# CERTIFICATION OF NEW JERSEY TURNPIKE AUTHORITY

I, Joseph Mrozek, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such Executive Director certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the January 29, 2015 Regular Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority this 29<sup>th</sup> day of January, 2015.

ATTEST:

Sheri Ann Czajkowski Secretary to the Avithority

Joseph Mrozek, Executive Director

Corporate Seal

Date: \_January 29, 2015

Received in the Governor's Office on January 29, 2015 (hand delivered)

Received by:

Print Name

Signature

JAN 2 9 2015

Veto Period Ends:

(Write in the date the veto period ends)

# PROCEEDINGS OF NEW JERSEY TURNPIKE AUTHORITY BOARD MEETING

Thursday, January 29, 2015 (Rescheduled from January 27, 2015) ooo0ooo

Vice Chairman Ronald Gravino called the Authority into session in the Executive Boardroom of the Authority's Administration Offices, Woodbridge, New Jersey, at 9:30 A.M.

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#### **PRESENT**

Present were Deputy Commissioner Joseph D. Bertoni (designee for Chairman Jamie Fox), Vice Chairman Ronald Gravino, Treasurer Michael DuPont, Commissioner Raymond Pocino (via telephone), Commissioner Ulises Diaz, Commissioner Daniel Becht, and Commissioner John Minella. The meeting commenced at 9:30 a.m.

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#### **ALSO PRESENT**

Executive Director Joseph Mrozek; Chief Operating Officer John O'Hern; Deputy Chief Engineer Larry Williams; General Counsel Bruce Harris; Chief Financial Officer Donna Manuelli; Director of Human Resources Mary-Elizabeth Garrity; Director of Internal Audit James Carone; Acting Director of Maintenance Kenneth McGoldrick; Director of Operations Henry Eibel; Director of Procurement and Materials Management Andrea Ward; Deputy Chief Information Officer Jose Dios; Director of Tolls Robert Quirk; Troop Commander Eric Heitmann, State Police Troop D; and Secretary to the Authority Sheri Ann Czajkowski.

Also present were: Governors' Authorities Unit Representatives Chris Howard; additional individuals consisting of other NJTA employees; interested organizations; and the general public. No one from the media attended.

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### **NOTICE OF MEETING**

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to two newspapers and notice has been forwarded to the Secretary of State, Trenton, New Jersey. In addition, notice of said meeting has been and is being displayed in the main lobby of the Authority's Administration Headquarters in Woodbridge.

# **Executive Director Mrozek takes Roll Call:**

- 1. Deputy Commissioner Joseph D. Bertoni
- 2. Vice Chairman Gravino
- 3. Treasurer DuPont
- 4. Commissioner Pocino (via telephone)
- 5. Commissioner Diaz
- 6. Commissioner Becht
- 7. Commissioner Minella

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#### **ACTION ON MINUTES**

The Executive Director reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Chris Christie received the proceedings of the regular meeting of December 16, 2014; he did not exercise his power to veto any items in those minutes.

Upon motion made by Deputy Commissioner Bertoni seconded by Treasurer DuPont, the minutes of the meeting was unanimously approved.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Yes	Yes	Yes	Yes

#### **RECUSALS**

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The Executive Director reported recusals or abstentions submitted for the record:

- Commissioner Pocino is recusing on Items 001 through 020
- Commissioner Becht is recusing on Item 004
- Commissioner Minella is recusing on Item 004

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#### **COMMISSIONER'S COMMENTS**

Vice Chairman Gravino thanked the Authority staff, State Police, and NJDOT for their efforts during the January 26-27, 2015 snow storm.

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#### **LAW**

## 000000

General Counsel Bruce Harris requested approval of item number 004-01-2015. Moved is the item as follows:

# 004-01-2015

In a memorandum dated January 15, 2015, Ratification of Action Taken and Authorization for the Acquisition of Property Interests Necessary for the Interchange 14A Improvements Project, New Jersey Turnpike Section NB-HCE, City of Bayonne and City of Jersey City, County of Hudson, Amount: \$22,500,000.00 (\$12,000,000.00 previously authorized), was approved.

The New Jersey Turnpike Authority ("Authority") is proceeding with its plans for the construction of the Interchange 14A Improvements Project (the "Project") in the Cities of Bayonne and Jersey City, Hudson County. This Project includes improvements to the ramp network connecting the Turnpike and local roadways at Interchange 14A, including connections to and from

Route 440.

Under Agenda Item No. 394-10-2012, the Commissioners deemed various property interests necessary for the Project and authorized the Executive Director to take all steps necessary to prepare for the acquisition of those interests, including the filing of eminent domain proceedings, depositing the appraised value into court and filing a Declaration of Taking.

The Authority had appraisals prepared by independent appraisers and reviewed by Value Research Group, LLC, the Authority's Real Estate Manager/Consultant, which set a value for each necessary property interest. The Authority entered into good faith negotiations with the owners or their respective counsel as appropriate for the purchase of same or the settlement of any claims related to the acquisition based on this appraised value and in compliance with the laws governing its powers of eminent domain.

#### **Settled Eminent Domain Proceedings**

With respect to the below parcel (the "Property"), the Authority was not able to acquire the parcel through good faith negotiations with the Owner. Under Agenda Item No. 258-07-2014, the Authority authorized the commencement of an eminent domain proceeding.

#### Parcel 259

Owner: Millions, Inc.

1-15 Pulaski Street

Block 395, Lots 1.01 & 1.02

City of Bayonne, Hudson County, New Jersey

Amount: \$22,500,000.00 (\$12,000,000.00 previously authorized)

The Property consists of approximately 9.46 acres of vacant land and a single story warehouse containing a total area of 128,272 square feet. The Authority must acquire the entire Property for the Project, with the warehouse being torn down to make way for the Project roadways and structures.

The warehouse on the Property is used by the Owner and various tenants for an ongoing food storage business, and the Owner vigorously contested the Authority's valuation of the Property, claiming that the appraised value was at least \$28 million. The Owner further contested the ability of the Authority to gain access to the Property, forcing the Authority to move to evict once the Declaration of Taking was received. According to the Engineering Department, this is a critical path property for the Project, and access is required as soon as possible to avoid delay claims by the Contractor. The Authority has been working with its Relocation Consultant to relocate the business at the Authority's expense, which expenses were anticipated to be significant. Following negotiations, the Owner has agreed to vacate the Property by March 31, 2015 and to allow the Contractor access to currently unused portions of the Property immediately, in exchange for a purchase price of \$22,500,000.00, which includes all costs for relocation and any other damages. \$2,000,000.00 of the purchase price will be withheld until the Owner has vacated the Property and

the Authority may sue for damages if the Owner does not vacate in a timely manner.

The acquisition as proposed above does not involve property designated as "Preserved Farmland" pursuant to and as required by the Agriculture Development and Retention Act N.J.S.A. 4:1C-11 et seq., and State Agricultural Development Committee Rules N.J.A.C. 2:76-1.1, the Act's implementing regulations. Nor has the Property been designated or encumbered as Green Acres Properties pursuant to N.J.S.A. 13:1D-52 et seq. and N.J.A.C. 7:35-26.1 et seq.

The Law Department, in consultation with the Authority's Real Estate Consultant and Authority Counsel, recommends that the Authority acquire this Property upon the terms and conditions as set forth above. Accordingly, it is requested that the Authority's Commissioners authorize the Executive Director to take all steps necessary to settle the eminent domain proceeding for the amount set forth herein.

On motion by Treasurer DuPont and seconded by Deputy Commissioner Bertoni, the Authority unanimously approved item no. 004-01-2015, and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Yes	Yes	Yes	Yes

Commissioner Pocino, who was participating by way of teleconference, left the meeting at 9:33 a.m.

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# **Resolution for Harold Hodes**

Vice Chairman Gravino announced that Commissioner Hodes had recently resigned from the Board. Commissioner Hodes has been a great friend to many at the Authority. He has had an impressive career – among other accomplishments, he has been Senior Partner of Public Strategies, Chief of Staff to Governor Brendan Byrne, and the first President of the New Jersey Devils. We thank Commissioner Hodes for his more than eleven (11) years of service to the Board and for his unrelenting commitment to maintain and improve our roadways for the safety and convenience of our motorists.

#### Resolution of the New Jersey Turnpike Authority

Commissioner Harold L. Hodes January 29, 2015

WHEREAS, Harold L. Hodes was named a Commissioner of the New Jersey Turnpike Authority in November 2003; and

WHEREAS, in that role, Commissioner Hodes spent countless hours of his personal time in service to the motorists who depend on the New Jersey Turnpike and Garden State Parkway every day; and

WHEREAS, Commissioner Hodes was respected by Turnpike Authority staff and his fellow Commissioners alike for his deep knowledge of state government and his commitment to the efficient, safe operation of New Jersey's two busiest toll roads; and

WHEREAS, the milestone widenings of the New Jersey Turnpike and Garden State Parkway, along with other major capital improvements now underway or recently completed, would not have been

possible if Commissioner Hodes and his colleagues had not adopted in 2008 an ambitious 10-year, billion capital plan and the toll schedule to fund it; and

WHEREAS, Commissioner Hodes has determined that the time has come to resign his position and end his distinguished service to the Turnpike Authority after more than 11 years; and

WHEREAS, as a direct result of Commissioner Hodes's service, the New Jersey Turnpike and Garden State Parkway today are better positioned than they were a decade ago to meet the needs of future generations of New Jersey travelers;

NOW, THEREFORE, BE IT RESOLVED, that the Commissioners of the New Jersey Turnpike Authority do hereby recognize and acknowledge the contributions of Harold L. Hodes, express their thanks and appreciation for his dedicated service, and wish him happiness, health and prosperity.

BE IT FURTHER RESOLVED that this Resolution shall be recorded in the minutes of the New Jersey Turnpike Authority and a copy shall be presented to Mr. Hodes.

On motion by Treasurer DuPont and seconded by Deputy Commissioner Bertoni, the Authority unanimously approved the Resolution.

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#### **PUBLIC COMMENT**

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Michael Kerwick, Area Sales Manager, Harris RF Communications

James Magee, Regional Sales Manager, Harris RF Communications

Mr. Kerwick, of Harris RF Communications ("Harris"), provided the members of the Board with a written response to a letter sent to Harris by the Authority's General Counsel, Bruce Harris, earlier this week.

Mr. Kerwick stated that Harris had installed a communications system for the Authority related to the 2014 Super Bowl in New Jersey. Harris worked efficiently with the Authority. For more than 18 months, Harris worked with the Authority regarding the Authority's need to replace its current radio system. Kerwick asked that the Board table the agenda item approving the award of a contract to Motorola to provide the Authority with a replacement radio system. Tabling the item would allow Harris to provide more information regarding why it offers the Authority a better solution than that offered by Motorola.

Mr. Magee stated that Harris can guarantee coverage to the Authority and can provide the technology to support the Authority's system. Magee stated that the Authority does not have enough frequencies to supply its more than 2,000 users. Harris's proposal was for an OpenSky system that can meet the Authority's needs. In addition, Harris claimed that its proposal was more than \$1 million below Motorola's proposal.

Mr. Kerwick stated that Harris can provide its solution through the state contract. The solution was reviewed with the Authority and is able to meet the Authority's needs.

Magee added that the OpenSky system can interact with the Authority's computer networking system, which works in concert with the radio system. Harris's proposal also included five (5) years of IT support. Harris respectfully requested that the Board reconsider approving the item awarding the radio replacement contract to Motorola.

