

COMMISSION MEETING DATE: July 25, 2017

Vendor Name (& Location):	
Multiple Vendors	
Description:	
2017-2020 Snow Removal and Salting Services on the New Jersey Turnpike and Garden State Parkway	
PROCUREMENT TYPE:	
<input checked="" type="checkbox"/> Competitive	<input type="checkbox"/> Non-Competitive
SOLICITATION TYPE:	
<input checked="" type="checkbox"/> Bid	<input type="checkbox"/> RFP
<input type="checkbox"/> Sole Source	<input type="checkbox"/> Other
<input type="checkbox"/>	<input type="checkbox"/> State Contract

Number: RM-132248	
Total Amount: \$ 5,229,000.00	
Budget Code:	
Various	
Contract Term (Including Options, if any):	
Three-year contracts with the option to extend for two additional one-year terms at the discretion of the Authority and with the concurrence of the vendor.	
Funding Source: <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital	
<input type="checkbox"/> FS	Funding subject to authorization through WRAF approval process.
<input type="checkbox"/> F	Funds are available in the appropriate operating/capital budgets for the referenced procurements.
<input type="checkbox"/> FF	Future Funded
<input checked="" type="checkbox"/> FP	Subject to funding availability at the time of ordering.
Requesting Department:	
Maintenance	
Director/Manager:	
Kenneth McGoldrick	
Publicly advertised in the Star Ledger and posted on the Authority's and State's websites on May 18, 2017.	

Authorization is requested to award multiple contracts for snow removal and salting services for 20 designated locations on the Authority's Roadways. The contracts will be for three (3) snow seasons (the period beginning October 15, 2017 and ending April 15, 2020). Bidders were required to bid "Regular" and "Standby" hourly rates for specific equipment required for each location. The maximum allowable hourly bid rate for Standby was 50% of the hourly rate bid for Regular operating time. The bid also established rates for supervisory and backup vehicles at \$125.00 per hour (for both Regular and Standby hours). The bid was fully advertised and the 34 vendors listed in the Authority's database for the referenced services were notified of the procurement. On June 15, 2016, bids were received from eight (8) vendors for 20 of the 31 areas. No bids were received for Contract No. LHC-OD1-17 (high capacity loaders deployed as directed/where needed), and that contract will be rebid. The Maintenance and Procurement and Materials Management ("PMM") Departments' staffs thoroughly reviewed all bids (including inspection of the required equipment listed with the bids), and make the following recommendations:

1. Non-Compliance

a. Three bidders, namely, Silvi Concrete, Fairless Hills, PA ("Silvi"), Eagle Paving Corporation, So. Toms River, NJ ("Eagle") and Seashore Asphalt Corporation, Woodbine, NJ ("Seashore") bid "Standby" rates in excess of the maximum allowable amount of 50% of the Regular Operating Time bid, contrary to Section II 18 (e) of the Request for Bids. The Law Department has determined that these bids are materially deficient requiring rejection. Following is a list of the non-compliant bids and recommended actions:

- i. Silvi submitted bids for the following contracts. These contracts will either be rebid (where Silvi was the sole bidder), awarded to the next lowest bidder (where Silvi was the lowest bidder), or awarded to the lowest bidder (where Silvi was not the lowest bidder):

Contracts to be Rebid:
 PTS-05-17 PTS-8A-17 PTS-10-17 STS-6A-17

STS-7A-17 STS-09-17 STS-9A-17 STS-10A-17

Contracts recommended to be awarded to the next lowest bidders:

PTS-01-17	PTS-02-17	PTS-04-17	PTS-16-17
STN-14A-17	STS-03-17	STS-12A-17	STS-13-17
PTN-23-W	SPN-51A-17	SPN-54A-17	PPS-FL3-17
SPN-FL4-17			

ii. Eagle submitted the only bid for Contract LPP-18-17. This contract will be rebid.

iii. Seashore submitted the only bid for Contract LPP-02-17. This contract will be rebid. Seashore also submitted a bid for Contract LPP-04-17 which will be awarded to the existing lowest bidder.

b. Additional bids were submitted by M&M Trucking Gudullu, LLC, Burlington, NJ ("M&M") for contracts PPN-52-17, SPN-54A-17, STS-10A-17 and STS-12A-17. This bidder, however, failed to include ownership information on the required Stockholder/Partnership Disclosure Statement as required by the specifications. In compliance with statutory and decisional law, paragraph 6 of the "Instructions to Bidders" states that a "Stockholder/Partnership Disclosure Statement" is a mandatory requirement at time of bid and failure to submit one requires bid rejection. Thus, it is recommended that the bids submitted by M&M Trucking Gudullu, LLC be rejected. These contracts will either be rebid (where M&M was the sole bidder) or awarded to the next lowest bidders (where M&M was the lowest bidder).

