi, Hearse, or Light Truck                         | \$ 110,452,718                         | 98,742,545               | \$ 110,115,409                         | 101,521,749             |  |
| 2     | Vehicle Having Two Axles Other Than Type<br>Described Under Class 1             | 757,876                                | 360,485                  | 596,363                                | 261,174                 |  |
| 3     | Vehicle (Vehicles), Single or in Combination,<br>Having Three Axles             | 941,207                                | 302,668                  | 963,342                                | 315,063                 |  |
| 4     | Vehicle (Vehicles), Single or in Combination,<br>Having Four Axles              | 1,092,896                              | 251,272                  | 1,095,835                              | 254,096                 |  |
| 5     | Vehicle (Vehicles), Single or in Combination,<br>Having Five Axles              | 798,567                                | 169,180                  | 781,941                                | 162,474                 |  |
| 6     | Vehicle (Vehicles), Single or in Combination,<br>Having Six or More Axles       | 42,607                                 | 8,574                    | 33,525                                 | 5,266                   |  |
| 7     | Two Axle, Six Tire Bus  | 494,711                                | 181,036                  | 510,829                                | 202,477                 |  |
| 8     | Three Axle Bus  | 689,450                                | 239,086                  | 669,837                                | 251,076                 |  |
|       | Non-Revenue   | -                                      | 395,510                  | -                                      | 407,229                 |  |
|       | Non-Revenue Vehicles<br>Toll Adjustments and Discounts<br>Net Uncollected Tolls | 115,270,032<br>(92,133)<br>(2,170,644) | 100,650,356<br>(395,510) | 114,767,081<br>(88,912)<br>(2,057,643) | 103,380,604<br>(407,229 |  |
|       | Total   | \$ 113,007,255                         | 100,254,846              | \$ 112,620,526                         | 102,973,375             |  |
|       | FOR THE TWELVE MONTHS ENDED  June 30, 2019  June 30, 2019                       |  |                          |  |                         |  |

|               | I OIL THE TWEE | VE MICHTING ENDED |
|---------------|----------------|-------------------|
| June 30, 2019 |                | June 30, 2018     |
|               |                |                   |

| Class | Description   | Toll<br>Revenue                            | Revenue<br>Vehicles        | Toll<br>Revenue                            | Revenue<br>Vehicles        |
|-------|---|--|----------------------------|--|----------------------------|
| 1     | Passenger Car, Motorcycle, Taxi, Hearse, or<br>Light Truck                      | \$ 425,432,843                             | 381,047,695                | \$ 421,356,934                             | 388,749,974                |
| 2     | Vehicle Having Two Axles Other Than Type<br>Described Under Class 1             | 2,594,663                                  | 1,186,025                  | 2,047,183                                  | 885,524                    |
| 3     | Vehicle (Vehicles), Single or in Combination,<br>Having Three Axles             | 3,375,825                                  | 1,080,139                  | 3,470,026                                  | 1,146,452                  |
| 4     | Vehicle (Vehicles), Single or in Combination,<br>Having Four Axles              | 3,862,139                                  | 889,698                    | 3,935,323                                  | 918,871                    |
| 5     | Vehicle (Vehicles), Single or in Combination,<br>Having Five Axles              | 2,877,027                                  | 609,995                    | 2,821,334                                  | 591,275                    |
| 6     | Vehicle (Vehicles), Single or in Combination,<br>Having Six or More Axles       | 138,683                                    | 27,002                     | 123,150                                    | 20,132                     |
| 7     | Two Axle, Six Tire Bus  | 1,859,069                                  | 690,630                    | 1,856,021                                  | 718,810                    |
| 8     | Three Axle Bus  | 2,554,844                                  | 918,142                    | 2,575,551                                  | 951,573                    |
|       | Non-Revenue   | -  | 1,562,546                  | -  | 1,565,577                  |
|       | Non-Revenue Vehicles<br>Toll Adjustments and Discounts<br>Net Uncollected Tolls | 442,695,093<br>(329,385)<br>(6,753,270) ** | 388,011,872<br>(1,562,546) | 438,185,522<br>(228,953)<br>(8,309,725) ** | 395,548,188<br>(1,565,577) |
|       | Total   | \$ 435,612,438                             | 386,449,326                | \$ 429,646,844                             | 393,982,611                |

<sup>\*\*</sup> A \$504,000 payment for violation tolls from Q3 2017 was received and recorded in Q3 2018 and reduces net uncollected tolls for the 12 months ended 6/30/19. If this payment for a prior period was not included in Q3 2018 but rather in Q3 2017, Net Uncollected Tolls for June 30, 2019 and June 30, 2018 would have been \$7,257,270 and \$7,805,725, respectively.