# 0000000 EXECUTIVE DIRECTOR'S COMMENTS

ED Mrozek addressed the comments made by the Harris representatives. For about eighteen (18) months, Authority staff has been in contact with not only Harris, but also with the two (2) other vendors which are on state contract and can provide the Authority with a replacement radio system. The Authority's IT staff has met with each vendor. In the Fall of 2014, the Authority solicited pricing proposals from each. The Authority also invited each to make a presentation about its solution. Each vendor then was permitted to submit its best and final offer to the Authority.

The Authority's IT staff evaluated the performance and technical capabilities of all three (3) proposals. Authority staff recommends Motorola Solution, which costs about \$325,000 more than Harris. Mrozek stated that NJDOT procured a Motorola system about two (2) years ago. The Authority was able to review the system and learned that it has been effective for the past two (2) years. The NJDOT's business is similar to that of the Authority.

Mrozek indicated that this award is also linked to improvements required for the STMC floor. The Authority will be performing the STMC floor rehab project in a tight time frame -- April to October -- and part of the project is to replace the radio dispatch consoles. He indicated that it will be more efficient for the Authority to install new consoles as part of the rehab rather than doing all of the rehab work then pulling out the current consoles and replacing them with new consoles at a later date.

ED Mrozek stated that the Authority's technical staff spent countless hours evaluating the proposals, and the Authority's comfort level with the recommended system is high. With the ability to review the experiences of the NJDOT with this system, as well as its compatibility with the units used by the State Police, which is an integral partner of the Authority, the staff is comfortable to present the recommendation to the Board. Mrozek stated that price differential should not be dispositive on an almost \$10 million contract when the Authority's staff has a higher comfort level with Motorola Solutions. Therefore, the Authority staff stands by its recommendation to award the radio system contract to Motorola.

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#### **HUMAN RESOURCES**

Director of Human Resources Mary-Elizabeth Garrity requested approval of item number 001-01-2015. Moved is the item as follows:

#### 001-01-2015

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Human Resources Director Garrity submitted the <u>Personnel Agenda</u>, dated January 27, 2015, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

On motion by Treasurer DuPont and seconded by Commissioner Diaz employment of those named to serve at the pleasure of the Authority and other recommended personnel actions,

were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed

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General Counsel Bruce Harris requested approval of item numbers 002-01-2015 through 008-01-2015. Moved as a group those items are as follows:

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#### 002-01-2015

In a memorandum dated January 14, 2015, Ratification of Action Taken and Authorization for the Acquisition of Property Interests Required for the New Jersey Turnpike Authority, Interchange 6-9 Widening Program, Amount: \$28,350.00, was approved.

The New Jersey Turnpike Authority has undertaken an improvement program to widen the Turnpike between Interchange 6 in Mansfield Township, Burlington County and Interchange 9 in East Brunswick Township, Middlesex County (the "Widening Program"). Construction on the Widening Program was completed in November 2014 and the roadway has been widened to 12 lanes with major modifications constructed at four interchanges.

The acquisition of the necessary property interests is critical to the success of the Widening Program. Under Agenda Item Nos. 142-07 and 148-09, and subsequently clarified in Agenda Item No. 315-09-2011, the Authority's Commissioners authorized the Executive Director to take all steps necessary to prepare for the acquisition of property rights needed through final construction of the Widening Program, with final action being brought to the Commissioners for ratification.

#### **Negotiated Sale**

The Authority had appraisals prepared by independent appraisers and reviewed by Value Research Group, LLC, the Authority's Real Estate Manager/Consultant, which set a value for each necessary property interest. The Authority has entered into good faith negotiations with the owners or their respective counsel as appropriate for the purchase of same or the settlement of any claims related to the acquisition based on this appraised value and in compliance with the laws governing its powers of eminent domain.

This Agenda Item seeks approval of the negotiated sale of the following property:

Parcel No. E295

Owner: Future Real Estate Group, LLC

2015 U.S. Route 206

Block 131, Lot 4.02

Bordentown Township, Burlington County, New Jersey

Amount: \$4,400.00 plus \$23,950.00 in damages.

The Property consists of 5 acres of land improved with a commercial building and used car detailing and sales operation. The Authority must acquire a construction and maintenance easement consisting of the permanent right to enter upon the land with personnel, equipment and

materials for the purpose of constructing or reconstructing a guide rail, along with the permanent right to access and perform maintenance and repairs upon the guide rail and appurtenances, impacting 0.101 acres of the Property to be designated as Parcel E295.

The property owner has accepted the Authority's valuation of Parcel E295 at \$4,400.00 and has produced an estimate for work to repair the damage to the remainder as a result of the Authority's work at \$23,950. This estimate has been reviewed by the Engineering Department and approved as reasonable.

The Law Department, in consultation with the Authority's Real Estate Manager/Consultant and outside counsel, recommends that the Authority acquire the property upon the terms and conditions as set forth above.

Accordingly, it is requested that the Authority's Commissioners authorize the Executive Director, with the assistance of the Law Department, Engineering Department, outside counsel and other Authority consultants, to take all steps necessary to acquire the parcel set forth above for the amount set forth herein and to satisfy those other costs required to be paid at closing, said costs not to exceed Ten Thousand Dollars (\$10,000) per transaction.

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#### <u>003-01-2015</u>

In a memorandum dated January 14, 2015, Ratification of Action Taken and Authorization for the Acquisition of Property Interests Necessary for the New Jersey Turnpike Authority Interchanges 9, 10 and 11 Improvements Project, Garden State Parkway, Township of Middle, County of Cape May, Project No. 39023022, Previously Authorized: \$65,200.00, Requested Amount: \$60,275.00, New Amount: \$125,475.00, was approved.

The New Jersey Turnpike Authority, in conjunction with the New Jersey Department of Transportation ("NJDOT"), the Federal Highway Administration ("FHWA") and Cape May County, is proceeding with its plans for the construction of the Interchanges 9, 10 and 11 Improvements Project (the "Project") in the Township of Middle, Cape May County.

This Project includes improvements to Interchanges 9, 10 and 11, which are at-grade signalized intersections that connect the Garden State Parkway with surface streets. The Project will eliminate the at-grade signalized intersections and upgrade this segment of the Parkway to a fully access-controlled highway, giving preference to through traffic by providing ramp connections only at selected public roads and prohibiting at-grade intersections and direct private driveway connections with the Parkway. This will improve both pedestrian and motorist safety. The Authority estimates that the total cost of the Project will be \$125 million, and anticipated FHWA funding for this project is approximately \$37.5 million.

The acquisition of property interests necessary for the Project in a timely manner is critical to the success of the Project. In light of this, under Agenda Item No. 129-04-2012, the Commissioners authorized the Executive Director to take all steps necessary to prepare for the

acquisition of those property interests necessary for the Project, with the final action being submitted to the Commissioners for ratification.

The Authority had appraisals prepared by independent appraisers and reviewed by Value Research Group, LLC, the Authority's Real Estate Manager/Consultant, which set a value for each necessary property interest. The Authority has entered into good faith negotiations with the owners or their respective counsel as appropriate for the purchase of same or the settlement of any claims related to the acquisition based on this appraised value and in compliance with the laws governing its powers of eminent domain.

#### I. <u>Settled Eminent Domain Proceedings</u>

The following property acquisitions have been settled after the filing of condemnation proceedings:

Parcel No. 4583

Owner: Burke Sales, Inc./R.M. Burke, Jr.

227 Bayberry Drive

Block 263, Lot 4

Middle Township, Cape May County

Amount: \$500.00 (\$500.00 previously authorized)

The Property consists of approximately 5.18 acres of land and two automobile dealerships. The Authority must acquire a permanent slope easement located along the northern portion of the Property near the frontage along Stone Harbor Boulevard containing approximately 0.007 acres of land. Under Agenda Item No. 080-03-2014, the Authority approved the filing of this eminent domain action. The property owner has accepted the Authority's appraised value of \$500, and no additional funds are needed.

Parcel No. 4606

Owner: RDK Holdings LLC

516 Stone Harbor Boulevard

Block 132.01, Lot 28

Township of Middle, Cape May County

Amount: \$75,000.00 (\$64,700.00 previously authorized)

Plus \$49,975 in damages

The Property consists of approximately 16.038 acres of land, is improved with a one-story commercial building, and is currently being used as a used-car dealership. The Authority must acquire the following interests in the Property: (1) A fee acquisition of 0.121 acres of land located on the southwestern portion of the Property along the westernmost frontage of Stone Harbor Boulevard; (2) A permanent slope easement located on the southwestern portion of the Property along the westernmost frontage of Stone Harbor Boulevard containing approximately 0.039 acres of land; and (3) A permanent drainage easement located on the southwestern portion of the Property

along the westernmost frontage of Stone Harbor Boulevard containing approximately 0.003 acres of land.

Under Agenda Item No. 080-03-2014, the Authority approved the filing of this eminent domain action. Following negotiations, the property owner has agreed to accept \$75,000 for the property interests to be acquired by the Authority. In addition, the work performed under the Project will require the property owner to significantly alter the lighting for its parking lot. The property owner has presented an estimate of \$49,975 to relocate the parking lot lighting, which has been reviewed by the Engineering Department and determined to be reasonable.

The acquisitions as proposed above does not involve property designated as "Preserved Farmland" pursuant to and as required by the Agriculture Development and Retention Act  $\underline{\text{N.J.S.A.}}$ 4:1C-11 et seq., and State Agricultural Development Committee Rules N.J.A.C. 2:76-1.1, the Act's implementing regulations. Nor has the above-referenced property been designated or encumbered as Green Acres Properties pursuant to N.J.S.A. 13:1D-52 et seq. and N.J.A.C. 7:35-26.1 et seq.

The Law Department, in consultation with the Authority's Real Estate Manager/Consultant and Authority Counsel, recommends that the Authority settle the eminent domain proceedings upon the terms and conditions as set forth above. Accordingly, it is requested that the Authority's Commissioners authorize the Executive Director to settle the above eminent domain proceedings in accordance with the terms set forth above and ratify the Executive Director's actions in recording the above conservation easements.

#### 005-01-2015 (Not Used)

#### 006-01-2015

In a memorandum dated January 15, 2015, Authorization to Reject Offer to Purchase Surplus Property, Block 19, Lot 5, Parcel 336X, 200 and 202 Atlantic Street, Elizabeth, NJ, County of Union, was approved.

Parcel 336X, located at Block 19, Lot 5, 200 and 202 Atlantic Street, Elizabeth (the "Property") consists of a vacant lot totaling approximately 4250 square feet. The Board of Commissioners declared the Property surplus to the Authority's needs on April 12, 1977 and it was recertified as surplus by the Authority Departments in April 2013. In accordance with the Authority's Surplus Property Policy (the "Policy"), the Property was offered for sale through a public bid process in November 2013, together with the neighboring Parcel 335X (approximately 2500 square feet) with an advertised minimum bid price of \$110,000.00, but no bids were received.

In accordance with the Policy, the Property was thereafter listed with the Authority's surplus real estate broker, and offered for sale. The Authority has received an offer to purchase the Property for \$50,000 from Oleks Golo and Natalia Hantel of Mahway, NJ. However this offer is conditioned upon the Authority's approval of an illuminated outdoor advertising billboard on the Property, with at least two illuminated display panels.

The Operations and Law Departments have reviewed this offer and recommend rejecting this offer because of this condition. As a general rule, the Authority does not permit billboards on surplus properties it sells, and this is established as a deed restriction upon the sale of surplus property. This proposed billboard location is approximately 700 feet away from existing static guide signs and could distract motorists, and may conflict with another billboard in the area. Moreover, the offer does not include neighboring Parcel 335X, and would result in that parcel becoming a non-developable remnant.

