

COMMISSION MEETING DATE:

October 24, 2017

|  |                 |
|--|-----------------|
| <b>Vendor Name (&amp; Location):</b>   |                 |
| Various Towing Contractors   |                 |
| <b>Description:</b>  |                 |
| Routine Towing Services on the New Jersey Turnpike and Routine Towing and Emergency Services on the Garden State Parkway |                 |
| <b>PROCUREMENT TYPE:</b>   |                 |
| <input checked="" type="checkbox"/>  | Competitive     |
| <input type="checkbox"/>   | Non-Competitive |
| <b>SOLICITATION TYPE:</b>  |                 |
| <input checked="" type="checkbox"/>  | Bid             |
| <input type="checkbox"/>   | RFP             |
| <input type="checkbox"/>   | State Contract  |
| <input type="checkbox"/>   | Sole Source     |
| <input type="checkbox"/>   | Other           |

|   |   |
|---|---|
| <b>Number:</b> RM-124061  |   |
| <b>Total Amount:</b> \$ -0-   |   |
| <b>Budget Code:</b>   |   |
| <b>Contract Term (Including Options, if any):</b>   |   |
| 4 Years   |   |
| <b>Funding Source:</b>  | Operating <input type="checkbox"/> Capital <input type="checkbox"/>                               |
| <input type="checkbox"/> FS   | Funding subject to authorization through WRAF approval process.                                   |
| <input type="checkbox"/> F  | Funds are available in the appropriate operating/capital budgets for the referenced procurements. |
| <input type="checkbox"/> FF   | Future Funded   |
| <input type="checkbox"/> FP   | Subject to funding availability at the time of ordering.  |
| <b>Requesting Department:</b>   |   |
| Operations  |   |
| <b>Director/Manager:</b>  |   |
| Chip Eibel  |   |
| Publicly advertised in the Star Ledger and the Asbury Park Press and posted on the Authority's and State's websites on September 06, 2017 |   |

The Authority has promulgated uniform regulations for the procurement of contracts for routine towing and emergency services on the Garden State Parkway ("Parkway") and routine towing services on the New Jersey Turnpike ("Turnpike") (collectively "Towing Services") (N.J.A.C 19-9-2.137). Consistent with those regulations, the Authority publicly advertised contracts for Towing Services at several service provider locations (hereinafter referred to as "Zones") on the Roadways. The Request for Bid sought contracts for six (6) Zones on the Parkway (Zones 5, 6, 7, 8, 9 and 10) and nine (9) Zones on the Turnpike (Zones 2, 4, 5, 7, 9, 13, 15E, 15W and 18W). The Authority intends to award up to two contracts per Zone on the Parkway and up to three contracts per Zone on the Turnpike. The resulting contracts will be for a period of four (4) years.

The solicitation process for Towing Services consists of two parts. First, interested contractors must be prequalified by the Authority based on a number of operational and legal/administrative criteria including, but not limited to, experience, location of garage, client references, garage and equipment inspection, and criminal background check. Second, prequalified contractors are then permitted to bid the Towing Service fees for three items to be charged to patrons who use Towing Services, up to the maximum fee set forth in the Authority's regulations (N.J.A.C 19-9-3.1.): A) Class I Vehicles up to a maximum of \$72.00; B) Straight truck, car with trailer, or trailer without car, up to \$132; and C) Tractor trailer or buses, up to \$250. Bid fees are weighted based on service category, and contracts are awarded to those contractors who bid the lowest weighted prices for the Towing Service fees within each Zone.

The Authority received 21 prequalification applications (some contractors submitted multiple applications for different Zones, as permitted). The prequalification applications were thoroughly reviewed by staff from the Authority's Legal, Operations, Procurement and Materials Management, and State Police Departments ("Evaluation Team"). Twelve contractors were prequalified to bid on both Roadways.

On October 4, 2017, 11 bids were received. The following Contractors were prequalified, submitted bids and are the lowest responsible bidders for the referenced Zones as follows (actual bid rates are provided along with the total weighted price that was used for comparative purposes; awardees in bold):

**Garden State Parkway**

| <b>Zone 5</b>   | <b>(1 Contract Available)</b> | <b>MM 78.5 to MM 89</b>                         |  |  |                                   |
|---|-------------------------------|---|--|--|-----------------------------------|
|   |                               | <b>Class 1 Vehicles<br/>Weight Factor (90%)</b> | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (5%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (5%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>Thomas Makuch, LLC Db<br/>Accurate Towing Service<br/>Toms River, NJ</b> |                               | <b>\$ 60.00<br/>(\$54.00)</b>                   | <b>\$ 99.00<br/>(\$4.95)</b>                                       | <b>\$ 220.00<br/>(\$11.00)</b>                     | <b>(\$ 69.95)</b>                 |

| <b>Zone 10</b>                                | <b>(1 Contract Available)</b> | <b>MM 118.5 to MM 126.6</b>                     |  |  |                                   |
|---|-------------------------------|---|--|--|-----------------------------------|
|   |                               | <b>Class 1 Vehicles<br/>Weight Factor (90%)</b> | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (5%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (5%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>P&amp;J Auto Body, Inc.<br/>Keasby, NJ</b> |                               | <b>\$ 72.00<br/>(\$64.80)</b>                   | <b>\$ 132.00<br/>(\$6.60)</b>                                      | <b>\$ 250.00<br/>(\$12.50)</b>                     | <b>(\$ 83.90)</b>                 |