|  |   |               | FOR THE QU  | ARTER ENDED  |  |
|--|---|---------------|---|--|--|
| STATEMENT OF REVENUES AND EXPENSES   |   | June 30, 2019 |   |  | June 30, 2018  |
| REVENUES Toll Revenue E-Z Pass Fees Concession Revenue Investment Income Build America Bonds Subsidy Miscellaneous Revenue Arts Center Federal and State reimbursements Total Revenues                       |   |               | 417,934,175<br>19,258,810<br>8,920,132<br>9,865,807<br>19,150,506<br>3,687,304<br>997,490 |  | \$ 418,061,362<br>19,920,041<br>8,959,653<br>7,193,029<br>19,068,841<br>3,358,418<br>997,490 |
| OPERATING EXPENSES  Maintenance of roadway, buildings and equipment Toll Collection State Police and Traffic Management Technology General Administrative Costs Total Operating Expenses                     | \$ 45,438,145<br>37,006,878<br>22,538,597<br>3,732,472<br>10,274,224<br>118,990,316 | -             |   | \$ 48,428,78:<br>38,381,20:<br>20,224,16:<br>5,237,69:<br>9,835,08:<br>122,106,92: | 9<br>4<br>1<br>0   |
| Revenues in excess of Operating Expenses but before net Debt Service   |   |               | 360,823,908   |  | 355,451,907  |
| DEBT SERVICE Interest Expense - debt service Principal payment - debt service  | 149,529,435<br>57,051,249   | -             |   | 146,827,398<br>50,256,256  |  |
| Total Debt service   |   |               | 206,580,684   |  | 197,083,648  |
| Revenues in excess of Operating Expenses And Debt Service  |   |               | 154,243,224   |  | 158,368,259  |
| TO MAINTENANCE PROJECT RESERVE FUND<br>TO SPECIAL PROJECT RESERVE FUND   | 32,867,000<br>10,325,000  |               | 43,192,000  | 29,771,500<br>10,122,500   |  |
| Revenues Net of Expenses and Transfers   |   | \$            | 111,051,224   |  | \$ 118,474,259   |
| NET REVENUE REQUIREMENT  |   |               |   |  |  |
| i. Net revenue available for Debt Service  Less net revenue requirements computed under test  (the sum of aggregate debt service, maintenance reserve, special project reserve and charges                   |   |               | 360,823,908   |  | 355,451,907  |
| fund payments)   |   |               | 249,772,684   |  | 236,977,648  |
| Excess net revenue   |   | \$            | 111,051,224   |  | <u>\$ 118,474,259</u>  |
| ii. Net revenue available for Debt Service  Less net revenue requirements computed under test (120% x aggregate debt service requirements of \$206,580,684 and \$197,083,648 in 2019 and 2018, respectively) |   |               | 360,823,908<br>247,896,821  |  | 355,451,907<br>236,500,378   |
| Excess net revenue   |   | \$            | 112,927,087   |  | \$ 118,951,529   |
| Debt service coverage ratio  |   |               | 1.75  |  | 1.80   |

|   |  | FOR THE TWELY   | VE MONTHS ENDED  |   |
|---|--|---|--|---|
| STATEMENT OF REVENUES AND EXPENSES  | Jur  | ne 30, 2019   |  | ne 30, 2018   |
| REVENUES Toll Revenue E-Z Pass Fees Concession Revenue Investment Income Build America Bonds Subsidy Miscellaneous Revenue Arts Center Federal and State reimbursements Total Revenues  |  | \$ 1,619,314,757<br>85,186,560<br>32,661,750<br>36,798,493<br>76,602,074<br>15,659,794<br>4,453,194<br>977,959<br>1,871,654,581 |  | \$ 1,594,674,597<br>69,453,571<br>36,266,177<br>22,971,875<br>76,275,414<br>27,281,426<br>4,060,973<br>2,594,688<br>1,833,578,721 |
| OPERATING EXPENSES Maintenance of roadway, buildings and equipment Toll Collection State Police and Traffic Management Technology General Administrative Costs Total Operating Expenses | \$ 222,016,387<br>162,497,280<br>95,970,270<br>19,884,432<br>46,347,811<br>546,716,180 |   | \$ 209,314,061<br>148,028,845<br>80,039,328<br>21,821,588<br>43,737,453<br>502,941,275 |   |
| Revenues in excess of Operating Expenses but before net Debt Service  |  | 1,324,938,401   |  | 1,330,637,446   |
| DEBT SERVICE Interest Expense - debt service Principal payment - debt service   | 590,766,657<br>214,614,999   |   | 600,284,607<br>209,750,000   |   |
| Total Debt Service  |  | 805,381,656   |  | 810,034,607   |
| Revenues in excess of Operating Expenses<br>And Debt Service  |  | 519,556,745   |  | 520,602,839   |
| TO CHARGES FUND TO MAINTENANCE PROJECT RESERVE FUND TO SPECIAL PROJECT RESERVE FUND   | 125,277,000<br>40,895,000  | 166,172,000   | 34,324<br>117,918,500<br>40,093,000  | 158,045,824   |
| Revenues Net of Expenses and Transfers  |  | \$ 353,384,745  |  | \$ 362,557,015  |
| NET REVENUE REQUIREMENT   |  |   |  |   |
| i. Net revenue available for Debt Service  Less net revenue requirements computed under test  (the sum of aggregate debt service, maintenance   |  | 1,324,938,401   |  | 1,330,637,446   |
| reserve, special project reserve and charges fund payments)   |  | 971,553,656   |  | 968,080,431   |
| Excess net revenue  |  | \$ 353,384,745  |  | \$ 362,557,015  |
| ii Net revenue available for Debt Service  Less net revenue requirements computed under test  (120% x aggregate debt service requirements of  |  | 1,324,938,401   |  | 1,330,637,446   |
| \$206,580,684 and \$197,083,648 in 2019 and 2018, respectively)   |  | 966,457,987   |  | 972,041,528   |
| Excess net revenue  |  | \$ 358,480,414  |  | \$ 358,595,918  |
| Debt service coverage ratio   |  | 1.65  |  | 1.64  |