Accordingly, it is recommended that the Executive Director be authorized to reject the offer to purchase the Property. It is further recommended that the Commissioners authorize the Executive Director to execute any such other documents and take any such other actions as are deemed necessary to effectuate the intent of this authorization.

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#### 007-01-2015

In a memorandum dated January 13, 2015, Request for Authorization to Enter into an Interagency Agreement with the New Jersey Department of Transportation for Design and Construction Coordination of Drainage Improvements along Route 19/CR 609 to Route 46 Van Houten Avenue, Clifton, New Jersey, was approved.

The New Jersey Department of Transportation ("NJDOT") proposes to construct: (1) new drainage collection systems (inlets/manholes/piping) along Route 46 and along Route 19/CR 509/Broad Street; (2) a storm water control detention basin within the loop ramp from Route 46 Westbound to Route 19 Southbound; (3) a new storm water outfall to Weasel Brook through an existing concrete channel wall; and to replace (4) the Weasel Brook concrete floor and walls in the vicinity of the proposed stormwater outfall in the City of Clifton, Passaic County (the "Project"). The Project will impact the New Jersey Turnpike Authority ("NJTA") facilities at the Garden State Parkway (the "GSP") Southbound Exit Ramp 154 Toll Facility and necessarily affect NJTA's right-of-way.

The Project will necessitate: (1) NJTA's review and approval of NJDOT's design plans, proposed construction activities and sequencing and schedule; (2) access for NJDOT's agents, employees, contractors, assignees, and utility companies to NJTA rights of way; (3) coordination of traffic operations on NJTA ramps; and (4) cooperation with NJDOT in its endeavors to ensure safety and minimize disruption to the public during the Project. Accordingly, NJTA staff recommends that NJTA enter into a Memorandum of Agreement ("MOA") with NJDOT setting forth these requirements for the Project.

Project construction activities will adhere to NJDOT Standard Specifications, as amended, and NJTA Standard Specifications, as amended, as specifically set forth in the MOA. NJTA may observe, monitor, and offer advice regarding any NJDOT Project construction activities in NJTA's

rights of way.

Additional provisions of the MOA require: (1) NJDOT to cause its respective construction and maintenance contractors to carry NJTA - mandated insurance and NJDOT to add NJTA as an additional insured; (2) a mutual indemnification clause without waiver of sovereign immunities; and (3) State Police statutory enforcement jurisdiction within construction zones of NJTA roadways.

The terms of the MOA have been reviewed by NJTA's Engineering and Law Departments, NJDOT and the New Jersey Department of Law and Public Safety, Division of Law, and have been deemed satisfactory. Accordingly, it is requested that the Board of Commissions delegate to the Executive Director the authority to enter into an MOA with NJDOT that substantially conforms to the terms set forth herein. It is further recommended that the Commissioners authorize the Executive Director to execute any other documents and take such other actions as are deemed necessary to execute the intent of this authorization.

#### 008-01-2015

In a memorandum dated January 8, 2015, Authorization to Settle Formal Workers' Compensation Matter - Miles Opatosky v. N.J. Turnpike Authority, Account No. 10-870-405070, in an amount of \$76,600.00, was approved.

Petitioner Miles Opatosky is a Parkway Division Maintenance Person hired in October 1980. This recommended settlement will resolve two (2) formal Claim Petitions. The first is a Modification of Award (reopener), of a formal Claim Petition filed in 2004 for a work related injury which occurred on or about December 5, 2002. The second is an occupational claim petition also filed in 2004.

The petitioner is represented by Milstein, Weber, Collazo & Debenedett, located in Neptune, NJ. The Authority is defended by Special Counsel Carla Aldarelli, Esq. of Capehart Scatchard located in Mount Laurel, NJ. The matter is venued in the district office of Freehold before the Honorable Judge Eugene M. Mulvaney.

Permanency evaluations on behalf of the petitioner were performed by Doctors Tobias and Eisenstein. Permanency evaluations on behalf of the respondent were performed by Doctors Peacock and Bender.

After all negotiations and conferencing the case with the Judge of Compensation, all parties agreed to a settlement award of 57 1/2% minus an Abdullah Credit of 45% or \$74,100.00. There is also an additional \$2,500 via Section 20 which will settle the occupational claim, making the total award \$76,600.00.

The Law Department has reviewed this matter and agrees with the recommendation of the Special Counsel, the Authority's third party workers' compensation administrator and the Authority's Benefits Manager. Authorization is, therefore, requested to allow Special Counsel to settle this matter for the sum of \$76,600.00.

This settlement will be payable under Account No. 10-870-405070.

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#### 009-01-2015 (Not Used)

On motion by Treasurer DuPont and seconded by Commissioner Becht, the Authority unanimously approved item numbers 002-01-2015, 003-01-2015, and 006-001-2015 through 008-01-2015 (Item 005-01-2015 and 009-01-2015 were not used); and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes
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#### **ENGINEERING**

Chief Engineer Robert Fischer requested approval of item numbers 010-01-2015 through 020-01-2015. Moved are the items as follows:

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#### PUBLIC BID SOLICITATIONS – AWARD OF CONTRACTS

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#### 010-01-2015

In a document dated December 18, 2014, <u>a Recommendation to Award Contract No. T100.299</u>, New Jersey Turnpike, Joseph M. Sanzari, Inc., Bridge Repairs and Resurfacing Milepost 0 to 122, the Newark Bay - Hudson County Extension and the Pearl Harbor Memorial Turnpike Extension, Maintenance Reserve Fund No. 03010001, Funding Allocation: \$7,100,000.00 FY 2015, \$1,324,454.50 FY 2016, Amount: \$8,424,454.50, was approved.

This is the second of two Turnpike bridge deck repair contracts for the 2015 construction season, with bridge deck repairs concentrated in the southern portion of the Turnpike. The work generally involves selective replacement of complete deck panels, deck spall repairs, substructure spall repairs and related incidental items.

Three bid proposals were received on December 4, 2014 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$8,424,454.50 may be compared to the second low bid proposal in the amount of \$9,427,000.00. The low bidder, Joseph M. Sanzari, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T100.299 be awarded to the low bidder, Joseph M. Sanzari, Inc. of Hackensack, New Jersey, in the amount of \$8,424,454.50 allocated as follows: \$7,100,000.00 in FY 2015 and \$1,324,454.50 in FY 2016. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the

selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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#### <u>011-01-2015</u>

In a document dated December 22, 2014, Recommendation to Award Contract No.

P100.318, Garden State Parkway, Joseph M. Sanzari, Inc., Bridge Repairs and Resurfacing,

Milepost 0 to 126, Maintenance Reserve Fund No. 03020001, Funding Allocation:

\$7,300,000.00 FY 2015, \$832,437.00 FY 2016, Amount: \$8,132,437.00, was approved.

This is the second of two Parkway bridge repair contracts to be awarded for the 2015 construction season, concentrated in the southern portion of the Parkway. The work generally involves selective replacement of complete deck panels, deck and substructure spall repairs and related incidental items.

Three bid proposals were received on December 17, 2014 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$8,132,437.00 may be compared to the second low bid proposal in the amount of \$9,903,574.19. The low bidder, Joseph M. Sanzari, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. P100.318 be awarded to the low bidder, Joseph M. Sanzari, Inc. of Hackensack, New Jersey, in the amount of \$8,132,437.00 allocated as follows: \$7,300,000.00 in FY 2015 and \$832,437.00 in FY 2016. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

#### <u>012-01-2015</u>

In a document dated January 8, 2015, Recommendation to Award Contract No.

A500.353 Garden State Parkway, Shorelands Construction Inc., Construction of PreEngineered Metal Building at Telegraph Hill Maintenance Yard (Maintenance District 5),

Milepost 116 SB, Ten Year Capital Program Fund No. 39005013, Amount: \$881,281.12, was

approved.

Currently there is existing Authority inventory located at a building at the Telegraph Hill Maintenance Yard that needs to be demolished by a future Facility Improvement Program contract. This contract will provide for construction of a new pre-engineered metal building at the Telegraph Hill Maintenance Yard (Parkway Maintenance District 5), which will house this existing inventory until completion of the new Central Inventory Building. Subsequently, the pre-engineered building will be utilized to store surplus motorized equipment while waiting for auction or other disposition. The building is approximately 4,800 square feet.

Ten bid proposals were received on January 7, 2015 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$881,281.12 may be compared to the second low bid proposal in the amount of \$946,000.00.

It is, therefore, recommended that Contract No. A500.353 be awarded to the low bidder, Shorelands Construction Inc. of Monmouth Beach, New Jersey, in the amount of \$881,281.12. Shorelands Construction Inc. is prequalified by the NJ Division of Property Management and Construction and is considered competent to complete this contract. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

# 013-01-2015

In a document dated January 9, 2015, a Recommendation to Award Contract No.

P500.354 for the Garden State Parkway to A.P. Construction, Inc. for the Construction of Replacement of Maintenance Building and Salt Storage Shed at Parkway Maintenance

District 1-Swainton, Milepost 13.8 SB and New Maintenance Building and Salt Storage Shed at Parkway Maintenance District 4-Herbertsville, Milepost 94.3 SB, Ten Year Capital Program Fund No. 39005013, Amount: \$31,918,222.50, was approved.

This contract will provide for construction of a replacement multi-use building and salt storage shed at District 1-Swainton Yard in Middle Township, Cape May County at Parkway MP 13.8 SB, and a new multi-use building and salt storage shed at District 4-Herbertsville Yard in Wall Township, Monmouth County at Parkway MP 94.3 SB. The work at Swainton will consist of constructing a 16,000 square foot maintenance building with associated site work, including a 9,000 square foot salt storage shed. The work at Herbertsville will consist of constructing a 14,000 square foot building and a salt storage shed similar to the shed at Swainton.

030505 (NJTA Board Meeting - 01/29/2015)

Five bid proposals were received on January 7, 2015 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$ 31,918,222.50 may be compared to the second low bid proposal in the amount of \$32,063,680.30. The low bidder, A.P. Construction, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. P500.354 be awarded to the low bidder, A.P. Construction, Inc. of Blackwood, New Jersey, in the amount of \$31,918,222.50. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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#### 014-01-2015

In a document dated December 23, 2014, a Recommendation to Award Contract No. T500.365 for the New Jersey Turnpike to A.P. Construction, Inc. for the Construction of Replacement of Maintenance Building at Turnpike Maintenance District 1-Swedesboro, Milepost 13.0 NB, Ten Year Capital Program Fund No. 39005013, Amount: \$12,369,947.00, was approved.

This contract will provide for construction of a replacement multi-use building and fire pump / well house at Turnpike Maintenance District 1 Yard in Woolwich Township, Gloucester County at Turnpike MP 13.0 NB. The work will consist of constructing a 16,000 square foot maintenance building with associated site work. Site work will include utility relocations and establishment of temporary parking facilities for the trucks assigned to the District.

Five bid proposals were received on December 19, 2014 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$12,369,947.00 may be compared to the second low bid proposal in the amount of \$12,797,982.30. The low bidder, A.P. Construction, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T500.365 be awarded to the low bidder, A.P. Construction, Inc. of Blackwood, New Jersey, in the amount of \$12,369,947.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with <u>N.J.S.A</u>. 27:23-6.1, <u>N.J.A.C.</u> 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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#### **ORDER FOR PROFESSIONAL SERVICES (OPS)**

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#### 015-01-2015

In a document dated January 8, 2015, a Recommendation to Issue Order for Professional Services No. T3567 for the New Jersey Turnpike to HAKS Engineers, Architects and Land Surveyors, P.C. for the Supervision of Construction Services for Contract No. T100.299 - Bridge Deck Repairs and Resurfacing, Milepost 0 to 122, Newark Bay-Hudson County Extension and the Pearl Harbor Memorial Turnpike Extension, Maintenance Reserve Fund No. 03010001, Funding Allocation: \$1,150,000.00 FY 2015, \$380,000.00 FY 2016, Amount: \$1,530,000.00, was approved.