**New Jersey Turnpike**

| <b>Zone 2</b>  | <b>(2 Contracts Available)</b> | <b>INT.1 to INT.2 (Northbound) INT.3 to INT.2 (Southbound)</b> |   |   |                                   |
|--|--------------------------------|--|---|---|-----------------------------------|
|  |                                | <b>Class 1 Vehicles<br/>Weight Factor (80%)</b>                | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (10%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (10%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>Relhi's Towing &amp; Maintenance, Inc.<br/>Clarksboro, NJ</b> |                                | <b>\$ 72.00<br/>(\$57.60)</b>                                  | <b>\$ 132.00<br/>(\$13.20)</b>                                      | <b>\$ 250.00<br/>(\$25.00)</b>                      | <b>(\$ 95.80)</b>                 |

| <b>Zone 5</b>  | <b>(1 Contract Available)</b> | <b>INT.4 to INT.5 (Northbound) INT.7 to INT.5 (Southbound)</b> |   |   |                                   |
|--|-------------------------------|--|---|---|-----------------------------------|
|  |                               | <b>Class 1 Vehicles<br/>Weight Factor (80%)</b>                | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (10%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (10%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>Johnson Specialized Transportation, Inc.<br/>Burlington, NJ</b> |                               | <b>\$ 72.00<br/>(\$57.60)</b>                                  | <b>\$ 132.00<br/>(\$13.20)</b>                                      | <b>\$ 250.00<br/>(\$25.00)</b>                      | <b>(\$ 95.80)</b>                 |

| <b>Zone 9</b>  | <b>(3 Contracts Available)</b> | <b>INT.8 to INT.9 (Northbound) INT.11 to INT.9 (Southbound)</b> |   |   |                                   |
|--|--------------------------------|---|---|---|-----------------------------------|
|  |                                | <b>Class 1 Vehicles<br/>Weight Factor (80%)</b>                 | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (10%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (10%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>Puleio's Service Center, Inc.<br/>North Brunswick, NJ</b> |                                | <b>\$ 72.00<br/>(\$57.60)</b>                                   | <b>\$ 132.00<br/>(\$13.20)</b>                                      | <b>\$ 250.00<br/>(\$25.00)</b>                      | <b>(\$ 95.80)</b>                 |

|  |                         |   |   |   |                                   |
|--|-------------------------|---|---|---|-----------------------------------|
| <b>Zone 15E</b>  | (3 Contracts Available) | INT.13 to INT.15E (Northbound) INT.17E to INT.15E (Southbound) INT.15W to INT.15E (Southbound) INT.15E to INT.14 (Southbound) |   |   |                                   |
|  |                         | <b>Class 1 Vehicles<br/>Weight Factor (80%)</b>   | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (10%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (10%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>Dente Bros. Towing, Inc.<br/>Newark, NJ</b>             |                         | \$ 60.00<br>(\$48.00)   | \$ 100.00<br>(\$10.00)  | \$ 200.00<br>(\$20.00)                              | <b>(\$ 78.00)</b>                 |
| <b>Moran Automotive &amp; Towing, Inc.<br/>Kearney, NJ</b> |                         | \$ 72.00<br>(\$57.60)   | \$ 132.00<br>(\$13.20)  | \$ 250.00<br>(\$25.00)                              | <b>(\$ 95.80)</b>                 |

|  |                         |  |   |   |                                   |
|--|-------------------------|--|---|---|-----------------------------------|
| <b>Zone 15W</b>  | (2 Contracts Available) | INT. 15E to INT.15W (Northbound) . INT.16W to INT.15W (Southbound) |   |   |                                   |
|  |                         | <b>Class 1 Vehicles<br/>Weight Factor (80%)</b>                    | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (10%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (10%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>Moran Automotive &amp; Towing, Inc.<br/>Kearney, NJ</b> |                         | \$ 72.00<br>(\$57.60)  | \$ 132.00<br>(\$13.20)  | \$ 250.00<br>(\$25.00)                              | <b>(\$ 95.80)</b>                 |
| <b>Twin, Inc. Dba Twin Towing<br/>Belleville, NJ</b>       |                         | \$ 72.00<br>(\$57.60)  | \$ 132.00<br>(\$13.20)  | \$ 250.00<br>(\$25.00)                              | <b>(\$ 95.80)</b>                 |

|  |                         |  |   |   |                                   |
|--|-------------------------|--|---|---|-----------------------------------|
| <b>Zone 18W</b>                                      | (2 Contracts Available) | INT. 16W to Route 46 Interchange (Northbound)<br>INT.16/18E and INT.17E Entry Route 46 Interchange (North) |   |   |                                   |
|  |                         | <b>Class 1 Vehicles<br/>Weight Factor (80%)</b>  | <b>Straight Trucks,<br/>Cars w/Trailers<br/>Weight Factor (10%)</b> | <b>Tractor Trailer, Bus<br/>Weight Factor (10%)</b> | <b>(Total Weighted<br/>Price)</b> |
| <b>Tumino's Towing, Inc.<br/>Ridgefield Park, NJ</b> |                         | \$ 72.00<br>(\$57.60)  | \$ 130.00<br>(\$13.00)  | \$ 250.00<br>(\$25.00)                              | <b>(\$ 95.60)</b>                 |
| <b>John's Main Auto Body<br/>North Bergen, NJ</b>    |                         | \$ 72.00<br>(\$57.60)  | \$ 132.00<br>(\$13.20)  | \$ 250.00<br>(\$25.00)                              | <b>(\$ 95.80)</b>                 |

As indicated in the Tables above, several Zones on both Roadways did not receive sufficient bids to award the number of contracts required by the Operations Department for those Zones. Where vacancies exist in Zones following this award, the contracts will be re-bid to attempt to obtain the requisite number of contracts per Zone. Accordingly, it is also recommended that Zones in which no bids were received also be rebid (Parkway Zones 6,7,8,9 and Turnpike Zones 4,7,13)

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award four (4) year contracts to the contractors highlighted in bold to provide routine towing Services and emergency services on both Roadways.