2. Staff recommends that contracts for snow removal and salting services be awarded to the lowest responsible bidders (highlighted in bold in the attached bid results).

Bids were procured, and authorization is being sought to award these contracts in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award contracts to seven (7) vendors for snow removal and salting services as outlined herein, for a total amount not to exceed \$5,229,000.00 for the three (3) snow seasons, subject to funding availability at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendors. The prices for the succeeding years of the contract will be adjusted yearly based on a Consumer Price Index ("CPI") factor consisting of the average of 1) the New York/ Northern New Jersey CPI and 2) the Philadelphia/Southern New Jersey CPI. The maximum annual increase permitted however shall be five percent.

PARKWAY LOCATIONS

Contract PPN-52-17	Interchange 138 to Interchange 145	Estimated Contract Value - \$ 66,000.00			
	Defino Contracting Company Cliffwood Beach, NJ				
	Bid				
Regular Time	Hours	Hourly Rate	Total		
1. Plow Trucks w/Contractor supplied plows (5)	8	\$620.00	\$24,800.00		
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
Standby Time					
1. Plow Trucks w/Contractor supplied plows (5)	2	\$292.00	\$ 2,920.00		
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
TOTALS			<u>\$28,220.00</u>		

Contract PPN-54-17	Interchange 144 to Interchange 150	Estimated Contract Value - \$ 52,800.00			
	Defino Contracting Company Cliffwood Beach, NJ				
	Bid				
Regular Time	Hours	Hourly Rate	Total		
1. Plow Trucks w/Contractor supplied plows (4)	8	\$620.00	\$19,840.00		
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
Standby Time					
1. Plow Trucks w/Contractor supplied plows (4)	2	\$292.00	\$ 2,336.00		
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
TOTALS			<u>\$22,676.00</u>		

Contract SPN-51A-17	Interchange 142 & Rt 78 ramps	Estimated Contract Value - \$ 88,500.00			
	Atlantic Recycling Company Point Pleasant, NJ				
	Defino Contracting Company Cliffwood Beach, NJ				
	Bid				
Regular Time	Hours	Hourly Rate	Total	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows & spreaders (3)	8	\$396.00	\$ 9,504.00	\$ 400.00	\$ 9,600.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (3)	2	\$198.00	\$ 1,188.00	\$200.00	\$ 1,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$11,192.00</u>		\$11,300.00

Contract SPN-54A-17	Interchange 144 to 150 Including GE Hill			Estimated Contract Value - \$ 88,500.00	
	Atlantic Recycling Company Point Pleasant, NJ		Defino Contracting Company Cliffwood Beach, NJ		
	Bid				
Regular Time	Hours	Hourly Rate	Total	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows & spreaders (3)	8	\$366.00	\$ 8,784.00	\$425.00	\$10,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows & spreaders (3)	2	\$183.00	\$ 1,098.00	\$200.00	\$ 1,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
	TOTALS		<u>\$10,382.00</u>		\$11,900.00

TURNPIKE LOCATIONS

Contract PTS-01-17	MM1.0 Interchange 1 to MM13.2	Estimated Contract Value - \$ 66,000.00	
	Tuckahoe Sand and Gravel Company, Inc. Pleasantville, NJ		
	Bid		
Regular Time	Hours	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows (5)	8	\$680.00	\$27,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
Standby Time			
1. Plow Trucks w/Authority supplied plows (5)	2	\$340.00	\$ 3,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
TOTALS			<u>\$31,100.00</u>

Contract PTS-02-17	MM12.9 Interchange 2 to MM34.5 Interchange 4	Estimated Contract Value - \$66,000.00	
	Tuckahoe Sand and Gravel Company, Inc. Pleasantville, NJ		
	Bid		
Regular Time	Hours	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows (5)	8	\$680.00	\$27,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
Standby Time			
1. Plow Trucks w/Authority supplied plows (5)	2	\$340.00	\$ 3,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
TOTALS			<u>\$31,100.00</u>

Contract PTS-04-17	MM26.0 TO MM37.0	Estimated Contract Value - \$66,000.00	
	Tuckahoe Sand and Gravel Company, Inc. Pleasantville, NJ		
	Bid		
Regular Time	Hours	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows (5)	8	\$680.00	\$27,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
Standby Time			
1. Plow Trucks w/Authority supplied plows (5)	2	\$340.00	\$ 3,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
TOTALS			<u>\$31,100.00</u>