This Order for Professional Services will provide supervision of construction services for Contract No. T100.299, Bridge Deck Repairs and Resurfacing, Milepost 0 to 122, the Newark Bay Hudson County Extension and Pearl Harbor Memorial Turnpike Extension.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and 52 engineering firms were prequalified and eligible under Profile Codes: B156, Bridge Repair Inspection and B157, Bridge Deck Repair/Replacement Inspection. Six firms submitted EOIs by the closing date of December 8, 2014.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from the top three firms. The firms in the order of ranking are: 1) HAKS Engineers, Architects and Land Surveyors, P.C.; 2) Jacobs Engineering Group, Inc.; and 3) Tectonic Engineering & Surveying Consultants P.C. The fee submitted by HAKS Engineers, Architects and Land Surveyors, P.C. has been reviewed and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T3567 be issued to the firm of HAKS Engineers, Architects and Land Surveyors, P.C. of Iselin, New Jersey, not to exceed the amount of \$1,530,000.00 allocated as follows: \$1,150,000.00 in FY 2015 and \$380,000.00 in FY 2016. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.36 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and

having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with <u>N.J.S.A.</u> 52:34-9.1, <u>et seq.</u>, <u>N.J.S.A.</u> 27:23-6.1 of the Authority's enabling legislation, <u>N.J.A.C.</u> 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

016-01-2015

In a document dated January 5, 2015, a Recommendation to Issue Order for Professional Services No. P3568 for the Garden State Parkway to Gannett Fleming, Inc. for the Supervision of Construction Services for Contract No. P100.318 - Bridge Repairs and Resurfacing, Parkway Milepost 0 to 126, Maintenance Reserve Fund No. 03020001, Funding

Allocation: \$1,477,486.00 FY 2015, \$200,000.00 FY 2016, Amount: \$1,677,486.00, was

approved.

This Order for Professional Services will provide supervision of construction services for Contract No. P100.318, Bridge Repairs and Resurfacing, Parkway Milepost 0 to 126.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and 52 engineering firms were prequalified and eligible under Profile Codes: B156, Bridge Repair Inspection and B157, Bridge Deck Repair/Replacement Inspection. Eight firms submitted EOIs by the closing date of December 11, 2014.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from the top three firms. The firms in the order of ranking are: 1) Gannett Fleming, Inc.; 2) Jacobs Engineering Group Inc.; and 3) Greenman-Pedersen, Inc. The fee submitted by Gannett Fleming, Inc. has been reviewed and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. P3568 be issued to the firm of Gannett Fleming, Inc. of Mount Laurel, New Jersey, not to exceed the amount of \$1,677,486.00 allocated as follows: \$1,477,486.00 in FY 2015 and \$200,000.00 in FY 2016. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.5 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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#### <u>017-01-2015</u>

In a document dated January 2, 2015, <u>a Recommendation for Final Acceptance of Contract IR-4 \$0; Contract No. T100.207 \$170,613.64; and Contract No. P600.102F \$648,357.69, Amount Due to Contractor: \$818,971.33, Fund No. Various Sources, was approved.</u>

All work performed on each of the construction contracts listed below have been completed in accordance with the contract documents and to the satisfaction of the Engineering Department. Accordingly, it is recommended that these contracts be deemed complete and approved for Final Acceptance. The table below lists each contract and includes pertinent Change Order and financial information including the final payment amount due the contractor upon Final Acceptance.

Contract	Contractor	Award	No.	Additions/	Final Total	Final
No.		Total	of	Reductions	Contract	Payment
		Amount	Change Orders		Amount	Amount
T100.207	D'Annunzi o & Sons, Inc.	\$12,117,000.00	5	\$1,225,727.46	\$13,342,727.46	\$170,613.64
P600.102 F	PKF-Mark III, Inc.	\$9,985,679.22	3	\$394,923.10	\$9,590,756.12	\$648,357.69
IR-4	J. Fletcher Creamer & Son, Inc.	\$3,000,000.00	24 Work Orders		\$2,506,197.91	0
Total						\$818,971.33

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Chief Engineer. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractors have certified that there are no liens outstanding against the

Contractors. Accordingly, it is recommended that each contract listed above be accepted and final payment in the amounts shown above be made to the Contractors.

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#### **ACKNOWLEDGE REPORTS OF**

# **ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY**

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#### 018-01-2015

The Board acknowledges the reports of Engineering Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Report
- Change Order Summary
- Utility Order Report

On motion by Commissioner Diaz and seconded by Treasurer DuPont, the Authority unanimously approved item nos. 010-01-2015 through 017-01-2015, and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 018-01-2015 and received same for file.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes

#### 000000

#### **MAINTENANCE**

Acting Deputy Director of Maintenance Parkway Kenneth McGoldrick requested approval of item numbers 019-01-2015 through 020-01-2015. Moved as a group those items are as follows:

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#### PUBLIC BID SOLICITATIONS - AWARD OF CONTRACTS

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#### 019-01-2015

In a document dated January 9, 2015, a Recommendation to Award Contract No.

A500.371 for the New Jersey Turnpike and Garden State Parkway to Timothy P. Bryan

Electric Co., Inc. for the Statewide Traffic Management Center Floor Plan Renovation,

Woodbridge Township, Middlesex County, Supplemental Capital Fund No. 08007110,

Amount: \$869,387.33, was approved.

This contract involves electrical and communication utility upgrades required for the increased occupancy of the Statewide Traffic Management Center in Middlesex County, New Jersey.

One (1) bid proposal was received on January 7, 2015 for the above publicly advertised contract, as shown on the attached bid summary sheet. Subsequent to the bid opening, the Authority entered into negotiations with the sole bidder, and Timothy P. Bryan Electric Co. Inc. reduced their bid by \$45,927.67 to \$869,387.33. HNTB revised the Engineers estimate from \$655,005.00 to \$749,835.00 based on the realized complexity and scheduling of the facility where the work is to be performed. The lowest bid proposal, submitted by Timothy P. Bryan Electric Co. Inc., in the amount of \$869,387.33, is approximately 16% greater than the Engineer's Estimate and meets all the terms and conditions. Timothy P, Bryan Electric Co. Inc., is considered competent to complete this contract.

It is, therefore, recommended that Contract No. A500.371 be awarded to the low bidder, Timothy P. Bryan Electric Co. Inc., in the amount of \$869,387.33. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134 – McGreevey 2004) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation

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# **ACKNOWLEDGE REPORTS OF**

#### MAINTENANCE EXPENDITURES UNDER DELEGATED AUTHORITY

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#### 020-01-2015

The Board acknowledges the reports of Maintenance Expenditures Under Delegated Authority as indicated below:

#### Construction Contract Progress Report

On motion by Commissioner Diaz and seconded by Deputy Commissioner Bertoni, the Authority unanimously approved item no. 019-01-2015, and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 020-01-2015 and received same for file.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes

## PROCUREMENT ("PMM")

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Director of Purchasing Andrea Ward requested approval of item numbers 021-01-2015 through 041-01-2015. Moved as a group those items are as follows:

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#### **PUBLIC BIDS SOLICITATIONS**

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#### <u>021-01-2015</u>

In a document dated January 15, 2015, <u>a Recommendation for STMC Workstation</u>

Consoles to Evans Consoles, Inc., RM-111996, Budget Code: Various, Amount:

\$785,638.71, was approved.

Under this contract, Evans Consoles, Inc. will furnish and install new workstation consoles at the Statewide Traffic Management Center ("STMC"). These workstations will replace the existing workstations located on the Operations floor of the STMC building. The current furniture is outdated and in need of replacement. The console equipment includes items such as, task lighting, storage pedestals, cooling fan systems, height adjustable work surfaces, and other related components. The contract also includes mobilization, installation and a lifetime warranty on major components. Bidders were required to bid unit and total prices for the consoles and equipment. The bid was fully advertised and the six vendors listed in the Authority's database for this

equipment were notified of the procurement. Bids were received on January 6, 2015 as follows:

VendorTotal Bid PriceEvans Consoles, Inc., Vienna VA\$ 785,638.71Adaptaspace Inc. Calgary, Alberta, Canada\$ 823,108.00Tresco Industries LTD. Calgary, Alberta, Canada\$1,045,781.71

Departmental Estimate: \$846,122.00

#### Non-Compliance:

An additional bid was received from SBFI North America Inc. of Asheville, NC. This bidder, however, failed to include any form of bid security as required by the specifications. Paragraph 5(a) of the "Instructions to Bidders" states that the bid bond is a mandatory requirement, and failure to submit one will result in bid rejection. Thus, it is recommended that SBFI North America Inc.'s bid be rejected.

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Evans Consoles, Inc. for STMC workstation consoles for a total amount not to exceed \$785,638.71.

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#### 022-01-2015

In a document dated January 14, 2015, <u>a Recommendation for Liquid</u>

Chemical/Magnesium Chloride to Innovative Municipal Products, Inc., RM-112681, Budget

Code: Various, Amount: \$276,120.00, was approved.

Under this contract, Innovative Municipal Products, Inc. will supply approximately 236,000 gallons of liquid magnesium chloride deicing materials for use on both Roadways. This product is used by the Maintenance Department to keep the Authority's roadway/bridges clear of ice and snow when the temperature falls below freezing. The Maintenance Department has also found this material to be very successful on areas of the roadway which have "Quiet Pavement". Bidders were required to quote per gallon prices. In addition, the contract is divided into six delivery zones to insure adequate supply for all Authority locations. The bid was fully advertised and the six vendors listed in the Authority's database for this commodity were notified of the procurement. One bid was received on January 6, 2015 as follows:

Vendor <u>Unit Price</u> <u>Total Price</u>

Innovative Municipal Products, Inc., Glenmont, NY \$1.17/gal. \$276,120.00

Departmental Estimate: \$295,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract for liquid chemical/magnesium chloride to Innovative Municipal Products, Inc., for a total amount not to exceed \$276,120.00 subject to funding availability at the time of order. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

# 023-01-2015

In a document dated January 21, 2015, <u>a Recommendation for Routine Towing</u>

Services on the Turnpike and Routine Towing and Emergency Services on the Parkway for

Various Garages, RM-109675, Amount: [No cost to the Authority], was approved.

The Authority has promulgated uniform regulations for the procurement of contracts for routine towing and emergency services on the Garden State Parkway ("Parkway") and routine towing services on the New Jersey Turnpike ("Turnpike") (collectively "Towing Services"). Consistent with those regulations, the Authority publicly advertised contracts for Towing Services at several service provider locations (hereafter referred to as "Zones") on the Roadways. The request for bid sought contracts for 16 Zones on the Parkway and 13 Zones on the Turnpike. The Authority intends to award up to two contracts per Zone on the Parkway and up to three contracts per Zone on the Turnpike. The resulting contracts will be for a period of five years.

The solicitation process for Towing Services consists of two parts. First, interested Contractors must be prequalified by the Authority based on a number of operational and legal/administrative criteria, including, but not limited to, experience, location of garage, client references, garage and equipment inspection, and criminal background check. Second, prequalified Contractors are then permitted to bid the Towing Service fees for three items to be charged to patrons who use Towing Services, up to the maximum fee set forth in the Authority's regulations: A) Class I Vehicles up to a maximum of \$60; B) Straight truck, car with trailer, or trailer without car, up to \$100; and C) Tractor trailer or buses, up to \$250. Contracts will be awarded to those Contractors who bid the lowest weighted prices for the Towing Service fees within each Zone.

