

**BID SUMMARY  
RM-139274 TREATED AND UNTREATED ROCK SALT  
PRIMARY SUPPLIER BIDS**

<b>BIDDERS</b>			<b>The Detroit Salt Company</b>	<b>Morton Salt, Inc.</b>	<b>Atlantic Salt, Inc.</b>	<b>Cargill Deicing Technology</b>	<b>Chemical Equipment Labs of DE, Inc.</b>	<b>SII-Kemp Concrete, Inc.</b>
<b>Line Item</b>	<b>Delivery Location</b>	<b>Estimated Salt Requirement (Tons)</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>
<b>SOUTHERN</b>								
1	Interchange 1 - Penns Grove	1,000	\$99.50	\$81.82	\$69.90	No Bid	\$86.90	\$81.75
2	District 1 - Swedesboro	2,000	\$98.00	\$79.60	\$69.65	No Bid	\$87.95	\$81.75
3	District 2 - Moorestown	2,000	\$95.00	\$76.24	\$71.65	No Bid	\$86.70	\$84.85
4	District 3 - Crosswicks (Bordentown)	3,000	\$92.00	\$74.70	\$72.58	No Bid	\$86.70	\$84.85
5	District 3 A - PA Ext. Florence Twp.	3,000	\$93.00	\$74.40	\$71.06	No Bid	\$86.70	\$84.85
6	District 1 - Cape May Court House	2,000	\$106.00	\$87.39	\$75.15	No Bid	\$97.19	\$85.46
7	Great Egg Tolls - Marmora	1,000	\$105.00	\$83.91	\$76.15	No Bid	\$97.19	\$83.10
8	District 2 - Absecon	3,000	\$105.00	\$81.13	\$74.65	No Bid	\$97.19	\$85.84
9	Bass River Sub Yard - New Gretna	2,000	\$99.00	\$81.39	\$76.15	No Bid	\$94.19	\$89.15
10	District 3 - Ocean/Barnegat	2,000	\$97.00	\$79.79	\$75.15	No Bid	\$94.19	\$87.38
<b>CENTRAL</b>								
11	District 4 - Hightstown	3000	\$86.00	\$73.99	\$69.73	No Bid	\$91.19	\$83.28
12	District 5 - Milltown	3000	\$83.00	\$71.26	\$68.29	No Bid	\$89.19	\$83.28
13	District 5A - Woodbridge	2000	\$83.00	\$69.98	\$67.54	No Bid	\$87.19	\$83.28
14	District 6 - Elizabeth	2000	\$81.00	\$73.83	\$67.31	No Bid	\$89.19	\$83.99
15	Pleasant Plains Sub Yard	2000	\$91.00	\$72.59	\$68.29	No Bid	\$93.19	\$85.73
16	District 4 - Herbertsville/Brick	2000	\$86.00	\$78.49	\$71.80	No Bid	\$94.19	\$85.73
17	Asbury Sub Yard - Tinton Falls	2000	\$93.00	\$78.42	\$69.04	No Bid	\$94.14	\$85.73
18	District 5 - Holmdel	3000	\$83.00	\$76.38	\$68.41	No Bid	\$92.11	\$83.50
19	Chevalier Ave Sub Yard - Sayreville	2000	\$82.00	\$71.34	\$68.23	No Bid	\$89.15	\$84.83
20	District 6 - Clark	2000	\$81.00	\$74.47	\$67.60	No Bid	\$89.13	\$82.78
21	Union Sub Yard NB - Glenwood Ave Hillside	300	\$80.00	\$73.83	\$67.26	No Bid	\$87.19	\$83.03
22	Union Sub Yard SB - N. Union Ave	1000	\$80.00	\$71.25	\$68.06	No Bid	\$87.19	\$83.70