Contract PTS-16-17 **MM88.3 TO MM99.4 OUTER**

L & Y Enterprises, LLC
Paterson, NJ

	Bid		
	Hours	Hourly Rate	Total
Regular Time			
1. Plow Trucks w/ Authority supplied plows (6)	8	\$200.00	\$ 9,600.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
Standby Time			
1. Plow Trucks w/ Authority supplied plows (6)	2	\$100.00	\$ 1,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
TOTALS			<u>\$11,300.00</u>

Estimated Contract Value - \$84,500.00

Contract STN-14A-17 **MM83.3 Interchange 9 to MM91.0 Interchange 11**

L & Y Enterprises, LLC
Paterson, NJ

	Bid		
	Hours	Hourly Rate	Total
Regular Time			
1. Plow Trucks w/ Authority supplied plows & spreaders (6)	8	\$300.00	\$14,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
Standby Time			
1. Plow Trucks w/ Authority supplied plows & spreaders (6)	2	\$140.00	\$ 1,680.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
TOTALS			<u>\$16,580.00</u>

Estimated Contract Value - \$177,000.00

Contract STS-03-17 **MM12.9 TO MM37.0 U-TURN**

Tuckahoe Sand and Gravel Company, Inc.
Pleasantville, NJ

	Bid		
	Hours	Hourly Rate	Total
Regular Time			
1. Plow Trucks w/ Authority supplied plows & spreaders (5)	8	\$710.00	\$28,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
Standby Time			
1. Plow Trucks w/ Authority supplied plows & spreaders (5)	2	\$350.00	\$ 3,500.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00
TOTALS			<u>\$32,400.00</u>

Estimated Contract Value - \$147,500.00

Contract STS-12A-17	MM67.6 TO Interchange 8 TO MM83.3 Interchange 9	Estimated Contract Value - \$177,000.00			
	L & Y Enterprises, LLC Paterson, NJ				
	Bid				
Regular Time	Hours	Hourly Rate	Total		
1. Plow Trucks w/ Authority supplied plows & spreaders (6)	8	\$300.00	\$14,400.00		
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
Standby Time					
1. Plow Trucks w/ Authority supplied plows & spreaders (6)	2	\$140.00	\$ 1,680.00		
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
TOTALS			<u>\$16,580.00</u>		

Contract STS-13-17	MM68.7 U-turn TO MM80.9 U-turn	Estimated Contract Value - \$177,000.00			
	L & Y Enterprises, LLC Paterson, NJ	Defino Contracting Company Cliffwood Beach, NJ			
	Bid				
Regular Time	Hours	Hourly Rate	Total	Hourly Rate	Total
1. Plow Trucks w/ Authority supplied plows & spreaders (6)	8	\$300.00	\$14,400.00	\$550.00	\$26,400.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/ Authority supplied plows & spreaders (6)	2	\$140.00	\$ 1,680.00	\$275.00	\$ 3,300.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$16,580.00</u>		\$30,200.00

Contract PTN-23W-17	MM113.0- MM122.0	Estimated Contract Value - \$84,500.00			
	L & Y Enterprises, LLC Paterson, NJ	Defino Contracting Company Cliffwood Beach, NJ			
	Bid				
Regular Time	Hours	Hourly Rate	Total	Hourly Rate	Total
1. Plow Trucks w/Authority supplied plows (6)	8	\$200.00	\$ 9,600.00	\$600.00	\$28,800.00
2. Supervisory Vehicle (1)	8	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Plow Trucks w/Authority supplied plows (6)	2	\$100.00	\$ 1,200.00	\$300.00	\$ 3,600.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$11,300.00</u>		\$32,900.00

SERVICE AREA FACILITIES

Contract LPSA-61-17	Montvale Service Area MM171.0			Estimated Contract Value - \$52,300.00			
		Joseph M. Sanzari, Inc. * Hackensack, NJ		New Prince Construction Hackensack, NJ		Defino Contracting Company Cliffwood Beach, NJ	
	Bid						
Regular Time	Hours	Hourly Rate	Total	Hourly Rate	Total	Hourly Rate	Total
1. Loaders with 3-4 cubic yard bucket (4)	8	\$300.00	\$ 9,600.00	\$300.00	\$ 9,600.00	\$350.00	\$11,200.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time							
1. Loaders with 3-4 cubic yard bucket (4)	2	\$150.00	\$ 1,200.00	\$150.00	\$ 1,200.00	\$160.00	\$ 1,280.00
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$11,300.00</u>		\$11,300.00		\$12,980.00

* Note: Joseph M. Sanzari, Inc. and New Prince Construction Company, Inc. submitted bids with identical hourly rates, thus, pursuant to N.J.A.C 19:9-2(c)6, a coin-toss was conducted to determine the winning bid.