The Authority received 95 prequalification applications. (Some Contractors submitted multiple applications for different Zones, as permitted.) The prequalification applications were thoroughly reviewed by staff from the Authority's Legal, Operations and Procurement and Materials

Management Departments ("Evaluation Team"). 69 Contractors were prequalified to bid on both Roadways.

On December 23, 2014, 68 bids were received. Bids for these contracts were procured, and authorization is being sought to award contracts to this contract in accordance with *N.J.S.A.* 27:23-1 et seq., the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardees pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008) and having no objection to same.

Accordingly, authorization is requested to award contracts to the Contractors highlighted in **bold** in Exhibit A to provide Towing Services for the listed Zones. Exhibit A identifies the number of prequalified garage facilities, the number of contracts solicited for each Zone on the Turnpike, the number of bids actually received, and the Final Weighted Price submitted by each bidder.

A number of Zones on both Roadways did not receive sufficient bids to award the number of contracts required by the Operations Department for those Zones. Under the bid specifications, while Contractors were permitted to bid on multiple Zones, the Authority limits each garage facility to a maximum of one Towing Services contract per Roadway. Thus, in those instances where a Contractor submitted the lowest bid for more than one Zone per Roadway, the Evaluation Team choose the Zone to be awarded to the Contractor in accordance with the Authority's operational needs. Where vacancies exist in Zones following this award, the contracts will be re-bid to attempt to obtain the requisite number of contracts per Zone. Accordingly, it is also recommended that the following Zones be rebid: Zones 5, 7, 9, and 10 on the Parkway and Zones 4, 7,and 13 on the Turnpike. In addition, due to ongoing bid protests at Zones 2 and 3 on the Parkway and Zone 8 on the Turnpike, recommendations for awards for these Zones will be made at a later Commission Meeting.

#### **EXHIBIT A**

# New Jersey Turnpike Routine Towing Contract Awards

LEGEND:

- A) Class I Vehicles;
- B) Straight trucks; car with trailer; or, trailer without car; and
- C) Tractor trailer or buses
- D) Final Weighted Price

Zone/Contractors	Α	В	C	D
GARDEN ST	ATE PARKWA	λY		
2 Contract	cts per Zone			
Zone 1 Blakslee Towing & Recovery, Inc. dba Court House Towing, Rio Grande, NJ	\$54.00	\$5.00	\$12.50	\$71.50
South Jersey Towing & Recovery, LLC Cape May Court House, NJ	\$54.00	\$5.00	\$12.50	\$71.50
Zone 4 South Shore Towing, Inc., Cedar Run, NJ Stohrer Bros. Inc - Manahawkin, NJ	\$54.00 \$45.00	\$5.00 \$3.75	\$12.50 \$4.75	\$71.50 \$53.50

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Zone 5 Grone's Wrecker & Recovery Service, Inc.	\$54.0	00 \$5.00	\$12.50	\$71.50
Toms River, NJ	Ψ <b>04.</b> 0	ο φυ.ου	\$12.50	φ/1.50
Priced Rite Auto Repair & Towing, Inc. Toms River, NJ	\$54.0	0 \$5.00	\$12.50	\$71.50
Zone 6 Grone's Wrecker & Recovery Service, Inc.	<b>\$54</b> .0	00 \$5.00	<b>\$12.50</b>	\$71.50
Toms River, NJ 08755				
Zone 7 Central Towing & Recovery IncRed Bank, NJ	\$54.0	0 \$5.00	\$12.50	\$71.50
Zone 8 Central Towing & Recovery, Inc., Red Bank,	, NJ \$54.0	0 \$5.00	\$12.50	\$71.50
Zone 9 All Car Towing & Recovery, Inc., South Amb	ooy, NJ \$54.	.00 \$5.00	\$12.50	\$71.50
Zone 10 Julian's Garage, Inc., Sayreville, NJ	\$54.	.00 \$5.00	<b>\$12.50</b>	\$71.50
Zone 11  B & L Tire Service Inc. t/a B&L Towing	\$52.	20 \$4.75	\$12.00	\$68.95
Minue St, Carteret, NJ	<b>PUL.</b>	2U \$4.75	\$12.00	\$60.55
King High Garage, Inc., Perth Amboy, NJ	\$54.6	00 \$5.00	\$12.50	\$71.50
<u>Zone 12</u>				
B & L Tire Service Inc. t/a B&L Towing Milik St, Carteret, NJ	\$52.20	\$4.75	\$12.00	\$68.95
NERI Corp. t/a L&J Body and Fender Works Kenilworth, NJ	\$54.00	\$3.00	\$3.00	\$60.00
Tumino's Towing Inc., Elizabeth, NJ	\$54.00	\$5.00	\$12.50	\$71.50
<u>Zone 13</u>				
Moran Automotive & Towing, Inc., Kearny, NJ	\$54.00	\$5.00	\$12.50	\$71.50
NERI Corp. t/a L&J Body and Fender Works Kenilworth, NJ 07033	\$54.00	\$3.00	\$3.00	\$60.00
Nicolette Auto Body Works, Inc., Belleville, NJ	\$54.00	\$5.00	\$12.50	\$71.50
Tumino's Towing Inc., Elizabeth, NJ	\$45.00	\$0.00	\$0.00	\$45.00
Twin Inc., West Orange, NJ  Zone 14	\$53.10	\$4.95	\$12.45	\$70.50
Nicolette Auto Body Works, Inc., Belleville, NJ	\$27.00	\$4.25	\$12.25	\$43.50
Select Towing Service Inc., West Orange, NJ	\$36.00 \$52.10	\$2.50 \$4.05	\$5.00 \$13.45	\$43.50
Twin Inc., Belleville, NJ	\$53.10	\$4.95	\$12.45	\$70.50
Zone 15				
Bergen Brookside Towing Corp.,	\$0.00	\$0.00	\$0.00	\$0.00
Johnson Ave., Hackensack, NJ Nick's Towing Service, Inc., Rutherford, NJ	\$53.91	\$0.00	\$0.00	\$53.91
Nicolette Auto Body Works, Inc., Belleville, NJ	\$27.00	\$0.00 \$4.25	\$0.00 \$12.00	\$53.91
Tumino's Towing Inc., Ridgefield Park, NJ	\$27.50	\$0.00	\$0.00	\$ <b>22.50</b>
Twin Inc., Clifton, NJ	\$53.10	\$4.95	\$12.45	\$70.50
Vito's Towing, Inc., Clifton, NJ	\$37.80	\$0.00	\$0.00	\$37.80
7ana 16				
Zone 16  Bergen Brookside Towing Corp.,	\$52.20	\$5.00	\$12.50	\$69.70
Zabriskie St., Hackensack, NJ	<b>332.20</b>	<b>33.00</b>	<b>₹12.3</b> 0	<b>⊅07.7</b> 0
Tumino's Towing Inc., Teaneck, NJ	\$54.00	\$5.00	\$12.50	\$71.50
	SEY TURNPIK			
3 Contracts per Zone (ex Zone 1 (2 Contracts)	cept where st	tated otherwis	ie)	
Nick's Auto Repair, LLC, Penns Grove, NJ	\$48.00	\$10.00	\$25.00	\$83.00
Riehl's Towing and Maintenance, Carneys Point, N.		\$10.00	\$25.00	\$83.00
7				
Zone 3 (2 Contracts)  Beaverbrook Motors, Inc., Runnemede, NJ	\$48.00	\$10.00	\$25.00	\$83.00
Riehl's Towing and Maintenance, Deptford, NJ	\$48.00 \$48.00	\$10.00 \$10.00	\$25.00 \$25.00	\$83.00 \$83.00
	¥ •0-0-	<b>y</b>	<b>y=</b>	<b>Y</b> 00.00
Zone 4 (2 Contracts)	-			
Flanagan's Auto & Truck Service of NJ, Inc. Maple Shade, NJ	\$48.00	\$9.50	\$24.50	\$82.00
Maple Stade, 143				

Zone <b>5</b>				
Hainesport Enterprises Inc., Hainesport, NJ	\$48.00	\$10.00	\$25.00	\$83.00
Tumino's Towing Inc., Westhampton, NJ	\$48.00	\$9.90	\$25.00	\$82.90
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Zone 7 (2 Contracts)				
Haines Towing, Inc., Bordentown, NJ	\$48.00	\$10.00	\$25.00	\$83.00
<u>Zone 11</u>			_	
King High Garage Inc., Perth Amboy, NJ	\$48.00	\$10.00	\$25.00	\$83.00
P & J Auto Body Inc., Keasbey, NJ	\$48.00	\$10.00	\$25.00	\$83.00
Racz's Towing Inc., Keasbey, NJ	\$48.00	\$10.00	\$25.00	\$83.00
Zone 12 (2 Contracts)			4	400.00
B & L Tire Service Inc. t/a B&L Towing	\$48.00	\$10.00	\$25.00	\$83.00
Minue St, Carteret, NJ	4	440.00	ćar 00	¢02.00
B & L Tire Service Inc. t/a B&L Towing	\$48.00	\$10.00	\$25.00	\$83.00
Milik St, Carteret, NJ				
Zone 13	\$48.00	\$10.00	\$25.00	\$83.00
Highway Services Corp., Elizabeth, NJ	\$48.00 \$48.00	\$10.00	\$25.00	\$83.00
Tumino's Towing Inc., Elizabeth, NJ	\$46.00	<b>\$10.00</b>	\$25.00	\$65.00
Zone 14 (2 Contracts)				
M.T.S Towing, Inc., Irvington, NJ	\$46.40	\$9.80	\$24.80	\$81.00
Tumino's Towing Inc., Elizabeth, NJ	\$48.00	\$10.00	\$25.00	\$83.00
rummo s rowing me., chrabeth, w	<b>¥</b> 10.00	•	•	•
Zone <u>16E</u>				
Al's Towing and Recovery, Jersey City, NJ	\$48.00	\$10.00	\$25.00	\$83.00
John's Main Auto Body	\$48.00	\$10.00	\$25.00	\$83.00
1415 Union Turnpike, North Bergen, NJ				
John's Main Auto Body -	\$48.00	\$10.00	\$25.00	\$83.00
1445 Union Turnpike, North Bergen, NJ				
Tumino's Towing Inc - North Bergen, NJ	\$48.00	\$10.00	\$25.00	\$83.00
Zero 10M (2Contracts)				
Zone 16W (2Contracts) John's Main Auto Body	\$48.00	\$10.00	\$25.00	\$83.00
1415 Union Turnpike, North Bergen, NJ	<b>340.00</b>	420.00	<b>¥</b> -2.00	•
John's Main Auto Body	\$48.00	\$10.00	\$25.00	\$83.00
1445 Union Turnpike, North Bergen, NJ	<b>¥</b> .5.55	•	•	
Nick's Towing Service, Inc., Rutherford, NJ	\$48.00	\$10.00	\$25.00	\$83.00
Zone 1-95	•	•		
Bergen Brookside Towing Corp, Hackensack, NJ	\$35.97	\$8.90	\$15.00	\$59.87
Manhattan Towing Company	\$48.00	\$10.00	\$25.00	\$83.00
Division of Collision Specialist Inc.				
Ridgefield Park, NJ				
Tumino's Towing Inc - Teaneck, NJ	\$20.00	\$0.00	\$17.50	\$37.50
Walter T. Dawson, Jr., Inc.,	\$39.20	\$0.00	\$24.00	\$63.20
t/a Statewide Towing, Fort Lee, NJ				
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# 024-01-2015

In a document dated January 15, 2015, <u>a Recommendation for Replacement Broker-Dealer for the Series 2000 E-G Bonds – Turnpike Revenue Bonds to Cross Point Capital, LLC, RM-112936, Budget Code: Various, Amount: \$55,000.00 (Annually for 15 years)</u>, was approved.

