

COMMISSION MEETING DATE: July 24, 2018

Vendor Name (& Location):	
Multiple Vendors	
Description:	
2018-2021 Snow Removal and Salting Services on the New Jersey Turnpike and Garden State Parkway	
PROCUREMENT TYPE:	
<input checked="" type="checkbox"/>	Competitive
<input type="checkbox"/>	Non-Competitive
SOLICITATION TYPE:	
<input checked="" type="checkbox"/>	Bid
<input type="checkbox"/>	RFP
<input type="checkbox"/>	State Contract
<input type="checkbox"/>	Sole Source
<input type="checkbox"/>	Other

Number: RM-141055	
Total Amount: \$ 4,511,700.00	
Budget Code:	
Various	
Contract Term (Including Options, if any):	
Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.	
Funding Source: <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital	
FS	Funding subject to authorization through WRAF approval process.
<input type="checkbox"/>	<input type="checkbox"/>
F	Funds are available in the appropriate operating/capital budgets for the referenced procurements.
<input type="checkbox"/>	<input type="checkbox"/>
FF	Future Funded
<input type="checkbox"/>	<input checked="" type="checkbox"/>
FP	Subject to funding availability at the time of ordering.
<input type="checkbox"/>	<input type="checkbox"/>
Requesting Department:	
Maintenance	
Director/Manager:	
Kenneth McGoldrick	
Publicly advertised in the Star Ledger and posted on the Authority's and State's websites on June 8, 2018.	

Authorization is requested to award multiple contracts for snow removal and salting services for 15 designated locations on the Authority's Roadways. The contracts will be for three (3) snow seasons (the period beginning October 15, 2018 and ending April 15, 2021). Bidders were required to bid "Regular" and "Standby" hourly rates for specific equipment required for each location. The maximum allowable hourly bid rate for Standby was 50% of the hourly rate bid for Regular operating time. The bid also established rates for supervisory and backup vehicles at \$125.00 per hour (for both Regular and Standby hours). The bid was fully advertised and the 34 vendors listed in the Authority's database for the referenced services were notified of the procurement. On June 25, 2018, bids were received from fourteen (14) vendors for 18 of the 22 areas. Three (3) areas (Contract Nos. STS-7B-18, STS-12B-18 and STS-13B-18) received competitive bids that are currently under review and will be awarded at a later date. No bids were received for Contract No's, LTP-02-18, LTP-03-18, LTP-04-18 and LTP-05-18 and these four (4) contracts will be rebid. The Maintenance and Procurement and Materials Management ("PMM") Departments' staffs thoroughly reviewed all bids (including inspection of the required equipment listed with the bids), and make the following recommendations:

1. Non-Compliance

An additional bid was submitted by Yigiter LLC, Jackson, NJ for contract PPS-01-18. This bidder, however, failed to include its required Stockholder/Partnership Disclosure Statement, Vendor Disclosure, and Disclosure of Investment Activities in Iran as required by the specifications. In compliance with statutory and decisional law, Section I # 6 of the "RFB" states that these documents are mandatory requirements at the time of bid and failure to submit them requires bid rejection. Thus, it is recommended that the bid submitted by Yigiter LLC be rejected.

2. Staff recommends that contracts for snow removal and salting services be awarded to the lowest responsible bidders (highlighted in bold in the attached bid results).

Bids were procured, and authorization is being sought to award these contracts in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award contracts to eight (8) vendors for snow removal and salting services as outlined herein, for a total amount not to exceed \$4,511,700.00 for the three (3) snow seasons, subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index ("CPI") factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted however shall be five percent.

PARKWAY LOCATIONS

Contract PPS-01-18	MM 0 to MM 14 Mainline – PMD1	Estimated Contract Value - \$ 57,600.00			
	Seashore Asphalt Corp. Woodbine, NJ	Silvi Concrete of Englishtown Fairless Hills, PA			
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows (4)	8	\$238.00	\$7,616.00	\$550.00	\$17,600.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows (4)	2	\$119.00	\$ 952.00	\$275.00	\$ 2,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$9,068.00</u>		\$20,300.00

Contract SPS-01A-18	MM 0 TO MM 30 Mainline – PMD1	Estimated Contract Value - \$ 135,000.00			
	Seashore Asphalt Corp. Woodbine, NJ	Silvi Concrete of Englishtown Fairless Hills, PA			
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows (5)	8	\$398.00	\$15,920.00	\$645.00	\$25,800.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Contractor supplied plows (5)	2	\$199.00	\$ 1,990.00	\$322.50	\$ 3,225.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$18,410.00</u>		\$ 29,525.00

Contract PPS-05-18	MM 14 TO MM 30 Mainline – PMD1	Estimated Contract Value - \$ 43,200.00			
	Seashore Asphalt Corp. Woodbine, NJ	Arawak Paving Co., Inc. Hammonton, NJ			
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (3)	8	\$238.00	\$ 5,712.00	\$394.00	\$ 9,456.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (3)	2	\$119.00	\$ 714.00	\$197.00	\$ 1,182.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$6,926.00</u>		\$11,138.00

Contract SPS-12-18	Ramps/Mainline between Interchange 63 and 82 – PMD3			Estimated Contract Value - \$ 135,000.00	
		Tarheel Enterprises, Inc. Morgan, NJ		Earle Asphalt Company Farmingdale, NJ	
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Contractor supplied plows & spreaders (5)	8	\$597.07	\$23,882.80	\$550.00	\$22,000.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Contractor supplied plows & spreaders (5)	2	\$250.00	\$ 2,500.00	\$550.00	\$ 5,500.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$26,882.80</u>		\$28,000.00