TOLL PLAZA FACILITIES

Contract LPP-04-17	Great Egg Tolls – MM28.9			Estimated Contract Value - \$21,000.00			
		AE Stone, Inc. Egg Harbor Twp, NJ					
	Bid						
Regular Time	Hours	Hourly Rate	Total				
1. Loaders with 3-4 cubic yard bucket (2)	8	\$338.00	\$ 5,408.00				
2. Back up Vehicle with Arrowboard (2)	2	\$125.00	\$ 500.00				
Standby Time							
1. Loaders with 3-4 cubic yard bucket (2)	2	\$169.00	\$ 676.00				
2. Back up Vehicle with Arrowboard (2)	2	\$125.00	\$ 500.00				
TOTALS			<u>\$ 7,084.00</u>				

Contract LPP-24-17	Brick Tolls – MM93.0 N&S			Estimated Contract Value - \$11,400.00			
		Eagle Paving Corporation So. Toms River, NJ		Joseph M. Sanzari, Inc. Hackensack, NJ			
	Bid						
Regular Time	Hours	Hourly Rate	Total	Hourly Rate	Total		
1. Loaders with 3-4 cubic yard bucket (1)	8	\$305.00	\$ 2,440.00	\$335.00	\$ 2,680.00		
2. Back up Vehicle with Arrowboard (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00		
Standby Time							
1. Loaders with 3-4 cubic yard bucket (1)	2	\$147.00	\$ 294.00	\$167.50	\$ 335.00		
2. Back up Vehicle with Arrowboard (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00		
TOTALS			<u>\$ 3,234.00</u>		\$ 3,515.00		

Contract LPP-27-17	Asbury Tolls – 103.7N			Estimated Contract Value - \$60,000.00	
		Eagle Paving Corporation So. Toms River, NJ		Joseph M. Sanzari, Inc. Hackensack, NJ	
	Bid				
Regular Time	Hours	Hourly Rate	Total	Hourly Rate	Total
1. Loaders with 3-4 cubic yard bucket (5)	8	\$319.00	\$12,760.00	\$330.00	\$13,200.00
2. Back up Vehicle with Arrowboard (5)	2	\$125.00	\$ 1,250.00	\$125.00	\$ 1,250.00
3. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
Standby Time					
1. Loaders with 3-4 cubic yard bucket (5)	2	\$159.00	\$ 1,590.00	\$165.00	\$ 1,650.00
2. Back up Vehicle with Arrowboard (5)	2	\$125.00	\$ 1,250.00	\$125.00	\$ 1,250.00
3. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	\$125.00	\$ 250.00
TOTALS			<u>\$17,350.00</u>		\$17,850.00

Contract LPP-43-17	Raritan Tolls- MM125.6S			Estimated Contract Value - \$49,500.00	
		Joseph M. Sanzari, Inc. Hackensack, NJ			
	Bid				
Regular Time	Hours	Hourly Rate	Total		
1. Loaders with 3-4 cubic yard bucket* (4)	8	\$335.00	\$10,720.00		
2. Back up Vehicle with Arrowboard (4)	2	\$125.00	\$ 1,000.00		
3. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
Standby Time					
1. Loaders with 3-4 cubic yard bucket* (4)	2	\$167.50	\$ 1,340.00		
2. Back up Vehicle with Arrowboard (4)	2	\$125.00	\$ 1,000.00		
3. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00		
TOTALS			<u>\$14,560.00</u>		

* Includes Snow Pusher Attachment

FLOATING SNOW PLOW TEAM(S) FOR THE PARKWAY & TURNPIKE ROADWAYS

Contract PPS-FL3-17	FLOATING TEAM-STAGE (GSP) MM116N			Estimated Contract Value - \$84,500.00
	Defino Contracting Company Cliffwood Beach, NJ			
	Bid			
Regular Time	Hours	Hourly Rate	Total	
1. Plow Trucks w/Authority supplied plows (6)	8	\$410.00	\$19,680.00	
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	
Standby Time				
1. Plow Trucks w/Authority supplied plows (6)	2	\$180.00	\$ 2,160.00	
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	
TOTALS			<u>\$22,340.00</u>	

Contract SPN-FL4-17	FLOATING TEAM-STAGE (GSP) MM116N			Estimated Contract Value - \$123,000.00
	Defino Contracting Company Cliffwood Beach, NJ			
	Bid			
Regular Time	Hours	Hourly Rate	Total	Hourly Rate Total
1. Plow Trucks w/ Authority supplied plows & spreaders (4)	8	\$415.00	\$19,920.00	
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	
Standby Time				
1. Plow Trucks w/ Authority supplied plows & spreaders (4)	2	\$200.00	\$ 1,600.00	
2. Supervisory Vehicle (1)	2	\$125.00	\$ 250.00	
TOTALS			<u>\$22,020.00</u>	