Under this contract, Cross Point Capital, LLC will serve as the replacement broker-dealer for the Authority's outstanding Turnpike Revenue Bonds, namely: 1) \$50,000,000 - Series 2000 E; 2) \$50,000,000 - Series 2000 F and 3) \$100,000,000 - Series G (collectively, the "Series 2000 E-G Bonds"). The Series 2000 E-G Bonds were issued by the Authority in 2000 as, and continue to be, auction rate securities. No successful auctions of the Series 2000 E-G Bonds have been conducted in several years and, as a result, the Series 2000 E-G Bonds have been bearing interest at the maximum auction interest rate. The current Broker-Dealer for the Series 2000 E-G Bonds,

UBS Securities, has notified the Authority of its intention to resign and the Authority is therefore seeking a replacement Broker-Dealer for the Series 2000 E-G Bonds. Bidders were required to quote the "Successful Auction Fee"; "Failed Auction Fee" plus "Counsel Fee". The award was based on the lowest cost for broker-dealer services. The bid was fully advertised and the nine financial institutions listed in the Authority's database for such products were notified of the procurement. On January 8, 2015, bids were received as follows:

<u>Vendor</u> <u>Cost</u>	Successful Auction Fee	Failed <u>Auction Fee</u>	Counsel <u>Fees</u>	Total <u>Annual</u>
Cross Point Capital, LLC, Kingston, NJ	0.01%/ 1bp	0.0275%/ 2.75bps	s -0-	\$55,000.00
J.P. Morgan Securities, LLC, NY, NY	0.25%/25bps	0.10%/10bps	-0-	\$200,000.00
Kildare Capita, Inc., Radnor, PA	.06%/ 6bps	.04%/ 4bps	-0-	\$80,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Cross Point Capital, LLC as the replacement broker-dealer for the Turnpike Revenue Series 2000 E-G bonds for an annual amount not to exceed \$55,000, subject to funding availability. The contract term will be through January 1, 2024, the maturity date of the bonds.

#### 025-01-2015

In a document dated January 13, 2015, a Recommendation for 7 Cubic-Yard Dump

Trucks to Ransome International, LLC, R-113385, Budget Code: 040 00 500 156555

04008153/04007021D, Amount: \$1,611,310.00 (3-Year Open-End Option), was approved.

At the March 25, 2014 Board of Commissioners meeting (Agenda Item 102-03-2014), the Authority awarded a contract to Ransome International, LLC for the purchase of 7 cubic-yard dump trucks. The contract included a 3-year option to purchase additional vehicles which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the dump trucks in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase 10 additional dump trucks to replace existing older models that have exhausted their life expectancy and to supplement the Roadway Division's fleet due to widening projects on both Roadways. As permitted in the contract, the vendor requested a unit price increase of 1.5% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase is reasonable.

This contract was originally bid and awarded in accordance with N.J.S.A. 27:23-1 et seq.,

the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase additional 7 cubic-yard dump trucks from Ransome International, LLC, for a total amount not to exceed \$1,611,310.00.

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#### 026-01-2015

In a document dated January 13, 2015, a Recommendation for Stake Body Trucks to Route 23 Auto Mall, LLC, R-113416, Budget Code: 040 00 500 156555 04007021, Amount: \$326,685.00 (3-Year Open-End Option), was approved.

At the April 30, 2013 Board of Commissioners meeting (Agenda Item 149-04-2013), the Authority awarded a contract to Route 23 Auto Mall, LLC for the purchase of 12' stake body trucks. The contract included a 3-year option to purchase additional vehicles which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the stake body trucks in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase five (5) additional stake body trucks and accessories to replace existing older models that have exhausted their life expectancy. As permitted in the contract, the vendor requested a unit price increase of 6% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase, over two model years, is reasonable.

This contract was originally bid and awarded in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase additional 12' stake body trucks and accessories from Route 23 Auto Mall, LLC, for a total amount not to exceed \$326,685.00.

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#### <u>027-01-2015</u>

In a document dated January 15, 2015, <u>a Recommendation for Rack Body Trucks</u>
to Ransome International, LLC ,R-113409, <u>Budget Code</u>: 040 00 500 156555 04007021,

Amount: \$380,733.00 (3-Year Open-End Option), was approved.

At the June 24, 2014 Board of Commissioners meeting (Agenda Item 233-06-2014), the Authority awarded a contract to Ransome International, LLC for the purchase of 18'5" rack body

trucks. The contract included a 3-year option to purchase additional vehicles which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the rack body trucks in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase three (3) additional rack body trucks and accessories to replace existing older models that have exhausted their life expectancy. As permitted in the contract, the vendor requested a unit price increase of 2% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase is reasonable.

This contract was originally bid and awarded in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase additional 18'5" rack body trucks and accessories from Ransome International, LLC, for a total amount not to exceed \$380,733.00.

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## 028-01-2015

In a document dated January 13, 2015, <u>a Recommendation for Trailer-Mounted Diesel-Powered Pump Sets to Xylem Dewatering Solutions, Inc. d/b/a Godwin Pumps of America, R-113419, Budget Code: 010 00 500 480060, Amount: \$49,084.00 (3-Year Open-End Option), was approved.</u>

At the December 17, 2013 Board of Commissioners meeting (Agenda Item 461-12-2013), the Authority awarded a contract to Xylem Dewatering Solutions, Inc. d/b/a Godwin Pumps of America for the purchase of trailer-mounted diesel-powered pump sets. The contract included a 3-year option to purchase additional pumps which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the pump sets in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase two (2) additional trailer-mounted pump sets. These pumps will be used by the Roadway Division during roadway flooding emergencies. As permitted in the contract, the vendor requested a unit price increase of 4% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase is reasonable.

This contract was originally bid and awarded in accordance with N.J.S.A. 27:23-1 et seq.,

the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase additional trailer-mounted diesel-powered pump sets from Xylem Dewatering Solutions, Inc. d/b/a Godwin Pumps of America, for a total amount not to exceed \$49,084.00.

#### 029-01-2015

In a document dated January 13, 2015, a Recommendation for Mid-Size Sedans to Hertrich Fleet Services, Inc., R-113399, Budget Code: 010 00 500 480060, Amount: \$107,994.00 (3-Year Open-End Option), was approved.

At the March 25, 2014 Board of Commissioners meeting (Agenda Item 100-03-2014), the Authority awarded a contract to Hertrich Fleet Services, Inc. for the purchase of 4-door mid-size sedans. The contract included a 3-year option to purchase additional vehicles which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the mid-size sedans in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase six (6) mid-size sedans to replace existing older models that have exhausted their life expectancy. As permitted in the contract, the vendor requested a unit price increase of 2.5% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase is reasonable.

This contract was originally bid and awarded in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase additional 4-door mid-size sedans from Hertrich Fleet Services, Inc. for a total amount not to exceed \$107,994.00.

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#### 030-01-2015

In a document dated January 13, 2015, a Recommendation for Hatchback Sedans to Hertrich Fleet Services, Inc., R-113397, Budget Code: 010 00 500 480060, Amount: \$156,510.00 (3-Year Open-End Option), was approved.

At the February 25, 2014 Board of Commissioners meeting (Agenda Item 047-02-2014), the Authority awarded a contract to Hertrich Fleet Services, Inc. for the purchase of compact hatchback sedans. The contract included a 3-year option to purchase additional vehicles which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the hatchback sedans in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase nine (9) hatchback sedans to replace existing older models that have exhausted their life expectancy. As permitted in the contract, the vendor requested a unit price increase of 4% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase is reasonable.

This contract was originally bid and awarded in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase additional compact hatchback sedans from Hertrich Fleet Services, Inc. for a total amount not to exceed \$156,510.00.

# \*\*\*\*\*\*\* 031-01-2015

In a document dated January 13, 2015, a Recommendation for Trailer Mounted Light

Towers to Atlas Flasher and Supply Co., Inc., R-113394, Budget Code: 010 00 500 480060,

Amount: \$135,033.00 (3-Year Open-end Option), was approved.

At the May 28, 2013 Board of Commissioners meeting (Agenda Item 203-05-2013), the Authority awarded a contract to Atlas Flasher and Supply Co., Inc. for the purchase of trailer-mounted light towers. The contract included a 3-year option to purchase additional light towers which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the light towers in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase 15 additional trailer-mounted light towers. These light towers will supplement the Roadway Division's fleet due to widening projects on both Roadways. As permitted in the contract, the vendor requested a unit price increase of 8% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase, over two model years, is reasonable.

This contract was originally bid and awarded in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase

additional trailer-mounted light towers from Atlas Flasher and Supply Co., Inc., for a total amount not to exceed \$135,033.00.

032-01-2015

In a document dated January 14, 2015, <u>a Recommendation for Solar-Powered Arrow</u>

Boards to Atlas Flasher and Supply Co., Inc., R-113392, Budget Code: 010 00 500 480060,

Amount: \$90,504.00 (3-Year Open-End Option), was approved.

At the April 29, 2014 Board of Commissioners meeting (Agenda Item 150-04-2014), the Authority awarded a contract to Atlas Flasher and Supply Co., Inc. for the purchase of solar-powered arrow boards. The contract included a 3-year option to purchase additional arrow boards which conform to the original specifications for three additional model years. For the final two years of the option, the vendor was permitted to request a price increase from the Authority if there had been an overall price increase of the arrow boards in those later model years, provided that the vendor justified the price increase in writing to the Authority.

Authorization is requested to purchase 20 additional solar-powered arrow boards. These arrow boards are replacing existing older models that have exhausted their life expectancy and are beyond repair. As permitted in the contract, the vendor requested a unit price increase of 5.8% due to new model-year manufacturer pricing. The Maintenance Department determined that the requested increase is reasonable.

This contract was originally bid and awarded in accordance with *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, *N.J.A.C.* 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This contract is in compliance with Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008).

Accordingly, authorization is requested to exercise the contract option to purchase additional solar-powered arrow boards from Atlas Flasher and Supply Co., Inc., for a total amount not to exceed \$90,504.00.

033-01-2015

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In a document dated January 16, 2015, a Recommendation for Swenson Salt Spreader

Parts to Montage Enterprises, Inc., RM-113209 / Contract No. 1804-1 (Modification), Budget

Code: Various, Current Authorized Amount: \$70,847.38, Requested Amount: \$10,000.00,

New Authorized Amount: \$80,847.38, was approved.

On February 26, 2013, the Authority awarded Contract No. 1804 to Montage Enterprises, Inc. to supply various Swenson salt spreader parts. These parts are used for repairing and maintaining Authority owned Swenson salt spreaders and are stored in inventory. These spreaders are essential to snow and ice removal operations which are vital to the safety of the motoring public. The additional funds are required to insure the ability to purchase stock replacement parts

only if necessary. The Authority has recently purchased 56 new Swenson spreaders which are in the process of being received. The current contract is scheduled to expire 3/15/15, and additional funds are needed to purchase the necessary Swenson salt spreader replacement parts, as needed, through the term of the contract.

This contract was publicly bid in accordance with *N.J.S.A.* 27:23-6.1, *N.J.A.C.* 19:9-2.2 and Executive Order 37 (Corzine 2006). The contract, which is in its first authorized extension, will expire March 15, 2015 and has an option to extend for an additional one-year period under the same terms and conditions.

