

COMMISSION MEETING DATE: August 22, 2017

Vendor Name (& Location): Eagle Paving Corporation, So. Toms River, NJ Seashore Asphalt Corp., Woodbine, NJ	
Description: 2017-2020 Snow Removal and Salting Services on the New Jersey Turnpike and Garden State Parkway (Re-Bid)	
PROCUREMENT TYPE:	
<input checked="" type="checkbox"/> Competitive	<input type="checkbox"/> Non-Competitive
SOLICITATION TYPE:	
<input checked="" type="checkbox"/> Bid	<input type="checkbox"/> RFP
<input type="checkbox"/> Sole Source	<input type="checkbox"/> Other
<input type="checkbox"/>	<input type="checkbox"/> State Contract

Number: RM-132248	
Total Amount: \$ 135,000.00	
Budget Code: Various	
Contract Term (Including Options, if any): Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.	
Funding Source: <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital	
<input type="checkbox"/> FS	Funding subject to authorization through WRAF approval process.
<input type="checkbox"/> F	Funds are available in the appropriate operating/capital budgets for the referenced procurements.
<input type="checkbox"/> FF	Future Funded
<input checked="" type="checkbox"/> FP	Subject to funding availability at the time of ordering.
Requesting Department: Maintenance	
Director/Manager: Kenneth McGoldrick	
Publicly advertised in the Star Ledger and posted on the Authority's and State's websites on July 6, 2017.	

Authorization is requested to award contracts for snow removal and salting services for two (2) designated locations on the Authority's Roadways. The contracts will be for three (3) snow seasons (the period beginning October 15, 2017 and ending April 15, 2020). The Authority solicited eleven (11) contracts: ten (10) for specific locations and one for services "where needed." Bidders were required to bid "Regular" and "Standby" hourly rates for specific equipment required for each location. The maximum allowable hourly bid rate for Standby was 50% of the hourly rate bid for Regular operating time. The bid also established rates for supervisory and backup vehicles at \$125.00 per hour (for both Regular and Standby hours). The bid was fully advertised and the 34 vendors listed in the Authority's database for the referenced services were notified of the procurement. On July 26, 2017, compliant bids were received from seven (7) vendors for all 10 of the specific locations included in the solicitation. However, for the second time, no bids were received for Contract No. LHC-OD1-17 (high capacity loaders deployed as directed/where needed).

The Maintenance and Procurement and Materials Management ("PMM") Departments' staff thoroughly reviewed all ten (10) bids (including inspection of the required equipment listed with the bids), and make the following recommendations:

1. Staff recommends that two contracts for snow removal and salting services be awarded to the lowest responsible bidders (highlighted in bold in the attached bid results).
2. Staff reviewed competitive bids from multiple bidders for the remaining eight (8) contracts listed below and Maintenance is currently finalizing the inspections of the snow removal and salting equipment from these bidders and their subcontractors. These inspections must be completed and the contracts awarded prior to the mandatory meetings to be held with all contractors during the week of September 18th which addresses current roadway procedures for the upcoming snow season. Therefore, it will be too late to award at the next Commission meeting on

September 26, 2017. Accordingly, it is recommended that delegated authority be granted to the Executive Director to award the following contracts to the lowest responsible bidders upon completion of Maintenance's review. The awards will be ratified at the next Board of Commissioners' Meeting.

PTS-05-17 (MM34.0 TO MM53.3 Outer)
PTS-8A-17 (MM37.1 TO MM62.0)
PTS-10-17 (MM60.5 TO MM73.3 Outer)
STS-09-17 (MM56.0 TO MM62.0 Interchange 7A & Service area ramps 6N/6S)
STS-10A-17 (MM60.5 TO Interchange 7A TO MM73.3 Interchange 8A)
STS-6A-17 (MM44.5 TO MM53.3)
STS-7A-17 (MM50.5 Interchange 6 TO MM60.5 Interchange 7A Inner)
STS-9A-17 (Interchange 7 & 7A; Service area ramps 6N & 6S)

3. Non-Compliance

Additional bids were submitted by M&M Trucking Gudullu, LLC, Burlington, NJ ("M&M") for contracts PTS-05-17, STS-09-17, STS-10A-17, STS-6A-17, STS-7A-17 and STS-9A-17. This bidder, however, failed to include a valid Bid Security as required by the specifications. M&M did submit a form of bid bond however the form was signed by the bidder as the Surety instead of an insurer. Section IV (B) of the "Instructions to Bidders" states that a "Bid Bond or Cashier's Check for 10% of the amount Bid or a Letter of Surety" is a mandatory requirement and failure to submit one will result in bid rejection. Thus, it is recommended that the bids submitted by M&M Trucking Gudullu, LLC be rejected.

Bids were procured, and authorization is being sought to award these contracts in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award contracts to Seashore Asphalt Corp. and Eagle Paving Corporation for snow removal and salting services as outlined herein, for a total amount not to exceed \$135,000.00 for the three (3) snow seasons, subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index ("CPI") factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted, however, shall be five percent.

Authorization is also requested to permit direct negotiations with available snow removal vendors for Contract No. LHC-OD1-17, in accordance with *N.J.S.A. 27:23-6.1(a)*, and to delegate authority to the Executive Director to award the negotiated contract as well as the eight contracts listed in Item 2. These Contracts will be ratified at the subsequent Commission Meeting.

TOLL PLAZA FACILITIES

Contract LPP-02-17

Cape May Tolls – MM19.4N

**Annual Estimated Contract Value -
\$24,000.00**

Seashore Asphalt Corp.
Woodbine, NJ

	Bid Hours	Hourly Rate	Total
Regular Time			
1. Loaders with 3-4 cubic yard bucket (2)	8	\$330.00	\$ 5,280.00
2. Back up Vehicle with Arrowboard (3)	2	\$125.00	\$ 750.00
Standby Time			
1. Loaders with 3-4 cubic yard bucket (2)	2	\$165.00	\$ 660.00
2. Back up Vehicle with Arrowboard (3)	2	\$125.00	\$ 750.00
TOTAL			<u>\$ 7,440.00</u>

Contract LPP-18-17

Interchange 77 Tolls – MM78.3S

**Annual Estimated Contract Value -
\$21,000.00**

Eagle Paving Corporation So.
Toms River, NJ

	Bid Hours	Hourly Rate	Total
Regular Time			
1. Loaders with 3-4 cubic yard bucket (2)	8	\$335.00	\$ 5,360.00
2. Back up Vehicle with Arrowboard (2)	2	\$125.00	\$ 500.00
Standby Time			
1. Loaders with 3-4 cubic yard bucket (2)	2	\$130.00	\$ 520.00
2. Back up Vehicle with Arrowboard (2)	2	\$125.00	\$ 500.00
TOTAL			<u>\$ 6,880.00</u>