



New Jersey Turnpike Authority

1 TURNPIKE PLAZA - P.O. BOX 5042 - WOODBRIDGE, N.J. 07095

TELEPHONE (732) 750-5300

CHRIS CHRISTIE
GOVERNOR

KIM GUADAGNO
LIEUTENANT GOVERNOR

RICHARD T. HAMMER, *Chairman*
RONALD GRAVINO, *Vice Chairman*
MICHAEL R. DUPONT, *Treasurer*
RAYMOND M. POCINO, *Commissioner*
ULISES E. DIAZ, *Commissioner*
DANIEL F. BECHT, *Commissioner*
JOHN D. MINELLA, *Commissioner*
JOSEPH W. MROZEK, *Executive Director*

May 9, 2017

TO ALL PROPOSERS:

RE: New Jersey Turnpike Authority
Request for Qualifications – RM-131278
Real Estate Professional Services

Response to Inquiries

Dear Sir/Madam:

Below is the New Jersey Turnpike Authority's response to inquiries received with respect to the above-referenced Request for Qualifications ("RFQ").

Response to Inquiries:

1. Can you please clarify if you require one submission for all four categories or do you prefer a separate submission for each category (i.e. Real Estate Consultants, Licensed Professional Planners, Certified and Licensed Appraisers, and Relocation Consultants)?

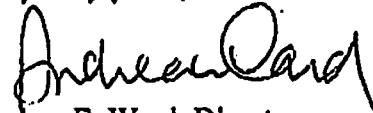
ANSWER: Only one submission per Proposer or Firm is required. Please indicate on the submission the categories for which you are proposing to provide services.

2. Regarding payment, page 19 states "Services compensable at an hourly rate shall not include any administrative or clerical staff". We have support staff that are highly trained but not licensed, and are an integral part of our research and reporting platform. Is there no compensation structure for their time? Or can their time be considered part of the appraisal services, and billed at \$125/hour (for appraisal work)?

ANSWER: Administrative or clerical staff will not be compensated for services compensable at an hourly rate. However, costs related to administrative or clerical staff and other overhead costs may be taken into account in the negotiated fee for any services provided under categories listed as "Fees to Be Negotiated."

PROPOSALS ARE DUE ON TUESDAY, MAY 16, 2017 at 4:30 PM EST.

Very truly yours,

A handwritten signature in black ink, appearing to read "Andrea E. Ward". The signature is fluid and cursive, with the first name "Andrea" being more prominent than the last name "Ward".

Andrea E. Ward, Director
Procurement and Materials Management