Accordingly, approval is requested to increase the authorized amount of Contract No. 1804-1 with Montage Enterprises, Inc. by \$10,000.00 for a new total authorized amount of \$80,847.38 through March 31, 2015, subject to funding availability at the time of order.

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# **STATE CONTRACTS AND FEDERAL CONTRACTS**

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#### 034-01-2015

In a document dated January 12, 2015, <u>a Recommendation for IBM Software license</u> renewal for Intelligent Traffic Management Program to SHI International Corp., R-112890, <u>Budget Code: 010 00 830 121020</u>, State Contract: 77560 expiration 06/30/2015, Amount: \$54,783.42, was approved.

Under this contract, SHI International Corp. will provide a six-month maintenance and license renewal for the IBM Intelligent Operations Center (IOC) software. The IOC software monitors and controls a growing number of cameras, message sign and detection devices on both Roadways and is an essential toolset for traffic management operations at the Statewide Traffic Management Center. This six-month contract term will enable the Authority to align all IBM software licensing and maintenance contracts to the same annual cycle.

This procurement, under State Contract No. 77560, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey. Furthermore, the State Contract provides access to several software providers and, therefore, requires agencies to seek multiple quotes to ensure the most competitive pricing. Quotes were solicited from two authorized IBM dealers, and one quote was received from SHI International Corp., Somerset NJ in the amount of \$54,783.42.

Accordingly, authorization is requested to award the referenced contract to SHI International Corp. to supply maintenance and license renewal for the IBM IOC software, for a total amount not to exceed \$54,783.42.

035-01-2015

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In a document dated January 15, 2015, <u>a Recommendation for Snow Plow Parts</u>

to Greelco, Inc., RM-113231, Budget Code: Various, State Contract No. 88265 Expiration

Date 01/19/2018, Amount: \$800,000.00, was approved.

Authorization is requested to award a contract to Greelco, Inc. to supply various snow plow parts to the Authority's Maintenance Department and Inventory Section. These parts are needed to repair or replace damaged or worn parts on the Authority's current snow plowing equipment. Replacement/repair parts include, but are not limited to items such as, plow blades, curb bumpers, mushroom shoes, hydraulic cylinders, semi circles, moldboards and A-frames. The majority of these snow plow parts are stocked in the Authority's inventory. The New Jersey State Contract is valid until January 19, 2018.

This procurement, under State Contract No. 88265, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to Greelco, Inc. for a total amount not to exceed \$800,000.00, subject to funding availability at the time of order.

036-01-2015

In a document dated January 9, 2015, <u>a Recommendation for Annual Computer</u>

Hardware Refresh to SHI International Corp., R-113242, Budget Code: 010 00 830 480030,

State Contract No. 70262 expiring 03/31/2015, Amount: \$190,000.00, was approved.

The Integrated Technology Services Department ("ITS") has requisitioned a contract to purchase 200 workstations that are required to support the Authority's end-user computer hardware refresh initiative. This project occurs on an annual basis and replaces approximately 15% of the Authority's end-user computer infrastructure. This systematic approach, enables ITS to provide the latest technologies while reducing expensive support costs related to end-of-life hardware.

This procurement, under State Contract No. 70262, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to SHI International Corp. for a total amount not to exceed \$190,000.00.

037-01-2015

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In a document dated January 9, 2015, a Recommendation for STMC Computer Workstations and Monitors to ePlus Technology, Inc., R-113240, Budget Code: 080 00 830 156555 08007110, State Contract No. 70262 expiring 03/31/2015, Amount: \$108,790.00, was approved.

The Integrated Technology Services Department has requisitioned a contract to purchase 22 computer workstations and 100 monitors for the workstation console replacement project at the Statewide Traffic Management Center ("STMC"). These computer workstations are for required additional seats on the STMC Operations floor. This project will begin in April and these items are necessary to ensure timely completion of the project.

This procurement, under State Contract No. 70262, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to ePlus Technology, Inc. for a total amount not to exceed \$108,790.00.

038-01-2015

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In a document dated January 9, 2015, <u>a Recommendation for STMC Networking</u>

Hardware to ePlus Technology, Inc., R-113245, Budget Code: 080 00 830 156555 08007110,

State Contract No. 87720 expiring 05/31/2019, Amount: \$76,297.10, was approved.

The Integrated Technology Services Department has requisitioned a contract to purchase networking hardware needed as part of the workstation console replacement project at the Statewide Traffic Management Center ("STMC"). This networking hardware is required to enhance the current equipment on the STMC Operations floor. This project will begin in April and this hardware is necessary to ensure timely completion of the project.

This procurement, under State Contract No. 87720, is in accordance with *N.J.A.C.* 19:9-2.5(a), promulgated pursuant to *N.J.S.A.* 27:23-1 *et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to ePlus Technology, Inc. for a total amount not to exceed \$76,297.10.

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<u>039-01-2015</u>

In a document dated January 21, 2015, a Recommendation for Radio Replacement

# System to Motorola Solutions, Inc., RM-109442, Budget Code: Various, State Contract No. 83909 expiring 04/30/18, Amount: \$9,800,000.00, was approved.

Under this contract, Motorola Solutions, Inc. ("Motorola") will install a new radio system for the Authority's use on both Roadways. This radio system is crucial to the Authority's daily operations and will provide enhanced voice and data communications. It is essential that the Authority replace this radio service prior to October 2016 when the current lease expires.

This procurement is the result of a competitive procurement process. In 2013, Authority staff contacted three New Jersey State Contract vendors whose radio systems were compatible with the Authority's technical requirements. In October 2014, in response to the Authority's request for price proposals, the three vendors presented their proposed solutions in written format. They were also given the opportunity to make oral presentations and submit best and final pricing. The pricing proposals as follows:

Vendor	<u>Total Price</u>	<u>Proposed</u> <u>System</u>
Motorola Solutions, Inc., Bordentown, NJ	\$ 8,754,389.40	P25 PHASE II
("Motorola") Harris Corporation, RF Division, Rochester, NY	\$ 8,429,097.75	OpenSky2
PMC Associates, Inc., Hazlet, NJ	\$ 7,999,102.00	TETRA

Motorola's proposal fully met the Authority's requirements and will provide the required hardware, software, engineering, installation and design services to achieve the required radio coverage across both Roadways. Furthermore, Motorola's solution provides seamless integration with other New Jersey state agencies. While Motorola's price proposal is slightly higher than the competitors, staff determined that given the Authority's existing assets, technical support capability and service demand levels, Motorola's solution is the most advantageous.

Furthermore, given competitive State Contract pricing, the contract also includes installation of mobile radio units in Authority maintenance and operations vehicles. The cost will be in an amount not to exceed \$1,000,000.00.

In accordance with the terms of the referenced State Contract, Motorola's price proposal for all the required hardware and services was submitted to and verified by the State's Office of Information Technology.

Accordingly, authorization is requested to award the referenced contract to Motorola Solutions, Inc. for a total amount not to exceed \$9,800,000.00, subject to funding availability at the times of orders/services.

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## PROFESSIONAL SERVICES

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#### 040-01-2015

In a document dated January 21, 2015, a Recommendation for Special Real Estate

Consulting/Brokerage Services for Authority Headquarters to Savills Studley, RM-111746,

Budget Code: Various, Amount:\$100,000.00 (Consulting Fee plus Commissions), was approved.

The New Jersey Turnpike Authority ("Authority") issued a request for proposal ("RFP") for a firm to provide special real estate consulting and brokerage services to assist the Authority in identifying and assessing options to acquire or lease real property to be used as the Authority's headquarters ("HQ") facility, as well as the potential to act as a broker on behalf of the Authority to sell surplus real property ("Services"). The Authority is in a 10-year lease with the Mack-Cali Corporation for its current headquarters facility in Woodbridge, NJ. The lease expires in January of 2017. Thus, the Authority needs to determine which option is best suited for its future needs. Options to be reviewed by the successful proposer include, but are not limited to:

- Continue to lease current headquarters at 581 Main Street, Woodbridge at re-negotiated terms and conditions;
- Lease new property;
- Purchase and occupy property at new site; and
- Build on Authority property.

The contract will be for a term of two years, with the option to extend for one additional oneyear term at the Authority's sole discretion. The RFP was publicly advertised on September 22, 2014 and distributed to the 18 firms listed in the Authority's vendor database for these Services. On November 6, 2014, proposals were received from the following eight firms:

- 1. The Acclaim Group, LLC, Cranford, NJ
- 2. CBRE, Inc., Saddle Brook NJ
- Cushman & Wakefield of NJ, East Rutherford, NJ
- 4. DTZ Americas, Inc., Iselin, NJ
- 5. Federal Appraisal & Consulting, LLC., Whitehouse Station, NJ
- 6. Jones Lang LaSalle, Parsippany, NJ
- 7. Newmark Grubb Knight Frank, East Brunswick, NJ
- 8. Savills Studley, Iselin, NJ

An evaluation committee (the "Committee"), established by the Executive Director, consisted of personnel from the Authority's Executive, Engineering, Finance, and Procurement Departments. In addition, staff from the Law and Procurement Departments served as non-voting members of the Committee. The Committee first reviewed the written proposals based on the criteria set forth in the RFP. Based on the Committee's review of the proposals, the Committee invited representatives from the following five firms to make oral presentations and provide best and final offers ("BAFO"s):

- 1. CBRE, Inc., Saddle Brook NJ
- 2. Cushman & Wakefield of NJ, East Rutherford, NJ

- Jones Lang LaSalle, Parsippany, NJ
- Newmark Grubb Knight Frank, East Brunswick, NJ
- Savills Studley, Iselin, NJ

The Committee's findings were presented in an Evaluation Report. The Committee found that the five real estate firms it interviewed were highly skilled. Each has national presence. Each has done tens of millions of dollars of real estate transactions. The Committee, however, found that Savills Studley ("Savills") stood out among the firms. Savills received the highest overall score reflecting the firm's depth of real estate consulting experience, strong project team, strength of its ideas, and low fee proposal. Savills received the highest score for its approach to the project as it made the case that it is the best firm to provide the Authority with the information it needs to make the most financially prudent decision regarding the future of its HQ. Savills has a strong understanding of the needs of public sector clients having represented clients at the state and federal levels.

In addition, Savills is the only firm in the top five firms that represents only tenants/users. This firm impressed the Committee by showing that it regularly secures lower rental rates for its clients because it does not represent landlords. Savills also offered the best overall fee proposal. It will charge \$75/hour for the core real estate services required under the RFP and capped its fee at \$100,000 for those services. In addition, the commissions it proposed on potential real estate transactions such as leasing new space or buying a new building were better than or competitive with all of the other firms thereby yielding the best value to the Authority. For example, if the Authority leases space at a building other than 581 Main Street, Woodbridge, Savills proposes a commission of 5% of the aggregate base rental rate, with the fee to be paid by the landlord. As part of a new lease, Savills will rebate the Authority what it pays for the core real estate consulting services, plus a 35% rebate on Savills' commission in the form of facility improvements or a rent reduction to be provided by the landlord to the Authority. In addition, if the Authority purchases a building to serve as the Authority's HQ, Savills proposed a sliding fee scale ranging from 1.5% to 5% to be paid by the seller based upon the purchase price of the building. For any brokerage services for the sale of the Authority's surplus real property, Savills proposed a sliding fee scale ranging from 1.5% to 5% of the sale price to be paid by the Authority. Overall, Savills had the most attractive comprehensive pricing proposal.

The procurement process for this professional services contract was conducted in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.1(b) promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2006), and having no objection to same.