**BID SUMMARY  
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PRIMARY SUPPLIER BIDS**

<b>BIDDERS</b>			<b>The Detroit Salt Company</b>	<b>Morton Salt, Inc.</b>	<b>Atlantic Salt, Inc.</b>	<b>Cargill Deicing Technology</b>	<b>Chemical Equipment Labs of DE, Inc.</b>	<b>Sil-Kemp Concrete, Inc.</b>
<b>Line Item</b>	<b>Delivery Location</b>	<b>Estimated Salt Requirement (Tons)</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>
<b>NORTHERN</b>								
23	District 8 - Secaucus	2000	\$81.00	\$79.40	<b>\$68.97</b>	No Bid	\$91.19	\$83.28
24	District 8A - Ridgefield Park	500	\$86.00	\$84.77	<b>\$68.87</b>	No Bid	\$90.19	\$85.14
25	District 9 - Jersey City	2000	\$80.00	\$79.83	<b>\$70.19</b>	No Bid	\$86.13	\$84.25
26	District 10 - East Rutherford	3000	\$80.00	\$80.47	<b>\$68.52</b>	No Bid	\$87.19	\$84.25
27	Essex Sub Yard - Bloomfield	2000	\$83.00	\$84.77	<b>\$67.60</b>	No Bid	\$87.19	\$86.00
28	District 7 - Clifton	2700	\$82.00	\$77.26	<b>\$68.80</b>	No Bid	\$87.63	\$85.60
29	District 8 - Paramus	2000	\$82.00	\$81.44	<b>\$68.98</b>	No Bid	\$88.19	\$86.95
30	Montvale Service Area Sub Yard	500	\$85.00	\$81.84	<b>\$69.56</b>	No Bid	\$89.94	\$89.58

**BID SUMMARY**  
**RM-139274 TREATED AND UNTREATED ROCK SALT**  
**SECONDARY SUPPLIER BIDS**

<b>BIDDERS</b>			<b>The Detroit Salt Company</b>	<b>Morton Salt, Inc.</b>	<b>Atlantic Salt, Inc.</b>	<b>Cargill Delcing Technology</b>	<b>Chemical Equipment Labs of DE, Inc.</b>	<b>Sil-Kemp Concrete, Inc.</b>
<b>Line Item</b>	<b>Location</b>	<b>Estimated Salt Requirement (Tons)</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>
<b>SOUTHERN</b>								
SS-1	Interchange 1 - Penns Grove	600	\$99.50	\$84.82	\$69.90 (INELIGIBLE)	No Bid	\$86.90	\$83.75
SS-2	District 1 - Swedesboro	1200	\$98.00	\$82.60	\$69.65 (INELIGIBLE)	No Bid	\$87.95	\$83.75
SS-3	District 2 - Moorestown/Mt. Laurel	1200	\$95.00	\$79.24	\$71.65 (INELIGIBLE)	No Bid	\$86.70	\$86.85
SS-4	District 3 - Crosswicks (Bordentown)	1800	\$92.00	\$77.70	\$72.58 (INELIGIBLE)	No Bid	\$86.70	\$86.85
SS-5	District 3 A - PA Ext. Florence Twp.	1800	\$93.00	\$77.40	\$71.06 (INELIGIBLE)	No Bid	\$86.70	\$86.85
SS-6	District 1 - Cape May Court House	1200	\$106.00	\$90.39	\$75.15 (INELIGIBLE)	No Bid	\$97.19	\$87.46
SS-7	Great Egg Tolls - Marmora	600	\$105.00	\$86.91	\$76.15 (INELIGIBLE)	No Bid	\$97.19	\$85.10
SS-8	District 2 - Absecon (Whitehorse)	1800	\$105.00	\$84.13	\$74.65 (INELIGIBLE)	No Bid	\$97.19	\$87.84
SS-9	Bass River Sub Yard - New Gretna	1200	\$99.00	\$84.39	\$76.15 (INELIGIBLE)	No Bid	\$94.19	\$91.15
SS-10	District 3 - Ocean/Barnegat	1200	\$97.00	\$82.79	\$75.15 (INELIGIBLE)	No Bid	\$94.19	\$89.38
<b>CENTRAL</b>								
SS-11	District 4 - Hightstown	1800	\$86.00	\$74.71	\$69.73 (INELIGIBLE)	No Bid	\$91.19	\$85.28
SS-12	District 5 - Milltown	1800	\$83.00	\$71.72	\$68.29 (INELIGIBLE)	No Bid	\$89.19	\$85.28
SS-13	District 6A - Woodbridge	1200	\$83.00	\$70.26	\$67.54 (INELIGIBLE)	No Bid	\$87.19	\$85.28
SS-14	District 6 - Elizabeth	1200	\$81.00	\$74.03	\$67.31 (INELIGIBLE)	No Bid	\$89.19	\$85.99
SS-15	Pleasant Plains Sub Yard	1200	\$91.00	\$75.59	\$68.29 (INELIGIBLE)	No Bid	\$93.19	\$87.73
SS-16	District 4 - Herbertsville	1200	\$86.00	\$79.21	\$71.80 (INELIGIBLE)	No Bid	\$94.19	\$87.73
SS-17	Asbury Sub Yard - Tinton Falls	1200	\$93.00	\$79.25	\$69.04 (INELIGIBLE)	No Bid	\$94.14	\$87.73
SS-18	District 5 - Telegraph Hill/Holmdel	1800	\$83.00	\$76.93	\$68.41 (INELIGIBLE)	No Bid	\$92.11	\$85.50
SS-19	Chevalier Ave Sub Yard - Sayreville	1200	\$82.00	\$71.82	\$68.23 (INELIGIBLE)	No Bid	\$89.15	\$86.83
SS-20	District 6 - Clark	1200	\$81.00	\$74.75	\$67.60 (INELIGIBLE)	No Bid	\$89.13	\$84.78
SS-21	Union Sub Yard NB - Glenwood Ave Hillside	180	\$80.00	\$74.03	\$67.26 (INELIGIBLE)	No Bid	\$87.19	\$85.03
SS-22	Union Sub Yard SB - N Union Ave	600	\$80.00	\$74.25	\$68.06 (INELIGIBLE)	No Bid	\$87.19	\$85.70