Contract PPS-21-18	Mainline MM 80 – MM 93 – PMD4			Estimated Contract Value - \$ 172,800.00	
		Earle Asphalt Company Farmingdale, NJ		Silvi Concrete of Englishtown Fairless Hills, PA	
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (12)	8	\$300.00	\$28,800.00	\$550.00	\$52,800.00
2. Supervisory Vehicle (2)	2	\$125.00	\$ 500.00	\$125.00	\$ 500.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (12)	2	\$300.00	\$ 7,200.00	\$275.00	\$ 6,600.00
2. Supervisory Vehicle (2)	2	\$125.00	\$ 500.00	\$125.00	\$ 500.00
TOTALS			<u>\$37,000.00</u>		\$60,400.00

Contract PPS-29-18	Mainline MM 88- MM 100 – PMD3			Estimated Contract Value - \$ 115,200.00	
		Earle Asphalt Company Farmingdale, NJ		A & A Truck Parts, Inc. Freehold, NJ	
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (8)	8	\$300.00	\$19,200.00	\$375.00	\$24,000.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (8)	2	\$300.00	\$ 4,800.00	\$187.50	\$ 3,000.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$24,500.00</u>		\$27,500.00

Contract SPC-28A-18**Mainline MM 100 to NJ – 18 Outer MM 107.4
Inner U-turn Alternate-PMD4****Estimated Contract Value - \$ 108,000.00**NSG Group, LLC
Colonia, NJDefino Contracting Company
Cliffwood Beach, NJ

	Bid Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (4)	8	\$425.00	\$13,600.00	\$488.00	\$15,616.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (4)	2	\$210.00	\$ 1,680.00	\$225.00	\$ 1,800.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$15,780.00</u>		\$17,916.00

Contract PPN-33-18**Asbury Tolls to MM 120 – PMD5****Estimated Contract Value - \$ 72,000.00**NSG Group, LLC
Colonia, NJStavola Contracting Co., Inc.
Tinton Falls, NJ

	Bid Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (5)	8	\$425.00	\$17,000.00	\$499.00	\$19,960.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (5)	2	\$210.00	\$ 2,100.00	\$249.00	\$ 2,490.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$19,600.00</u>		\$22,950.00

Contract PPN-37-18**Asbury Tolls to MM 120 – PMD5****Estimated Contract Value - \$ 86,400.00**Stavola Contracting Co. Inc.
Tinton Falls, NJSilvi Concrete of Englishtown
Fairless Hills, PA

	Bid Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (6)	8	\$499.00	\$23,952.00	\$550.00	\$26,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (6)	2	\$249.00	\$ 2,988.00	\$275.00	\$ 3,300.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$27,440.00</u>		\$30,200.00

Contract PPN-40-18	Asbury Tolls to MM 120 – PMDS			Estimated Contract Value - \$ 86,400.00	
		Stavola Contracting Co., Inc. Tinton Falls, NJ		Silvi Concrete of Englishtown Fairless Hills, PA	
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (6)	8	\$499.00	\$23,952.00	\$550.00	\$26,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (6)	2	\$249.00	\$ 2,988.00	\$275.00	\$ 3,300.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$27,440.00</u>		\$30,200.00

Contract PPN-47-18	Driscoll Bridge (Outer Span) to 127A and turning at Exit 129 to 124 (North & South)-PMD6			Estimated Contract Value - \$ 57,600.00	
		L & Y Enterprises, LLC Hammonton, NJ		NSG Group, LLC Colonia, NJ	
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Contractor supplied plows (4)	8	\$350.00	\$11,200.00	\$500.00	\$16,000.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Contractor supplied plows (4)	2	\$350.00	\$ 2,800.00	\$250.00	\$ 2,000.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$14,500.00</u>		\$18,500.00

Contract PPN-50-18	Mainline MM 135-142-PMD6			Estimated Contract Value - \$ 144,000.00	
		L & Y Enterprises LLC Hammonton, NJ 08037		Tarheel Enterprises, Inc. Morgan, NJ	
	Bid				
	Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows (10)	8	\$350.00	\$28,000.00	\$410.16	\$32,812.80
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows (10)	2	\$160.00	\$ 3,200.00	\$200.00	\$ 4,000.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$31,700.00</u>		\$37,312.80

Contract SPN-60-18

Exit 159 to MM 172.3 NY State Line
Various Mainline PMD8

Estimated Contract Value - \$ 151,200.00

		DeFino Contracting Co. Cliffwood Beach, NJ		Silvi Concrete of Englishtown Fairless hills, PA	
	Bid Hours	Hourly Rate	Total	Hourly Rate	Total
Regular Time					
1. Plow Trucks w/Authority supplied plows & spreaders (7)	8	\$492.00	\$27,552.00	\$645.00	\$36,120.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (7)	2	\$215.00	\$ 3,010.00	\$322.50	\$ 4,515.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$31,062.00</u>		\$41,135.00

TURNPIKE LOCATIONS

Contract STN-14B-18

MM 83.3 to MM 99.4 – TMD6A

Estimated Contract Value - \$ 108,000.00

Silvi Concrete of Englishtown
Fairless Hills, PA

Regular Time	Bid Hours	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows & spreaders (4)	8	\$645.00	\$20,640.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
Standby Time			
1. Plow Trucks w/Authority supplied plows & spreaders (4)	2	\$322.50	\$ 2,580.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
TOTALS			<u>\$23,720.00</u>

Contract LHC-ODI-18

IF AND WHERE DIRECTED

Estimated Contract Value - \$ 31,500.00

Silvi Concrete of Englishtown
Fairless Hills, PA

Regular Time	Bid Hours	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows & spreaders (3)	8	\$550.00	\$13,200.00
2. Supervisory Vehicle (1)	2	\$275.00	\$ 1,650.00
TOTALS			<u>\$14,850.00</u>