Accordingly, authorization is requested to award a two-year contract to Savills Studley for

special real estate consulting/brokerage services for Authority headquarters in an amount not to exceed \$100,000.00, subject to availability of funding at the time of service. Depending on the realty option utilized by the Authority, Savills Studley could earn additional compensation based on brokerage fees. Those fees shall be consistent with what is outlined above and what is contained in Savills written price proposal dated January 7, 2015. Authorization is further requested for the Executive Director to approve the one-year extension upon satisfactory performance by Savills Studley, subject to funding availability. It is also requested that the Executive Director be authorized to take such actions and to execute any and all documents as may be deemed necessary and appropriate to further the intent and purpose of the authorizations stated herein.

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#### <u>041-01-2015</u>

In a document dated January 16, 2015, <u>a Recommendation for the Redesign Services</u>
of the New Jersey Turnpike's Website, Rejection of Proposals and Re-Advertise, RM-110882,
was approved.

Authorization is requested to reject the proposals submitted in response to the Request for Proposal (RFP) for a firm to redesign the Authority's existing website. The RFP was mailed to six firms, advertised in two newspapers and posted on the Authority's and State's websites on October 23, 2014. An Evaluation Committee (the "Committee") was formed, which was approved by the Executive Director and consisted of personnel from the Authority's ITS, Executive and Finance Departments with non-voting members from the Law and Procurement and Materials Management Departments.

On November 20, 2014 two proposals were received from Information Logistics, Inc., of Pennsauken, NJ and IRIS Communications, Nutley, NJ. The Committee reviewed the written proposals, conducted oral presentations and obtained best and final offers. Based on their review, the Committee recommends that both proposals be rejected. The Committee found that the fee proposal from the top ranked firm was excessive when compared with the Departmental Estimate as well as with the proposed price in the second firm's proposal. However, the second firm did not demonstrate that that it had the requisite experience to adequately perform the services and its fee proposal was significantly below the Departmental Estimate. In addition, Authority staff concluded that the RFP should be revised to make the Scope of Services more detailed and to better reflect the Authority's needs for the website redesign services, and that the Departmental Estimate should be revised accordingly.

Accordingly, authorization is requested to reject the proposals submitted by both Information Logistics, Inc. and IRIS Communications. Authorization is also requested to readvertise the contract at a later date as outlined herein.

On motion by Treasurer DuPont and seconded by Commissioner Minella, the Authority unanimously approved of item numbers 021-01-2015 through 041-01-2015; and authorized or

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ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes

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#### **GENERAL BUSINESS**

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#### **OPERATIONS**

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Director of Operations Henry Eibel requested approval of item number 042-01-2015. Moved the item as follows:

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#### 042-01-2015

Director of Operations Henry Eibel requested acceptance of the Resume of All Fatal

Accidents for the Garden State Parkway and New Jersey Turnpike: Period 01/01/2014 through 12/31/2014; both with 2013-2014 Yearly Comparisons through December, 2014.

# 043-01-2015

In a document dated January 7, 2015, <u>a Recommendation to Pay the Annual Member</u>

<u>Agency Membership Dues to Transcom, 10-890-445900, Amount: \$269,120.00</u>, was approved.

Transcom is an organization which provides a forum for the reconciliation of operating procedures, improved agency communications and the coordination of construction projects within the metropolitan area. Membership in Transcom helps the New Jersey Turnpike Authority ensure the mobility and safety of its traveling public through the tri-state area via enhanced communication and utilization of the member agencies' existing traffic and transportation management systems.

Per the Multi-Year Membership Agreement between the New Jersey Turnpike and Transcom, the Authority is required to pay annual membership dues for operating costs. The annual payment to Transcom for 2015 is \$269,120.00.

Accordingly, the Operations Department recommends approval of the 2015 membership dues to Transcom in the amount of \$269,120.00.

#### 044-01-2015

In a memorandum dated January 7, 2015, a Recommendation to Authorize 2015

Assessments to First Aid Squads and Fire Departments Providing Services on the New

Jersey Turnpike and Garden State Parkway for the Period January 1, 2015 through

# <u>December 31, 2015, Operating Budget Account No. 10-710-442060, in an amount not to exceed \$465,000.00</u>, was approved.

The New Jersey Turnpike Authority (the "Authority") utilizes the services of approximately 80 first aid squads and 80 fire departments that are on-call and provide emergency services to the Authority's patrons on the New Jersey Turnpike and the Garden State Parkway. These organizations are further supported by other organizations in a mutual aid capacity. It has been the policy of the Authority to financially assist these first aid squads and fire departments on an semi-annual basis because, as the owner and operator of these two roadways, the Authority itself does not have qualified emergency personnel and apparatus to provide these critical, life-saving services to its patrons.

Previously approved by the Board, the first aid squads are provided \$90.00 per call plus a \$500.00 semi-annual standby assessment and the fire departments are provided \$160.00 per piece of apparatus plus a \$300.00 semi-annual standby assessment. Organizations providing mutual aid are not provided an assessment for stand-by, but are provided an assessment of \$90.00 per call or \$160.00 per number of apparatus.

Accordingly, it is recommended that the Authority be authorized to work with the first aid squads and fire departments providing services on the New Jersey Turnpike and Garden State Parkway under the terms set forth above in an amount not to exceed \$465,000.00 for the year 2015.

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#### <u>045-01-2015</u>

In a document dated, January 16, 2015, a Recommendation to Issue a One (1) Year Extension to Order for Professional Services No. A3322 as the General Traffic Engineering Consultant Services to CDM Smith, Inc., Budget: 10-892-444030, Amount: \$498,000.00, was approved.

Section 709(b) of the Authority's Turnpike Revenue Bond Resolution ("Bond Resolution") requires the services of an independent Traffic Engineering Consultant, having a nationwide and favorable reputation for skill and experience in such work, for the purpose of performing and carrying out the duties of the Traffic Engineer imposed by the Bond Resolution. Following a competitive procurement in accordance with the applicable laws and regulations, Order for Professional Services (OPS) No. A3322 was awarded to Wilbur Smith Associates (now known as CDM Smith, Inc. ("CDM Smith")) at the January 2010 Commission Meeting. Under this OPS, CDM Smith was to serve as the Authority's General Traffic Engineering Consultant for a period of three years, with three one-year extensions at the discretion of the Authority. The initial three—year period expired on March 22, 2013. At the February 2013 Commission Meeting, the Board approved the first one-year extension, which included increasing the authorized amount of the OPS from \$1,594,000 to \$1,792,000. At the February 25, 2014 Commission Meeting the Board approved the

second one-year extension, which included increasing the authorized amount of the OPS from \$1,792,000 to \$1,990,000. The increase of \$198,000 accounts for a retainer (\$16,500 per month) for general traffic engineering based services funded out of the Authority's Operating Budget. The original authorized amount of the OPS included a \$1,000,000 not-to-exceed amount for task orders to perform a variety of traffic and revenue studies, including those which directly support bond issuances. These task orders are generally paid through future bond proceeds as a cost of issuance expense or from the Authority's General Reserve Fund. Of the initial \$1,000,000, there is a remaining unspent balance of \$69,592.

Based upon CDM Smith's performance during the entire contract period, staff recommends that the third one-year extension period for OPS A3322 be exercised. The extension will require authorization of additional funds in the amount of \$198,000 to pay the \$16,500 monthly retainer to CDM Smith for the third one-year extension period. In addition, it is anticipated that the remaining authorized funds of \$69,592 may not be sufficient for CDM Smith to provide traffic engineering services to support future bond issuances during the extension period, as the Authority may complete several bond refunding transactions and a new money issuance during the extension period. These bond issuances will require a variety of traffic and revenue work to be completed by CDM Smith, and as such an additional \$300,000 is requested above the currently authorized \$1,000,000. These additional funds will increase the total authorized amount of OPS A3322 from \$1,990,000 to \$2,488,000.

Accordingly, authorization is requested to exercise the third one-year extension period for OPS A3322 from March 22, 2015 to March 22, 2016. Authorization is further requested to increase the amount of OPS A3322 from \$1,990,000 to \$2,488,000 and to authorize the Executive Director to execute any such other documents and take any such other actions as are deemed necessary to effectuate the intent of this authorization.

On motion by Treasurer DuPont and seconded by Deputy Commissioner Bertoni, the Authority unanimously approved item numbers 042-01-2015 through 045-01-2015; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes

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#### STATE POLICE

Troop Commander Eric Heitmann requested for approval of item number 046-01-2015.

Moved is the item as follows:

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#### 046-01-2015

Troop Commander Eric Heitmann requested acceptance of the <u>New Jersey State Police</u>

<u>Troop D Activity Reports</u>, For December 2014, with 2013 – 2014 Yearly Comparisons.

On motion by Commissioner Diaz and seconded by Commissioner Becht, the Authority unanimously accepted the reports contained in item number 046-01-2015 and received same for file.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes
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#### **FINANCE**

Chief Financial Officer ("CFO") Donna Manuelli requested approval of item number 047-01-2015 and 048-01-2015. Moved is the items as follows:

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#### 047-01-2015

Chief Financial Officer Donna Manuelli presented the <u>Financial Summary for the twelve</u>

(12) months ended December 31, 2014.

On motion by Commissioner Becht and seconded by Treasurer DuPont, the Authority unanimously approved of item number 047-01-2015; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes
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#### 048-01-2015

In a memorandum dated January 7, 2015, <u>a Request for Authorization to Pay 2015 IAG</u>

<u>Annual Membership, Account No. 890-445900, in the amount of \$70,000.00</u>, was approved.

On December 19, 1991, the Authority's Board of Commissioners granted approval for the New Jersey Turnpike Authority ("Authority") to join with other regional toll agencies for the purpose of procuring an interoperable regional electronic toll collection system. This group, known as the Interagency Group ("IAG"), now includes twenty-six agencies from fifteen states.

Representatives from these agencies meet regularly to address ongoing operational and technological issues. Each year, the Executive Management Committee of the IAG approves a financial plan that includes member assessments. The Pennsylvania Turnpike Commission

("PTC") was designated as Treasurer to oversee the IAG budget. For 2015, the Authority's assessment is \$70,000, the same amount as in recent years.

Accordingly, it is recommended that the Authority's Board of Commissioners authorize the payment of the IAG Annual Membership Assessment in the amount of \$70,000 to the PTC – E-ZPass Interagency Fund.

Funds for these assessments are included in Account No. 890-445900.

On motion by Deputy Commissioner Bertoni and seconded by Commissioner Diaz, the Authority unanimously approved of item number 048-01-2015; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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#### **ROLL CALL**

Bertoni	Gravino	DuPont	Pocino	Diaz	Becht	Minella
Yes	Yes	Yes	Absent	Yes	Yes	Yes

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#### **EXECUTIVE SESSION**

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

A. Contract Negotiations/Anticipated Litigation

The motion was made by Commissioner Diaz and seconded by Commissioner Becht, and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

Commissioner Becht left the meeting at 10:30 a.m.

Executive Session was adjourned at 10:40 a.m.; Vice Chairman Gravino resumed the public portion of the meeting.

#### **Executive Director Mrozek takes Roll Call:**

- 1. Deputy Commissioner Joseph Bertoni
- 2. Vice Chairman Gravino
- 3. Treasurer DuPont
- 4. Commissioner Diaz
- 5. Commissioner Minella

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The motion to adjourn was made by Treasurer DuPont and seconded by Commissioner Becht, and, after the voice vote, the motion was duly adopted. The Authority adjourned at 10:43 a.m., to meet on Tuesday, February 24, 2015, at 9:30 A.M.

Sheri Ann Czajkowski, Secretary to the Authority

Joseph Mrozek, Executive Director

January 29, 2015