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**SECONDARY SUPPLIER BIDS**

NORTHERN								
BIDDERS			The Detroit Salt Company	Morton Salt, Inc.	Atlantic Salt, Inc.	Cargill Deicing Technology	Chemical Equipment Labs of DE, Inc.	Sil-Kemp Concrete, Inc.
Line Item	Location	Estimated Salt Requirement (Tons)	Delivery Location Price Per Ton	Delivery Location Price Per Ton	Delivery Location Price Per Ton	Delivery Location Price Per Ton	Delivery Location Price Per Ton	Delivery Location Price Per Ton
SS-23	District 8 - Secaucus	1200	\$81.00	<b>\$80.17</b>	\$68.97 (INELIGIBLE)	No Bid	\$91.19	\$86.61
SS-24	District 8A - Ridgefield Park	300	\$86.00	<b>\$80.97</b>	\$68.87 (INELIGIBLE)	No Bid	\$90.19	\$88.54
SS-25	District 9 - Jersey City	1200	<b>\$80.00</b>	\$80.03	\$70.19 (INELIGIBLE)	No Bid	\$86.13	\$87.62
SS-26	District 10 - East Rutherford	1800	<b>\$80.00</b>	\$80.75	\$68.52 (INELIGIBLE)	No Bid	\$87.19	\$87.62
SS-27	Essex Sub Yard - Bloomfield	1200	\$83.00	<b>\$80.26</b>	\$67.60 (INELIGIBLE)	No Bid	\$87.19	\$96.24
SS-28	District 7 - Clifton	1620	\$82.00	<b>\$81.86</b>	\$68.8 (INELIGIBLE)	No Bid	\$87.63	\$89.02
SS-29	District 8 - Paramus	1200	<b>\$82.00</b>	\$82.32	\$68.98 (INELIGIBLE)	No Bid	\$88.19	\$90.43
SS-30	Montvale Service Area Sub Yard	300	\$85.00	<b>\$83.39</b>	\$69.56 (INELIGIBLE)	No Bid	\$89.94	\$94.20

(INELEGIBLE) -- Bidders could bid the same Delivery Location as primary, secondary and/or tertiary supplier; however, no bidder could be awarded the same Delivery Location for more than one category.

**BID SUMMARY**  
**RM-139274 TREATED AND UNTREATED ROCK SALT**  
**TERTIARY SUPPLIER BIDS**

<b>BIDDERS</b>			<b>The Detroit Salt Company</b>	<b>Morton Salt, Inc.</b>	<b>Atlantic Salt, Inc.</b>	<b>Cargill Deicing Technology</b>	<b>Chemical Equipment Labs of DE, Inc.</b>	<b>Sil-Kemp Concrete, Inc.</b>
<b>Line Item</b>	<b>Location</b>	<b>Estimated Salt Requirement (Tons)</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>
<b>SOUTHERN</b>								
TS-1	Interchange 1 - Penns Grove	400	\$99.50	\$87.82	\$69.90 (INELIGIBLE)	No Bid	<del>\$86.90</del>	\$87.75 (INELIGIBLE)
TS-2	District 1 - Swedesboro	800	\$98.00	\$85.60 (INELIGIBLE)	\$69.65 (INELIGIBLE)	\$99.58	\$87.95	<del>\$87.75</del>
TS-3	District 2 - Moorestown/Mt. Laurel	800	\$95.00	\$82.24 (INELIGIBLE)	\$71.65 (INELIGIBLE)	\$92.48	<del>\$86.70</del>	\$90.85
TS-4	District 3 - Crosswicks (Bordentown)	1200	\$92.00	\$80.70 (INELIGIBLE)	\$72.58 (INELIGIBLE)	\$92.36	<del>\$86.70</del>	\$90.85
TS-5	District 3 A - PA Ext. Florence Twp.	1200	\$93.00	\$80.40 (INELIGIBLE)	\$71.06 (INELIGIBLE)	\$91.87	<del>\$86.70</del>	\$90.85
TS-6	District 1 - Cape May Court House	800	\$106.00	<del>\$93.39</del>	\$75.15 (INELIGIBLE)	No Bid	\$97.19	\$91.46 (INELIGIBLE)
TS-7	Great Egg Tolls - Marmora	400	\$105.00	<del>\$89.91</del>	\$76.15 (INELIGIBLE)	No Bid	\$97.19	\$89.10 (INELIGIBLE)
TS-8	District 2 - Absecon (Whitehorse)	1200	\$105.00	\$87.13 (INELIGIBLE)	\$74.65 (INELIGIBLE)	No Bid	\$97.19	<del>\$91.84</del>
TS-9	Bass River Sub Yard - New Gretna	800	\$99.00	\$87.39 (INELIGIBLE)	\$76.15 (INELIGIBLE)	No Bid	<del>\$94.19</del>	\$95.15
TS-10	District 3 - Ocean/Barnegat	800	\$97.00	\$85.79 (INELIGIBLE)	\$75.15 (INELIGIBLE)	No Bid	\$94.19	<del>\$93.38</del>
<b>CENTRAL</b>								
TS-11	District 4 - Hightstown	1200	<del>\$86.00</del>	\$77.71 (INELIGIBLE)	\$69.73 (INELIGIBLE)	\$99.98	\$91.19	\$89.28
TS-12	District 5 - Milltown	1200	<del>\$85.00</del>	\$74.72 (INELIGIBLE)	\$68.29 (INELIGIBLE)	\$92.86	\$89.19	\$89.28
TS-13	District 5A - Woodbridge	800	<del>\$85.00</del>	\$73.26 (INELIGIBLE)	\$67.54 (INELIGIBLE)	\$93.42	\$87.19	\$89.28
TS-14	District 6 - Elizabeth	800	<del>\$85.00</del>	\$77.03 (INELIGIBLE)	\$67.31 (INELIGIBLE)	\$99.78	\$89.19	\$89.99
TS-15	Pleasant Plains Sub Yard	800	<del>\$91.00</del>	\$78.59 (INELIGIBLE)	\$68.29 (INELIGIBLE)	\$105.89	\$93.19	\$91.73
TS-16	District 4 - Herbertsville	800	<del>\$89.00</del>	\$82.21 (INELIGIBLE)	\$71.80 (INELIGIBLE)	\$105.89	\$94.19	\$91.73
TS-17	Asbury Sub Yard - Tinton Falls	800	\$95.00	\$82.25 (INELIGIBLE)	\$69.04 (INELIGIBLE)	\$105.89	\$94.14	<del>\$91.73</del>
TS-18	District 5 - Telegraph Hill/Holmdel	1200	<del>\$85.00</del>	\$79.93 (INELIGIBLE)	\$68.41 (INELIGIBLE)	\$105.89	\$92.11	\$89.50
TS-19	Chevalier Ave Sub Yard - Sayreville	800	<del>\$88.00</del>	\$74.82 (INELIGIBLE)	\$68.23 (INELIGIBLE)	\$93.52	\$89.15	\$90.83
TS-20	District 6 - Clark	800	<del>\$85.00</del>	\$77.75 (INELIGIBLE)	\$67.60 (INELIGIBLE)	\$93.52	\$89.13	\$88.78
TS-21	Union Sub Yard NB - Glenwood Ave Hillside	120	<del>\$85.00</del>	\$77.03 (INELIGIBLE)	\$67.26 (INELIGIBLE)	\$93.76	\$87.19	\$89.03
TS-22	Union Sub Yard SB - N. Union Ave	400	<del>\$85.00</del>	\$77.25 (INELIGIBLE)	\$68.06 (INELIGIBLE)	\$95.51	\$87.19	\$89.70

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**RM-139274 TREATED AND UNTREATED ROCK SALT**  
**TERTIARY SUPPLIER BIDS**

<b>BIDDERS</b>			<b>The Detroit Salt Company</b>	<b>Morton Salt, Inc.</b>	<b>Atlantic Salt, Inc.</b>	<b>Cargill Delcing Technology</b>	<b>Chemical Equipment Labs of DE, Inc.</b>	<b>Sil-Kemp Concrete, Inc.</b>
<b>Line Item</b>	<b>Location</b>	<b>Estimated Salt Requirement (Tons)</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>	<b>Delivery Location Price Per Ton</b>
<b>NORTHERN</b>								
TS-23	District 8 - Secaucus	800	<b>\$85.00</b>	\$83.17 (INELIGIBLE)	\$68.97 (INELIGIBLE)	\$100.84	\$91.19	\$89.94
TS-24	District 8A - Ridgefield Park	200	<b>\$85.00</b>	\$83.97 (INELIGIBLE)	\$68.87 (INELIGIBLE)	\$106.42	\$90.19	\$91.95
TS-25	District 9 - Jersey City	800	\$85.00 (INELIGIBLE)	<b>\$83.03</b>	\$70.19 (INELIGIBLE)	\$100.67	\$86.13	\$90.99
TS-26	District 10 - East Rutherford	1200	\$85.00 (INELIGIBLE)	<b>\$83.75</b>	\$68.52 (INELIGIBLE)	\$104.89	\$87.19	\$90.99
TS-27	Essex Sub Yard - Bloomfield	800	<b>\$85.00</b>	\$83.26 (INELIGIBLE)	\$67.60 (INELIGIBLE)	\$95.00	\$87.19	\$99.94
TS-28	District 7 - Clifton	1080	<b>\$85.00</b>	\$84.86 (INELIGIBLE)	\$68.80 (INELIGIBLE)	\$97.33	\$87.63	\$92.45
TS-29	District 8 - Paramus	800	\$85.00 (INELIGIBLE)	<b>\$85.32</b>	\$68.98 (INELIGIBLE)	\$105.89	\$88.19	\$93.91
TS-30	Montvale Service Area Sub Yard	200	<b>\$85.00</b>	\$86.39 (INELIGIBLE)	\$69.56 (INELIGIBLE)	\$95.62	\$89.94	\$97.82

(INELIGIBLE) = Bidders could bid the same Delivery Location as primary, secondary and/or tertiary supplier; however, no bidder could be awarded the same Delivery Location for more than one category.

**BID SUMMARY**  
**RM-139274 TREATED AND UNTREATED ROCK SALT**  
**UNTREATED SUPPLIER BIDS**

<u>BIDDERS</u>			The Detroit Salt Company	Morton Salt, Inc.	Atlantic Salt, Inc.	Cargill Deicing Technology	Chemical Equipment Labs of DE, Inc.	Sil-Kemp Concrete, Inc.
Line Item	Description	Quantity (Tons)	Price Per Ton	Price Per Ton	Price Per Ton	Price Per Ton	Price Per Ton	Price Per Ton
F-1	Untreated Rock Salt	20,000	\$67.37	\$69.30	\$59.90	\$78.60	\$59.75	<b>\$56.97</b>

**(OPTIONAL) PICK-UP SUPPLIER QUOTES**

**NOTE: THIS OPTION DOES NOT FACTOR IN THE BASIS OF AWARD**

<u>BIDDERS</u>			The Detroit Salt Company	Morton Salt, Inc.	Atlantic Salt, Inc.	Cargill Deicing Technology	Chemical Equipment Labs of DE, Inc.	Sil-Kemp Concrete, Inc.
G-1	Pick-Up Treated	N/A	NO QUOTE	\$84.00	\$79.90	NO QUOTE	\$82.10	\$80.00
G-2	Pick-Up Untreated	N/A	NO QUOTE	\$69.00	\$59.90	NO QUOTE	\$55.00	\$62.00